

The Local Government Purchasing Cooperative

For the Period 10/1/2018 to 9/30/2019

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment #568-18

1 Discount (%) Off Catalog/Pricelist for Law Enforcement Body Cameras

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	Yes
Coban Technologies, Inc.	Coban Technologies pricelist	3%	Yes
Digital Ally, Inc.	Digital Ally pricelist	8%	Yes
KeyWarden	KeyWarden EDU pricelist	10%	Yes
Kustom Signals, Inc.	Kustom Signals pricelist (24% to 30% discount)	24%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
North Texas Vehicle Warning Solut	North Texas Vehicle Warning Solutions pricelist	5%	Yes
Safety Vision LLC	Safety Vision pricelist	25%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
Utility Associates, Inc.	Utility Associates pricelist	5%	Yes
VIEVU, LLC	VIEVU pricelist	0%	Yes
VisioLogix Corporation	VisioLogix pricelist	28%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

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2 Discount (%) Off Catalog/Pricelist for Law Enforcement Body Camera Software Management Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	Yes
Coban Technologies, Inc.	Coban Technologies pricelist	25%	Yes
Digital Ally, Inc.	Digital Ally pricelist	5%	Yes
Kustom Signals, Inc.	Kustom Signals pricelist (15% to 20% discount)	15%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
KeyWarden	Occlly - KeyWarden EDU pricelist	10%	Yes
Safety Vision LLC	Safety Vision pricelist	100%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
Utility Associates, Inc.	Utility Associates pricelist	5%	Yes
VIEVU, LLC	VIEVU pricelist	0%	Yes
VisioLogix Corporation	VisioLogix pricelist	23%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

3 Discount (%) Off Catalog/Pricelist for Law Enforcement Body Camera Battery Packs

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	No
Digital Ally, Inc.	Digital Ally pricelist	6%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
VIEVU, LLC	VIEVU pricelist	0%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

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4 Discount (%) Off Catalog/Pricelist for Law Enforcement Body Camera Docking Station

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	Yes
Coban Technologies, Inc.	Coban Technologies pricelist	5%	Yes
Digital Ally, Inc.	Digital Ally pricelist	8%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
North Texas Vehicle Warning Solut	North Texas Vehicle Warning Solutions pricelist	5%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
Utility Associates, Inc.	Utility Associates pricelist	5%	Yes
VIEVU, LLC	VIEVU pricelist	0%	Yes
VisioLogix Corporation	VisioLogix pricelist	33%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

5 Discount (%) Off Catalog/Pricelist for Law Enforcement Body Camera Cables and Related Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	Yes
Coban Technologies, Inc.	Coban Technologies pricelist	5.65%	Yes
Digital Ally, Inc.	Digital Ally pricelist	6%	Yes
Kustom Signals, Inc.	Kustom Signals pricelist (23% to 27% discount)	23%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
Utility Associates, Inc.	Utility Associates pricelist	5%	Yes
VIEVU, LLC	VIEVU pricelist	0%	Yes
VisioLogix Corporation	VisioLogix pricelist	33%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

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6 Discount (%) Off Catalog/Pricelist for All Other Law Enforcement Body Camera Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Axon Enterprise, Inc.	Axon Enterprise pricelist	0%	Yes
Coban Technologies, Inc.	Coban Technologies pricelist	5.79%	Yes
Digital Ally, Inc.	Digital Ally pricelist	2%	Yes
Kustom Signals, Inc.	Kustom Signals pricelist	23%	Yes
L-3 Communications Mobile-Vision,	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
South Texas Communications	South Texas Communications Panasonic pricelist	5%	No
Utility Associates, Inc.	Utility Associates pricelist	5%	Yes
VIEVU, LLC	VIEVU pricelist	0%	Yes
VisioLogix Corporation	VisioLogix pricelist	18%	Yes
WatchGuard Video	WatchGuard pricelist	20%	Yes

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7 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Relate

Vendor	Vendor Brand and Model Number	Bid Price	Award
L-3 Communications Mobile-Vision, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items (Call for quote)	\$0.10	Yes
Axon Enterprise, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items (Call for quote)	\$0.10	Yes
Utility Associates, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$50.00	Yes
North Texas Vehicle Warning Solutions	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$80.00	Yes
Kustom Signals, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$85.00	Yes
KeyWarden	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$85.00	Yes
WatchGuard Video	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$104.00	Yes
South Texas Communications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$120.00	No
Digital Ally, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$125.00	Yes
Safety Vision LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$139.50	Yes
Coban Technologies, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$150.00	Yes
VisioLogix Corporation	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$165.00	Yes
VIEVU, LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$200.00	Yes