

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

1 Discount (%) Off Catalog/Pricelist for Access Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	3X Logic pricelist - Stanley Convergent Security	20%	No
Ener-Tel Services I, Inc.	3X Logic-Infinias pricelist - Ener-Tel Services I	27%	Yes
BL Technology, Inc.	Access Specialties pricelist - BL Technology	25%	No
Superior Alarms	Acer pricelist - Superior Alarms	30%	No
FastBall Integration	Acti pricelist - FastBall Integration	5%	Yes
Superior Alarms	Adams Rite pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	AES pricelist - Siemens Industry	0%	No
Dowley Security Systems	Aiphone pricelist - Dowley Security Systems	25%	No
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Aiphone pricelist - Siemens Industry	25%	No
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	Yes
HTS Voice and Data Systems, Inc.	Alibi pricelist - HTS Voice and Data Systems	10%	No
STS360	Allegion pricelist - STS360	20%	Yes
MCS Fire & Security	Altronix pricelist - MCS Fire & Security	0%	No
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
Superior Alarms	Altronix pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Alvarado pricelist - Flores Technical Services	5%	Yes
Dowley Security Systems	AMAG pricelist - Dowley Security Systems	15%	Yes
Turnkey Integrators Inc.	AMAG pricelist - Turnkey Integrators	15%	Yes
Siemens Industry, Inc.	American Dynamics pricelist - Siemens Industry	0%	No
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	No
Superior Alarms	APC pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Arecont pricelist - Stanley Convergent Security	20%	Yes
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	Yes

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Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
FastBall Integration	Avalan pricelist - FastBall Integration	5%	Yes
Communication Concepts	Avigilon pricelist - Communication Concepts	18%	Yes
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Avigilon pricelist - Flores Technical Services	25%	Yes
MCS Fire & Security	Avigilon pricelist - MCS Fire & Security	0%	No
Stanley Convergent Security	Avigilon pricelist - Stanley Convergent Security	15.1%	No
VGI Technology	Avigilon pricelist - VGI Technology	20%	Yes
Superior Alarms	AWID pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Axis (Companion Line) pricelist - Stanley Convergent Security	8%	No
Stanley Convergent Security	Axis (Non-Companion Line) pricelist - Stanley Convergent Security	18%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
3Sixty Integrated	Axis pricelist - 3Sixty Integrated	13%	Yes
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Siemens Industry, Inc.	Axis pricelist - Siemens Industry	0%	No
Superior Alarms	Belden pricelist - Superior Alarms	30%	No
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	Yes
Superior Alarms	Bogen pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Bosch pricelist - 3Sixty Integrated	22%	No
Communication Concepts	Bosch pricelist - Communication Concepts	30%	Yes
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Flores Technical Services, Inc	Bosch pricelist - Flores Technical Services	31.25%	Yes
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Bosch pricelist - Texas Electronic Systems Specialist	25%	No

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Turnkey Integrators Inc.	Bosch pricelist - Turnkey Integrators	25%	No
Siemens Industry, Inc.	Bosch pricelist (20% to 27% discount) - Siemens Industry	20%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Stanley Convergent Security	Brivo pricelist - Stanley Convergent Security	20%	No
Turnkey Integrators Inc.	Brivo pricelist - Turnkey Integrators	25%	Yes
MCS Fire & Security	Brivo pricelist (0% to 28% discount) - MCS Fire & Security	0%	No
Superior Alarms	Camden pricelist - Superior Alarms	30%	Yes
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Turnkey Integrators Inc.	CBORD pricelist - Turnkey Integrators	15%	No
Turnkey Integrators Inc.	CDVI pricelist - Turnkey Integrators	25%	No
Superior Alarms	Cisco pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Continental Access pricelist - 3Sixty Integrated	22%	No
Flores Technical Services, Inc	Continental pricelist - Flores Technical Services	19%	No
Texas Fire & Sound	Continental pricelist - Texas Fire & Sound	40%	Yes
3Sixty Integrated	Dahua pricelist - 3Sixty Integrated	38%	Yes
Altex Computers and Electronics	Dahua pricelist - Altex Computers and Electronics	15%	Yes
FastBall Integration	Dell pricelist - FastBall Integration	5%	No
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Communication Concepts	DMP pricelist - Communication Concepts	31%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No

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Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

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Vendor	Vendor Catalog Info	Percent Discount	Award
Four Feathers Alarm, LLC	DMP pricelist - Four Feathers Alarm	25%	No
SAS Alarm Service Company, Inc.	DMP pricelist - SAS Alarm Service	35%	No
Security International	DMP pricelist - Security International	31%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	DMP pricelist - Turnkey Integrators	50%	Yes
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	Yes
STS360	Dortronics pricelist - STS360	32%	No
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	No
Superior Alarms	DSC pricelist - Superior Alarms	30%	Yes
Superior Alarms	DSX pricelist - Superior Alarms	30%	Yes
STS360	Dynalock pricelist - STS360	34%	Yes
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Edwards (EST) pricelist - Flores Technical Services	32.5%	Yes
Siemens Industry, Inc.	En Gauge pricelist - Siemens Industry	0%	No
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
Stanley Convergent Security	Exacq pricelist - Stanley Convergent Security	15.1%	Yes
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Superior Alarms	Fargo pricelist - Superior Alarms	30%	Yes
STS360	Feenics pricelist - STS360	30%	Yes

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Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Communication Concepts	Galaxy pricelist - Communication Concepts	6%	Yes
Flores Technical Services, Inc	Galaxy pricelist - Flores Technical Services	32.5%	Yes
Stanley Convergent Security	Genetec pricelist - Stanley Convergent Security	15.1%	Yes
Control Technologies, Inc.	Genetec pricelist - Control Technologies	20%	Yes
Siemens Industry, Inc.	Genetec pricelist - Siemens Industry	8%	No
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Superior Alarms	GRI pricelist - Superior Alarms	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
STS360	HES pricelist - STS360	40%	Yes
Superior Alarms	HES pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Stanley Convergent Security	HID pricelist - Stanley Convergent Security	19.6%	No
STS360	HID pricelist - STS360	42%	Yes
Superior Alarms	HID pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	HID pricelist - Turnkey Integrators	30%	No
Superior Alarms	Hirsch pricelist - Superior Alarms	30%	Yes
MCS Fire & Security	Hirsch-Identiv pricelist - MCS Fire & Security	0%	No
Flores Technical Services, Inc	Honeywell Integrated pricelist - Flores Technical Services	12.25%	Yes
Flores Technical Services, Inc	Honeywell Maxpro pricelist - Flores Technical Services	39.12%	Yes
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No

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Vendor	Vendor Catalog Info	Percent Discount	Award
Pyrotex Systems	Honeywell pricelist - Pyrotex Systems	5%	No
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Honeywell Vykon pricelist - Entech Sales and Service	37%	Yes
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Identive-Hirsch pricelist - Ener-Tel Services I	22%	Yes
Superior Alarms	IEI pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Infinias pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Infinias pricelist - Superior Alarms	30%	Yes
Communication Concepts	Infinlas pricelist - Communication Concepts	25%	No
Siemens Industry, Inc.	Inovonics pricelist - Siemens Industry	25%	No
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	Yes
STS360	ISONAS pricelist - STS360	25%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist	17%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	No
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	No
Ener-Tel Services I, Inc.	Kantech pricelist - Ener-Tel Services I	22%	No
Entech Sales and Service, LLC	Kantech pricelist - Entech Sales and Service	30%	Yes
SAS Alarm Service Company, Inc.	Kantech pricelist - SAS Alarm Service	35%	Yes
Stanley Convergent Security	Kantech pricelist - Stanley Convergent Security	23.5%	No
Superior Alarms	Kantech pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Kantech pricelist - Turnkey Integrators	25%	No
VTX1 Companies	Kantech pricelist (16.95% to 17.57% discount) - VTX1	16.95%	No
Ener-Tel Services I, Inc.	Keri Systems pricelist - Ener-Tel Services I	23%	No
Turnkey Integrators Inc.	Keri Systems pricelist - Turnkey Integrators	25%	Yes

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FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Lenel Access pricelist - Stanley Convergent Security	31%	Yes
Entech Sales and Service, LLC	Lenel pricelist - Entech Sales and Service	15%	No
Superior Alarms	Leviton pricelist - Superior Alarms	30%	No
Superior Alarms	LG pricelist - Superior Alarms	30%	No
Superior Alarms	Linear pricelist - Superior Alarms	30%	No
All Campus Security	Linear Pro Access pricelist - All Campus Security	32%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Louroe pricelist - Stanley Convergent Security	31.1%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	No
NEI Datacom	NEI Fire/Security pricelist	10%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	No
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Notifier pricelist - Superior Alarms	30%	Yes
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	No
3Sixty Integrated	Open Options pricelist - 3Sixty Integrated	40%	Yes
Custom Access & Integration	Open Options pricelist - Custom Access & Integration	25%	No
Dowley Security Systems	Open Options pricelist - Dowley Security Systems	25%	No

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For the Period 12/1/2018 to 11/30/2019

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Vendor	Vendor Catalog Info	Percent Discount	Award
STS360	Open Options pricelist - STS360	40%	Yes
Superior Alarms	Optex pricelist - Superior Alarms	30%	No
Superior Alarms	Orion pricelist - Superior Alarms	30%	No
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	No
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Panasonic pricelist - Stanley Convergent Security	25.1%	Yes
Superior Alarms	Panduit pricelist - Superior Alarms	30%	No
Superior Alarms	Peerless pricelist - Superior Alarms	30%	No
FastBall Integration	Pelco pricelist - FastBall Integration	5%	Yes
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	No
Lone Star Communications, Inc.	PSA Security Coop pricelist - Lone Star Communications	20%	Yes
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Real Network Services, Inc.	Real Network Services pricelist	15%	Yes
Safeguard Fire	Rosslare pricelist - Safeguard Fire	35%	Yes
MCS Fire & Security	RS2 pricelist - MCS Fire & Security	30%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	S2 pricelist - Entech Sales and Service	27%	Yes
SSD Systems, Inc.	S2 pricelist - SSD Systems	20%	No
Stanley Convergent Security	S2 pricelist - Stanley Convergent Security	20%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
3Sixty Integrated	Salient pricelist - 3Sixty Integrated	13%	Yes
HTS Voice and Data Systems, Inc.	Salto pricelist - HTS Voice and Data Systems	10%	No
STS360	Salto pricelist - STS360	20%	Yes
Superior Alarms	Schlage pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Schneider Electric pricelist - Ener-Tel Services I	64%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	No

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For the Period 12/1/2018 to 11/30/2019

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Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales and Service, LLC	Schneider Electric-Continuum/Access Xpert - Entech Sales and Service	64%	Yes
Dowley Security Systems	SDC pricelist - Dowley Security Systems	25%	No
Superior Alarms	SDC pricelist - Superior Alarms	30%	Yes
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	Yes
STS360	Security Door Controls pricelist - STS360	41%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	No
Entec Solutions, LLC	Slient Knight pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	Software House - Entech Sales and Service	25%	Yes
Flores Technical Services, Inc	Software House pricelist - Flores Technical Services	32.5%	Yes
MCS Fire & Security	Software House pricelist - MCS Fire & Security	0%	No
Siemens Industry, Inc.	Software House pricelist - Siemens Industry	0%	No
Stanley Convergent Security	Software House pricelist - Stanley Convergent Security	20%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	No
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Starr Telecommunications	Starr Telecommunications Access Control Security Systems pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

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Superior Alarms	TakeX pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Talk A Phone pricelist - Siemens Industry	15%	No
Siemens Industry, Inc.	Tek-Tone pricelist - Siemens Industry	25%	No
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Communication Concepts	Transition Networks pricelist - Communication Concepts	8%	Yes
Turnkey Integrators Inc.	Transmitter Solutions pricelist - Turnkey Integrators	25%	Yes
Superior Alarms	TransTech pricelist - Superior Alarms	30%	No
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	Triplite pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	No
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	No
Superior Alarms	Valcom pricelist - Superior Alarms	10%	No
Beckwith Electronic Engineering Co	Vanderbilt pricelist - Beckwith Electronic Engineering	20%	Yes
Stanley Convergent Security	Video Insight pricelist - Stanley Convergent Security	31.1%	Yes
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes
Superior Alarms	Von Duprin pricelist - Superior Alarms	30%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

2 Discount (%) Off Catalog/Pricelist for Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Siemens Industry, Inc.	AES pricelist - Siemens Industry	0%	No
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
Flores Technical Services, Inc	Alvarado pricelist - Flores Technical Services	5%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Atlas pricelist - Siemens Industry	20%	No
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Avigilon pricelist - Flores Technical Services	25%	Yes
Superior Alarms	AWID pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
Superior Alarms	Belden pricelist - Superior Alarms	30%	No
Communication Concepts	Bosch pricelist - Communication Concepts	30%	Yes
Control Technologies, Inc.	Bosch pricelist - Control Technologies	35%	Yes
Flores Technical Services, Inc	Bosch pricelist - Flores Technical Services	31.25%	Yes
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Bosch pricelist - Texas Electronic Systems Specialist	25%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Superior Alarms	Cisco pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Continental pricelist - Flores Technical Services	19%	Yes
Siemens Industry, Inc.	Cooper Wheelock pricelist - Siemens Industry	0%	No
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No

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For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

2 Discount (%) Off Catalog/Pricelist for Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	DMP pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	No
Superior Alarms	DSC pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Edwards (EST) pricelist - Flores Technical Services	32.5%	Yes
Beckwith Electronic Engineering Co	Edwards System Technology (EST) pricelist - Beckwith Electronic Engineering	25%	Yes
MCS Fire & Security	Edwards System Technology (EST) pricelist - MCS Fire & Security	29.5%	Yes
Siemens Industry, Inc.	En Gauge pricelist - Siemens Industry	0%	Yes
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
Dowley Security Systems	EST pricelist - Dowley Security Systems	25%	Yes
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
BL Technology, Inc.	Farenhyt pricelist - BL Technology	25%	No
Texas Fire & Sound	Farenhyt pricelist - Texas Fire & Sound	35%	Yes
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Communication Concepts	FireLite pricelist - Communication Concepts	30%	Yes
Safeguard Fire	FireLite pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	FireLite pricelist - Turnkey Integrators	30%	Yes
VGI Technology	Firelite pricelist - VGI Technology	10%	No
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Galaxy pricelist - Flores Technical Services	32.5%	Yes

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For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

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Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales and Service, LLC	Gamewell pricelist - Entech Sales and Service	40%	Yes
Safeguard Fire	Gamewell pricelist - Safeguard Fire	35%	No
Siemens Industry, Inc.	Gentex pricelist - Siemens Industry	30%	Yes
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Honeywell Integrated pricelist - Flores Technical Services	12.25%	Yes
Flores Technical Services, Inc	Honeywell Maxpro pricelist - Flores Technical Services	39.12%	Yes
Balco Systems	Honeywell Notifier pricelist - Balco Systems	26%	No
Communication Concepts	Honeywell Notifier pricelist - Communication Concepts	31%	Yes
Ener-Tel Services I, Inc.	Honeywell Notifier pricelist - Ener-Tel Services I	28%	No
Four Feathers Alarm, LLC	Honeywell Notifier pricelist - Four Feathers Alarm	25%	No
SSD Systems, Inc.	Honeywell Notifier pricelist - SSD Systems	17%	No
Superior Alarms	Honeywell Notifier pricelist - Superior Alarms	30%	No
Entech Sales and Service, LLC	Honeywell pricelist - Entech Sales and Service	35%	Yes
Pyrotex Systems	Honeywell pricelist - Pyrotex Systems	20%	No
SAS Alarm Service Company, Inc.	Honeywell pricelist - SAS Alarm Service	30%	No
Security International	Honeywell pricelist - Security International	30%	No
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	No
BL Technology, Inc.	Honeywell Silent Knight pricelist - BL Technology	25%	No
Safeguard Fire	Honeywell Silent Knight pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Honeywell Silent Knight pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

2 Discount (%) Off Catalog/Pricelist for Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Turnkey Integrators Inc.	Honeywell Silent Knight pricelist - Turnkey Integrators	30%	Yes
Entec Solutions, LLC	Honeywell Slient Knight pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Inovonics pricelist - Siemens Industry	25%	No
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist	33%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Macurco pricelist - Siemens Industry	0%	No
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	No
NEI Datacom	NEI Fire/Security pricelist	10%	No
Turnkey Integrators Inc.	Potter pricelist - Turnkey Integrators	30%	Yes
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Real Network Services, Inc.	Real Network Services pricelist	15%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Safe pricelist - Siemens Industry	20%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Siemens Industry pricelist	35%	No
Safeguard Fire	Siemens pricelist - Safeguard Fire	35%	No
Siemens Industry, Inc.	Sigcom pricelist - Siemens Industry	0%	Yes
Skelton Fire Alarm	Skelton Fire Alarm pricelist	20%	No
Flores Technical Services, Inc	Software House pricelist - Flores Technical Services	32.5%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

2 Discount (%) Off Catalog/Pricelist for Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Starr Telecommunications	Starr Telecommunications Fire Control Security Systems pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	System Sensor pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Talk A Phone pricelist - Siemens Industry	15%	Yes
Siemens Industry, Inc.	Tek-Tone pricelist - Siemens Industry	25%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Superior Alarms	TrippLite pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	No
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Communication Concepts	Wheelock pricelist - Communication Concepts	30%	Yes
Superior Alarms	Wheelock pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Acer pricelist - Superior Alarms	30%	No
FastBall Integration	Acti pricelist - FastBall Integration	5%	Yes
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Superior Alarms	Alarm Controls pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Saf pricelist - Superior Alarms	30%	Yes
HTS Voice and Data Systems, Inc.	Alibi pricelist - HTS Voice and Data Systems	10%	Yes
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
Superior Alarms	Altronix pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Alvarado pricelist - Flores Technical Services	5%	Yes
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	No
Superior Alarms	APC pricelist - Superior Alarms	30%	No
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AlertUs pricelist - Entec Solutions	10%	No
FastBall Integration	Avalan pricelist - FastBall Integration	5%	Yes
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Avigilon pricelist - Flores Technical Services	25%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
3Sixty Integrated	Axis pricelist - 3Sixty Integrated	13%	Yes
FastBall Integration	Axis pricelist - FastBall Integration	5%	Yes
Siemens Industry, Inc.	Axis pricelist - Siemens Industry	0%	No
Superior Alarms	Belden pricelist - Superior Alarms	30%	No
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	Yes
Superior Alarms	Bogen pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Bosch pricelist - 3Sixty Integrated	22%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Beckwith Electronic Engineering Co	Bosch pricelist - Beckwith Electronic Engineering	5%	No
BL Technology, Inc.	Bosch pricelist - BL Technology	20%	No
Communication Concepts	Bosch pricelist - Communication Concepts	30%	No
Control Technologies, Inc.	Bosch pricelist - Control Technologies	35%	No
Dowley Security Systems	Bosch pricelist - Dowley Security Systems	30%	No
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Flores Technical Services, Inc	Bosch pricelist - Flores Technical Services	31.25%	No
Pyrotex Systems	Bosch pricelist - Pyrotex Systems	5%	No
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
STS360	Bosch pricelist - STS360	43%	Yes
Superior Alarms	Bosch pricelist - Superior Alarms	30%	No
Texas Electronic Systems Specialis	Bosch pricelist - Texas Electronic Systems Specialist	25%	No
Siemens Industry, Inc.	Bosch pricelist (20% to 27% discount) - Siemens Industry	20%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Superior Alarms	Cisco pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Communication Concepts	Comnet pricelist - Communication Concepts	7%	Yes
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Continental pricelist - Flores Technical Services	19%	No
FastBall Integration	Dell pricelist - FastBall Integration	5%	No
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Communication Concepts	DMP pricelist - Communication Concepts	31%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	DMP pricelist - Entech Sales and Service	30%	No
Four Feathers Alarm, LLC	DMP pricelist - Four Feathers Alarm	25%	No
SAS Alarm Service Company, Inc.	DMP pricelist - SAS Alarm Service	30%	No
Security International	DMP pricelist - Security International	31%	No
SSD Systems, Inc.	DMP pricelist - SSD Systems	35%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	DMP pricelist - Turnkey Integrators	50%	Yes
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	Yes
Safeguard Fire	DSC pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	No
STS360	DSC pricelist - STS360	22%	No
Superior Alarms	DSC pricelist - Superior Alarms	30%	No
VTX1 Companies	DSC pricelist (10% to 19.35% discount) - VTX1	10%	Yes
Superior Alarms	DSX pricelist - Superior Alarms	30%	Yes
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Edwards (EST) pricelist - Flores Technical Services	32.5%	Yes
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	Yes
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Superior Alarms	Fargo pricelist - Superior Alarms	30%	Yes
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Futre Fibre Technologies pricelist - Dowley Security Systems	15%	Yes
Flores Technical Services, Inc	Galaxy pricelist - Flores Technical Services	32.5%	Yes
MCS Fire & Security	GE-Interlogix pricelist - MCS Fire & Security	0%	Yes
Stanley Convergent Security	Genetec pricelist - Stanley Convergent Security	15.1%	Yes
Siemens Industry, Inc.	Genetec pricelist - Siemens Industry	8%	Yes
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Superior Alarms	GRI pricelist - Superior Alarms	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	No
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Superior Alarms	HES pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Stanley Convergent Security	HID pricelist - Stanley Convergent Security	19.6%	No
Superior Alarms	HID pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Honeywell Integrated pricelist - Flores Technical Services	12.25%	Yes
Ener-Tel Services I, Inc.	Honeywell Intrusion pricelist - Ener-Tel Services I	15%	Yes
Flores Technical Services, Inc	Honeywell Maxpro pricelist - Flores Technical Services	39.12%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
STS360	Honeywell pricelist - STS360	40%	Yes
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	No
VGI Technology	Honeywell pricelist - VGI Technology	10%	No
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Superior Alarms	IEI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Infinias pricelist - Superior Alarms	30%	Yes
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Interlogix pricelist - Entech Sales and Service	35%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist	25%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	No
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	No
Superior Alarms	Kantech pricelist - Superior Alarms	30%	Yes
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Leviton pricelist - Superior Alarms	30%	No
Superior Alarms	LG pricelist - Superior Alarms	30%	No
Superior Alarms	Linear pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Louroe pricelist - Stanley Convergent Security	31.1%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
Safeguard Fire	Napco pricelist - Safeguard Fire	35%	Yes
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Texas Fire & Sound	Napco pricelist - Texas Fire & Sound	40%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	No
NEI Datacom	NEI Fire/Security pricelist	10%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	No
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Safeguard Fire	Nortek pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Notifier pricelist - Superior Alarms	30%	Yes
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	No
3Sixty Integrated	Open Options pricelist - 3Sixty Integrated	40%	Yes
Superior Alarms	Optex pricelist - Superior Alarms	30%	No
Superior Alarms	Orion pricelist - Superior Alarms	30%	No
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	No
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	Yes
Superior Alarms	Panduit pricelist - Superior Alarms	30%	No
Superior Alarms	Peerless pricelist - Superior Alarms	30%	No
FastBall Integration	Pelco pricelist - FastBall Integration	5%	Yes
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	No
Lone Star Communications, Inc.	PSA Security Coop pricelist - Lone Star Communications	15%	No
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Real Network Services, Inc.	Real Network Services pricelist	15%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
HTS Voice and Data Systems, Inc.	Salto pricelist - HTS Voice and Data Systems	10%	Yes
Superior Alarms	Schlage pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	Yes
Superior Alarms	SDC pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Securitron pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Shooter Detection pricelist - 3Sixty Integrated	13%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	Yes
Entec Solutions, LLC	Silent Knight pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Software House pricelist - Flores Technical Services	32.5%	Yes
Siemens Industry, Inc.	Software House pricelist - Siemens Industry	0%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Starr Telecommunications	Starr Telecommunications Intrusion Detection Control Security Systems pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	Yes
Superior Alarms	Takex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Communication Concepts	Transition Networks pricelist - Communication Concepts	8%	Yes
Superior Alarms	TransTech pricelist - Superior Alarms	30%	No
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	Triplite pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	No
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Superior Alarms	Valcom pricelist - Superior Alarms	10%	No
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	3X Logic pricelist - Stanley Convergent Security	20%	Yes
Superior Alarms	Acer pricelist - Superior Alarms	30%	Yes
Altex Computers and Electronics	ACTi pricelist - Altex Computers and Electronics	15%	No
FastBall Integration	Acti pricelist - FastBall Integration	5%	No
Superior Alarms	ACTI pricelist - Superior Alarms	30%	Yes
All Campus Security	Advidia pricelist - All Campus Security	27%	No
Altex Computers and Electronics	Advidia pricelist - Altex Computers and Electronics	15%	No
Stanley Convergent Security	Advidia pricelist - Stanley Convergent Security	31.1%	Yes
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	Yes
HTS Voice and Data Systems, Inc.	Alibi pricelist - HTS Voice and Data Systems	10%	Yes
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
Superior Alarms	Altronix pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Alvarado pricelist - Flores Technical Services	5%	Yes
Entech Sales and Service, LLC	American Dynamics pricelist - Entech Sales and Service	30%	Yes
Siemens Industry, Inc.	American Dynamics pricelist - Siemens Industry	0%	No
Superior Alarms	American Dynamics pricelist - Superior Alarms	30%	Yes
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	Yes
Superior Alarms	APC pricelist - Superior Alarms	30%	Yes
Communication Concepts	Arecont pricelist - Communication Concepts	26%	No
Safeguard Fire	Arecont pricelist - Safeguard Fire	35%	Yes
Entech Sales and Service, LLC	Arecont Vision pricelist - Entech Sales and Service	30%	Yes
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Arecont Vision pricelist - Superior Alarms	30%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Atlas pricelist - Siemens Industry	20%	Yes
Superior Alarms	ATV pricelist - Superior Alarms	30%	Yes
FastBall Integration	Avalan pricelist - FastBall Integration	5%	Yes
Communication Concepts	Avigilon pricelist - Communication Concepts	18%	Yes
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Avigilon pricelist - Flores Technical Services	25%	Yes
MCS Fire & Security	Avigilon pricelist - MCS Fire & Security	0%	No
Stanley Convergent Security	Avigilon pricelist - Stanley Convergent Security	15.1%	No
VGI Technology	Avigilon pricelist - VGI Technology	20%	Yes
Stanley Convergent Security	Axis (Companion Line) pricelist - Stanley Convergent Security	8%	Yes
Stanley Convergent Security	Axis (Non-Companion Line) pricelist - Stanley Convergent Security	18%	Yes
Dowley Security Systems	Axis Communications pricelist - Dowley Security Systems	20%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
3Sixty Integrated	Axis pricelist - 3Sixty Integrated	13%	No
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Four Feathers Alarm, LLC	Axis pricelist - Four Feathers Alarm	20%	No
MCS Fire & Security	Axis pricelist - MCS Fire & Security	0%	No
Pyrotex Systems	Axis pricelist - Pyrotex Systems	5%	No
Siemens Industry, Inc.	Axis pricelist - Siemens Industry	0%	No
Superior Alarms	Axis pricelist - Superior Alarms	30%	Yes
Superior Alarms	Belden pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Bosch pricelist - 3Sixty Integrated	22%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Beckwith Electronic Engineering Co	Bosch pricelist - Beckwith Electronic Engineering	5%	No
BL Technology, Inc.	Bosch pricelist - BL Technology	20%	No
Control Technologies, Inc.	Bosch pricelist - Control Technologies	40%	Yes
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Flores Technical Services, Inc	Bosch pricelist - Flores Technical Services	31.25%	Yes
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Bosch pricelist - Texas Electronic Systems Specialist	25%	No
Siemens Industry, Inc.	Bosch pricelist (20% to 27% discount) - Siemens Industry	20%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Superior Alarms	Cernium pricelist - Superior Alarms	0%	Yes
Communication Concepts	Chief pricelist - Communication Concepts	11%	Yes
Superior Alarms	Cisco pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Communication Concepts	Comnet pricelist - Communication Concepts	7%	Yes
Superior Alarms	Computar pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Continental pricelist - Flores Technical Services	19%	Yes
Texas Fire & Sound	Continental pricelist - Texas Fire & Sound	40%	Yes
Superior Alarms	Crown Audio pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Dahua pricelist - 3Sixty Integrated	38%	Yes
Altex Computers and Electronics	Dahua pricelist - Altex Computers and Electronics	15%	No
Safeguard Fire	Dahua pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	Dahua pricelist - Stanley Convergent Security	25.1%	Yes
Superior Alarms	Dedicated Micros pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
FastBall Integration	Dell pricelist - FastBall Integration	5%	No
Superior Alarms	Detex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Digital Watchdog pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	Yes
MCS Fire & Security	Eagle Eye pricelist - MCS Fire & Security	0%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Edwards (EST) pricelist - Flores Technical Services	32.5%	No
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
STS360	Everfocus pricelist - STS360	43%	Yes
SAS Alarm Service Company, Inc.	Exacq pricelist - SAS Alarm Service	10%	No
Stanley Convergent Security	Exacq pricelist - Stanley Convergent Security	15.1%	No
STS360	ExacQ pricelist - STS360	31%	Yes
Superior Alarms	Exacq pricelist - Superior Alarms	30%	No
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entech Sales and Service, LLC	Exacq Vision pricelist - Entech Sales and Service	20%	No
Dowley Security Systems	ExacqVision pricelist - Dowley Security Systems	20%	No
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	FLIR pricelist - Turnkey Integrators	30%	Yes
Stanley Convergent Security	Flir/DVTEL pricelist - Stanley Convergent Security	10.1%	No
Flores Technical Services, Inc	Galaxy pricelist - Flores Technical Services	32.5%	No
Stanley Convergent Security	Genetec pricelist - Stanley Convergent Security	15.1%	Yes
Stanley Convergent Security	Genetec (Clearance Offering) pricelist - Stanley Convergent Security	2%	Yes
STS360	GeoVision pricelist - STS360	42%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
3Sixty Integrated	Hanwha pricelist - 3Sixty Integrated	39%	Yes
Dowley Security Systems	Hanwha pricelist - Dowley Security Systems	25%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	Hanwha pricelist - Entech Sales and Service	30%	Yes
SSD Systems, Inc.	Hanwha pricelist - SSD Systems	35%	Yes
MCS Fire & Security	Hanwha/Samsung pricelist - MCS Fire & Security	32%	Yes
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Stanley Convergent Security	HID pricelist - Stanley Convergent Security	19.6%	Yes
Ener-Tel Services I, Inc.	Hikvision pricelist - Ener-Tel Services I	20%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales and Service, LLC	Hikvision pricelist - Entech Sales and Service	30%	No
Safeguard Fire	HikVision pricelist - Safeguard Fire	35%	No
Stanley Convergent Security	Hikvision pricelist - Stanley Convergent Security	25.1%	No
STS360	Hikvision pricelist - STS360	43%	Yes
Ener-Tel Services I, Inc.	Honeywell CCTV pricelist - Ener-Tel Services I	15%	Yes
Flores Technical Services, Inc	Honeywell Integrated pricelist - Flores Technical Services	12.25%	Yes
Flores Technical Services, Inc	Honeywell Maxpro pricelist - Flores Technical Services	39.12%	Yes
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	Yes
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Illustra pricelist - Dowley Security Systems	20%	Yes
SAS Alarm Service Company, Inc.	Illustra pricelist - SAS Alarm Service	20%	Yes
STS360	Illuminar pricelist - STS360	15%	Yes
Entech Sales and Service, LLC	Interlogix pricelist - Entech Sales and Service	45%	No
STS360	Interlogix pricelist - STS360	48%	Yes
Superior Alarms	Interlogix-GE Security pricelist - Superior Alarms	30%	No
Entech Sales and Service, LLC	IQInvision pricelist - Entech Sales and Service	25%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist (9% to 30% discount)	9%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	Yes
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	Yes
Superior Alarms	JVC pricelist - Superior Alarms	30%	Yes
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	Lenel Video pricelist - Stanley Convergent Security	25.1%	Yes
Superior Alarms	Leviton pricelist - Superior Alarms	30%	Yes
Superior Alarms	LG pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	LG pricelist - Turnkey Integrators	32%	Yes
Superior Alarms	Linear pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Louroe pricelist - Stanley Convergent Security	31.1%	Yes
STS360	Louroe pricelist - STS360	24%	No
Superior Alarms	Louroe pricelist - Superior Alarms	30%	No
Altex Computers and Electronics	LTS pricelist - Altex Computers and Electronics	15%	Yes
VTX1 Companies	LTS pricelist (16% to 17.75% discount) - VTX1	16%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
Communication Concepts	Milestone pricelist - Communication Concepts	25%	No
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	Milestone pricelist - Entech Sales and Service	30%	Yes
Stanley Convergent Security	Milestone pricelist - Stanley Convergent Security	20.1%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	Yes
NEI Datacom	NEI Fire/Security pricelist	10%	No
Superior Alarms	Netgear pricelist - Superior Alarms	30%	Yes
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Dowley Security Systems	OnCam pricelist - Dowley Security Systems	20%	Yes
STS360	OnSSI pricelist - STS360	20%	Yes
Communication Concepts	Open Eye pricelist - Communication Concepts	7%	No
Dowley Security Systems	Open Eye pricelist - Dowley Security Systems	20%	No
STS360	OpenEye pricelist - STS360	25%	Yes
Superior Alarms	Orion pricelist - Superior Alarms	30%	Yes
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Panasonic pricelist - 3Sixty Integrated	19%	No
Altex Computers and Electronics	Panasonic pricelist - Altex Computers and Electronics	15%	No
Ener-Tel Services I, Inc.	Panasonic pricelist - Ener-Tel Services I	31%	No
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Panasonic pricelist - Stanley Convergent Security	25.1%	No
STS360	Panasonic pricelist - STS360	40%	Yes
Superior Alarms	Panasonic pricelist - Superior Alarms	30%	No
Superior Alarms	Panduit pricelist - Superior Alarms	30%	Yes
Communication Concepts	Peerless pricelist - Communication Concepts	25%	No
Superior Alarms	Peerless pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Pelco pricelist - Ener-Tel Services I	21%	No
Entech Sales and Service, LLC	Pelco pricelist - Entech Sales and Service	64%	Yes
FastBall Integration	Pelco pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Pelco pricelist - Stanley Convergent Security	30%	No
Superior Alarms	Pelco pricelist - Superior Alarms	30%	No
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	Yes
Lone Star Communications, Inc.	PSA Security Coop pricelist - Lone Star Communications	15%	Yes
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
STS360	Raytec pricelist - STS360	11%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Dowley Security Systems	Raytech pricelist - Dowley Security Systems	20%	Yes
Real Network Services, Inc.	Real Network Services pricelist	15%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	Salient pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Salient pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Salient Systems pricelist - Stanley Convergent Security	10%	No
HTS Voice and Data Systems, Inc.	Salto pricelist - HTS Voice and Data Systems	10%	Yes
Superior Alarms	Samsung Techwin pricelist - Superior Alarms	30%	Yes
STS360	Samsung/Hanwha pricelist - STS360	46%	Yes
Security International	Savvy Tech pricelist - Security International	35%	Yes
Superior Alarms	Scallop pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	Yes
3Sixty Integrated	Seneca pricelist - 3Sixty Integrated	22%	No
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
STS360	Seneca Security pricelist - STS360	23%	Yes
Stanley Convergent Security	Sentry 360 pricelist - Stanley Convergent Security	10.1%	Yes
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sharp pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	Yes
Superior Alarms	Signal Comm pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Slient Knight pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Software House pricelist - Flores Technical Services	32.5%	Yes
Stanley Convergent Security	Software House pricelist - Stanley Convergent Security	20%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes
Stanley Convergent Security	Sony Cameras pricelist - Stanley Convergent Security	25.1%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated	Sony pricelist - 3Sixty Integrated	18%	No
Dowley Security Systems	Sony pricelist - Dowley Security Systems	18%	No
Entech Sales and Service, LLC	Sony pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Sony pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Altex Computers and Electronics	Speco pricelist - Altex Computers and Electronics	15%	No
Superior Alarms	Speco pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sperry West pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Starr Telecommunications	Starr Telecommunications CCTV and Surveillance Systems pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Superior Alarms	Totevision pricelist - Superior Alarms	30%	Yes
Communication Concepts	Transition Networks pricelist - Communication Concepts	8%	Yes
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	Triplite pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Dowley Security Systems	V5 Systems pricelist - Dowley Security Systems	15%	Yes
Stanley Convergent Security	Viakoo pricelist - Stanley Convergent	20%	Yes
Stanley Convergent Security	Video Insight pricelist - Stanley Convergent Security	31.1%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated	Video Insight pricelist - 3Sixty Integrated	25%	No
Altex Computers and Electronics	Video Insight pricelist - Altex Computers and Electronics	15%	No
STS360	Video Insight pricelist - STS360	30%	Yes
Superior Alarms	Videofied pricelist - Superior Alarms	30%	Yes
VGI Technology	VideoInsight pricelist - VGI Technology	20%	No
Superior Alarms	Videolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vigitron pricelist - Superior Alarms	30%	Yes
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vivotek pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	W-Box pricelist - Turnkey Integrators	32%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

5 Discount (%) Off Catalog/Pricelist for Public/Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	Aiphone pricelist - Entech Sales and Service	35%	No
Siemens Industry, Inc.	Aiphone pricelist - Siemens Industry	25%	No
STS360	Aiphone pricelist - STS360	39%	Yes
Entech Sales and Service, LLC	AlertUs pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Alpha Comm pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	Yes
Flores Technical Services, Inc	Alvarado pricelist - Flores Technical Services	5%	Yes
Siemens Industry, Inc.	American Dynamics pricelist - Siemens Industry	0%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	No
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Communication Concepts	Atlas IED pricelist - Communication Concepts	15%	No
Siemens Industry, Inc.	Atlas pricelist - Siemens Industry	20%	No
Superior Alarms	Atlas pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Avigilon pricelist - Flores Technical Services	25%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
Superior Alarms	Belden pricelist - Superior Alarms	30%	No
Communication Concepts	Biamp pricelist - Communication Concepts	32%	Yes
Flores Technical Services, Inc	Bosch pricelist - Flores Technical Services	31.25%	Yes
Texas Electronic Systems Specialist	Bosch pricelist - Texas Electronic Systems Specialist	25%	Yes
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Communication Concepts	CareHawk pricelist - Communication Concepts	20%	Yes
Dowley Security Systems	Case Systems pricelist - Dowley Security Systems	10%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

5 Discount (%) Off Catalog/Pricelist for Public/Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Cisco pricelist - Superior Alarms	30%	No
Dowley Security Systems	Code Blue pricelist - Dowley Security Systems	17%	Yes
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
STS360	Code Blue pricelist - STS360	15%	No
Entech Sales and Service, LLC	Commend pricelist - Entech Sales and Service	30%	Yes
Communication Concepts	Comnet pricelist - Communication Concepts	7%	Yes
Flores Technical Services, Inc	Continental pricelist - Flores Technical Services	19%	Yes
Siemens Industry, Inc.	Cooper Wheelock pricelist - Siemens Industry	0%	Yes
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Edwards (EST) pricelist - Flores Technical Services	32.5%	Yes
BL Technology, Inc.	Edwards System Technology (EST) pricelist - BL Technology	20%	No
MCS Fire & Security	Edwards System Technology (EST) pricelist - MCS Fire & Security	29.5%	Yes
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Superior Alarms	Fiber pricelist - Superior Alarms	30%	No
Safeguard Fire	FireLite pricelist - Safeguard Fire	35%	Yes
Turnkey Integrators Inc.	FireLite pricelist - Turnkey Integrators	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Galaxy pricelist - Flores Technical Services	32.5%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

5 Discount (%) Off Catalog/Pricelist for Public/Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Safeguard Fire	Gamewell pricelist - Safeguard Fire	35%	Yes
Siemens Industry, Inc.	Gentex pricelist - Siemens Industry	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Honeywell Integrated pricelist - Flores Technical Services	12.25%	Yes
Flores Technical Services, Inc	Honeywell Maxpro pricelist - Flores Technical Services	39.12%	Yes
Island Fire & Safety Equipment Co.	Honeywell pricelist - Island Fire & Safety Equipment	25%	Yes
Pyrotex Systems	Honeywell pricelist - Pyrotex Systems	20%	Yes
SAS Alarm Service Company, Inc.	Honeywell pricelist - SAS Alarm Service	30%	Yes
Security International	Honeywell pricelist - Security International	30%	Yes
Siemens Industry, Inc.	Inovonics pricelist - Siemens Industry	25%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist	33%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Communication Concepts	Lowell pricelist - Communication Concepts	6%	Yes
Siemens Industry, Inc.	Macurco pricelist - Siemens Industry	0%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
Communication Concepts	Middle Atlantic pricelist - Communication Concepts	5%	Yes
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	Yes
NEI Datacom	NEI Fire/Security pricelist	10%	Yes
Communication Concepts	Notifier pricelist - Communication Concepts	31%	Yes
Ener-Tel Services I, Inc.	Notifier pricelist - Ener-Tel Services I	28%	No
SSD Systems, Inc.	Notifier pricelist (15% to 19% discount) - SSD Systems	15%	No
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

5 Discount (%) Off Catalog/Pricelist for Public/Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Communication Concepts	QSC pricelist - Communication Concepts	24%	Yes
Texas Fire & Sound	q-Sys/QSC pricelist - Texas Fire & Sound	20%	No
Superior Alarms	Quam pricelist - Superior Alarms	30%	Yes
Lone Star Communications, Inc.	Rauland Education pricelist - Lone Star Communications	15%	Yes
Balco Systems	Rauland pricelist - Balco Systems	26%	Yes
Real Network Services, Inc.	Real Network Services pricelist	5%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
Stanley Convergent Security	SDS (Shooter Detection Systems) pricelist - Stanley Convergent Security	10%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Communication Concepts	Shure pricelist - Communication Concepts	8%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	Yes
Safeguard Fire	Siemens pricelist - Safeguard Fire	35%	Yes
Dowley Security Systems	Sigcom pricelist - Dowley Security Systems	15%	Yes
Siemens Industry, Inc.	Sigcom pricelist - Siemens Industry	0%	No
Safeguard Fire	Silent Knight pricelist - Safeguard Fire	35%	Yes
Turnkey Integrators Inc.	Silent Knight pricelist - Turnkey Integrators	30%	Yes
Entec Solutions, LLC	Silent Knight pricelist - Entec Solutions	10%	No
Flores Technical Services, Inc	Software House pricelist - Flores Technical Services	32.5%	Yes
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Starr Telecommunications	Starr Telecommunications Public/Attack Warning Notification Systems pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Siemens Industry, Inc.	Talk A Phone pricelist - Siemens Industry	15%	No
STS360	Talkphone pricelist - STS360	23%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

5 Discount (%) Off Catalog/Pricelist for Public/Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Siemens Industry, Inc.	Tek-Tone pricelist - Siemens Industry	25%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Superior Alarms	Triplite pricelist - Superior Alarms	30%	No
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated	3Sixty Integrated pricelist	13%	Yes
Superior Alarms	Acer pricelist - Superior Alarms	30%	No
FastBall Integration	Acti pricelist - FastBall Integration	5%	No
Superior Alarms	ACTI pricelist - Superior Alarms	30%	No
Superior Alarms	Adams Rite pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	No
HTS Voice and Data Systems, Inc.	Alibi pricelist - HTS Voice and Data Systems	10%	Yes
Superior Alarms	Alpha Comm pricelist - Superior Alarms	30%	No
Superior Alarms	Altronix pricelist - Superior Alarms	30%	No
Superior Alarms	American Dynamics pricelist - Superior Alarms	30%	No
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	No
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	No
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	No
Superior Alarms	APC pricelist - Superior Alarms	30%	No
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	No
Superior Alarms	Arecont Vision pricelist - Superior Alarms	30%	No
Superior Alarms	Arrow pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Superior Alarms	Atlas pricelist - Superior Alarms	30%	No
Superior Alarms	ATV pricelist - Superior Alarms	30%	No
FastBall Integration	Avalan pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Superior Alarms	AWID pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Superior Alarms	Axis pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Belden pricelist - Superior Alarms	30%	No
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	No
Superior Alarms	Bogen pricelist - Superior Alarms	30%	No
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Superior Alarms	Camden pricelist - Superior Alarms	30%	No
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Superior Alarms	Cernium pricelist - Superior Alarms	0%	No
Superior Alarms	Cisco pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Communication Concepts	Communication Concepts pricelist	15%	Yes
Superior Alarms	Computar pricelist - Superior Alarms	30%	No
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	No
Texas Fire & Sound	Continental pricelist (35% to 40% discount) - Texas Fire & Sound	35%	No
Control Technologies, Inc.	Control Technologies pricelist	15%	Yes
Superior Alarms	Crown Audio pricelist - Superior Alarms	30%	No
Superior Alarms	Dedicated Micros pricelist - Superior Alarms	30%	No
FastBall Integration	Dell pricelist - FastBall Integration	5%	No
Superior Alarms	Detex pricelist - Superior Alarms	30%	No
Superior Alarms	Digital Watchdog pricelist - Superior Alarms	30%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	No
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	DSC pricelist - Superior Alarms	30%	No
Superior Alarms	DSX pricelist - Superior Alarms	30%	No
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	No
BL Technology, Inc.	Edwards System Technology (EST) pricelist - BL Technology	20%	No
Ener-Tel Services I, Inc.	Ener-Tel Services I pricelist	0%	Yes
Entech Sales and Service, LLC	Entech Sales and Service pricelist (21% to 37% discount)	21%	Yes
Superior Alarms	Exacq pricelist - Superior Alarms	30%	No
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	No
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	No
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Texas Fire & Sound	Farenhyt pricelist (35% to 40% discount) - Texas Fire & Sound	35%	No
Superior Alarms	Fargo pricelist - Superior Alarms	30%	No
Superior Alarms	Fiber pricelist - Superior Alarms	30%	No
Superior Alarms	Firelite pricelist - Superior Alarms	30%	No
Superior Alarms	Firetide pricelist - Superior Alarms	30%	No
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	No
Four Feathers Alarm, LLC	Four Feathers Alarm pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Gentex pricelist - Superior Alarms	30%	No
Superior Alarms	GRI pricelist - Superior Alarms	30%	No
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Superior Alarms	HES pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Superior Alarms	HID pricelist - Superior Alarms	30%	No
Superior Alarms	Hirsch pricelist - Superior Alarms	30%	No
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Island Fire & Safety Equipment Co.	Honeywell pricelist - Island Fire & Safety Equipment	25%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	No
Superior Alarms	ICC pricelist - Superior Alarms	30%	No
Superior Alarms	IEI pricelist - Superior Alarms	30%	No
Superior Alarms	Infinias pricelist - Superior Alarms	30%	No
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	No
Superior Alarms	Interlogix-GE Security pricelist - Superior Alarms	30%	No
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist (35% to 42% discount)	35%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	No
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	No
Superior Alarms	JVC pricelist - Superior Alarms	30%	No
Superior Alarms	Kantech pricelist - Superior Alarms	30%	No
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	No
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	No
Superior Alarms	Leviton pricelist - Superior Alarms	30%	No
Superior Alarms	LG pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Linear pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	No
Lone Star Communications, Inc.	Lone Star Communications pricelist	0%	Yes
Superior Alarms	Louroe pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
MCS Fire & Security	MCS Fire & Security pricelist	0%	Yes
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	No
Texas Fire & Sound	Napco pricelist (35% to 40% discount) - Texas Fire & Sound	35%	No
Superior Alarms	NEC pricelist - Superior Alarms	30%	No
NEI Datacom	NEI Fire/Security pricelist	0%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	No
Superior Alarms	Nitek pricelist - Superior Alarms	30%	No
Superior Alarms	Notifier pricelist - Superior Alarms	30%	No
Superior Alarms	NVT pricelist - Superior Alarms	30%	No
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	No
Superior Alarms	Optex pricelist - Superior Alarms	30%	No
Superior Alarms	Orion pricelist - Superior Alarms	30%	No
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	No
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No
Superior Alarms	Panasonic pricelist - Superior Alarms	30%	No
Superior Alarms	Panduit pricelist - Superior Alarms	30%	No
Superior Alarms	Peerless pricelist - Superior Alarms	30%	No
FastBall Integration	Pelco pricelist - FastBall Integration	5%	No
Superior Alarms	Pelco pricelist - Superior Alarms	30%	No
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Superior Alarms	Quam pricelist - Superior Alarms	30%	No
Real Network Services, Inc.	Real Network Services pricelist	5%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
Safeguard Fire	Safeguard Fire pricelist	25%	No
Superior Alarms	Salient pricelist - Superior Alarms	30%	No
HTS Voice and Data Systems, Inc.	Salto pricelist - HTS Voice and Data Systems	10%	No
Superior Alarms	Samsung Techwin pricelist - Superior Alarms	30%	No
SAS Alarm Service Company, Inc.	SAS Alarm Service pricelist	30%	Yes
Superior Alarms	Scallop pricelist - Superior Alarms	30%	No
Superior Alarms	Schlage pricelist - Superior Alarms	30%	No
Superior Alarms	SDC pricelist - Superior Alarms	30%	No
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Superior Alarms	SFXI pricelist - Superior Alarms	30%	No
Superior Alarms	Sharp pricelist - Superior Alarms	30%	No
Siemens Industry, Inc.	Siemens Industry pricelist	0%	Yes
Superior Alarms	Signal Comm pricelist - Superior Alarms	30%	No
Superior Alarms	Silent Knight pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Slient Knight pricelist - Entec Solutions	10%	No
Superior Alarms	Sony pricelist - Superior Alarms	30%	No
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	No
Superior Alarms	Speco pricelist - Superior Alarms	30%	No
Superior Alarms	Sperry West pricelist - Superior Alarms	30%	No
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Superior Alarms	STI pricelist - Superior Alarms	30%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

6 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	No
Superior Alarms	System Sensor pricelist - Superior Alarms	30%	No
Superior Alarms	Takex pricelist - Superior Alarms	30%	No
Superior Alarms	Telular pricelist - Superior Alarms	30%	No
Texas Electronic Systems Specialis	Texas Electronic Systems Specialist pricelist	25%	Yes
Superior Alarms	Totevision pricelist - Superior Alarms	30%	No
Superior Alarms	TransTech pricelist - Superior Alarms	30%	No
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	No
Superior Alarms	TrippLite pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	Turnkey Integrators pricelist	30%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	No
Superior Alarms	upLink pricelist - Superior Alarms	30%	No
Superior Alarms	Valcom pricelist - Superior Alarms	10%	No
VGI Technology	VGI Technology pricelist	0%	Yes
Superior Alarms	Videofied pricelist - Superior Alarms	30%	No
Superior Alarms	Videolarm pricelist - Superior Alarms	30%	No
Superior Alarms	Vigitron pricelist - Superior Alarms	30%	No
Superior Alarms	Viking pricelist - Superior Alarms	30%	No
Superior Alarms	Vivotek pricelist - Superior Alarms	30%	No
Superior Alarms	Von Duprin pricelist - Superior Alarms	30%	No
VTX1 Companies	VTX1 pricelist	0%	Yes
Superior Alarms	Wheelock pricelist - Superior Alarms	30%	No
Superior Alarms	Winsted pricelist - Superior Alarms	30%	No
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	3X Logic pricelist - Stanley Convergent Security	20%	No
Ener-Tel Services I, Inc.	3X Logic-Infinias pricelist - Ener-Tel Services I	27%	Yes
BL Technology, Inc.	Access Specialties pricelist - BL Technology	20%	No
Superior Alarms	Acer pricelist - Superior Alarms	30%	Yes
FastBall Integration	Acti pricelist - FastBall Integration	5%	No
Superior Alarms	ACTI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Adams Rite pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Advidia pricelist - Stanley Convergent Security	31.1%	Yes
Siemens Industry, Inc.	AES pricelist - Siemens Industry	0%	Yes
Entech Sales and Service, LLC	Aiphone pricelist - Entech Sales and Service	35%	Yes
Siemens Industry, Inc.	Aiphone pricelist - Siemens Industry	25%	No
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	No
Superior Alarms	Alarm Controls pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Saf pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	AlertUs pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Alpha Comm pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
Superior Alarms	Altronix pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	AMAG pricelist - Turnkey Integrators	15%	Yes
Entech Sales and Service, LLC	American Dynamics pricelist - Entech Sales and Service	30%	Yes
Siemens Industry, Inc.	American Dynamics pricelist - Siemens Industry	0%	No
Superior Alarms	American Dynamics pricelist - Superior Alarms	30%	Yes
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	APC pricelist - Superior Alarms	30%	Yes
Communication Concepts	Arecont pricelist - Communication Concepts	26%	No
Safeguard Fire	Arecont pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	Arecont pricelist - Stanley Convergent Security	20%	No
Entech Sales and Service, LLC	Arecont Vision pricelist - Entech Sales and Service	30%	Yes
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	No
Superior Alarms	Arecont Vision pricelist - Superior Alarms	30%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Communication Concepts	Atlas IED pricelist - Communication Concepts	15%	No
Siemens Industry, Inc.	Atlas pricelist - Siemens Industry	20%	No
Superior Alarms	Atlas pricelist - Superior Alarms	30%	Yes
Superior Alarms	ATV pricelist - Superior Alarms	30%	Yes
FastBall Integration	Avalan pricelist - FastBall Integration	5%	Yes
Communication Concepts	Avigilon pricelist - Communication Concepts	18%	Yes
Stanley Convergent Security	Avigilon pricelist - Stanley Convergent Security	15.1%	No
Superior Alarms	AWID pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Axis (Companion Line) pricelist - Stanley Convergent Security	8%	Yes
Stanley Convergent Security	Axis (Non-Companion Line) pricelist - Stanley Convergent Security	18%	Yes
3Sixty Integrated	Axis pricelist - 3Sixty Integrated	13%	No
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Siemens Industry, Inc.	Axis pricelist - Siemens Industry	0%	No
Superior Alarms	Axis pricelist - Superior Alarms	30%	Yes
Superior Alarms	Belden pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Best Wire pricelist - Entech Sales and Service	20%	Yes
Communication Concepts	Biamp pricelist - Communication Concepts	32%	Yes
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Bogen pricelist - Superior Alarms	30%	Yes
BL Technology, Inc.	Bosch pricelist - BL Technology	20%	No
Communication Concepts	Bosch pricelist - Communication Concepts	30%	Yes
Control Technologies, Inc.	Bosch pricelist - Control Technologies	35%	No
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Bosch pricelist (20% to 27% discount) - Siemens Industry	20%	No
Stanley Convergent Security	Brivo pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Camden pricelist - Superior Alarms	30%	Yes
Communication Concepts	CareHawk pricelist - Communication Concepts	20%	No
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Superior Alarms	Cernium pricelist - Superior Alarms	0%	Yes
Communication Concepts	Chief pricelist - Communication Concepts	11%	Yes
Superior Alarms	Cisco pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Commend pricelist - Entech Sales and Service	30%	Yes
Communication Concepts	Comnet pricelist - Communication Concepts	7%	Yes
Superior Alarms	Computar pricelist - Superior Alarms	30%	Yes
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	Yes
Texas Fire & Sound	Continental pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Siemens Industry, Inc.	Cooper Wheelock pricelist - Siemens Industry	0%	Yes
Superior Alarms	Crown Audio pricelist - Superior Alarms	30%	Yes
Safeguard Fire	Dahua pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	Dahua pricelist - Stanley Convergent Security	25.1%	Yes
Superior Alarms	Dedicated Micros pricelist - Superior Alarms	30%	Yes
FastBall Integration	Dell pricelist - FastBall Integration	5%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Detex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Digital Watchdog pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Communication Concepts	DMP pricelist - Communication Concepts	31%	Yes
Entech Sales and Service, LLC	DMP pricelist - Entech Sales and Service	30%	No
Four Feathers Alarm, LLC	DMP pricelist - Four Feathers Alarm	25%	No
SAS Alarm Service Company, Inc.	DMP pricelist - SAS Alarm Service	0%	No
Security International	DMP pricelist - Security International	30%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	No
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	Yes
Safeguard Fire	DSC pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	No
Superior Alarms	DSC pricelist - Superior Alarms	30%	Yes
Superior Alarms	DSX pricelist - Superior Alarms	30%	Yes
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	Yes
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
BL Technology, Inc.	Edwards System Technology (EST) pricelist - BL Technology	20%	No
Siemens Industry, Inc.	En Gauge pricelist - Siemens Industry	0%	Yes
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
SAS Alarm Service Company, Inc.	Entre pricelist - SAS Alarm Service	0%	Yes
SAS Alarm Service Company, Inc.	Exacq pricelist - SAS Alarm Service	0%	No
Stanley Convergent Security	Exacq pricelist - Stanley Convergent Security	15.1%	No
Superior Alarms	Exacq pricelist - Superior Alarms	30%	Yes
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entech Sales and Service, LLC	Exacq Vision pricelist - Entech Sales and Service	20%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes
BL Technology, Inc.	Farenhyt pricelist - BL Technology	20%	No
Texas Fire & Sound	Farenhyt pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	Fargo pricelist - Superior Alarms	30%	Yes
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Communication Concepts	FireLite pricelist - Communication Concepts	31%	No
Safeguard Fire	FireLite pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Flir/DVTEL pricelist - Stanley Convergent Security	10.1%	No
Communication Concepts	Galaxy pricelist - Communication Concepts	6%	Yes
Entech Sales and Service, LLC	Gamewell pricelist - Entech Sales and Service	40%	Yes
Safeguard Fire	Gamewell pricelist - Safeguard Fire	35%	No
Stanley Convergent Security	Genetec pricelist - Stanley Convergent Security	15.1%	Yes
Stanley Convergent Security	Genetec (Clearance Offering) pricelist - Stanley Convergent Security	2%	No
Control Technologies, Inc.	Genetec pricelist - Control Technologies	20%	Yes
Siemens Industry, Inc.	Genetec pricelist - Siemens Industry	8%	No
Siemens Industry, Inc.	Gentex pricelist - Siemens Industry	30%	Yes
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Superior Alarms	GRI pricelist - Superior Alarms	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales and Service, LLC	Hanwha pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	HES pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	HID pricelist - Entech Sales and Service	35%	Yes
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Stanley Convergent Security	HID pricelist - Stanley Convergent Security	19.6%	No
Superior Alarms	HID pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	HID pricelist - Turnkey Integrators	30%	No
Ener-Tel Services I, Inc.	Hikvision pricelist - Ener-Tel Services I	20%	No
Entech Sales and Service, LLC	Hikvision pricelist - Entech Sales and Service	30%	No
Safeguard Fire	HikVision pricelist - Safeguard Fire	35%	Yes
Stanley Convergent Security	Hikvision pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Hirsch pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Honeywell CCTV pricelist - Ener-Tel Services I	15%	Yes
Ener-Tel Services I, Inc.	Honeywell Intrusion pricelist - Ener-Tel Services I	15%	Yes
Entech Sales and Service, LLC	Honeywell pricelist - Entech Sales and Service	35%	Yes
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Island Fire & Safety Equipment Co.	Honeywell pricelist - Island Fire & Safety Equipment	25%	No
Pyrotex Systems	Honeywell pricelist - Pyrotex Systems	20%	No
SAS Alarm Service Company, Inc.	Honeywell pricelist - SAS Alarm Service	0%	No
Security International	Honeywell pricelist - Security International	30%	No
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	No
Entech Sales and Service, LLC	Honeywell Vykon pricelist - Entech Sales and Service	37%	Yes
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Identive-Hirsch pricelist - Ener-Tel Services I	22%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	IEI pricelist - Superior Alarms	30%	Yes
SAS Alarm Service Company, Inc.	Illustra pricelist - SAS Alarm Service	0%	Yes
Stanley Convergent Security	Infinias pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Infinias pricelist - Superior Alarms	30%	Yes
Communication Concepts	Infinlas pricelist - Communication Concepts	25%	No
Siemens Industry, Inc.	Inovonics pricelist - Siemens Industry	25%	No
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Interlogix pricelist - Entech Sales and Service	45%	Yes
Entech Sales and Service, LLC	Interlogix pricelist - Entech Sales and Service	35%	Yes
Superior Alarms	Interlogix-GE Security pricelist - Superior Alarms	30%	No
Entech Sales and Service, LLC	IQInvision pricelist - Entech Sales and Service	25%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist (17% to 33% discount)	17%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	Yes
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	Yes
Superior Alarms	JVC pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Kantech pricelist - Ener-Tel Services I	22%	No
Entech Sales and Service, LLC	Kantech pricelist - Entech Sales and Service	30%	Yes
SAS Alarm Service Company, Inc.	Kantech pricelist - SAS Alarm Service	0%	No
Stanley Convergent Security	Kantech pricelist - Stanley Convergent Security	23.5%	No
Superior Alarms	Kantech pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Keri Systems pricelist - Ener-Tel Services I	23%	Yes
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Lenel Access pricelist - Stanley Convergent Security	31%	Yes
Entech Sales and Service, LLC	Lenel pricelist - Entech Sales and Service	15%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	Lenel Video pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Leviton pricelist - Superior Alarms	30%	Yes
Superior Alarms	LG pricelist - Superior Alarms	30%	Yes
Superior Alarms	Linear pricelist - Superior Alarms	30%	Yes
Superior Alarms	Linksys pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Louroe pricelist - Stanley Convergent Security	31.1%	Yes
Superior Alarms	Louroe pricelist - Superior Alarms	30%	No
Communication Concepts	Lowell pricelist - Communication Concepts	6%	Yes
Siemens Industry, Inc.	Macurco pricelist - Siemens Industry	0%	Yes
MCS Fire & Security	MCS Fire & Security pricelist	0%	Yes
Communication Concepts	Middle Atlantic pricelist - Communication Concepts	6%	Yes
Communication Concepts	Milestone pricelist - Communication Concepts	25%	No
Entech Sales and Service, LLC	Milestone pricelist - Entech Sales and Service	30%	Yes
Stanley Convergent Security	Milestone pricelist - Stanley Convergent Security	20.1%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
Safeguard Fire	Napco pricelist - Safeguard Fire	35%	Yes
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Texas Fire & Sound	Napco pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	Yes
NEI Datacom	NEI Fire/Security pricelist	10%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	Yes
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Safeguard Fire	Nortek pricelist - Safeguard Fire	35%	Yes
Communication Concepts	Notifier pricelist - Communication Concepts	31%	Yes
Ener-Tel Services I, Inc.	Notifier pricelist - Ener-Tel Services I	28%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Four Feathers Alarm, LLC	Notifier pricelist - Four Feathers Alarm	25%	No
Superior Alarms	Notifier pricelist - Superior Alarms	30%	No
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	Yes
Communication Concepts	Open Eye pricelist - Communication Concepts	7%	Yes
Superior Alarms	Optex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Orion pricelist - Superior Alarms	30%	Yes
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Panasonic pricelist - Ener-Tel Services I	31%	Yes
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Panasonic pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Panasonic pricelist - Superior Alarms	30%	No
Superior Alarms	Panduit pricelist - Superior Alarms	30%	Yes
Communication Concepts	Peerless pricelist - Communication Concepts	25%	No
Superior Alarms	Peerless pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Pelco pricelist - Ener-Tel Services I	21%	No
Entech Sales and Service, LLC	Pelco pricelist - Entech Sales and Service	64%	Yes
FastBall Integration	Pelco pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Pelco pricelist - Stanley Convergent Security	30%	No
Superior Alarms	Pelco pricelist - Superior Alarms	30%	No
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	Yes
Communication Concepts	QSC pricelist - Communication Concepts	24%	Yes
Superior Alarms	Quam pricelist - Superior Alarms	30%	Yes
Lone Star Communications, Inc.	Rauland Education pricelist - Lone Star Communications	15%	Yes
Real Network Services, Inc.	Real Network Services pricelist	5%	Yes
Safeguard Fire	Rosslare pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales and Service, LLC	S2 pricelist - Entech Sales and Service	27%	Yes
Stanley Convergent Security	S2 pricelist - Stanley Convergent Security	20%	Yes
Siemens Industry, Inc.	Safe pricelist - Siemens Industry	20%	Yes
Entech Sales and Service, LLC	Salient pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Salient pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Salient Systems pricelist - Stanley Convergent Security	10%	No
Superior Alarms	Samsung Techwin pricelist - Superior Alarms	30%	Yes
Superior Alarms	Scallop pricelist - Superior Alarms	30%	Yes
Superior Alarms	Schlage pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Schneider Electric pricelist - Ener-Tel Services I	64%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	No
Entech Sales and Service, LLC	Schneider Electric-Continuum/Access Xpert - Entech Sales and Service	64%	Yes
Superior Alarms	SDC pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	SDS (Shooter Detection Systems) pricelist - Stanley Convergent Security	10%	Yes
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Securitron pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Sentry 360 pricelist - Stanley Convergent Security	10.1%	Yes
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sharp pricelist - Superior Alarms	30%	Yes
Communication Concepts	Shure pricelist - Communication Concepts	8%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	Yes
Safeguard Fire	Siemens pricelist - Safeguard Fire	35%	Yes
Siemens Industry, Inc.	Sigcom pricelist - Siemens Industry	0%	Yes
Superior Alarms	Signal Comm pricelist - Superior Alarms	30%	Yes
BL Technology, Inc.	Silent Knight pricelist - BL Technology	20%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Safeguard Fire	Silent Knight pricelist - Safeguard Fire	35%	Yes
Superior Alarms	Silent Knight pricelist - Superior Alarms	30%	Yes
Skelton Fire Alarm	Skelton Fire Alarm pricelist	20%	No
Siemens Industry, Inc.	Software House pricelist - Siemens Industry	0%	No
Stanley Convergent Security	Software House pricelist - Stanley Convergent Security	20%	Yes
Entech Sales and Service, LLC	SoftwareHouse - Entech Sales and Service	25%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes
Stanley Convergent Security	Sony Cameras pricelist - Stanley Convergent Security	25.1%	No
Entech Sales and Service, LLC	Sony pricelist - Entech Sales and Service	30%	Yes
Superior Alarms	Sony pricelist - Superior Alarms	30%	Yes
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Superior Alarms	Speco pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sperry West pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Entech Sales and Service, LLC	Stanley pricelist - Entech Sales and Service	30%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	Yes
Superior Alarms	System Sensor pricelist - Superior Alarms	30%	Yes
Superior Alarms	Takex pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Talk A Phone pricelist - Siemens Industry	15%	Yes
Entech Sales and Service, LLC	TalkAPhone pricelist - Entech Sales and Service	15%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Siemens Industry, Inc.	Tek-Tone pricelist - Siemens Industry	25%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Texas Electronic Systems Specialist pricelist	25%	Yes
Superior Alarms	Totevision pricelist - Superior Alarms	30%	Yes
Communication Concepts	Transition Networks pricelist - Communication Concepts	8%	Yes
Superior Alarms	TransTech pricelist - Superior Alarms	30%	Yes
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	Tripplite pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Superior Alarms	Valcom pricelist - Superior Alarms	10%	Yes
VGI Technology	VGI Technology pricelist	0%	Yes
Stanley Convergent Security	Viakoo pricelist - Stanley Convergent	20%	Yes
Stanley Convergent Security	Video Insight pricelist - Stanley Convergent Security	31.1%	Yes
Superior Alarms	Videofied pricelist - Superior Alarms	30%	Yes
Superior Alarms	Videolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vigatron pricelist - Superior Alarms	30%	Yes
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vivotek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Von Duprin pricelist - Superior Alarms	30%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Communication Concepts	Wheelock pricelist - Communication Concepts	30%	Yes
Superior Alarms	Wheelock pricelist - Superior Alarms	30%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

7 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated	3Sixty Integrated pricelist	13%	Yes
Superior Alarms	Acer pricelist - Superior Alarms	30%	Yes
FastBall Integration	Acti pricelist - FastBall Integration	5%	Yes
Superior Alarms	ACTI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Adams Rite pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Controls pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Saf pricelist - Superior Alarms	30%	Yes
HTS Voice and Data Systems, Inc.	Alibi pricelist - HTS Voice and Data Systems	10%	Yes
Superior Alarms	Alpha Comm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Altronix pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	AMAG pricelist - Turnkey Integrators	15%	Yes
Superior Alarms	American Dynamics pricelist - Superior Alarms	30%	Yes
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	Yes
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	Yes
Superior Alarms	APC pricelist - Superior Alarms	30%	Yes
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	No
Superior Alarms	Arecont Vision pricelist - Superior Alarms	30%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Superior Alarms	Atlas pricelist - Superior Alarms	30%	Yes
Superior Alarms	ATV pricelist - Superior Alarms	30%	Yes
FastBall Integration	Avalan pricelist - FastBall Integration	5%	Yes
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Superior Alarms	AWID pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
3Sixty Integrated	Axis pricelist - 3Sixty Integrated	13%	No
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Superior Alarms	Axis pricelist - Superior Alarms	30%	Yes
Superior Alarms	Belden pricelist - Superior Alarms	30%	Yes
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	Yes
BL Technology, Inc.	BL Technology pricelist	20%	No
Superior Alarms	Bogen pricelist - Superior Alarms	30%	Yes
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Superior Alarms	Camden pricelist - Superior Alarms	30%	Yes
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Superior Alarms	Cernium pricelist - Superior Alarms	0%	Yes
Superior Alarms	Cisco pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Communication Concepts	Communication Concepts pricelist (5.62% to 36.5% discount)	5.62%	Yes
Superior Alarms	Computar pricelist - Superior Alarms	30%	Yes
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Continental Access pricelist - 3Sixty Integrated	22%	No
Texas Fire & Sound	Continental pricelist (35% to 40% discount) - Texas Fire & Sound	35%	No
Control Technologies, Inc.	Control Technologies pricelist	15%	Yes
Superior Alarms	Crown Audio pricelist - Superior Alarms	30%	Yes
Superior Alarms	Dedicated Micros pricelist - Superior Alarms	30%	Yes
FastBall Integration	Dell pricelist - FastBall Integration	5%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Detex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Digital Watchdog pricelist - Superior Alarms	30%	Yes
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	Yes
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	Yes
Superior Alarms	DSC pricelist - Superior Alarms	30%	Yes
Superior Alarms	DSX pricelist - Superior Alarms	30%	Yes
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
Ener-Tel Services I, Inc.	Ener-Tel Services I pricelist	0%	Yes
Entech Sales and Service, LLC	Entech Sales and Service pricelist (20% to 37% discount)	20%	Yes
Superior Alarms	Exacq pricelist - Superior Alarms	30%	Yes
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Texas Fire & Sound	Farenhyt pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	Fargo pricelist - Superior Alarms	30%	Yes
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	Yes
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Flores Technical Services, Inc	Flores Technical Services (call for pricing)	0%	Yes
Four Feathers Alarm, LLC	Four Feathers Alarm pricelist	10%	Yes
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Superior Alarms	GRI pricelist - Superior Alarms	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Superior Alarms	HES pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Superior Alarms	HID pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	HID pricelist - Turnkey Integrators	30%	Yes
Superior Alarms	Hirsch pricelist - Superior Alarms	30%	Yes
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Island Fire & Safety Equipment Co.	Honeywell pricelist - Island Fire & Safety Equipment	25%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	Yes
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Superior Alarms	IEI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Infinias pricelist - Superior Alarms	30%	Yes
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	Yes
Superior Alarms	Interlogix-GE Security pricelist - Superior Alarms	30%	Yes
J M Electronic Engineering, Inc.	J M Electronic Engineering pricelist (21% to 30% discount)	21%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	Yes
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	Yes
Superior Alarms	JVC pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Kantech pricelist - Superior Alarms	30%	Yes
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	Yes
Superior Alarms	Leviton pricelist - Superior Alarms	30%	Yes
Superior Alarms	LG pricelist - Superior Alarms	30%	Yes
Superior Alarms	Linear pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	Yes
Lone Star Communications, Inc.	Lone Star Communications pricelist	0%	Yes
Superior Alarms	Louroe pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
MCS Fire & Security	MCS Fire & Security pricelist	0%	Yes
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Texas Fire & Sound	Napco pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	Yes
NEI Datacom	NEI Fire/Security pricelist	0%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	Yes
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Notifier pricelist - Superior Alarms	30%	Yes
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	OnSSI pricelist - 3Sixty Integrated	17%	Yes
Superior Alarms	Optex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Orion pricelist - Superior Alarms	30%	Yes
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	Yes
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Panasonic pricelist - Superior Alarms	30%	Yes
Superior Alarms	Panduit pricelist - Superior Alarms	30%	Yes
Superior Alarms	Peerless pricelist - Superior Alarms	30%	Yes
FastBall Integration	Pelco pricelist - FastBall Integration	5%	No
Superior Alarms	Pelco pricelist - Superior Alarms	30%	Yes
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	Yes
Pyrotex Systems	Pyrotex Systems pricelist	15%	Yes
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Superior Alarms	Quam pricelist - Superior Alarms	30%	Yes
Real Network Services, Inc.	Real Network Services pricelist	5%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No
Safeguard Fire	Safeguard Fire pricelist	20%	Yes
Superior Alarms	Salient pricelist - Superior Alarms	30%	Yes
HTS Voice and Data Systems, Inc.	Salto pricelist - HTS Voice and Data Systems	10%	Yes
Superior Alarms	Samsung Techwin pricelist - Superior Alarms	30%	Yes
Superior Alarms	Scallop pricelist - Superior Alarms	30%	Yes
Superior Alarms	Schlage pricelist - Superior Alarms	30%	Yes
Superior Alarms	SDC pricelist - Superior Alarms	30%	Yes
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Securitron pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sharp pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	0%	Yes
Superior Alarms	Signal Comm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Silent Knight pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Slient Knight pricelist - Entec Solutions	10%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Sony pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	Yes
Superior Alarms	Speco pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sperry West pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	Yes
Superior Alarms	System Sensor pricelist - Superior Alarms	30%	Yes
Superior Alarms	Takex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Texas Electronic Systems Specialist pricelist	25%	Yes
Superior Alarms	Totevision pricelist - Superior Alarms	30%	Yes
Superior Alarms	TransTech pricelist - Superior Alarms	30%	Yes
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	Triplite pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Turnkey Integrators pricelist	25%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	Yes
Superior Alarms	Valcom pricelist - Superior Alarms	10%	Yes
VGI Technology	VGI Technology pricelist	0%	Yes
Superior Alarms	Videofied pricelist - Superior Alarms	30%	Yes
Superior Alarms	Videolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vigitron pricelist - Superior Alarms	30%	Yes
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

8 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Vivotek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Von Duprin pricelist - Superior Alarms	30%	Yes
VTX1 Companies	VTX1 pricelist	0%	Yes
Superior Alarms	Wheelock pricelist - Superior Alarms	30%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated	3Sixty Integrated pricelist (SiteOwl)	10%	Yes
Stanley Convergent Security	3X Logic pricelist - Stanley Convergent Security	20%	Yes
STS360	Aberdeen pricelist - STS360	20%	Yes
Superior Alarms	Acer pricelist - Superior Alarms	30%	Yes
FastBall Integration	Acti pricelist - FastBall Integration	5%	Yes
Superior Alarms	ACTI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Adams Rite pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Advidia pricelist - Stanley Convergent Security	31.1%	Yes
Siemens Industry, Inc.	AES pricelist - Siemens Industry	0%	Yes
Entec Solutions, LLC	Aiphone pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Aiphone pricelist - Siemens Industry	25%	Yes
Superior Alarms	Aiphone pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Controls pricelist - Superior Alarms	30%	Yes
Superior Alarms	Alarm Saf pricelist - Superior Alarms	30%	Yes
Custom Access & Integration	Allegion/Edge pricelist - Custom Access & Integration	10%	No
Superior Alarms	Alpha Comm pricelist - Superior Alarms	30%	Yes
Altex Computers and Electronics	Altex Computers and Electronics pricelist	15%	Yes
Siemens Industry, Inc.	Altronix pricelist - Siemens Industry	5%	No
STS360	Altronix pricelist - STS360	44%	Yes
Superior Alarms	Altronix pricelist - Superior Alarms	30%	No
STS360	Alvarado Turnstiles pricelist - STS360	15%	Yes
Turnkey Integrators Inc.	AMAG pricelist - Turnkey Integrators	15%	Yes
Siemens Industry, Inc.	American Dynamics pricelist - Siemens Industry	0%	No
Superior Alarms	American Dynamics pricelist - Superior Alarms	30%	Yes
Superior Alarms	American Fibertek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Amseco_Potter pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	AMX_Harman pricelist - Superior Alarms	30%	Yes
STS360	APC pricelist - STS360	15%	No
Superior Alarms	APC pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Arecont pricelist - Stanley Convergent Security	20%	No
FastBall Integration	Arecont Vision pricelist - FastBall Integration	5%	No
Superior Alarms	Arecont Vision pricelist - Superior Alarms	30%	Yes
Superior Alarms	Arrow pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	AtertUs pricelist - Entec Solutions	10%	No
Siemens Industry, Inc.	Atlas pricelist - Siemens Industry	20%	No
Superior Alarms	Atlas pricelist - Superior Alarms	30%	Yes
Superior Alarms	ATV pricelist - Superior Alarms	30%	Yes
FastBall Integration	Avalan pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	Avigilon pricelist - Entec Solutions	10%	No
Stanley Convergent Security	Avigilon pricelist - Stanley Convergent Security	15.1%	Yes
Superior Alarms	AWID pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Axis (Companion Line) pricelist - Stanley Convergent Security	8%	Yes
Stanley Convergent Security	Axis (Non-Companion Line) pricelist - Stanley Convergent Security	18%	Yes
Entec Solutions, LLC	Axis Communications pricelist - Entec Solutions	10%	No
FastBall Integration	Axis pricelist - FastBall Integration	5%	No
Four Feathers Alarm, LLC	Axis pricelist - Four Feathers Alarm	20%	No
Siemens Industry, Inc.	Axis pricelist - Siemens Industry	0%	No
Superior Alarms	Axis pricelist - Superior Alarms	30%	Yes
Superior Alarms	Belden pricelist - Superior Alarms	30%	Yes
Entech Sales and Service, LLC	Best Wire pricelist - Entech Sales and Service	20%	Yes
Superior Alarms	Bioscrypt pricelist - Superior Alarms	30%	Yes
BL Technology, Inc.	BL Technology pricelist	20%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Bogen pricelist - Superior Alarms	30%	Yes
Communication Concepts	Bosch pricelist - Communication Concepts	30%	Yes
Control Technologies, Inc.	Bosch pricelist - Control Technologies	35%	Yes
FastBall Integration	Bosch pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Bosch pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Bosch pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Bosch pricelist - Turnkey Integrators	25%	No
Siemens Industry, Inc.	Bosch pricelist (20% to 27% discount) - Siemens Industry	20%	No
Entec Solutions, LLC	BRIVO pricelist - Entec Solutions	10%	No
Stanley Convergent Security	Brivo pricelist - Stanley Convergent Security	20%	No
Turnkey Integrators Inc.	Brivo pricelist - Turnkey Integrators	25%	Yes
Superior Alarms	Camden pricelist - Superior Alarms	30%	Yes
Beckwith Electronic Engineering Co	CareHawk pricelist - Beckwith Electronic Engineering	20%	No
Superior Alarms	Carehawk pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Cbord pricelist - Entec Solutions	10%	No
Turnkey Integrators Inc.	CBORD pricelist - Turnkey Integrators	15%	Yes
Turnkey Integrators Inc.	CDVI pricelist - Turnkey Integrators	25%	Yes
Superior Alarms	Cernium pricelist - Superior Alarms	0%	Yes
Superior Alarms	Cisco pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Code Blue pricelist - Entec Solutions	10%	No
Communication Concepts	Comnet pricelist - Communication Concepts	7%	No
Dowley Security Systems	Comnet pricelist - Dowley Security Systems	25%	No
STS360	Comnet pricelist - STS360	35%	Yes
Superior Alarms	Computar pricelist - Superior Alarms	30%	Yes
Superior Alarms	Continental Access - Alarmlock pricelist - Superior Alarms	30%	Yes
Texas Fire & Sound	Continental pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Siemens Industry, Inc.	Cooper Wheelock pricelist - Siemens Industry	0%	Yes
Superior Alarms	Crown Audio pricelist - Superior Alarms	30%	Yes
3Sixty Integrated	Dahua pricelist - 3Sixty Integrated	38%	Yes
Altex Computers and Electronics	Dahua pricelist - Altex Computers and Electronics	15%	No
Stanley Convergent Security	Dahua pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Dedicated Micros pricelist - Superior Alarms	30%	Yes
FastBall Integration	Dell pricelist - FastBall Integration	5%	Yes
Superior Alarms	Detex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Digital Watchdog pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Ditek pricelist - Siemens Industry	0%	No
Superior Alarms	Ditek pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	DJI Drones pricelist - Entec Solutions	10%	No
Communication Concepts	DMP pricelist - Communication Concepts	31%	No
Entec Solutions, LLC	DMP pricelist - Entec Solutions	10%	No
Four Feathers Alarm, LLC	DMP pricelist - Four Feathers Alarm	25%	No
Security International	DMP pricelist - Security International	30%	No
Superior Alarms	DMP pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	DMP pricelist - Turnkey Integrators	50%	Yes
Superior Alarms	DoorKing pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	DSC pricelist - Stanley Convergent Security	20%	No
Superior Alarms	DSC pricelist - Superior Alarms	30%	Yes
Superior Alarms	DSX pricelist - Superior Alarms	30%	Yes
Superior Alarms	Dynalock pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	EagleEye Networks pricelist - Entec Solutions	10%	No
Entec Solutions, LLC	Easy Lobby pricelist - Entec Solutions	10%	No
Superior Alarms	Eclipse pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	En Gauge pricelist - Siemens Industry	0%	Yes
Ener-Tel Services I, Inc.	Ener-Tel Services I pricelist	0%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	Engenius pricelist - Stanley Convergent Security	5%	Yes
SAS Alarm Service Company, Inc.	Entre pricelist - SAS Alarm Service	35%	Yes
Turnkey Integrators Inc.	EST/Kidde pricelist - Turnkey Integrators	25%	Yes
Stanley Convergent Security	Exacq pricelist - Stanley Convergent Security	15.1%	No
Superior Alarms	Exacq pricelist - Superior Alarms	30%	Yes
FastBall Integration	Exacq Technologies pricelist - FastBall Integration	5%	No
Entec Solutions, LLC	ExacqVision pricelist - Entec Solutions	10%	No
Superior Alarms	Extreme Products pricelist (10% to 48% discount) - Superior Alarms	10%	Yes
Superior Alarms	Extreme Services pricelist (2% to 12% discount) - Superior Alarms	2%	Yes
Entec Solutions, LLC	Eyelock pricelist - Entec Solutions	10%	No
Texas Fire & Sound	Farenhyt pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	Fargo pricelist - Superior Alarms	30%	Yes
Superior Alarms	Fiber pricelist - Superior Alarms	30%	Yes
Communication Concepts	FireLite pricelist - Communication Concepts	31%	Yes
Superior Alarms	Firelite pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	FireLite pricelist - Turnkey Integrators	30%	No
Superior Alarms	Firetide pricelist - Superior Alarms	30%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems GSA pricelist	25%	Yes
Firetrol Protection Systems Inc.	Firetrol Protection Systems TXMAS pricelist	25%	Yes
Entec Solutions, LLC	Flir pricelist - Entec Solutions	10%	No
Superior Alarms	FLIR pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	FLIR pricelist - Turnkey Integrators	30%	Yes
Stanley Convergent Security	Flir/DVTEL pricelist - Stanley Convergent Security	10.1%	No
Flores Technical Services, Inc	Flores Technical Services (call for pricing)	0%	Yes
Dowley Security Systems	Fluid Mesh pricelist - Dowley Security Systems	10%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
STS360	Fluid Mesh pricelist - STS360	15%	Yes
Stanley Convergent Security	Genetec pricelist - Stanley Convergent Security	15.1%	Yes
Stanley Convergent Security	Genetec (Clearance Offering) pricelist - Stanley Convergent Security	2%	Yes
Control Technologies, Inc.	Genetec pricelist - Control Technologies	20%	Yes
Siemens Industry, Inc.	Genetec pricelist - Siemens Industry	8%	Yes
Siemens Industry, Inc.	Gentex pricelist - Siemens Industry	30%	Yes
Superior Alarms	Gentex pricelist - Superior Alarms	30%	Yes
Superior Alarms	GRI pricelist - Superior Alarms	30%	Yes
Guardian Security Services	Guardian Security Services pricelist	0%	Yes
3Sixty Integrated	Hanwha pricelist - 3Sixty Integrated	39%	Yes
Entec Solutions, LLC	Hanwha pricelist - Entec Solutions	10%	No
Superior Alarms	HES pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	HID pricelist - Entec Solutions	10%	No
Entech Sales and Service, LLC	HID pricelist - Entech Sales and Service	35%	Yes
FastBall Integration	HID pricelist - FastBall Integration	5%	No
Stanley Convergent Security	HID pricelist - Stanley Convergent Security	19.6%	No
Superior Alarms	HID pricelist - Superior Alarms	30%	No
Turnkey Integrators Inc.	HID pricelist - Turnkey Integrators	30%	No
Stanley Convergent Security	Hikvision pricelist - Stanley Convergent Security	25.1%	Yes
Superior Alarms	Hirsch pricelist - Superior Alarms	30%	Yes
FastBall Integration	Honeywell pricelist - FastBall Integration	5%	No
Island Fire & Safety Equipment Co.	Honeywell pricelist - Island Fire & Safety Equipment	25%	No
Security International	Honeywell pricelist - Security International	30%	Yes
Stanley Convergent Security	Honeywell pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Honeywell pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Entec Solutions, LLC	Honeywell Silent Knight pricelist - Entec Solutions	10%	No
Superior Alarms	Honeywell Silent Knight pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Honeywell Silent Knight pricelist - Turnkey Integrators	30%	Yes
Skelton Fire Alarm	Honeywell Silent Knight Skelton Fire Alarm pricelist	20%	No
Superior Alarms	ICC pricelist - Superior Alarms	30%	Yes
Superior Alarms	IEI pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Infinias pricelist - Stanley Convergent Security	20%	No
Superior Alarms	Infinias pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Inovonics pricelist - Siemens Industry	25%	No
Superior Alarms	Inovonics pricelist - Superior Alarms	30%	Yes
Superior Alarms	Interlogix-GE Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	JBL Speakers pricelist - Superior Alarms	30%	Yes
Superior Alarms	Juniper pricelist (15% to 45% discount) - Superior Alarms	15%	Yes
Superior Alarms	JVC pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Kantech pricelist - Turnkey Integrators	25%	No
SAS Alarm Service Company, Inc.	Kantech pricelist - SAS Alarm Service	20%	No
Stanley Convergent Security	Kantech pricelist - Stanley Convergent Security	23.5%	No
Superior Alarms	Kantech pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Keri Systems pricelist - Turnkey Integrators	25%	Yes
FastBall Integration	Keyscan pricelist - FastBall Integration	5%	Yes
Superior Alarms	Lantronix pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Lenel Access pricelist - Stanley Convergent Security	31%	Yes
Stanley Convergent Security	Lenel Video pricelist - Stanley Convergent Security	25.1%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Leviton pricelist - Superior Alarms	30%	Yes
Superior Alarms	LG pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Life Safety Power pricelist - Dowley Security Systems	25%	No
STS360	Life Safety Power pricelist - STS360	29%	Yes
Superior Alarms	Linear pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Linear Pro Access pricelist - Entec Solutions	10%	No
Superior Alarms	Linksys pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Louroe pricelist - Stanley Convergent Security	31.1%	Yes
Superior Alarms	Louroe pricelist - Superior Alarms	30%	No
STS360	Lowell pricelist - STS360	20%	Yes
Siemens Industry, Inc.	Macurco pricelist - Siemens Industry	0%	Yes
Entec Solutions, LLC	March Networks pricelist - Entec Solutions	10%	No
STS360	Middle Atlantic pricelist - STS360	35%	Yes
Entec Solutions, LLC	Milestone pricelist - Entec Solutions	10%	No
Stanley Convergent Security	Milestone pricelist - Stanley Convergent Security	20.1%	No
Superior Alarms	Milestone pricelist - Superior Alarms	30%	Yes
STS360	Minute Man Power pricelist - STS360	10%	Yes
Siemens Industry, Inc.	Napco pricelist - Siemens Industry	25%	No
Superior Alarms	Napco pricelist - Superior Alarms	30%	Yes
Texas Fire & Sound	Napco pricelist (35% to 40% discount) - Texas Fire & Sound	35%	Yes
Superior Alarms	NEC pricelist - Superior Alarms	30%	Yes
NEI Datacom	NEI Fire/Security pricelist	10%	Yes
Superior Alarms	Netgear pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Nitek pricelist - Dowley Security Systems	25%	No
Superior Alarms	Nitek pricelist - Superior Alarms	30%	Yes
Communication Concepts	Notifier pricelist - Communication Concepts	31%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Four Feathers Alarm, LLC	Notifier pricelist - Four Feathers Alarm	25%	No
Superior Alarms	Notifier pricelist - Superior Alarms	30%	No
Dowley Security Systems	NVT Phybridge pricelist - Dowley Security Systems	20%	Yes
Superior Alarms	NVT pricelist - Superior Alarms	30%	Yes
Superior Alarms	Omnimount pricelist - Superior Alarms	30%	Yes
Superior Alarms	Optex pricelist - Superior Alarms	30%	Yes
Superior Alarms	Orion pricelist - Superior Alarms	30%	Yes
Superior Alarms	Ortronics pricelist - Superior Alarms	30%	Yes
FastBall Integration	Panasonic pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Panasonic pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Panasonic pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Panasonic pricelist - Turnkey Integrators	15%	No
Superior Alarms	Panduit pricelist - Superior Alarms	30%	Yes
Superior Alarms	Peerless pricelist - Superior Alarms	30%	Yes
FastBall Integration	Pelco pricelist - FastBall Integration	5%	No
Stanley Convergent Security	Pelco pricelist - Stanley Convergent Security	30%	Yes
Superior Alarms	Pelco pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Potter pricelist - Turnkey Integrators	30%	Yes
Superior Alarms	Powersonic pricelist - Superior Alarms	30%	Yes
Entec Solutions, LLC	Qognify pricelist - Entec Solutions	10%	No
Superior Alarms	Quam pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Razberi pricelist - Dowley Security Systems	15%	Yes
Real Network Services, Inc.	Real Network Services pricelist	5%	Yes
Superior Alarms	Rutherford pricelist - Superior Alarms	30%	Yes
Beckwith Electronic Engineering Co	S2 pricelist - Beckwith Electronic Engineering	28%	Yes
Stanley Convergent Security	S2 pricelist - Stanley Convergent Security	20%	Yes
Entec Solutions, LLC	S2 SYSTEMS pricelist - Entec Solutions	10%	No

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Siemens Industry, Inc.	Safe pricelist - Siemens Industry	20%	Yes
Safeguard Fire	Safeguard Fire pricelist	35%	Yes
Superior Alarms	Salient pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Salient Systems pricelist - Stanley Convergent Security	10%	No
Turnkey Integrators Inc.	Salient Systems pricelist - Turnkey Integrators	15%	No
Superior Alarms	Samsung Techwin pricelist - Superior Alarms	30%	Yes
Superior Alarms	Scallop pricelist - Superior Alarms	30%	Yes
Superior Alarms	Schlage pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Schneider Electric pricelist - Stanley Convergent Security	44.6%	Yes
Superior Alarms	SDC pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	SDS (Shooter Detection Systems) pricelist - Stanley Convergent Security	10%	Yes
Superior Alarms	Secolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Securitron pricelist - Superior Alarms	30%	Yes
Dowley Security Systems	Seneca pricelist - Dowley Security Systems	28%	Yes
Entec Solutions, LLC	Seneca pricelist - Entec Solutions	10%	No
Stanley Convergent Security	Sentry 360 pricelist - Stanley Convergent Security	10.1%	Yes
Superior Alarms	SFXI pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sharp pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Siemens Industry pricelist	35%	Yes
Siemens Industry, Inc.	Sigcom pricelist - Siemens Industry	0%	Yes
Superior Alarms	Signal Comm pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Software House pricelist - Siemens Industry	0%	No
Stanley Convergent Security	Software House pricelist - Stanley Convergent Security	20%	Yes
Stanley Convergent Security	Sonitrol pricelist - Stanley Convergent Security	20%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Stanley Convergent Security	Sony Cameras pricelist - Stanley Convergent Security	25.1%	No
Superior Alarms	Sony pricelist - Superior Alarms	30%	Yes
Turnkey Integrators Inc.	Sony pricelist - Turnkey Integrators	12%	No
Entec Solutions, LLC	Sony/Bosch pricelist - Entec Solutions	10%	No
Superior Alarms	Southwest Microwave pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Space Age pricelist - Siemens Industry	20%	Yes
Superior Alarms	Speco pricelist - Superior Alarms	30%	Yes
Superior Alarms	Sperry West pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Stanley Convergent Security pricelist	20%	Yes
Entech Sales and Service, LLC	Stanley pricelist - Entech Sales and Service	30%	No
Starr Telecommunications	Starr Telecommunications pricelist	10%	Yes
Siemens Industry, Inc.	STI pricelist - Siemens Industry	15%	No
Superior Alarms	STI pricelist - Superior Alarms	30%	Yes
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Superior Alarms pricelist (0% to 50% discount)	0%	Yes
Superior Alarms	Suprema pricelist - Superior Alarms	30%	Yes
Superior Alarms	System Sensor pricelist - Superior Alarms	30%	Yes
Superior Alarms	Takex pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	Talk A Phone pricelist - Siemens Industry	15%	Yes
Entech Sales and Service, LLC	TalkAPhone pricelist - Entech Sales and Service	15%	Yes
Siemens Industry, Inc.	Tek-Tone pricelist - Siemens Industry	25%	Yes
Superior Alarms	Telular pricelist - Superior Alarms	30%	Yes
Texas Electronic Systems Specialis	Texas Electronic Systems Specialist pricelist	25%	Yes
Superior Alarms	Totevision pricelist - Superior Alarms	30%	Yes
Communication Concepts	Transition Networks pricelist - Communication Concepts	8%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #574-18

9 Discount (%) Off Catalog/Pricelist for All Other Fire and Security Systems and Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Turnkey Integrators Inc.	Transmitter Solutions pricelist - Turnkey Integrators	25%	Yes
Superior Alarms	TransTech pricelist - Superior Alarms	30%	Yes
Superior Alarms	Trendnet pricelist - Superior Alarms	30%	Yes
Superior Alarms	TrippLite pricelist - Superior Alarms	30%	Yes
Stanley Convergent Security	Ubiquiti pricelist - Stanley Convergent Security	5%	Yes
Superior Alarms	United Security pricelist - Superior Alarms	30%	Yes
Superior Alarms	upLink pricelist - Superior Alarms	30%	Yes
Siemens Industry, Inc.	UTC pricelist - Siemens Industry	0%	Yes
Superior Alarms	Valcom pricelist - Superior Alarms	10%	Yes
VGI Technology	VGI Technology pricelist	10%	Yes
Stanley Convergent Security	Viakoo pricelist - Stanley Convergent	20%	Yes
Stanley Convergent Security	Video Insight pricelist - Stanley Convergent Security	31.1%	Yes
Superior Alarms	Videofied pricelist - Superior Alarms	30%	Yes
Superior Alarms	Videolarm pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vigatron pricelist - Superior Alarms	30%	Yes
Superior Alarms	Viking pricelist - Superior Alarms	30%	Yes
Superior Alarms	Vivotek pricelist - Superior Alarms	30%	Yes
Superior Alarms	Von Duprin pricelist - Superior Alarms	30%	Yes
Communication Concepts	West Penn pricelist - Communication Concepts	7%	Yes
Communication Concepts	Wheelock pricelist - Communication Concepts	30%	Yes
Superior Alarms	Wheelock pricelist - Superior Alarms	30%	Yes
Superior Alarms	Winsted pricelist - Superior Alarms	30%	Yes
Superior Alarms	Wire and Cable pricelist - Superior Alarms	30%	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

Vendor	Vendor Brand and Model Number	Bid Price	Award
10	Monthly Rate for Monitoring Services of Various Types of Security Related Systems		
Superior Alarms	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (call for quote)	\$0.10	Yes
Entech Sales and Service, LLC	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (call for quote)	\$0.10	Yes
Siemens Industry, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (call for quote)	\$0.10	Yes
Flores Technical Services, Inc	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (call for quote)	\$0.10	Yes
Stanley Convergent Security	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (call for quote)	\$0.10	Yes
Safeguard Fire	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$12.00 to \$24.05)	\$12.00	Yes
SAS Alarm Service Company, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$12.50 to \$42.50)	\$12.50	Yes
STS360	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$14.99	Yes
Intrepid Security and Protection	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$15.00	Yes
Texas Fire & Sound	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$16.00	Yes
SSD Systems, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$19.75 to \$25.75)	\$19.75	Yes
J M Electronic Engineering, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$20.00	Yes
MCS Fire & Security	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$20.00 to \$30.00)	\$20.00	Yes
Turnkey Integrators Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$22.40	Yes
Security International	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$22.50	Yes
Lone Star Communications, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$24.00	Yes
Four Feathers Alarm, LLC	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$25.00	Yes
Texas Electronic Systems Specialist	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$25.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

10 Monthly Rate for Monitoring Services of Various Types of Security Related Systems

Vendor	Vendor Brand and Model Number	Bid Price	Award
VGI Technology	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$25.00	Yes
Starr Telecommunications	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$25.00	Yes
Control Technologies, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$25.00	Yes
Communication Concepts	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$29.00 to \$87.00)	\$29.00	Yes
BL Technology, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$29.95	No
NEI Datacom	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$29.99	Yes
Pyrotex Systems	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$30.00	Yes
Guardian Security Services	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$30.00	Yes
Ener-Tel Services I, Inc.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$30.00	Yes
Island Fire & Safety Equipment Co.	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$30.00	Yes
Entec Solutions, LLC	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$30.00 to \$50.00)	\$30.00	No
Beckwith Electronic Engineering Company	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$32.50	Yes
3Sixty Integrated	Monthly Rate for Monitoring Services of Various Types of Security Related Systems. (\$37.99 to \$49.99)	\$37.99	Yes
FastBall Integration	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$40.00	Yes
Dowley Security Systems	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$52.00	Yes
Balco Systems	Monthly Rate for Monitoring Services of Various Types of Security Related Systems.	\$59.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

11 Monthly Rate for Other Types of Security Related Services

Vendor	Vendor Brand and Model Number	Bid Price	Award
Flores Technical Services, Inc	Monthly Rate for Other Types of Security Related Services. (call for quote)	\$0.10	Yes
Superior Alarms	Monthly Rate for Other Types of Security Related Services. (call for quote)	\$0.10	Yes
Stanley Convergent Security	Monthly Rate for Other Types of Security Related Services. (call for quote)	\$0.10	Yes
BL Technology, Inc.	Monthly Rate for Other Types of Security Related Services.	\$0.10	No
Intrepid Security and Protection	Monthly Rate for Other Types of Security Related Services.	\$10.00	Yes
Guardian Security Services	Monthly Rate for Other Types of Security Related Services. (\$10.00 to \$50.00)	\$10.00	Yes
Safeguard Fire	Monthly Rate for Other Types of Security Related Services. (\$12.00 to \$24.05)	\$12.00	Yes
SAS Alarm Service Company, Inc.	Monthly Rate for Other Types of Security Related Services. (\$12.50 to \$42.50)	\$12.50	Yes
Lone Star Communications, Inc.	Monthly Rate for Other Types of Security Related Services.	\$15.00	Yes
Texas Fire & Sound	Monthly Rate for Other Types of Security Related Services.	\$16.00	Yes
STS360	Monthly Rate for Other Types of Security Related Services.	\$16.99	Yes
SSD Systems, Inc.	Monthly Rate for Other Types of Security Related Services.	\$17.95	Yes
Starr Telecommunications	Monthly Rate for Other Types of Security Related Services.	\$20.00	Yes
MCS Fire & Security	Monthly Rate for Other Types of Security Related Services. (\$20.00 to \$75.00)	\$20.00	Yes
VGI Technology	Monthly Rate for Other Types of Security Related Services.	\$25.00	Yes
Texas Electronic Systems Specialist	Monthly Rate for Other Types of Security Related Services.	\$25.00	Yes
Security International	Monthly Rate for Other Types of Security Related Services.	\$27.00	Yes
Balco Systems	Monthly Rate for Other Types of Security Related Services.	\$29.00	Yes
Pyrotex Systems	Monthly Rate for Other Types of Security Related Services.	\$30.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

11 Monthly Rate for Other Types of Security Related Services

Vendor	Vendor Brand and Model Number	Bid Price	Award
Dowley Security Systems	Monthly Rate for Other Types of Security Related Services.	\$32.00	Yes
Turnkey Integrators Inc.	Monthly Rate for Other Types of Security Related Services.	\$36.40	Yes
FastBall Integration	Monthly Rate for Other Types of Security Related Services.	\$40.00	Yes
Entec Solutions, LLC	Monthly Rate for Other Types of Security Related Services. (\$50.00 to \$70.00)	\$50.00	No
Control Technologies, Inc.	Monthly Rate for Other Types of Security Related Services.	\$125.00	Yes
Siemens Industry, Inc.	Monthly Rate for Other Types of Security Related Services. (Annual basic fire)	\$425.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service

Vendor	Vendor Brand and Model Number	Bid Price	Award
Communication Concepts	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$65.00 to \$109.00)	\$65.00	Yes
BL Technology, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$65.00	No
Turnkey Integrators Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$66.50	Yes
Safeguard Fire	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$76.00 to \$99.00)	\$75.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
Flores Technical Services, Inc	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
Texas Fire & Sound	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
FastBall Integration	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$75.00	Yes
MCS Fire & Security	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$76.00 to \$99.00)	\$76.00	Yes
NEI Datacom	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$78.50	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$80.00 to \$115.00)	\$80.00	Yes
Security International	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$82.50	Yes
Pyrotex Systems	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$85.00	Yes
SAS Alarm Service Company, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$85.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service

Vendor	Vendor Brand and Model Number	Bid Price	Award
Entech Sales and Service, LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$85.00 to \$95.00)	\$85.00	Yes
Firetrol Protection Systems Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$85.00	Yes
J M Electronic Engineering, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$85.00	Yes
VGI Technology	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$90.00	Yes
Siemens Industry, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$91.36 to \$126.88)	\$91.36	Yes
Starr Telecommunications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
HTS Voice and Data Systems, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
STS360	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
Texas Electronic Systems Specialist	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
VTX1 Companies	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
Balco Systems	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$95.00	Yes
Stanley Convergent Security	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$96.00	Yes
Four Feathers Alarm, LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$99.00	Yes
Intrepid Security and Protection	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$100.00	Yes

The Local Government Purchasing Cooperative

For the Period 12/1/2018 to 11/30/2019

Final Award Report for Fire and Security Systems and Monitoring Services #574-18

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service

Vendor	Vendor Brand and Model Number	Bid Price	Award
Ener-Tel Services I, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$100.00	Yes
3Sixty Integrated	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products. (\$105.00 to \$375.00)	\$105.00	Yes
Control Technologies, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$106.25	Yes
Lone Star Communications, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$108.00	Yes
Custom Access & Integration	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$110.00	No
SSD Systems, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$119.00	Yes
Dowley Security Systems	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$120.00	Yes
Guardian Security Services	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$125.00	Yes
Real Network Services, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$125.00	Yes
Entec Solutions, LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$125.00	No
Skelton Fire Alarm	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$140.00	No
Island Fire & Safety Equipment Co.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$162.50	Yes
All Campus Security	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Equipment and Products.	\$450.00	Yes