

The Local Government Purchasing Cooperative

For the Period 10/1/2015 to 9/30/2016

Final Catalog Award Report for Fire and Security Systems and Monitoring Services #493-15

I Discount (%) Off Catalog/Pricelist for Access Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
BL Technology, Inc.	Access Specialties pricelist	25%	No
Superior Alarms	Acer pricelist	30%	No
STS360	Aiphone pricelist	36%	No
Superior Alarms	Aiphone pricelist	30%	Yes
Superior Alarms	Aleph pricelist	30%	Yes
Convergint Technologies	Alert Enterprise pricelist	6%	Yes
Allied Security Links	Allied Security Links pricelist	15%	Yes
Superior Alarms	Altronix pricelist	30%	Yes
Convergint Technologies	AMAG pricelist	9.09%	No
Texas Electronic Systems Specialists	Amag pricelist	20%	Yes
Superior Alarms	American Fibertek pricelist	30%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Total Protection Systems, Inc	Assa Abloy pricelist	15%	Yes
Convergint Technologies	Avigilon pricelist	16%	Yes
Superior Alarms	AWID pricelist	30%	Yes
Convergint Technologies	AXIS Cameras pricelist	4%	Yes
Superior Alarms	Bioscrypt pricelist	30%	Yes
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
STS360	Bosch pricelist	40%	No
Control Technologies, Inc.	Bosch pricelist	40%	No
Circle Industries	Bosch pricelist	35%	No
Superior Alarms	Bosch pricelist	30%	Yes
Convergint Technologies	Bosch pricelist	28.57%	No
Communication Concepts	Bosch pricelist	25%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No

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Superior Alarms	Carehawk pricelist	30%	Yes
Control Technologies, Inc.	Commend Intercom pricelist	25%	No
Communication Concepts	Comnet pricelist	5%	Yes
Superior Alarms	Connectors Plus pricelist	30%	Yes
Superior Alarms	Continental Access pricelist	30%	Yes
3Sixty Integrated.com	Continental pricelist (18% to 37% discount)	18%	No
Control Technologies, Inc.	Continuum-Schneider Electric pricelist	40%	No
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
Control Technologies, Inc.	Cyberseal Senstar Intrusion Detection Systems pricelist	20%	No
Control Technologies, Inc.	Datacard-Schneider Electric pricelist	40%	No
Superior Alarms	Ditek pricelist	30%	Yes
Superior Alarms	DMP pricelist	30%	Yes
Superior Alarms	Door King pricelist	30%	Yes
American Surveillance Co., Inc.	Doorkings pricelist (15% to 20% discount)	15%	No
Superior Alarms	DSC pricelist	30%	Yes
Superior Alarms	DSX pricelist	30%	Yes
Rx Technology	DSX pricelist	25%	No
3Sixty Integrated.com	DSX pricelist (18% to 37% discount)	18%	No
Superior Alarms	Dynalock pricelist	30%	Yes
Control Technologies, Inc.	EasyLobby-Schneider Electric pricelist	40%	No
Superior Alarms	Eclipse pricelist	30%	Yes
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes
Superior Alarms	Firetide pricelist	30%	Yes
Superior Alarms	FLIR Systems pricelist	30%	Yes

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Superior Alarms	FST pricelist	30%	Yes
Communication Concepts	Galaxy pricelist	5%	Yes
Superior Alarms	GE Security pricelist	30%	Yes
Control Technologies, Inc.	Genetec pricelist	10%	No
Convergint Technologies	Genetec pricelist	10%	Yes
Superior Alarms	Gentex pricelist	30%	Yes
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	No
STS360	HES pricelist	40%	No
Superior Alarms	HES pricelist	30%	Yes
Circle Industries	HES pricelist (15% to 31% discount)	15%	No
STS360	HID pricelist	43%	No
Superior Alarms	HID pricelist	30%	Yes
American Surveillance Co., Inc.	HID pricelist (15% to 20% discount)	15%	No
Entech Sales and Service, Inc.	HID Readers pricelist (30% to 49% discount)	30%	Yes
Control Technologies, Inc.	HID-Schneider Electric pricelist	40%	No
Texas Electronic Systems Specialists	Hirsch pricelist	20%	Yes
Green Electronic Solutions	Honeywell Access and Prowatch pricelist	20%	No
STS360	Honeywell pricelist	38%	No
Superior Alarms	Honeywell pricelist	30%	Yes
Ener-Tel Services Inc.	Honeywell pricelist	23%	No
Stanley Convergent Security Solution	Honeywell pricelist	20%	No
Entech Sales and Service, Inc.	Honeywell Vykon pricelist	37%	Yes
Superior Alarms	ICC pricelist	30%	Yes
Ener-Tel Services Inc.	Identitive-Hirsch pricelist	22%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
American Surveillance Co., Inc.	Imron pricelist (15% to 20% discount)	15%	Yes

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Superior Alarms	Infinias pricelist	30%	No
Ener-Tel Services Inc.	Infinias pricelist	27%	Yes
Communication Concepts	Infinias pricelist	25%	No
American Surveillance Co., Inc.	Infinias pricelist (15% to 20% discount)	15%	No
Superior Alarms	Inovonics pricelist	30%	Yes
Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Superior Alarms	JBL Speakers pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton, Silent Knight & Sony only) (17% to 33% discount)	17%	Yes
JPM Communications	JPM Communications pricelist (Keyscan & VideoInsight only)	20%	No
Circle Industries	Kantech pricelist	31%	No
Superior Alarms	Kantech pricelist	30%	Yes
American Surveillance Co., Inc.	Kantech pricelist (15% to 20% discount)	15%	No
American Surveillance Co., Inc.	Keri System pricelist (15% to 20% discount)	15%	No
Ener-Tel Services Inc.	Keri Systems pricelist	23%	Yes
Rx Technology	Keyscan pricelist	25%	No
Control Technologies, Inc.	L1-Schneider Electric pricelist	40%	No
Entech Sales and Service, Inc.	Lenel pricelist	15%	Yes
Convergint Technologies	Lenel pricelist (14.29% to 21.54% discount)	14.29%	Yes
Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	No
Superior Alarms	Linear pricelist	30%	Yes
Superior Alarms	Linksys-Cisco pricelist	30%	No
Superior Alarms	Milestone pricelist	30%	Yes
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Superior Alarms	NVT pricelist	30%	Yes

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Superior Alarms	Omnimount pricelist	30%	No
American Surveillance Co., Inc.	Open Option pricelist (15% to 20% discount)	15%	Yes
Control Technologies, Inc.	Open Options Access Control pricelist	20%	No
STS360	Open Options pricelist	30%	No
3Sixty Integrated.com	Open Options pricelist (18% to 37% discount)	18%	No
Circle Industries	Open Options Retail pricelist	15%	No
Superior Alarms	Optex pricelist	30%	No
Superior Alarms	Orion pricelist	30%	No
Superior Alarms	Ortronics pricelist	30%	No
Stanley Convergent Security Solution	PAC pricelist	20%	No
Superior Alarms	Panduit pricelist	30%	No
Superior Alarms	Peerless pricelist	30%	No
Superior Alarms	Potter pricelist	30%	No
Superior Alarms	Powersonic pricelist	30%	No
Circle Industries	RS2 pricelist	31%	No
Total Protection Systems, Inc	RS2 pricelist	15%	Yes
STS360	Rutherford Controls (RCI) pricelist	40%	No
Superior Alarms	Rutherford pricelist	30%	Yes
Entech Sales and Service, Inc.	S2 pricelist	27%	Yes
Convergent Technologies	S2 Security pricelist	25.37%	No
Superior Alarms	Schlage pricelist	30%	Yes
Ener-Tel Services Inc.	Schneider Electric pricelist	64%	Yes
Entech Sales and Service, Inc.	Schneider Electric/Continuum pricelist	63%	Yes
Superior Alarms	SDC pricelist	30%	No
Superior Alarms	Secolarm pricelist	30%	Yes
ASG Security	Secura Key pricelist	10%	No
American Surveillance Co., Inc.	Securiton pricelist (15% to 20% discount)	15%	No
STS360	Security Door Controls (SDC) pricelist	38%	No
Superior Alarms	SFXI pricelist	30%	Yes
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes

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Circle Industries	Software House pricelist	25%	No
Entech Sales and Service, Inc.	SoftwareHouse pricelist	25%	Yes
Stanley Convergent Security Solution	Sonitrol pricelist	20%	Yes
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Stanley Convergent Security Solution	Stanley pricelist	20%	Yes
Starr Telecom	Starr Telecom pricelist (Hochiki, 3xLogic & ToughDog only)	10%	Yes
Control Technologies, Inc.	Stenofon-Schneider Electric pricelist	40%	No
Superior Alarms	STI pricelist	30%	No
Superior Alarms	Suprema pricelist	30%	Yes
Superior Alarms	Takex pricelist	30%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	Yes
STS360	UTC Security pricelist	31%	No
Superior Alarms	Valcom pricelist	30%	Yes
Beckwith Electronic Engineering Co	Vanderbilt pricelist	20%	No
Superior Alarms	Verint pricelist	30%	Yes
Convergint Technologies	Video Insight pricelist	25%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Convergint Technologies	Viscount Systems pricelist	12.33%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
Superior Alarms	Winsted pricelist	30%	Yes

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2 Discount (%) Off Catalog/Pricelist for Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Convergint Technologies	(EST) - Edwards System Technology pricelist	28.57%	No
Convergint Technologies	Alertus pricelist	6%	No
Control Technologies, Inc.	Bosch pricelist	40%	No
Superior Alarms	Bosch pricelist	30%	Yes
Convergint Technologies	Bosch pricelist	28.57%	No
Communication Concepts	Bosch pricelist	25%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No
Texas Electronic Systems Specialists	Bosch pricelist	20%	No
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
American Surveillance Co., Inc.	Cooper Wheelock pricelist (10% to 15% discount)	10%	No
Superior Alarms	DMP pricelist	30%	Yes
Texas Electronic Systems Specialists	DMP pricelist	20%	No
Circle Industries	DSC pricelist	35%	No
Superior Alarms	DSC pricelist	30%	No
Circle Industries	EST pricelist	30%	No
Beckwith Electronic Engineering Co	EST pricelist	25%	Yes
BL Technology, Inc.	Farenhyt pricelist	25%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Communication Concepts	Fire Lite pricelist	20%	No
American Surveillance Co., Inc.	Fire Lite pricelist (10% to 15% discount)	10%	No
Circle Industries	FireLite pricelist	31%	No
Superior Alarms	Firelite pricelist	30%	Yes
Stanley Convergent Security Solution	Firelite pricelist	20%	No
Entech Sales and Service, Inc.	Gamewell pricelist	40%	No
Superior Alarms	GE Security pricelist	30%	Yes
Superior Alarms	Gentex pricelist	30%	Yes
American Surveillance Co., Inc.	Gentex pricelist (10% to 15% discount)	10%	No
STS360	Honeywell pricelist	38%	No

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Superior Alarms	Honeywell pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton & Sony only)	23%	Yes
JPM Communications	JPM Communications pricelist (Keyscan & VideoInsight only)	20%	No
Total Protection Systems, Inc	Mircom pricelist	20%	Yes
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Notifier pricelist	30%	Yes
Ener-Tel Services Inc.	Notifier pricelist	28%	Yes
Communication Concepts	Notifier pricelist	27%	No
Superior Alarms	Potter pricelist	30%	No
Superior Alarms	Powersonic pricelist	30%	No
Security Signal Devices, Inc.	Security Signal Devices pricelist (Samsung only) (15% to 19% discount)	15%	No
ASG Security	Siemens pricelist	10%	No
Superior Alarms	Silent Knight pricelist	30%	Yes
BL Technology, Inc.	Silent Knight pricelist	25%	No
Convergent Technologies	Silent Knight pricelist	24%	No
American Surveillance Co., Inc.	Silent Knight pricelist (10% to 15% discount)	10%	No
Circle Industries	SilentKnight pricelist	31%	No
Starr Telecom	Starr Telecom pricelist (Hochiki, 3xLogic & ToughDog only)	10%	Yes
Superior Alarms	STI pricelist	30%	No
Superior Alarms	System Sensor pricelist	30%	Yes
American Surveillance Co., Inc.	System Sensor pricelist (10% to 15% discount)	10%	No
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	Yes
Communication Concepts	West Penn pricelist	7%	No
Communication Concepts	Wheelock pricelist	30%	No

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3 Discount (%) Off Catalog/Pricelist for Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Acer pricelist	30%	No
ASG Security	Ademco pricelist	10%	No
Superior Alarms	Aiphone pricelist	30%	Yes
Superior Alarms	Aleph pricelist	30%	Yes
Convergint Technologies	Alertus pricelist	6%	No
Superior Alarms	Altronix pricelist	30%	Yes
Superior Alarms	American Fibertek pricelist	30%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Convergint Technologies	Avigilon pricelist	16%	No
Superior Alarms	AWID pricelist	30%	Yes
Convergint Technologies	AXIS Cameras pricelist	4%	No
Superior Alarms	Bioscrypt pricelist	30%	Yes
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
Beckwith Electronic Engineering Co	Bosch pricelist	5%	No
Control Technologies, Inc.	Bosch pricelist	40%	No
Circle Industries	Bosch pricelist	35%	No
Superior Alarms	Bosch pricelist	30%	Yes
Convergint Technologies	Bosch pricelist	28.57%	No
Communication Concepts	Bosch pricelist	25%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No
Texas Electronic Systems Specialists	Bosch pricelist	20%	No
BL Technology, Inc.	Bosch pricelist	20%	No
Superior Alarms	Carehawk pricelist	30%	Yes
Communication Concepts	Comnet pricelist	5%	No

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Superior Alarms	Connectors Plus pricelist	30%	Yes
Superior Alarms	Continental Access pricelist	30%	Yes
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
Control Technologies, Inc.	Cyberseal Senstar Intrusion Detection Systems pricelist	20%	No
Superior Alarms	Ditek pricelist	30%	Yes
Circle Industries	DMP pricelist	35%	No
Superior Alarms	DMP pricelist	30%	Yes
Entech Sales and Service, Inc.	DMP pricelist	25%	No
Texas Electronic Systems Specialists	DMP pricelist	20%	No
Superior Alarms	Door King pricelist	30%	Yes
Superior Alarms	DSC pricelist	30%	Yes
Rx Technology	DSC pricelist	23%	No
American Surveillance Co., Inc.	DSC pricelist (10% to 15% discount)	10%	No
Superior Alarms	DSX pricelist	30%	Yes
Superior Alarms	Dynalock pricelist	30%	Yes
Superior Alarms	Eclipse pricelist	30%	Yes
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	No
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes
Superior Alarms	Firetide pricelist	30%	Yes
Superior Alarms	FLIR Systems pricelist	30%	Yes
Superior Alarms	FST pricelist	30%	Yes
Circle Industries	GE Security pricelist	35%	No
Superior Alarms	GE Security pricelist	30%	No
Convergent Technologies	Genetec pricelist	10%	No
Control Technologies, Inc.	Genetec pricelist	10%	No

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Superior Alarms	Gentex pricelist	30%	Yes
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	No
Superior Alarms	HES pricelist	30%	Yes
Superior Alarms	HID pricelist	30%	Yes
Control Technologies, Inc.	HID-Schneider Electric pricelist	40%	No
Ener-Tel Services Inc.	Honeywell Intrusion pricelist	35%	Yes
Green Electronic Solutions	Honeywell Intrusion pricelist	14%	No
STS360	Honeywell pricelist	38%	Yes
Superior Alarms	Honeywell pricelist	30%	No
Rx Technology	Honeywell pricelist	23%	No
Stanley Convergent Security Solution	Honeywell pricelist	20%	No
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
Superior Alarms	Infinias pricelist	30%	No
Superior Alarms	Inovonics pricelist	30%	Yes
Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Entech Sales and Service, Inc.	Interlogix pricelist	45%	Yes
Superior Alarms	JBL Speakers pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton, Silent Knight & Sony only) (17% to 33% discount)	17%	Yes
JPM Communications	JPM Communications pricelist (Keyscan only)	20%	No
Superior Alarms	Kantech pricelist	30%	Yes
Convergent Technologies	Lenel pricelist (14.29% to 21.54% discount)	14.29%	No
Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	No
Superior Alarms	Linear pricelist	30%	Yes

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Superior Alarms	Linksys-Cisco pricelist	30%	No
Superior Alarms	Milestone pricelist	30%	Yes
Superior Alarms	Napco pricelist	30%	No
3Sixty Integrated.com	Napco pricelist	23%	No
American Surveillance Co., Inc.	Napco pricelist (10% to 15% discount)	10%	No
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	No
Control Technologies, Inc.	Open Options Access Control pricelist	20%	No
Superior Alarms	Optex pricelist	30%	No
Superior Alarms	Orion pricelist	30%	No
Superior Alarms	Ortronics pricelist	30%	No
Superior Alarms	Panduit pricelist	30%	No
Superior Alarms	Peerless pricelist	30%	No
Superior Alarms	Potter pricelist	30%	No
Superior Alarms	Powersonic pricelist	30%	No
Superior Alarms	Rutherford pricelist	30%	No
Superior Alarms	Schlage pricelist	30%	Yes
Entech Sales and Service, Inc.	Schneider Electric/Struxureware pricelist	63%	Yes
Superior Alarms	SDC pricelist	30%	No
Superior Alarms	Secolarm pricelist	30%	Yes
Superior Alarms	SFXI pricelist	30%	Yes
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
Stanley Convergent Security Solution	Sonitrol pricelist	20%	Yes
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Starr Telecom	Starr Telecom pricelist (Hochiki, 3xLogic & ToughDog only)	10%	No
Superior Alarms	STI pricelist	30%	No

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Superior Alarms	Suprema pricelist	30%	Yes
Superior Alarms	Takex pricelist	30%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	Yes
Superior Alarms	Valcom pricelist	30%	Yes
Superior Alarms	Verint pricelist	30%	Yes
Convergint Technologies	Video Insight pricelist	25%	No
Superior Alarms	Viking pricelist	30%	Yes
Convergint Technologies	Viscount Systems pricelist	12.33%	No
Communication Concepts	West Penn pricelist	7%	No
Superior Alarms	Winsted pricelist	30%	Yes

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4 Discount (%) Off Catalog/Pricelist for CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
STS360	Aberdeen pricelist	20%	Yes
Superior Alarms	Acer pricelist	30%	Yes
Superior Alarms	Acti pricelist	30%	Yes
STS360	ACTi pricelist	30%	Yes
Control Technologies, Inc.	ACTi pricelist	10%	No
Green Electronic Solutions	Advidia pricelist	9%	No
American Surveillance Co., Inc.	Advidia pricelist (10% to 20% discount)	10%	No
STS360	Aimetis pricelist	20%	Yes
STS360	Aiphone pricelist	36%	Yes
Superior Alarms	Aiphone pricelist	30%	Yes
Allied Security Links	Allied Security Links pricelist	15%	Yes
STS360	Altronix pricelist	38%	Yes
Superior Alarms	Altronix pricelist	30%	Yes
Superior Alarms	American Dynamics pricelist	30%	Yes
Entech Sales and Service, Inc.	American Dynamics pricelist	27%	No
Superior Alarms	American Fibertek pricelist	30%	Yes
American Surveillance Co., Inc.	American Surveillance pricelist (10% to 20% discount)	10%	No
Superior Alarms	AMX pricelist	30%	Yes
STS360	APC pricelist	36%	No
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
STS360	Arecont pricelist	38%	Yes
Circle Industries	Arecont pricelist	31%	No
Communication Concepts	Arecont pricelist	26%	Yes
Total Protection Systems, Inc	Arecont pricelist	15%	No
Rx Technology	Arecont pricelist	10%	No
Superior Alarms	Arecont Vision pricelist	30%	Yes
Entech Sales and Service, Inc.	Arecont Vision pricelist	27%	No

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American Surveillance Co., Inc.	Arecont Vision pricelist (10% to 20% discount)	10%	No
Superior Alarms	ATV pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Circle Industries	Avigilon pricelist	31%	No
Superior Alarms	Avigilon pricelist	30%	Yes
Convergint Technologies	Avigilon pricelist	16%	No
American Surveillance Co., Inc.	Avigilon pricelist (10% to 20% discount)	10%	No
Convergint Technologies	AXIS Cameras pricelist	4%	No
Circle Industries	Axis pricelist	31%	No
Superior Alarms	Axis pricelist	30%	Yes
Rx Technology	Axis pricelist	10%	No
Control Technologies, Inc.	Axis pricelist	10%	Yes
American Surveillance Co., Inc.	Axis pricelist (10% to 20% discount)	10%	No
3Sixty Integrated.com	Axis pricelist (9% to 30% discount)	9%	Yes
STS360	Berktek Ortronics pricelist	26%	Yes
STS360	Bosch pricelist	40%	Yes
Circle Industries	Bosch pricelist	35%	No
Superior Alarms	Bosch pricelist	30%	Yes
Convergint Technologies	Bosch pricelist	28.57%	No
Control Technologies, Inc.	Bosch pricelist	25%	No
BL Technology, Inc.	Bosch pricelist	20%	No
Texas Electronic Systems Specialists	Bosch pricelist	20%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No
Superior Alarms	Carehawk pricelist	30%	Yes
Superior Alarms	Cernium pricelist	30%	Yes
Communication Concepts	Chief pricelist	11%	No
Communication Concepts	Comnet pricelist	5%	Yes
STS360	Comnet pricelist	33%	Yes
Superior Alarms	Computar pricelist	30%	Yes
Superior Alarms	Connectors Plus pricelist	30%	Yes

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Superior Alarms	Crown Audio pricelist	30%	Yes
Control Technologies, Inc.	Cyberseal Senstar Intrusion Detection Systems pricelist	20%	Yes
Superior Alarms	Dedicated Micros pricelist	30%	Yes
Superior Alarms	deView pricelist	30%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
ASG Security	Digital Watchdog pricelist	10%	No
Superior Alarms	Ditek pricelist	30%	Yes
American Surveillance Co., Inc.	Ditek pricelist (10% to 20% discount)	10%	No
American Surveillance Co., Inc.	D-Link pricelist (10% to 20% discount)	10%	No
Superior Alarms	DMP pricelist	30%	Yes
Beckwith Electronic Engineering Co	DvTel pricelist	17%	No
Superior Alarms	Eclipse pricelist	30%	Yes
STS360	Everfocus pricelist	41%	Yes
Superior Alarms	Exacq pricelist	30%	Yes
3Sixty Integrated.com	Exacq pricelist (9% to 30% discount)	9%	Yes
Convergint Technologies	Exacq Technologies pricelist	18.92%	No
Control Technologies, Inc.	Exacq Video pricelist	20%	Yes
Entech Sales and Service, Inc.	Exacq Vision pricelist	15%	No
STS360	Exacqvision pricelist	28%	No
American Surveillance Co., Inc.	ExacqVision pricelist (10% to 20% discount)	10%	No
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes
Superior Alarms	Firetide pricelist	30%	Yes
American Surveillance Co., Inc.	FLIR pricelist (10% to 20% discount)	10%	No
Superior Alarms	FLIR Systems pricelist	30%	Yes
STS360	Fluid Mesh pricelist	20%	Yes

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Superior Alarms	GE Security pricelist	30%	Yes
Control Technologies, Inc.	Genetec pricelist	10%	Yes
Convergint Technologies	Genetec pricelist	10%	No
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
Communication Concepts	Hautespot pricelist	5%	Yes
Total Protection Systems, Inc	Hikvision pricelist	15%	Yes
American Surveillance Co., Inc.	Hikvision pricelist (10% to 20% discount)	10%	No
Green Electronic Solutions	Honeywell Maxpro VMS pricelist	35%	No
Ener-Tel Services Inc.	Honeywell CCTV pricelist	34%	Yes
STS360	Honeywell pricelist	38%	Yes
Superior Alarms	Honeywell pricelist	30%	Yes
American Surveillance Co., Inc.	i3 pricelist (10% to 20% discount)	10%	No
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	IFS pricelist	30%	Yes
STS360	Illustra pricelist	28%	No
Entech Sales and Service, Inc.	Interlogix pricelist	45%	Yes
Superior Alarms	Intransa Servers pricelist	30%	Yes
Entech Sales and Service, Inc.	IQInvision pricelist	5%	Yes
STS360	IQinvision pricelist	28%	Yes
Superior Alarms	JBL Speakers pricelist	30%	Yes
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton & Silent Knight only) (15% to 41% discount)	15%	Yes
JPM Communications	JPM Communications pricelist (Keyscan only)	20%	Yes
Superior Alarms	JVC pricelist	30%	Yes
Convergint Technologies	Lenel pricelist (14.29% to 21.54% discount)	14.29%	No
Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	Yes
STS360	Life Safety Power pricelist	20%	Yes
Superior Alarms	Linear pricelist	30%	Yes
Superior Alarms	Linksys-Cisco pricelist	30%	Yes

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Superior Alarms	Louroe pricelist	30%	Yes
American Surveillance Co., Inc.	Micropower pricelist (10% to 20% discount)	10%	No
Communication Concepts	Milestone pricelist	8%	No
Circle Industries	Milestone pricelist	31%	No
Superior Alarms	Milestone pricelist	30%	Yes
Total Protection Systems, Inc	Milestone pricelist	10%	No
Entech Sales and Service, Inc.	Milestone pricelist	10%	No
American Surveillance Co., Inc.	Milestone pricelist (10% to 20% discount)	10%	No
STS360	Mobotix pricelist	24%	Yes
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	Yes
Superior Alarms	Netgear pricelist	30%	Yes
Superior Alarms	Nitek pricelist	30%	Yes
STS360	Nitek pricelist	29%	No
Communication Concepts	NuOptic pricelist	7%	Yes
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	Yes
Superior Alarms	OnSSI pricelist	30%	Yes
STS360	OnSSI pricelist	23%	No
3Sixty Integrated.com	ONSSI pricelist (9% to 30% discount)	9%	Yes
Control Technologies, Inc.	OnSSI Video Management Software pricelist	10%	No
Communication Concepts	OpenEye pricelist	7%	Yes
Superior Alarms	Orion pricelist	30%	Yes
Superior Alarms	Ortronics pricelist	30%	Yes
STS360	Panasonic pricelist	40%	Yes
Superior Alarms	Panasonic pricelist	30%	Yes
Entech Sales and Service, Inc.	Panasonic pricelist	25%	Yes
Superior Alarms	Panduit pricelist	30%	Yes
Superior Alarms	Peerless pricelist	30%	Yes
Communication Concepts	Peerless pricelist	25%	Yes

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Control Technologies, Inc.	Pelco pricelist	40%	Yes
Ener-Tel Services Inc.	Pelco pricelist	34%	Yes
Superior Alarms	Pelco pricelist	30%	Yes
Entech Sales and Service, Inc.	Pelco pricelist	30%	Yes
Superior Alarms	Pentax pricelist	30%	Yes
Superior Alarms	Powersonic pricelist	30%	Yes
Convergent Technologies	Razberi pricelist	25%	No
Convergent Technologies	S2 Security pricelist	25.37%	No
Superior Alarms	Salient pricelist	30%	Yes
STS360	Salient pricelist	24%	No
Entech Sales and Service, Inc.	Salient pricelist	15%	No
Rx Technology	Salient pricelist	10%	No
3Sixty Integrated.com	Salient pricelist (9% to 30% discount)	9%	No
Superior Alarms	Samsung Techwin pricelist	30%	Yes
Superior Alarms	Scallop pricelist	30%	Yes
Security Signal Devices, Inc.	Security Signal Devices pricelist (Notifier & Samsung only)	35%	Yes
Superior Alarms	Sennetech pricelist	30%	Yes
Superior Alarms	SFXI pricelist	30%	Yes
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
STS360	Sony pricelist	38%	Yes
Entech Sales and Service, Inc.	Sony pricelist	27.5%	No
Control Technologies, Inc.	Sony pricelist	20%	No
3Sixty Integrated.com	Sony pricelist (9% to 30% discount)	9%	No
Superior Alarms	Sony Security pricelist	30%	No
Superior Alarms	Speco pricelist	30%	No
Superior Alarms	Sperry West pricelist	30%	Yes
Starr Telecom	Starr Telecom pricelist (Hochiki, 3xLogic & ToughDog only)	10%	Yes
Superior Alarms	STI pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes

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Superior Alarms	Totevision pricelist	30%	Yes
Superior Alarms	Trendnet Switches pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	Yes
Rx Technology	Tyco pricelist	10%	No
Superior Alarms	Unites Security pricelist	30%	Yes
STS360	UTC Security pricelist	31%	Yes
American Surveillance Co., Inc.	Veracity pricelist (10% to 20% discount)	10%	No
Superior Alarms	Verint pricelist	30%	Yes
STS360	Vicon pricelist	26%	Yes
Total Protection Systems, Inc	Vicon pricelist	20%	Yes
Ener-Tel Services Inc.	Video Advidia-Insight pricelist	34%	Yes
STS360	Video Insight pricelist	28%	Yes
Convergint Technologies	Video Insight pricelist	25%	No
Green Electronic Solutions	Video Insight pricelist	14%	No
Total Protection Systems, Inc	Video Insight pricelist	10%	Yes
American Surveillance Co., Inc.	Video Insight pricelist (10% to 20% discount)	10%	No
Superior Alarms	Video IQ pricelist	30%	Yes
Stanley Convergent Security Solution	Video Systems pricelist	20%	Yes
Superior Alarms	Videofied pricelist	30%	Yes
Superior Alarms	Videolarm pricelist	30%	Yes
Superior Alarms	Vigitron pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Superior Alarms	Vitek pricelist	30%	Yes
Superior Alarms	Vivotek pricelist	30%	Yes
STS360	Vivotek pricelist	26%	No
Communication Concepts	West Penn pricelist	7%	Yes
Superior Alarms	Winsted pricelist	30%	Yes

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5 Discount (%) Off Catalog/Pricelist for Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Convergint Technologies	(EST) - Edwards System Technology pricelist	28.57%	Yes
Entech Sales and Service, Inc.	Aiphone pricelist	35%	Yes
Convergint Technologies	Alert Enterprise pricelist	6%	Yes
Convergint Technologies	Alertus pricelist	6%	Yes
American Surveillance Co., Inc.	American Surveillance pricelist	10%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
Texas Electronic Systems Specialists	Bosch pricelist	20%	Yes
Total Protection Systems, Inc	Bosch pricelist	20%	Yes
Control Technologies, Inc.	Bosch pricelist	20%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Entech Sales and Service, Inc.	Commend pricelist	25%	No
Communication Concepts	Comnet pricelist	5%	Yes
Ener-Tel Services Inc.	Cooper Notifications pricelist	22%	No
BL Technology, Inc.	EST pricelist	20%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Control Technologies, Inc.	Genetec pricelist	10%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton & Sony only)	23%	Yes
JPM Communications	JPM Communications pricelist (Bosch, Keyscan & VideoInsight only)	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Total Protection Systems, Inc	Mircom pricelist	20%	Yes
Ener-Tel Services Inc.	Notifier pricelist	28%	No
Communication Concepts	Notifier pricelist	27%	Yes
Superior Alarms	Powersonic pricelist	30%	No
Communication Concepts	QSC pricelist	24%	Yes

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Security Signal Devices, Inc.	Security Signal Devices pricelist (Samsung only) (15% to 19% discount)	15%	Yes
Communication Concepts	Shure pricelist	8%	Yes
ASG Security	Siemens pricelist	10%	No
Convergint Technologies	Silent Knight pricelist	24%	Yes
Superior Alarms	STI pricelist	30%	No
Entech Sales and Service, Inc.	TalkAPhone pricelist	5%	No
Convergint Technologies	Talkaphone pricelist	12%	Yes
Circle Industries	Telecor pricelist	30%	No
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
Communication Concepts	West Penn pricelist	7%	Yes

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6 Discount (%) Off Catalog/Pricelist for Public Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Convergent Technologies	(EST) - Edwards System Technology pricelist	28.57%	Yes
STS360	Aiphone pricelist	36%	Yes
Convergent Technologies	Alert Enterprise pricelist	6%	Yes
Convergent Technologies	Alertus pricelist	6%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
Total Protection Systems, Inc	Bosch pricelist	20%	Yes
Texas Electronic Systems Specialists	Bosch pricelist	20%	Yes
Control Technologies, Inc.	Bosch pricelist	20%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Control Technologies, Inc.	Commend Intercom pricelist	25%	Yes
Entech Sales and Service, Inc.	Commend pricelist	25%	No
Communication Concepts	Comnet pricelist	5%	Yes
Ener-Tel Services Inc.	Cooper Notifications pricelist	22%	No
Communication Concepts	Dukane pricelist	35%	Yes
Beckwith Electronic Engineering Co	EST pricelist	25%	Yes
BL Technology, Inc.	EST pricelist	20%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes
Superior Alarms	Firetide pricelist	30%	Yes
Control Technologies, Inc.	Genetec pricelist	10%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton & Sony only)	23%	Yes
JPM Communications	JPM Communications pricelist (Bosch, Keyscan & VideoInsight only)	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Total Protection Systems, Inc	Mircom pricelist	20%	Yes

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Superior Alarms	Notifier pricelist	30%	Yes
Ener-Tel Services Inc.	Notifier pricelist	28%	No
Communication Concepts	Notifier pricelist	27%	No
Superior Alarms	Powersonic pricelist	30%	No
Communication Concepts	Sapling pricelist	10%	Yes
ASG Security	Siemens pricelist	10%	No
Convergint Technologies	Silent Knight pricelist	24%	Yes
Superior Alarms	STI pricelist	30%	Yes
3Sixty Integrated.com	TalkAPhone pricelist	21%	Yes
Convergint Technologies	Talkaphone pricelist	12%	No
Circle Industries	Telecor pricelist	30%	No
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
American Surveillance Co., Inc.	Valcom pricelist	10%	No
Communication Concepts	West Penn pricelist	7%	Yes

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7 Discount (%) Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated.com	3Sixty Integrated pricelist (14% to 15% discount)	14%	Yes
Superior Alarms	Acer pricelist	30%	No
Superior Alarms	Acti pricelist	30%	Yes
Superior Alarms	Aiphone pricelist	30%	Yes
Superior Alarms	Aleph pricelist	30%	Yes
Convergint Technologies	Alert Enterprise pricelist	6%	Yes
Convergint Technologies	Alertus pricelist	6%	Yes
Allied Security Links	Allied Security Links pricelist	15%	Yes
Superior Alarms	Altronix pricelist	30%	Yes
Superior Alarms	American Dynamics pricelist	30%	Yes
Superior Alarms	American Fibertek pricelist	30%	Yes
American Surveillance Co., Inc.	American Surveillance pricelist	10%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Superior Alarms	Arecont Vision pricelist	30%	Yes
Superior Alarms	ATV pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Superior Alarms	Avigilon pricelist	30%	Yes
Superior Alarms	AWID pricelist	30%	Yes
Superior Alarms	Axis pricelist	30%	Yes
Superior Alarms	Bioscrypt pricelist	30%	Yes
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
Superior Alarms	Bosch pricelist	30%	Yes
Superior Alarms	Carehawk pricelist	30%	Yes
Superior Alarms	Cernium pricelist	30%	Yes

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Circle Industries	Circle Industries pricelist (50% to 75% discount)	50%	No
Communication Concepts	Communications Concepts pricelist	15%	Yes
Superior Alarms	Computar pricelist	30%	Yes
Superior Alarms	Connectors Plus pricelist	30%	No
Superior Alarms	Continental Access pricelist	30%	Yes
Control Technologies, Inc.	Control Technologies pricelist	10%	Yes
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
Superior Alarms	Crown Audio pricelist	30%	No
Superior Alarms	Dedicated Micros pricelist	30%	Yes
Superior Alarms	deView pricelist	30%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
Superior Alarms	Ditek pricelist	30%	Yes
Superior Alarms	DMP pricelist	30%	Yes
Superior Alarms	Door King pricelist	30%	Yes
Superior Alarms	DSC pricelist	30%	Yes
Superior Alarms	DSX pricelist	30%	Yes
Superior Alarms	Dynalock pricelist	30%	Yes
Superior Alarms	Eclipse pricelist	30%	Yes
Control Technologies, Inc.	Electro-Mechanical Security Door Hardware Installation & Integration pricelist	10%	Yes
Ener-Tel Services Inc.	Ener-Tel Services pricelist	0%	Yes
Entech Sales and Service, Inc.	Entech pricelist (23% to 35% discount)	23%	Yes
BL Technology, Inc.	EST pricelist	20%	Yes
Superior Alarms	Exacq pricelist	30%	Yes
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes

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Superior Alarms	Firetide pricelist	30%	Yes
Superior Alarms	FLIR Systems pricelist	30%	Yes
Superior Alarms	FST pricelist	30%	Yes
Superior Alarms	GE Security pricelist	30%	Yes
Convergint Technologies	Genetec pricelist	10%	Yes
Superior Alarms	Gentex pricelist	30%	Yes
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
Superior Alarms	HES pricelist	30%	Yes
Superior Alarms	HID pricelist	30%	Yes
Superior Alarms	Honeywell pricelist	30%	Yes
Stanley Convergent Security Solution	Honeywell pricelist	20%	No
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
Superior Alarms	Infinias pricelist	30%	No
Superior Alarms	Inovonics pricelist	30%	Yes
Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Superior Alarms	Intransa Servers pricelist	30%	Yes
Superior Alarms	JBL Speakers pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton & Sony only) (17% to 42% discount)	17%	Yes
JPM Communications	JPM Communications pricelist (Keyscan only)	20%	Yes
Superior Alarms	JVC pricelist	30%	No
Superior Alarms	Kantech pricelist	30%	Yes
Convergint Technologies	Lenel pricelist (14.29% to 21.54% discount)	14.29%	Yes
Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	No
Superior Alarms	Linear pricelist	30%	Yes

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Superior Alarms	Linksys-Cisco pricelist	30%	No
Superior Alarms	Louroe pricelist	30%	Yes
Superior Alarms	Milestone pricelist	30%	Yes
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	No
Superior Alarms	OnSSI pricelist	30%	Yes
Superior Alarms	Optex pricelist	30%	No
Superior Alarms	Orion pricelist	30%	No
Superior Alarms	Ortronics pricelist	30%	No
Superior Alarms	Panasonic pricelist	30%	No
Superior Alarms	Panduit pricelist	30%	No
Superior Alarms	Peerless pricelist	30%	No
Superior Alarms	Pelco pricelist	30%	Yes
Superior Alarms	Pentax pricelist	30%	Yes
Superior Alarms	Potter pricelist	30%	No
Superior Alarms	Powersonic pricelist	30%	No
Superior Alarms	Rutherford pricelist	30%	Yes
Rx Technology	Rx Technology pricelist	10%	Yes
Superior Alarms	Salient pricelist	30%	Yes
Superior Alarms	Samsung Techwin pricelist	30%	Yes
Superior Alarms	Scallop pricelist	30%	Yes
Superior Alarms	Schlage pricelist	30%	Yes
Superior Alarms	SDC pricelist	30%	No
Superior Alarms	Secolarm pricelist	30%	Yes
Superior Alarms	Sennetech pricelist	30%	Yes

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Superior Alarms	SFXI pricelist	30%	Yes
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
ASG Security	Siemens pricelist	10%	No
Superior Alarms	Silent Knight pricelist	30%	Yes
Stanley Convergent Security Solution	Sonitrol pricelist	20%	No
Superior Alarms	Sony Security pricelist	30%	No
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Superior Alarms	Speco pricelist	30%	Yes
Superior Alarms	Sperry West pricelist	30%	Yes
Stanley Convergent Security Solution	Stanley pricelist	20%	Yes
Superior Alarms	STI pricelist	30%	No
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Suprema pricelist	30%	Yes
Superior Alarms	System Sensor pricelist	30%	Yes
Superior Alarms	Takex pricelist	30%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Texas Electronic Systems Specialists	Texas Electronic Systems Specialists pricelist	15%	Yes
Total Protection Systems, Inc	Total Protection Design pricelist	10%	Yes
Superior Alarms	Totevision pricelist	30%	No
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	No
Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	No
Superior Alarms	Valcom pricelist	30%	Yes
Superior Alarms	Verint pricelist	30%	Yes
Convergint Technologies	Video Insight pricelist	25%	Yes
Superior Alarms	Video IQ pricelist	30%	Yes
Superior Alarms	Videofied pricelist	30%	Yes

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Superior Alarms	Videolarm pricelist	30%	Yes
Superior Alarms	Vigitron pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Convergint Technologies	Viscount Systems pricelist	12.33%	Yes
Superior Alarms	Vitek pricelist	30%	Yes
Superior Alarms	Vivotek pricelist	30%	Yes
Superior Alarms	Winsted pricelist	30%	Yes

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8 Discount (%) Off Catalog/Pricelist for Repair Parts for Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Convergent Technologies	(EST) - Edwards System Technology pricelist	28.57%	Yes
3Sixty Integrated.com	3Sixty Integrated pricelist (9% to 30% discount)	9%	Yes
STS360	Aberdeen pricelist	20%	Yes
BL Technology, Inc.	Access Specialties pricelist	20%	No
Superior Alarms	Acer pricelist	30%	No
Superior Alarms	Acti pricelist	30%	Yes
American Surveillance Co., Inc.	Advidia pricelist (10% to 20% discount)	10%	No
STS360	Aiphone pricelist	36%	Yes
Entech Sales and Service, Inc.	Aiphone pricelist	35%	Yes
Superior Alarms	Aiphone pricelist	30%	No
Superior Alarms	Aleph pricelist	30%	Yes
Convergent Technologies	Alert Enterprise pricelist	6%	Yes
Convergent Technologies	Alertus pricelist	6%	Yes
Entech Sales and Service, Inc.	Altronics pricelist	23.5%	No
STS360	Altronix pricelist	38%	Yes
Superior Alarms	Altronix pricelist	30%	Yes
American Surveillance Co., Inc.	Altronix pricelist (10% to 20% discount)	10%	No
Superior Alarms	American Dynamics pricelist	30%	Yes
Entech Sales and Service, Inc.	American Dynamics pricelist	27%	No
Superior Alarms	American Fibertek pricelist	30%	Yes
American Surveillance Co., Inc.	American Surveillance pricelist (10% to 20% discount)	10%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
STS360	APC pricelist	36%	Yes
Superior Alarms	APC pricelist	30%	Yes
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Total Protection Systems, Inc	Arecont pricelist	15%	No
Superior Alarms	Arecont Vision pricelist	30%	Yes

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Entech Sales and Service, Inc.	Arecont Vision pricelist	27%	No
American Surveillance Co., Inc.	Arecont Vision pricelist (10% to 20% discount)	10%	No
Total Protection Systems, Inc	Assa Abloy pricelist	15%	Yes
Superior Alarms	ATV pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Superior Alarms	Avigilon pricelist	30%	Yes
Convergint Technologies	Avigilon pricelist	16%	No
American Surveillance Co., Inc.	Avigilon pricelist (10% to 20% discount)	10%	No
Superior Alarms	AWID pricelist	30%	Yes
Convergint Technologies	AXIS Cameras pricelist	4%	No
Superior Alarms	Axis pricelist	30%	Yes
American Surveillance Co., Inc.	Axis pricelist (10% to 20% discount)	10%	No
Entech Sales and Service, Inc.	Best Wire pricelist	15%	Yes
Superior Alarms	Bioscrypt pricelist	30%	Yes
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
Superior Alarms	Bosch pricelist	30%	Yes
Convergint Technologies	Bosch pricelist	28.57%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No
BL Technology, Inc.	Bosch pricelist	20%	No
Superior Alarms	Carehawk pricelist	30%	Yes
Superior Alarms	Cernium pricelist	30%	Yes
Total Protection Systems, Inc	Code Blue pricelist	10%	Yes
Entech Sales and Service, Inc.	Commend pricelist	25%	No
Communication Concepts	Communications Concepts pricelist (5% to 35% discount)	5%	Yes
Superior Alarms	Computar pricelist	30%	Yes
Superior Alarms	Connectors Plus pricelist	30%	Yes
Superior Alarms	Continental Access pricelist	30%	Yes
Control Technologies, Inc.	Control Technologies pricelist	10%	Yes
Ener-Tel Services Inc.	Cooper Notifications pricelist	22%	No

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Superior Alarms	Cooper Wheelock pricelist	30%	Yes
American Surveillance Co., Inc.	Cooper Wheelock pricelist (10% to 20% discount)	10%	No
Superior Alarms	Crown Audio pricelist	30%	No
Superior Alarms	Dedicated Micros pricelist	30%	Yes
Superior Alarms	deView pricelist	30%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
Superior Alarms	Ditek pricelist	30%	Yes
American Surveillance Co., Inc.	Ditek pricelist (10% to 20% discount)	10%	No
American Surveillance Co., Inc.	D-Link pricelist (10% to 20% discount)	10%	No
Superior Alarms	DMP pricelist	30%	Yes
Entech Sales and Service, Inc.	DMP pricelist	25%	No
Superior Alarms	Door King pricelist	30%	Yes
American Surveillance Co., Inc.	Doorkings pricelist (10% to 20% discount)	10%	No
Superior Alarms	DSC pricelist	30%	Yes
American Surveillance Co., Inc.	DSC pricelist (10% to 20% discount)	10%	No
Superior Alarms	DSX pricelist	30%	Yes
Rx Technology	DSX pricelist	20%	No
Superior Alarms	Dynalock pricelist	30%	Yes
Superior Alarms	Eclipse pricelist	30%	Yes
Control Technologies, Inc.	Electro-Mechanical Security Door Hardware Installation & Integration pricelist	10%	Yes
Ener-Tel Services Inc.	Ener-Tel Services pricelist	0%	Yes
Entech Sales and Service, Inc.	Entech pricelist (23% to 35% discount)	23%	Yes
Circle Industries	EST pricelist	30%	No
BL Technology, Inc.	EST pricelist	20%	Yes
Superior Alarms	Exacq pricelist	30%	Yes
Convergint Technologies	Exacq Technologies pricelist	18.92%	No
Entech Sales and Service, Inc.	Exacq Vision pricelist	15%	No
American Surveillance Co., Inc.	ExacqVision pricelist (10% to 20% discount)	10%	No
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes

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Superior Alarms	Extreme Service pricelist	10%	Yes
BL Technology, Inc.	Farenhyt pricelist	20%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
Entech Sales and Service, Inc.	Fargo pricelist	15%	No
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	No
Superior Alarms	Fiber pricelist	30%	Yes
American Surveillance Co., Inc.	Fire Lite pricelist (10% to 20% discount)	10%	No
Superior Alarms	Firelite pricelist	30%	Yes
Stanley Convergent Security Solution	Firelite pricelist	20%	No
Superior Alarms	Firetide pricelist	30%	Yes
American Surveillance Co., Inc.	FLIR pricelist (10% to 20% discount)	10%	No
Superior Alarms	FLIR Systems pricelist	30%	Yes
Superior Alarms	FST pricelist	30%	Yes
Entech Sales and Service, Inc.	Gamewell pricelist	20%	Yes
Superior Alarms	GE Security pricelist	30%	Yes
Convergent Technologies	Genetec pricelist	10%	Yes
Superior Alarms	Gentex pricelist	30%	Yes
American Surveillance Co., Inc.	Gentex pricelist (10% to 20% discount)	10%	No
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
Superior Alarms	HES pricelist	30%	Yes
Superior Alarms	HID pricelist	30%	Yes
American Surveillance Co., Inc.	HID pricelist (10% to 20% discount)	10%	No
Entech Sales and Service, Inc.	HID pricelist (7% to 42% discount)	7%	No
Entech Sales and Service, Inc.	HID Readers pricelist (30% to 49% discount)	30%	Yes
Total Protection Systems, Inc	Hikvision pricelist	15%	Yes
American Surveillance Co., Inc.	Hikvision pricelist (10% to 20% discount)	10%	No
Ener-Tel Services Inc.	Honeywell CCTV pricelist	34%	Yes
Ener-Tel Services Inc.	Honeywell Intrusion pricelist	35%	Yes

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Superior Alarms	Honeywell pricelist	30%	Yes
Ener-Tel Services Inc.	Honeywell pricelist	23%	No
Stanley Convergent Security Solution	Honeywell pricelist	20%	No
Entech Sales and Service, Inc.	Honeywell Vykon pricelist	37%	Yes
American Surveillance Co., Inc.	i3 pricelist (10% to 20% discount)	10%	Yes
Superior Alarms	ICC pricelist	30%	Yes
Ener-Tel Services Inc.	Identitive-Hirsch pricelist	22%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
American Surveillance Co., Inc.	Imron pricelist (10% to 20% discount)	10%	No
Superior Alarms	Infinias pricelist	30%	No
Ener-Tel Services Inc.	Infinias pricelist	27%	Yes
American Surveillance Co., Inc.	Infinias pricelist (10% to 20% discount)	10%	No
Superior Alarms	Inovonics pricelist	30%	Yes
Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Entech Sales and Service, Inc.	Interlogix pricelist	45%	No
Superior Alarms	Intransa Servers pricelist	30%	Yes
Entech Sales and Service, Inc.	IQInvision pricelist	5%	No
Superior Alarms	JBL Speakers pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton only)	23%	Yes
JPM Communications	JPM Communications pricelist (Keyscan only)	20%	Yes
Superior Alarms	JVC pricelist	30%	No
Superior Alarms	Kantech pricelist	30%	Yes
American Surveillance Co., Inc.	Kantech pricelist (10% to 20% discount)	10%	No
American Surveillance Co., Inc.	Keri System pricelist (10% to 20% discount)	10%	No
Ener-Tel Services Inc.	Keri Systems pricelist	23%	Yes
Rx Technology	Keyscan pricelist	20%	Yes
Entech Sales and Service, Inc.	Lenel pricelist	15%	Yes
Converging Technologies	Lenel pricelist (14.29% to 21.54% discount)	14.29%	Yes

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Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	No
STS360	Life Safety Power pricelist	20%	Yes
Superior Alarms	Linear pricelist	30%	Yes
Superior Alarms	Linksys-Cisco pricelist	30%	No
Superior Alarms	Louroe pricelist	30%	Yes
American Surveillance Co., Inc.	Micropower pricelist (10% to 20% discount)	10%	No
Superior Alarms	Milestone pricelist	30%	Yes
Entech Sales and Service, Inc.	Milestone pricelist	10%	No
Total Protection Systems, Inc	Milestone pricelist	10%	No
American Surveillance Co., Inc.	Milestone pricelist (10% to 20% discount)	10%	No
Total Protection Systems, Inc	Mircom pricelist	20%	Yes
Superior Alarms	Napco pricelist	30%	Yes
American Surveillance Co., Inc.	Napco pricelist (10% to 20% discount)	10%	No
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
STS360	Nitek pricelist	29%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Ener-Tel Services Inc.	Notifier pricelist	28%	No
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	No
Superior Alarms	OnSSI pricelist	30%	Yes
American Surveillance Co., Inc.	Open Option pricelist (10% to 20% discount)	10%	No
Superior Alarms	Optex pricelist	30%	No
Superior Alarms	Orion pricelist	30%	No
Superior Alarms	Ortronics pricelist	30%	No
Stanley Convergent Security Solution	PAC pricelist	20%	No
STS360	Panasonic pricelist	40%	Yes
Superior Alarms	Panasonic pricelist	30%	No

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Entech Sales and Service, Inc.	Panasonic pricelist	25%	No
Superior Alarms	Panduit pricelist	30%	No
Superior Alarms	Peerless pricelist	30%	No
Ener-Tel Services Inc.	Pelco pricelist	34%	Yes
Entech Sales and Service, Inc.	Pelco pricelist	30%	Yes
Superior Alarms	Pelco pricelist	30%	Yes
Superior Alarms	Pentax pricelist	30%	Yes
Superior Alarms	Potter pricelist	30%	No
American Surveillance Co., Inc.	PowerPad pricelist (10% to 20% discount)	10%	No
Superior Alarms	Powersonic pricelist	30%	No
Convergint Technologies	Razberi pricelist	25%	Yes
Total Protection Systems, Inc	RS2 pricelist	15%	Yes
Superior Alarms	Rutherford pricelist	30%	Yes
Entech Sales and Service, Inc.	S2 pricelist	27%	Yes
Convergint Technologies	S2 Security pricelist	25.37%	Yes
Superior Alarms	Salient pricelist	30%	Yes
Entech Sales and Service, Inc.	Salient pricelist	15%	No
Superior Alarms	Samsung Techwin pricelist	30%	Yes
Superior Alarms	Scallop pricelist	30%	Yes
Superior Alarms	Schlage pricelist	30%	Yes
Ener-Tel Services Inc.	Schneider Electric pricelist	64%	Yes
Entech Sales and Service, Inc.	Schneider Electric/Continuum pricelist	63%	Yes
Entech Sales and Service, Inc.	Schneider Electric/Field Devices pricelist	61.5%	Yes
Entech Sales and Service, Inc.	Schneider Electric/Struxureware pricelist	63%	Yes
Superior Alarms	SDC pricelist	30%	Yes
Superior Alarms	Secolarm pricelist	30%	Yes
American Surveillance Co., Inc.	Securiton pricelist (10% to 20% discount)	10%	No
Security Signal Devices, Inc.	Security Signal Devices pricelist (Samsung only) (15% to 19% discount)	15%	No
Superior Alarms	Sennetech pricelist	30%	Yes
Superior Alarms	SFXI pricelist	30%	Yes

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Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
ASG Security	Siemens pricelist	10%	No
Superior Alarms	Silent Knight pricelist	30%	No
Convergint Technologies	Silent Knight pricelist	24%	Yes
BL Technology, Inc.	Silent Knight pricelist	20%	No
American Surveillance Co., Inc.	Silent Knight pricelist (10% to 20% discount)	10%	No
Entech Sales and Service, Inc.	SoftwareHouse pricelist	25%	Yes
Stanley Convergent Security Solution	Sonitrol pricelist	20%	No
Entech Sales and Service, Inc.	Sony pricelist	27.5%	No
Superior Alarms	Sony Security pricelist	30%	No
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Superior Alarms	Speco pricelist	30%	Yes
Superior Alarms	Sperry West pricelist	30%	Yes
Entech Sales and Service, Inc.	Stanley pricelist	24%	No
Stanley Convergent Security Solution	Stanley pricelist	20%	Yes
Superior Alarms	STI pricelist	30%	No
Superior Alarms	Suprema pricelist	30%	Yes
Superior Alarms	System Sensor pricelist	30%	Yes
American Surveillance Co., Inc.	System Sensor pricelist (10% to 20% discount)	10%	No
Superior Alarms	Takex pricelist	30%	Yes
Entech Sales and Service, Inc.	TalkAPhone pricelist	5%	No
Convergint Technologies	Talkaphone pricelist	12%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Texas Electronic Systems Specialists	Texas Electronic Systems Specialists pricelist	25%	Yes
Superior Alarms	Totevision pricelist	30%	No
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	No
Superior Alarms	Tripp Lite pricelist	30%	No
American Surveillance Co., Inc.	Tripplite pricelist (10% to 20% discount)	10%	No

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American Surveillance Co., Inc.	Ubiquiti pricelist (10% to 20% discount)	10%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	No
Superior Alarms	Valcom pricelist	30%	Yes
American Surveillance Co., Inc.	Valcom pricelist (10% to 20% discount)	10%	No
American Surveillance Co., Inc.	Veracity pricelist (10% to 20% discount)	10%	No
Superior Alarms	Verint pricelist	30%	Yes
Total Protection Systems, Inc	Vicon pricelist	20%	Yes
Convergint Technologies	Video Insight pricelist	25%	Yes
Total Protection Systems, Inc	Video Insight pricelist	10%	No
American Surveillance Co., Inc.	Video Insight pricelist (10% to 20% discount)	10%	No
Ener-Tel Services Inc.	Video Insight-Advidia pricelist	34%	Yes
Superior Alarms	Video IQ pricelist	30%	Yes
Stanley Convergent Security Solution	Video Systems pricelist	20%	No
Superior Alarms	Videofied pricelist	30%	Yes
Superior Alarms	Videolarm pricelist	30%	Yes
Superior Alarms	Vigitron pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Convergint Technologies	Viscount Systems pricelist	12.33%	Yes
Superior Alarms	Vitek pricelist	30%	Yes
Superior Alarms	Vivotek pricelist	30%	Yes
Superior Alarms	Winsted pricelist	30%	Yes

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9 Discount (%) Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated.com	3Sixty Integrated pricelist	2%	Yes
BL Technology, Inc.	Access Specialties pricelist	20%	No
Superior Alarms	Acer pricelist	30%	No
Superior Alarms	Acti pricelist	30%	Yes
Superior Alarms	Aiphone pricelist	30%	Yes
Superior Alarms	Aleph pricelist	30%	Yes
Allied Security Links	Allied Security Links pricelist	15%	Yes
Superior Alarms	Altronix pricelist	30%	Yes
Superior Alarms	American Dynamics pricelist	30%	Yes
Superior Alarms	American Fibertek pricelist	30%	Yes
American Surveillance Co., Inc.	American Surveillance pricelist	10%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Total Protection Systems, Inc	Arecont pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Arecont Vision pricelist	30%	Yes
Total Protection Systems, Inc	Assa Abloy pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	ATV pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Superior Alarms	Avigilon pricelist	30%	Yes
Superior Alarms	AWID pricelist	30%	Yes
Superior Alarms	Axis pricelist	30%	Yes
Superior Alarms	Bioscrypt pricelist	30%	Yes
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
Superior Alarms	Bosch pricelist	30%	Yes
BL Technology, Inc.	Bosch pricelist	20%	No

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Total Protection Systems, Inc	Bosch pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Carehawk pricelist	30%	Yes
Superior Alarms	Cernium pricelist	30%	Yes
Circle Industries	Circle Industries pricelist	10%	No
Total Protection Systems, Inc	Code Blue pricelist (Discount off project total cost)	75%	Yes
Communication Concepts	Communications Concepts pricelist	15%	Yes
Superior Alarms	Computar pricelist	30%	Yes
Superior Alarms	Connectors Plus pricelist	30%	No
Superior Alarms	Continental Access pricelist	30%	Yes
Control Technologies, Inc.	Control Technologies pricelist	10%	Yes
Convergint Technologies	Convergint CSP pricelist	10%	Yes
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
Superior Alarms	Crown Audio pricelist	30%	No
Superior Alarms	Dedicated Micros pricelist	30%	Yes
Superior Alarms	deView pricelist	30%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
Superior Alarms	Ditek pricelist	30%	Yes
Superior Alarms	DMP pricelist	30%	Yes
Superior Alarms	Door King pricelist	30%	Yes
Superior Alarms	DSC pricelist	30%	Yes
Superior Alarms	DSX pricelist	30%	Yes
Superior Alarms	Dynalock pricelist	30%	Yes
Superior Alarms	Eclipse pricelist	30%	Yes
Control Technologies, Inc.	Electro-Mechanical Security Door Hardware Installation & Integration pricelist	10%	Yes
Entech Sales and Service, Inc.	Entech pricelist (23% to 35% discount)	23%	Yes
BL Technology, Inc.	EST pricelist	20%	Yes
Superior Alarms	Exacq pricelist	30%	Yes
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes

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BL Technology, Inc.	Farenhyt pricelist	20%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
FastBall Integration	Fastball Integration pricelist (Axis, exacq & ADI only)	5%	No
Superior Alarms	Fiber pricelist	30%	Yes
Superior Alarms	Firelite pricelist	30%	Yes
Superior Alarms	Firetide pricelist	30%	Yes
Superior Alarms	FLIR Systems pricelist	30%	Yes
Superior Alarms	FST pricelist	30%	Yes
Superior Alarms	GE Security pricelist	30%	Yes
Superior Alarms	Gentex pricelist	30%	Yes
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
Superior Alarms	HES pricelist	30%	Yes
Superior Alarms	HID pricelist	30%	Yes
Total Protection Systems, Inc	Hikvision pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Honeywell pricelist	30%	Yes
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
Superior Alarms	Infinias pricelist	30%	Yes
Superior Alarms	Inovonics pricelist	30%	Yes
Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Superior Alarms	Intransa Servers pricelist	30%	Yes
Superior Alarms	JBL Speakers pricelist	30%	No
J M Electronic Engineering, Inc.	JM Electronic Engineering pricelist (Paxton only) (21% to 30% discount)	21%	Yes
JPM Communications	JPM Communications pricelist (Keyscan & VideoInsight only)	20%	Yes

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Superior Alarms	JVC pricelist	30%	No
Superior Alarms	Kantech pricelist	30%	Yes
Superior Alarms	Leviton pricelist	30%	No
Superior Alarms	LG pricelist	30%	No
Superior Alarms	Linear pricelist	30%	Yes
Superior Alarms	Linksys-Cisco pricelist	30%	No
Superior Alarms	Louroe pricelist	30%	Yes
Superior Alarms	Milestone pricelist	30%	Yes
Total Protection Systems, Inc	Milestone pricelist (Discount off project total cost)	75%	Yes
Total Protection Systems, Inc	Mircom pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	No
Superior Alarms	OnSSI pricelist	30%	Yes
Superior Alarms	Optex pricelist	30%	No
Superior Alarms	Orion pricelist	30%	No
Superior Alarms	Ortronics pricelist	30%	No
Superior Alarms	Panasonic pricelist	30%	Yes
Superior Alarms	Panduit pricelist	30%	No
Superior Alarms	Peerless pricelist	30%	No
Superior Alarms	Pelco pricelist	30%	Yes
Superior Alarms	Pentax pricelist	30%	Yes
Superior Alarms	Potter pricelist	30%	No
Superior Alarms	Powersonic pricelist	30%	No
Total Protection Systems, Inc	RS2 pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Rutherford pricelist	30%	Yes

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Rx Technology	Rx Technology pricelist	10%	No
Superior Alarms	Salient pricelist	30%	Yes
Superior Alarms	Samsung Techwin pricelist	30%	Yes
Superior Alarms	Scallop pricelist	30%	Yes
Superior Alarms	Schlage pricelist	30%	Yes
Superior Alarms	SDC pricelist	30%	No
Superior Alarms	Secolarm pricelist	30%	Yes
Superior Alarms	Sennetech pricelist	30%	Yes
Superior Alarms	SFXI pricelist	30%	Yes
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
ASG Security	Siemens pricelist	10%	No
Superior Alarms	Silent Knight pricelist	30%	Yes
BL Technology, Inc.	Silent Knight pricelist	20%	No
Superior Alarms	Sony Security pricelist	30%	No
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Superior Alarms	Speco pricelist	30%	Yes
Superior Alarms	Sperry West pricelist	30%	Yes
Stanley Convergent Security Solution	Stanley pricelist	20%	Yes
Superior Alarms	STI pricelist	30%	Yes
STS360	STS360 pricelist	40%	Yes
Superior Alarms	Suprema pricelist	30%	Yes
Superior Alarms	System Sensor pricelist	30%	Yes
Superior Alarms	Takex pricelist	30%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Texas Electronic Systems Specialists	Texas Electronic Systems Specialists pricelist	20%	Yes
Total Protection Systems, Inc	Total Protection Systems Design pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Totevision pricelist	30%	No
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	No

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Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	No
Superior Alarms	Valcom pricelist	30%	Yes
Superior Alarms	Verint pricelist	30%	Yes
Total Protection Systems, Inc	Vicon pricelist (Discount off project total cost)	75%	Yes
Total Protection Systems, Inc	Video Insight pricelist (Discount off project total cost)	75%	Yes
Superior Alarms	Video IQ pricelist	30%	Yes
Superior Alarms	Videofied pricelist	30%	Yes
Superior Alarms	Videolarm pricelist	30%	Yes
Superior Alarms	Vigitron pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Superior Alarms	Vitek pricelist	30%	Yes
Superior Alarms	Vivotek pricelist	30%	Yes
Superior Alarms	Winsted pricelist	30%	Yes

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10 Discount (%) Off Catalog/Pricelist for All Other Types of Security Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated.com	3Sixty Integrated pricelist	0%	Yes
BL Technology, Inc.	Access Specialties pricelist	20%	No
Communication Concepts	Ace Backstage pricelist	11%	No
Superior Alarms	Acer pricelist	30%	No
Superior Alarms	Acti pricelist	30%	Yes
Convergint Technologies	Aiphone pricelist	9%	No
Superior Alarms	Aiphone pricelist	30%	Yes
Communication Concepts	AKG pricelist	11%	No
Superior Alarms	Aleph pricelist	30%	Yes
Communication Concepts	Allen & Health pricelist	8%	No
Allied Security Links	Allied Security Links pricelist	15%	Yes
Entech Sales and Service, Inc.	Altronics pricelist	23.5%	Yes
Circle Industries	Altronix pricelist	31%	No
Superior Alarms	Altronix pricelist	30%	Yes
American Surveillance Co., Inc.	Altronix pricelist (5% to 10% discount)	5%	No
Superior Alarms	American Dynamics pricelist	30%	Yes
Superior Alarms	American Fibertek pricelist	30%	Yes
Superior Alarms	Amseco pricelist	30%	Yes
Superior Alarms	AMX pricelist	30%	Yes
Communication Concepts	AMX pricelist (3% to 14%)	3%	No
Superior Alarms	APC pricelist	30%	No
Superior Alarms	Applied Technical Systems pricelist	30%	Yes
Circle Industries	Arecont pricelist	31%	No
Communication Concepts	Arecont pricelist	26%	No
Total Protection Systems, Inc	Arecont pricelist	15%	No
Superior Alarms	Arecont Vision pricelist	30%	Yes
Communication Concepts	Ashley pricelist	11%	No
Total Protection Systems, Inc	Assa Abloy pricelist	15%	Yes
Communication Concepts	Astatic pricelist	11%	No

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Communication Concepts	Atlas Sound pricelist	15%	Yes
Communication Concepts	ATM pricelist	10%	No
Superior Alarms	ATV pricelist	30%	Yes
Superior Alarms	ATW pricelist	30%	Yes
Communication Concepts	Audio Technica pricelist	18%	No
Communication Concepts	Audio Visual pricelist	0%	No
Communication Concepts	Auralex pricelist	10%	No
Superior Alarms	Avigilon pricelist	30%	Yes
Communication Concepts	Aviom pricelist	9%	No
Communication Concepts	Avlex pricelist	20%	No
Superior Alarms	AWID pricelist	30%	Yes
Superior Alarms	Axis pricelist	30%	Yes
Communication Concepts	Belden pricelist (6% to 15%)	6%	No
Entech Sales and Service, Inc.	Best Wire pricelist	15%	Yes
Communication Concepts	Beyerdynamic pricelist	5%	No
Communication Concepts	Biamp pricelist	10%	No
Superior Alarms	Bioscrypt pricelist	30%	Yes
Communication Concepts	Blonder Tongue pricelist	5%	No
Superior Alarms	Blonder Tongue pricelist	30%	No
Superior Alarms	Bogen pricelist	30%	Yes
Communication Concepts	Bogen pricelist	10%	No
STS360	Bosch pricelist	40%	Yes
Superior Alarms	Bosch pricelist	30%	No
Communication Concepts	Bosch pricelist	25%	No
Total Protection Systems, Inc	Bosch pricelist	20%	No
BL Technology, Inc.	Bosch pricelist	20%	No
Communication Concepts	BSS Audio pricelist	5%	No
Rx Technology	Cabling pricelist	10%	Yes
Superior Alarms	Carehawk pricelist	30%	Yes
Beckwith Electronic Engineering Co	CareHawk pricelist	20%	No

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Communication Concepts	CareHawk pricelist	20%	No
Communication Concepts	CDK pricelist	16%	No
Superior Alarms	Cernium pricelist	30%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Communication Concepts	Christie Digital Systems pricelist	5%	No
Communication Concepts	Cisco pricelist	30%	No
Total Protection Systems, Inc	Code Blue pricelist	10%	Yes
Communication Concepts	Community pricelist	13%	No
Communication Concepts	Comnet pricelist	5%	No
Communication Concepts	Comprehensive Video pricelist	4%	No
Superior Alarms	Computar pricelist	30%	Yes
Superior Alarms	Connectors Plus pricelist	30%	No
Communication Concepts	Contemporary Research pricelist	3%	No
Communication Concepts	Continental Access Control pricelist	5%	No
Superior Alarms	Continental Access pricelist	30%	Yes
Superior Alarms	Cooper Wheelock pricelist	30%	Yes
Communication Concepts	Crestron pricelist	3%	No
Superior Alarms	Crown Audio pricelist	30%	No
Communication Concepts	Crown pricelist	14%	No
Control Technologies, Inc.	Cyberseal Senstar Intrusion Detection Systems pricelist	20%	Yes
Communication Concepts	D&M Professional pricelist	13%	No
Communication Concepts	Da-Lite pricelist	11%	No
Communication Concepts	DBX pricelist	16%	No
Superior Alarms	Dedicated Micros pricelist	30%	Yes
Superior Alarms	deView pricelist	30%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
Communication Concepts	Display Systems International pricelist	2%	No
Circle Industries	Ditek pricelist	31%	No
Superior Alarms	Ditek pricelist	30%	Yes
Superior Alarms	DMP pricelist	30%	Yes

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Communication Concepts	DNP pricelist	3%	No
Superior Alarms	Door King pricelist	30%	Yes
Communication Concepts	DPI pricelist	3%	No
Communication Concepts	Draper pricelist	11%	No
Superior Alarms	DSC pricelist	30%	Yes
Superior Alarms	DSX pricelist	30%	Yes
Communication Concepts	Dukane A/V pricelist	21%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Dynacord pricelist	10%	No
Superior Alarms	Dynalock pricelist	30%	No
Communication Concepts	EAW pricelist	11%	No
Superior Alarms	Eclipse pricelist	30%	No
Control Technologies, Inc.	Electro-Mechanical Security Door Hardware Installation & Integration pricelist	10%	Yes
Communication Concepts	Electrovoice pricelist	12%	No
STS360	Elo Touch pricelist	13%	No
BL Technology, Inc.	EST pricelist	20%	Yes
Communication Concepts	ETA Power Condit. Pricelist	4%	No
Communication Concepts	E-Watch pricelist	1%	No
Superior Alarms	Exacq pricelist	30%	Yes
Superior Alarms	Extreme Product pricelist (31% to 33% discount)	31%	Yes
Superior Alarms	Extreme Service pricelist	10%	Yes
Communication Concepts	Extron pricelist	12%	No
BL Technology, Inc.	Farenhyt pricelist	20%	Yes
Superior Alarms	Fargo pricelist	30%	Yes
Entech Sales and Service, Inc.	Fargo pricelist	15%	No
FastBall Integration	Fastball Integration pricelist (ADI only)	5%	Yes
Superior Alarms	Fiber pricelist	30%	Yes
Communication Concepts	Fire Lite pricelist	20%	No
Communication Concepts	Fire Warden pricelist	20%	No
Superior Alarms	Firelite pricelist	30%	Yes

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Superior Alarms	Firetide pricelist	30%	Yes
Superior Alarms	FLIR Systems pricelist	30%	Yes
Communication Concepts	FSR pricelist	4%	No
Superior Alarms	FST pricelist	30%	Yes
Communication Concepts	Furman pricelist	4%	No
Communication Concepts	Galaxy pricelist	5%	Yes
Entech Sales and Service, Inc.	Gamewell pricelist	20%	Yes
Superior Alarms	GE Security pricelist	30%	Yes
Communication Concepts	General Cable pricelist	6%	No
Superior Alarms	Gentex pricelist	30%	Yes
STS360	George Risk pricelist	20%	Yes
Superior Alarms	GRI pricelist	30%	Yes
Guardian Security Services	Guardian Security Solutions pricelist(SecureTech Systems & USAVisions only)	0%	Yes
Communication Concepts	HAS pricelist	7%	No
Communication Concepts	Hautespot pricelist	5%	Yes
Communication Concepts	Hear Technologies pricelist	14%	No
Superior Alarms	HES pricelist	30%	Yes
Superior Alarms	HID pricelist	30%	Yes
Entech Sales and Service, Inc.	HID pricelist (7% to 42% discount)	7%	No
Total Protection Systems, Inc	Hikvision pricelist	15%	Yes
Superior Alarms	Honeywell pricelist	30%	Yes
Communication Concepts	Honeywell Security pricelist	5%	Yes
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	Identiv pricelist	30%	Yes
Superior Alarms	IEI pricelist	30%	No
Superior Alarms	IFS pricelist	30%	Yes
Superior Alarms	Infinias pricelist	30%	No
Communication Concepts	Infinias pricelist	25%	Yes
Superior Alarms	Inovonics pricelist	30%	Yes

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Superior Alarms	Integrated Biometrics pricelist	30%	Yes
Superior Alarms	Intransa Servers pricelist	30%	Yes
Communication Concepts	Isotec pricelist	15%	No
Communication Concepts	JBL pricelist	13%	No
Superior Alarms	JBL Speakers pricelist	30%	No
JPM Communications	JPM Communications pricelist (Keyscan & VideoInsight only)	20%	Yes
Communication Concepts	Juice Goose pricelist	11%	No
Superior Alarms	JVC pricelist	30%	No
Superior Alarms	Kantech pricelist	30%	Yes
Communication Concepts	Klark Electronics pricelist	6%	No
Communication Concepts	Leprecon pricelist	3%	No
Communication Concepts	Leviton pricelist	6%	No
Superior Alarms	Leviton pricelist	30%	No
Communication Concepts	LG Electronics pricelist	4%	No
Superior Alarms	LG pricelist	30%	No
Communication Concepts	Liberty & Panecrafters pricelist	13%	No
Communication Concepts	Lightronics pricelist	8%	No
Communication Concepts	Lightviper pricelist	4%	No
Superior Alarms	Linear pricelist	30%	Yes
Superior Alarms	Linksys-Cisco pricelist	30%	No
Communication Concepts	Listen Tech pricelist	7%	No
Superior Alarms	Louroe pricelist	30%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Communication Concepts	Lyntec pricelist	12%	No
Communication Concepts	Mackie pricelist	11%	No
Communication Concepts	Magenta pricelist	3%	No
Communication Concepts	Media Matrix pricelist	10%	No
Communication Concepts	Midas pricelist	10%	No
Communication Concepts	Middle Atlantic pricelist	6%	Yes
Communication Concepts	Midwest Time pricelist	4%	Yes

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Communication Concepts	Milestone pricelist	8%	No
Superior Alarms	Milestone pricelist	30%	Yes
Total Protection Systems, Inc	Milestone pricelist	10%	No
Total Protection Systems, Inc	Mircom pricelist	20%	Yes
Communication Concepts	Mystery Electronics pricelist	2%	No
Superior Alarms	Napco pricelist	30%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	0%	No
Superior Alarms	Netgear pricelist	30%	No
Superior Alarms	Nitek pricelist	30%	Yes
Superior Alarms	Notifier pricelist	30%	Yes
Communication Concepts	Notifier pricelist	27%	No
Communication Concepts	NuOptic pricelist	7%	Yes
Superior Alarms	NVT pricelist	30%	Yes
Superior Alarms	Omnimount pricelist	30%	No
Communication Concepts	OmniMount pricelist	12%	No
Superior Alarms	OnSSI pricelist	30%	Yes
Circle Industries	Open Options Retail pricelist	20%	No
Communication Concepts	OpenEye pricelist	7%	Yes
Superior Alarms	Optex pricelist	30%	No
Communication Concepts	Optima pricelist	3%	No
Superior Alarms	Orion pricelist	30%	No
Communication Concepts	Ortronics pricelist	6%	No
Superior Alarms	Ortronics pricelist	30%	No
Communication Concepts	Oxmoor pricelist	4%	No
Communication Concepts	Panasonic pricelist	5%	No
Superior Alarms	Panasonic pricelist	30%	Yes
Communication Concepts	Panduit pricelist	6%	No
Superior Alarms	Panduit pricelist	30%	No
Communication Concepts	Peavey pricelist	8%	No
Superior Alarms	Peerless pricelist	30%	No

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Communication Concepts	Peerless pricelist	25%	No
Superior Alarms	Pelco pricelist	30%	Yes
Superior Alarms	Pentax pricelist	30%	Yes
Communication Concepts	Phonic Ear pricelist	4%	No
Communication Concepts	Polycom pricelist	10%	No
Superior Alarms	Potter pricelist	30%	No
American Surveillance Co., Inc.	PowerPad pricelist (5% to 10% discount)	5%	No
Superior Alarms	Powersonic pricelist	30%	No
Communication Concepts	Presonus pricelist	3%	No
Communication Concepts	Proco pricelist	15%	No
Communication Concepts	Pulsar USA pricelist	6%	No
Communication Concepts	QSC pricelist	24%	Yes
Communication Concepts	Radio Design Lab pricelist	5%	No
Communication Concepts	Rane pricelist	4%	No
Communication Concepts	Rapco pricelist	10%	No
Communication Concepts	Raxxess pricelist	13%	No
Convergint Technologies	Razberi pricelist	25%	Yes
Circle Industries	RCI pricelist	31%	No
Communication Concepts	Renkus Heinz pricelist	4%	No
Circle Industries	RS2 pricelist	31%	No
Total Protection Systems, Inc	RS2 pricelist	15%	No
Communication Concepts	RSS pricelist	3%	No
Superior Alarms	Rutherford pricelist	30%	Yes
Communication Concepts	Sabine pricelist	5%	No
Communication Concepts	Salient pricelist	4%	No
Superior Alarms	Salient pricelist	30%	Yes
Superior Alarms	Samsung Techwin pricelist	30%	Yes
Communication Concepts	Sapling pricelist	10%	Yes
Superior Alarms	Scallop pricelist	30%	Yes
Superior Alarms	Schlage pricelist	30%	Yes

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Entech Sales and Service, Inc.	Schneider Electric/Field Devices pricelist	61.5%	Yes
Superior Alarms	SDC pricelist	30%	No
Superior Alarms	Secolarm pricelist	30%	Yes
Superior Alarms	Sennetech pricelist	30%	Yes
Communication Concepts	Sennheiser pricelist	6%	No
Superior Alarms	SFXI pricelist	30%	Yes
Communication Concepts	Sharp Home Theater pricelist	5%	No
Superior Alarms	Shore Tel pricelist (3% to 10% discount)	3%	Yes
Communication Concepts	Shure pricelist	8%	Yes
ASG Security	Siemens pricelist	10%	No
Communication Concepts	Silent Knight pricelist	5%	No
Superior Alarms	Silent Knight pricelist	30%	Yes
BL Technology, Inc.	Silent Knight pricelist	20%	No
Communication Concepts	SLS Loudspeakers pricelist	6%	No
Circle Industries	Software House pricelist	25%	No
Communication Concepts	Sony pricelist	3%	No
Superior Alarms	Sony Security pricelist	30%	No
Communication Concepts	Soundcraft pricelist	4%	No
Communication Concepts	Soundtube pricelist	5%	No
Superior Alarms	Southwest Microwave pricelist	30%	Yes
Superior Alarms	Speco pricelist	30%	Yes
Superior Alarms	Sperry West pricelist	30%	Yes
Communication Concepts	Stagemaster Snake pricelist	11%	No
Entech Sales and Service, Inc.	Stanley pricelist	24%	No
Stanley Convergent Security Solution	Stanley pricelist	20%	Yes
Circle Industries	STI pricelist	31%	No
Superior Alarms	STI pricelist	30%	No
Superior Alarms	Suprema pricelist	30%	Yes
Communication Concepts	Surgex pricelist	4%	No
Communication Concepts	Symetrix pricelist	10%	No

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Superior Alarms	System Sensor pricelist	30%	No
Communication Concepts	System Sensor pricelist	20%	No
Superior Alarms	Takex pricelist	30%	Yes
Convergint Technologies	Talkphone pricelist	9%	Yes
Superior Alarms	Tane pricelist	30%	Yes
Communication Concepts	Tannoy pricelist	10%	No
Communication Concepts	Tascam (TEAC) pricelist	12%	No
Communication Concepts	Telex pricelist	4%	No
Superior Alarms	Telguard-Telular pricelist	30%	Yes
Communication Concepts	Teradon pricelist	10%	No
Texas Electronic Systems Specialists	Texas Electronic Systems Specialists pricelist	20%	Yes
Superior Alarms	Totevision pricelist	30%	No
Superior Alarms	Trans Tech pricelist	30%	No
Superior Alarms	Trendnet Switches pricelist	30%	No
Superior Alarms	Tripp Lite pricelist	30%	No
American Surveillance Co., Inc.	Tripplite pricelist (5% to 10% discount)	5%	No
American Surveillance Co., Inc.	ubiquiti pricelist (5% to 10% discount)	5%	No
Superior Alarms	Unites Security pricelist	30%	No
Superior Alarms	Uplink pricelist	30%	No
STS360	UTC Security pricelist	31%	Yes
Superior Alarms	Valcom pricelist	30%	Yes
Superior Alarms	Verint pricelist	30%	Yes
Total Protection Systems, Inc	Vicon pricelist	20%	Yes
Total Protection Systems, Inc	Video Insight pricelist	10%	Yes
Superior Alarms	Video IQ pricelist	30%	Yes
Superior Alarms	Videofied pricelist	30%	Yes
Superior Alarms	Videolarm pricelist	30%	Yes
Superior Alarms	Vigitron pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Communication Concepts	Visual Reality pricelist	2%	No

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Superior Alarms	Vitek pricelist	30%	Yes
Superior Alarms	Vivotek pricelist	30%	Yes
Communication Concepts	Waveware Technologies pricelist	2%	No
Communication Concepts	West Penn pricelist	7%	Yes
Communication Concepts	Wheelock pricelist	30%	Yes
Communication Concepts	Williams Sound pricelist	4%	No
Superior Alarms	Winsted pricelist	30%	No
STS360	Winsted pricelist	20%	No
Communication Concepts	Zantech pricelist	10%	No
Communication Concepts	Zenith pricelist	5%	No

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11 Monthly Rate for Monitoring Services Various Types of Security Related Systems

Vendor	Vendor Brand and Model Number	Bid Price	Award
Circle Industries	Monthly Rate for Monitoring Various Types of Security Related Systems (Call for quote)	\$1.00	No
STS360	Monthly Rate for Monitoring Various Types of Security Related Systems	\$14.99	Yes
Texas Fire & Sound	Monthly Rate for Elevator Monitoring	\$15.00	No
Starr Telecom	Monthly Rate for Monitoring Various Types of Security Related Systems	\$15.00	Yes
Texas Fire & Sound	Monthly Rate for Monitoring Various Types of Security Related Systems	\$17.95	No
Security Signal Devices, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems (\$19.75 - \$25.75)	\$19.75	Yes
Green Electronic Solutions	Monthly Rate for Monitoring Various Types of Security Related Systems	\$19.99	No
Rx Technology	Monthly Rate for Monitoring Various Types of Security Related Systems	\$19.99	Yes
Superior Alarms	Monthly Rate for Monitoring Various Types of Security Related Systems (\$20.00 - \$39.95)	\$20.00	Yes
Entech Sales and Service, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems (\$20.00 - \$68.00)	\$20.00	Yes
ASG Security	Monthly Rate for Monitoring Various Types of Security Related Systems	\$20.00	No
American Surveillance Co., Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems	\$24.99	Yes
Ener-Tel Services Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems	\$24.99	Yes
Total Protection Systems, Inc	Monthly Rate for Commercial/Residential Burglar Basic Alarm Monitoring	\$25.00	Yes
Stanley Convergent Security Solutions	Monthly Rate for Monitoring Various Types of Security Related Systems (\$25.00 - \$66.00)	\$25.00	Yes
Texas Fire & Sound	Monthly Rate for Security Monitoring	\$25.00	No
Convergent Technologies	Monthly Rate for Monitoring Various Types of Security Related Systems (\$28.00 to \$30.00)	\$28.00	Yes
Communication Concepts	Monthly Rate for Monitoring Various Types of Security Related Systems (\$29.00 to \$87.00)	\$29.00	Yes
BL Technology, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems	\$29.95	Yes
Texas Electronic Systems Specialists	Monthly Rate for Monitoring Various Types of Security Related Systems (Fire not included)	\$30.00	Yes
Total Protection Systems, Inc	Monthly Rate for Commercial Fire Alarm Monitoring	\$30.00	Yes

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Guardian Security Services	Monthly Rate for Monitoring Various Types of Security Related Systems (Intrusion alarms only)	\$30.00	Yes
Beckwith Electronic Engineering Company	Monthly Rate for Monitoring Various Types of Security Related Systems	\$32.50	Yes
JPM Communications	Monthly Rate for Monitoring Various Types of Security Related Systems	\$34.95	Yes
Texas Fire & Sound	Monthly Rate for Fire Monitoring	\$35.00	No
3Sixty Integrated.com	Monthly Rate for Monitoring Various Types of Security Related Systems (\$37.99 to \$49.99)	\$37.99	Yes
FastBall Integration	Monthly Rate for Monitoring Various Types of Security Related Systems	\$40.00	Yes
Texas Fire & Sound	Monthly Rate for Cellular Monitoring	\$45.00	No
Total Protection Systems, Inc	Monthly Rate for Commercial Burglar and Fire Alarm Monitoring	\$45.00	Yes
Control Technologies, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems	\$150.00	Yes
J M Electronic Engineering, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems (Pricing for annual - \$20.00 a month)	\$240.00	Yes

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12 Monthly Rate for Other Types of Security Related Services

Vendor	Vendor Brand and Model Number	Bid Price	Award
Stanley Convergent Security Solutions	Monthly Rate for Other Types of Security Related Services (Call for quote)	\$1.00	Yes
Circle Industries	Monthly Rate for Other Types of Security Related Services (Call for quote)	\$1.00	No
3Sixty Integrated.com	Monthly Rate for Other Types of Security Related Services (\$10.00 to \$45.00)	\$10.00	Yes
STS360	Monthly Rate for Other Types of Security Related Services	\$16.99	Yes
Texas Fire & Sound	Monthly Rate for Other Types of Security Related Services	\$17.95	No
Ener-Tel Services Inc.	Monthly Rate for Other Types of Security Related Services	\$19.99	Yes
ASG Security	Monthly Rate for Other Types of Security Related Services	\$20.00	No
Superior Alarms	Monthly Rate for Other Types of Security Related Services (\$20.00 - \$49.95)	\$20.00	Yes
Entech Sales and Service, Inc.	Monthly Rate for Other Types of Security Related Services (\$20.00 - \$68.00)	\$20.00	Yes
Starr Telecom	Monthly Rate for Other Types of Security Related Services	\$20.00	Yes
Rx Technology	Monthly Rate for Other Types of Security Related Services	\$24.99	Yes
BL Technology, Inc.	Monthly Rate for Other Types of Security Related Services	\$29.95	Yes
FastBall Integration	Monthly Rate for Other Types of Security Related Services	\$40.00	Yes
JPM Communications	Monthly Rate for Other Types of Security Related Services	\$75.00	Yes
American Surveillance Co., Inc.	Monthly Rate for Other Types of Security Related Services	\$150.00	Yes
Control Technologies, Inc.	Monthly Rate for Other Types of Security Related Services	\$150.00	Yes

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13 Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
Communication Concepts	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products (\$45.00 to \$65.00)	\$45.00	Yes
FastBall Integration	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$50.00	Yes
ASG Security	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$65.00	No
BL Technology, Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$65.00	Yes
American Surveillance Co., Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$65.00	Yes
JPM Communications	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$70.00	Yes
Convergent Technologies	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$73.87	Yes
J M Electronic Engineering, Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$75.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products (\$75.00 - \$112.50)	\$75.00	Yes
Rx Technology	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$75.00	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products (Call for quote)	\$80.00	Yes
Ener-Tel Services Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$85.00	Yes
Entech Sales and Service, Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$85.00	Yes
Total Protection Systems, Inc	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$85.50	Yes
Texas Electronic Systems Specialists	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$95.00	Yes
Green Electronic Solutions	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products (Per person)	\$95.00	No
Guardian Security Services	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$95.00	Yes
STS360	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$95.00	Yes
Circle Industries	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$95.00	No

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Allied Security Links	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products (After hours \$149.00)	\$99.00	Yes
Texas Fire & Sound	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$120.00	No
Stanley Convergent Security Solutions	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$130.00	Yes
Control Technologies, Inc.	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$150.00	Yes
3Sixty Integrated.com	Not to Exceed Hourly Labor Rate for: Installation of Equipment and Products	\$210.00	Yes

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14 Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
JPM Communications	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$55.00	Yes
BL Technology, Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$65.00	Yes
American Surveillance Co., Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$65.00	Yes
Entech Sales and Service, Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$70.00	Yes
FastBall Integration	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$75.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products (\$75.00 - \$112.50)	\$75.00	Yes
Rx Technology	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$75.00	Yes
Ener-Tel Services Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$85.00	Yes
Total Protection Systems, Inc	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$85.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products (\$85.00 to \$95.00)	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$85.50	Yes
Convergent Technologies	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$88.48	Yes
J M Electronic Engineering, Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	Yes
Guardian Security Services	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	Yes
Circle Industries	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	No
ASG Security	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	No
Texas Electronic Systems Specialists	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	Yes
STS360	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$95.00	Yes
Allied Security Links	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products (After hours \$149.00)	\$99.00	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products (Call for quote)	\$115.00	Yes

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Texas Fire & Sound	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$120.00	No
Green Electronic Solutions	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products (Per person)	\$125.00	No
Control Technologies, Inc.	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$150.00	Yes
Stanley Convergent Security Solutions	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$157.00	Yes
3Sixty Integrated.com	Not to Exceed Hourly Labor Rate for: Repair Service of Equipment and Products	\$210.00	Yes