

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

1 Discount (%) Off Catalog/Pricelist for Radio Communication Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Breakthrough Communications	Breakthrough Communications pricelist	20%	Yes
CoachComm, LLC.	Communications pricelist	0%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
Breakthrough Communications	E.F. Johnson pricelist	15%	Yes
Aerowave Technologies	Excera pricelist	25%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Rio Comm LLC	Hytera pricelist	26%	Yes
Aerowave Technologies	Hytera pricelist	25%	Yes
Breakthrough Communications	Hytera pricelist	25%	Yes
CTS Consolidated Telecom Service	Hytera pricelist	18.2%	No
SAT Radio Communications	Icom pricelist	35%	Yes
DFW Communications, Inc. (Cross	Icom pricelist	20%	No
Breakthrough Communications	Icom pricelist (10% to 26% discount)	10%	No
A&B Communications	Kenwood LMR pricelist	20%	Yes
S&P Communications	Kenwood LMR pricelist	20%	Yes
Aerowave Technologies	Kenwood pricelist	25%	Yes
DFW Communications, Inc. (Cross	Kenwood pricelist	20%	No
Breakthrough Communications	Kenwood pricelist (10% to 26% discount)	10%	No
CTS Consolidated Telecom Service	Kenwood pricelist (13% to 18.20% discount)	13%	No
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
R.T.C. Inc.	Motorola Commercial pricelist	20%	Yes
SAT Radio Communications	Motorola pricelist	26%	Yes
Aerowave Technologies	Motorola pricelist	25%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
CTS Consolidated Telecom Service	Motorola pricelist (15% to 29.50% discount)	15%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
R.T.C. Inc.	Motorola Professional pricelist	20%	No
A&B Communications	Motorola Solutions Commercial pricelist	20%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

1 Discount (%) Off Catalog/Pricelist for Radio Communication Products

Vendor	Vendor Catalog Info	Percent Discount	Award
S&P Communications	Motorola Solutions Commercial pricelist	20%	No
DFW Communications, Inc. (Cross	Motorola Solutions pricelist (21% to 34% discount)	21%	Yes
A&B Communications	Motorola Solutions Professional pricelist	20%	No
S&P Communications	Motorola Solutions Professional pricelist	20%	No
Rz Communications, Inc.	Rz Communications pricelist	30%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
DFW Communications, Inc. (Cross	Vertex pricelist	31%	Yes
Aerowave Technologies	Vertex pricelist	25%	No
Tri-County Communications, LTD	Vertex pricelist	10%	No
CTS Consolidated Telecom Service	Vertex pricelist (15% to 29.50% discount)	15%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
Two Way Direct	Vertex Standard pricelist	25%	Yes
R.T.C. Inc.	Vertex Standard pricelist	20%	No
Breakthrough Communications	Wireless Accessories Unlimited pricelist	10%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

2 Discount (%) Off Catalog/Pricelist for Radio Communications Networks

Vendor	Vendor Catalog Info	Percent Discount	Award
Breakthrough Communications	Breakthrough Communications pricelist	20%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
Breakthrough Communications	E.F. Johnson pricelist	15%	Yes
A&B Communications	E.F. Johnson/JVC Kenwood Infrastructure pricelist	20%	Yes
S&P Communications	E.F. Johnson/JVC Kenwood Infrastructure pricelist	20%	Yes
Aerowave Technologies	Excera pricelist	25%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes
Rio Comm LLC	Hytera pricelist	26%	Yes
Breakthrough Communications	Hytera pricelist	25%	Yes
Aerowave Technologies	Hytera pricelist	25%	Yes
CTS Consolidated Telecom Service	Hytera pricelist	18.2%	No
SAT Radio Communications	Icom pricelist	35%	Yes
Breakthrough Communications	Icom pricelist (10% to 26% discount)	10%	No
Aerowave Technologies	Kenwood pricelist	25%	Yes
Breakthrough Communications	Kenwood pricelist (10% to 26% discount)	10%	No
CTS Consolidated Telecom Service	Kenwood pricelist (13% to 18.20% discount)	13%	No
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
R.T.C. Inc.	Motorola Commercial pricelist	20%	Yes
SAT Radio Communications	Motorola pricelist	26%	Yes
Aerowave Technologies	Motorola pricelist	25%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
CTS Consolidated Telecom Service	Motorola pricelist (15% to 29.50% discount)	15%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
R.T.C. Inc.	Motorola Professional pricelist	20%	No
Rz Communications, Inc.	Rz Communications pricelist	30%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

2 Discount (%) Off Catalog/Pricelist for Radio Communications Networks

Vendor	Vendor Catalog Info	Percent Discount	Award
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
Aerowave Technologies	Vertex pricelist	25%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	No
CTS Consolidated Telecom Service	Vertex pricelist (15% to 29.50% discount)	15%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
Two Way Direct	Vertex Standard pricelist	25%	Yes
R.T.C. Inc.	Vertex Standard pricelist	20%	No
Breakthrough Communications	Wireless Accessories Unlimited pricelist	10%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

3 Discount (%) Off Catalog/Pricelist for Radio Communications Infrastructure

Vendor	Vendor Catalog Info	Percent Discount	Award
Breakthrough Communications	Breakthrough Communications pricelist	20%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
Breakthrough Communications	E.F. Johnson pricelist	15%	Yes
Aerowave Technologies	Excera pricelist	25%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes
Rio Comm LLC	Hytera pricelist	26%	Yes
Aerowave Technologies	Hytera pricelist	25%	Yes
Breakthrough Communications	Hytera pricelist	25%	Yes
CTS Consolidated Telecom Service	Hytera pricelist	18.2%	No
SAT Radio Communications	Icom pricelist	35%	Yes
Breakthrough Communications	Icom pricelist (10% to 26% discount)	10%	No
S&P Communications	Kenwood Infrastructure pricelist	20%	Yes
A&B Communications	Kenwood Infrastructure pricelist	20%	Yes
Aerowave Technologies	Kenwood pricelist	25%	Yes
Breakthrough Communications	Kenwood pricelist (10% to 26% discount)	10%	No
CTS Consolidated Telecom Service	Kenwood pricelist (13% to 18.20% discount)	13%	No
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
R.T.C. Inc.	Motorola Commercial pricelist	20%	No
SAT Radio Communications	Motorola pricelist	26%	Yes
Aerowave Technologies	Motorola pricelist	25%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
CTS Consolidated Telecom Service	Motorola pricelist (15% to 29.50% discount)	15%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
R.T.C. Inc.	Motorola Professional pricelist	20%	No
A&B Communications	Motorola Solutions Infrastructure pricelist	20%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

3 Discount (%) Off Catalog/Pricelist for Radio Communications Infrastructure

Vendor	Vendor Catalog Info	Percent Discount	Award
S&P Communications	Motorola Solutions Infrastructure pricelist	20%	No
DFW Communications, Inc. (Cross	Motorola Solutions pricelist	18%	No
Rz Communications, Inc.	Rz Communications pricelist	30%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
Aerowave Technologies	Vertex pricelist	25%	Yes
DFW Communications, Inc. (Cross	Vertex pricelist	18%	No
Tri-County Communications, LTD	Vertex pricelist	10%	No
CTS Consolidated Telecom Service	Vertex pricelist (15% to 29.50% discount)	15%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
Two Way Direct	Vertex Standard pricelist	25%	Yes
R.T.C. Inc.	Vertex Standard pricelist	20%	No
Breakthrough Communications	Wireless Accessories Unlimited pricelist	10%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

4 Discount (%) Off Catalog/Pricelist for Pagers and Paging Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Continental Wireless Inc.	CWI pricelist	20%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
R.T.C. Inc.	Motorola Pager pricelist	26.5%	Yes
Aerowave Technologies	Motorola pricelist	15%	No
Tri-County Communications, LTD	Motorola pricelist	10%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
DFW Communications, Inc. (Cross	Motorola Solutions pricelist	15%	No
Rz Communications, Inc.	Rz Communications pricelist	30%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Communication Concepts	Systems Technologies pricelist	7%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
SAT Radio Communications	Zetron pricelist	21%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

5 Discount (%) Off Catalog/Pricelist for Computer Aided Dispatch and Mobile Solutions System

Vendor	Vendor Catalog Info	Percent Discount	Award
Two Way Direct	AT&T Fleet Complete pricelist	10%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
R.T.C. Inc.	Dispatch pricelist (5% to 20% discount)	5%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes
Rio Comm LLC	Hytera pricelist	26%	Yes
A&B Communications	Kenwood Nexedge Max pricelist	10%	Yes
S&P Communications	Kenwood Nexedge Max pricelist	10%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
SAT Radio Communications	Motorola pricelist	12%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
DFW Communications, Inc. (Cross	Motorola Solutions pricelist	12%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	Yes
SAT Radio Communications	Zetron pricelist	21%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	No
NW Radio	Zetron pricelist (10% to 22% discount)	10%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

6 Discount (%) Off Catalog/Pricelist for Vehicle Event Recorders

Vendor	Vendor Catalog Info	Percent Discount	Award
Two Way Direct	AT&T Fleet Complete pricelist	10%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Communication Concepts	Milestone CCTV pricelist	8%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	Yes
Communication Concepts	Open Eye pricelist	7%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	No
SAT Radio Communications	TSO pricelist	15%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

7 Discount (%) Off Catalog/Pricelist for Vehicle Event Recorders with GPS Capability

Vendor	Vendor Catalog Info	Percent Discount	Award
Two Way Direct	AT&T Fleet Complete pricelist	10%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
SAT Radio Communications	Eventide pricelist	20%	Yes
GPS Insight	GPS Insight pricelist (10% to 34% discount)	10%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes
Communication Concepts	Milestone CCTV pricelist	8%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
SAT Radio Communications	TSO pricelist	15%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	Yes
SAT Radio Communications	Zetron pricelist	21%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

8 Discount (%) Off Catalog/Pricelist for GPS Vehicle Tracking Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Aerowave Technologies	Aerolink GPS Tracking pricelist	25%	Yes
Two Way Direct	AT&T Fleet Complete pricelist	10%	Yes
S&P Communications	Datagate pricelist	15%	Yes
A&B Communications	Datagate pricelist	15%	Yes
GPS Insight	GPS Insight pricelist (10% to 34% discount)	10%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
A&B Communications	Kenwood GPS Systems pricelist	15%	Yes
S&P Communications	Kenwood GPS Systems pricelist	15%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	Yes
Safety Vision LLC	Safety Vision/Synovia pricelist	10%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
SAT Radio Communications	TSO pricelist	15%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

9 Discount (%) Off Catalog/Pricelist for Mobile and Fixed Digital Video Recorder Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	Aiphone pricelist	27%	Yes
Superior Alarms	Altronix pricelist	35%	Yes
Superior Alarms	American Dynamics pricelist	32%	Yes
AngelTrax	AngelTrax pricelist (50% to 60% discount)	50%	Yes
Superior Alarms	Arecont Vision pricelist	35%	Yes
Superior Alarms	Avigilon pricelist	15%	Yes
Superior Alarms	Axis pricelist	9%	No
LENSEC, LLC.	Axis pricelist (10% to 15% discount)	10%	Yes
Superior Alarms	Bosch pricelist	30%	Yes
Communication Concepts	Brivo pricelist	6%	Yes
Central Technologies, Inc.	Central Tech/Avigilon pricelist	22%	Yes
Superior Alarms	Check Video pricelist	9%	Yes
Communication Concepts	ComNet pricelist	5%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
Superior Alarms	Digital Watchdog pricelist	30%	Yes
Superior Alarms	Ditek pricelist	16%	Yes
Communication Concepts	DMP pricelist	6%	Yes
Voice Products, Inc.	Edesix pricelist	1%	Yes
Superior Alarms	Exacq pricelist	16%	Yes
Commercial Security Inegration, In	Exacq pricelist	12%	No
Superior Alarms	Extreme Hardware and Software pricelist	45%	Yes
Superior Alarms	Extreme Wireless and Service pricelist	10%	Yes
Superior Alarms	Fiber pricelist	25%	Yes
Superior Alarms	Freight pricelist	0%	No
Communication Concepts	Galaxy Control pricelist	5%	Yes
Commercial Security Inegration, In	Genetec pricelist	8%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Communication Concepts	HauteSpot pricelist	5%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

9 Discount (%) Off Catalog/Pricelist for Mobile and Fixed Digital Video Recorder Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
LENSEC, LLC.	HikVision pricelist (30% to 39% discount)	30%	Yes
Superior Alarms	ICC pricelist	30%	Yes
Superior Alarms	Interlogix/GE Security/IFS pricelist	43%	Yes
Voice Products, Inc.	iRecord pricelist	10%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Commercial Security Inegration, In	Lenel pricelist	35%	Yes
LENSEC, LLC.	LENSEC pricelist	15%	Yes
Superior Alarms	LTS pricelist	30%	Yes
Communication Concepts	Milestone CCTV pricelist	8%	Yes
Superior Alarms	Miscellaneous pricelist	50%	No
Tri-County Communications, LTD	Motorola pricelist	10%	Yes
Communication Concepts	Open Eye pricelist	7%	Yes
Superior Alarms	Orion pricelist	16%	Yes
Commercial Security Inegration, In	Panasonic pricelist (15% to 25% discount)	15%	Yes
Superior Alarms	Panasonic/Video Insight pricelist	21%	Yes
Superior Alarms	Panduit pricelist	8%	Yes
Voice Products, Inc.	Qognify pricelist	7%	Yes
Rio Comm LLC	Rio Comm pricelist	30%	Yes
SAT Radio Communications	Ritron pricelist	15%	Yes
RTyler Video Systems	RTyler School Bus and Law Enforcement Mobile DVR Systems pricelist	20%	Yes
Rz Communications, Inc.	Rz Communications pricelist	15%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Superior Alarms	Salient pricelist	16%	Yes
Voice Products, Inc.	Salient pricelist	10%	No
SAT Radio Communications	Seon pricelist	10%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Superior Alarms	Speco pricelist	30%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

9 Discount (%) Off Catalog/Pricelist for Mobile and Fixed Digital Video Recorder Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	System Design,Integration/Other Services pricelist (30% to 50% discount)	30%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
Superior Alarms	Tripp Lite pricelist	30%	No
Superior Alarms	Ubiquity pricelist	1%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	Yes
LENSEC, LLC.	Vicon/Iqeye pricelist (10% to 20% discount)	10%	Yes
Superior Alarms	Winsted pricelist	9%	Yes
Superior Alarms	Wire and Cable pricelist	22%	No
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

10 Discount (%) off Catalog/Pricelist for All Other Types of Radio Communication/ Video Recording Products

Vendor	Vendor Catalog Info	Percent Discount	Award
LENSEC, LLC.	Altronix pricelist (20% to 30% discount)	20%	Yes
LENSEC, LLC.	Assa Abloy/HES pricelist (10% to 30% discount)	20%	Yes
Voice Products, Inc.	Axis pricelist	10%	Yes
Breakthrough Communications	Breakthrough Communications pricelist	20%	Yes
Communication Concepts	Brivo pricelist	6%	Yes
Central Technologies, Inc.	Central Tech/Avigilon pricelist	22%	Yes
SKC Communication Products, LLC	Cisco pricelist (10% to 45% discount)	10%	Yes
CoachComm, LLC.	Communications pricelist	0%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
Communication Concepts	DMP pricelist	6%	Yes
Commercial Security Inegration, In	Exacq pricelist	12%	Yes
LENSEC, LLC.	Firetide pricelist	10%	Yes
Communication Concepts	Galaxy Control pricelist	5%	Yes
LENSEC, LLC.	Galaxy pricelist (25% to 35% discount)	25%	Yes
Commercial Security Inegration, In	Genetec pricelist	8%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
LENSEC, LLC.	HID pricelist (24% to 29% discount)	24%	Yes
LENSEC, LLC.	Honeywell pricelist (25% to 30% discount)	25%	Yes
Aerowave Technologies	Impact pricelist	15%	Yes
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
Commercial Security Inegration, In	Lenel pricelist	35%	Yes
LENSEC, LLC.	LENSEC pricelist	15%	Yes
SKC Communication Products, LLC	Lifesize pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Milestone CCTV pricelist	8%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
Voice Products, Inc.	Nice pricelist	15%	Yes
Communication Concepts	Open Eye pricelist	7%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

10 Discount (%) off Catalog/Pricelist for All Other Types of Radio Communication/ Video Recording Products

Vendor	Vendor Catalog Info	Percent Discount	Award
S&P Communications	Otto Accessories pricelist	20%	Yes
A&B Communications	Otto Accessories pricelist	20%	Yes
Commercial Security Inegration, In	Panasonic pricelist (15% to 25% discount)	15%	Yes
SKC Communication Products, LLC	Polycom pricelist (0% to 43% discount)	0%	Yes
Rio Comm LLC	Rio Comm pricelist	30%	Yes
Rz Communications, Inc.	Rz Communications pricelist	30%	Yes
LENSEC, LLC.	S2 Security pricelist (25% to 30% discount)	25%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
SKC Communication Products, LLC	VBrick pricelist (2% to 12% discount)	2%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
Two Way Direct	Vertex Standard pricelist	25%	Yes
Voice Products, Inc.	VIQ pricelist	5%	Yes
R.T.C. Inc.	Whelen pricelist	30%	Yes
R.T.C. Inc.	Winncom pricelist	20%	Yes
SKC Communication Products, LLC	WolfVision pricelist (2% to 45% discount)	2%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

11 Discount (%) Off Catalog/Pricelist for Radio Communication/ Video Recording Products Maintenance/ Warr

Vendor	Vendor Catalog Info	Percent Discount	Award
A&B Communications	A&B Maintenance Agreements pricelist	5%	Yes
AngelTrax	AngelTrax pricelist	0%	Yes
Voice Products, Inc.	Axis pricelist	1%	Yes
Central Technologies, Inc.	Central Tech/Avigilon pricelist	22%	Yes
SKC Communication Products, LLC	Cisco pricelist (2% to 30% discount)	2%	Yes
Continental Wireless Inc.	CWI pricelist	20%	Yes
DFW Communications, Inc. (Cross	DFW Communications pricelist	5%	Yes
Voice Products, Inc.	Edesix pricelist	1%	Yes
Commercial Security Inegration, In	Exacq pricelist	12%	Yes
S&P Communications	FCC Licensing pricelist	5%	Yes
A&B Communications	FCC Licensing pricelist	5%	Yes
Commercial Security Inegration, In	Genetec pricelist	8%	Yes
Tri-County Communications, LTD	Harris pricelist	10%	Yes
Voice Products, Inc.	iRecord pricelist	2%	Yes
NW Radio	Kenwood pricelist (20% to 35% discount)	20%	Yes
L-3 Communications Mobile-Vision	L-3 Communications Mobile-Vision pricelist	7.32%	Yes
Commercial Security Inegration, In	Lenel pricelist	35%	Yes
LENSEC, LLC.	LENSEC pricelist	5%	Yes
SKC Communication Products, LLC	Lifesize pricelist (2% to 30% discount)	2%	Yes
Aerowave Technologies	Motorola Extended Warranties pricelist	10%	Yes
Tri-County Communications, LTD	Motorola pricelist	10%	No
NW Radio	Motorola pricelist (20% to 37% discount)	20%	Yes
Voice Products, Inc.	Nice pricelist	3%	Yes
Commercial Security Inegration, In	Panasonic pricelist (15% to 25% discount)	15%	Yes
SKC Communication Products, LLC	Polycom pricelist (0% to 43% discount)	0%	Yes
Voice Products, Inc.	Qognify pricelist	2%	Yes
Rio Comm LLC	Rio Comm pricelist	26%	Yes
RTyler Video Systems	RTyler School Bus and Law Enforcement Mobile DVR Systems pricelist	20%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Catalog Award Report for Radio Communications & Video Recording Products & Services #523-17

11 Discount (%) Off Catalog/Pricelist for Radio Communication/ Video Recording Products Maintenance/ Warr

Vendor	Vendor Catalog Info	Percent Discount	Award
S&P Communications	S&P Maintenance Agreements pricelist	5%	Yes
Safety Vision LLC	Safety Vision pricelist	20%	Yes
Voice Products, Inc.	Salient pricelist	2%	Yes
Seon System Sales, Inc.	Seon system Sales pricelist	0%	Yes
Communication Concepts	Smart Support pricelist	3%	Yes
Superior Alarms	Superior Alarms pricelist	10%	Yes
Tri-County Communications, LTD	Tait pricelist	10%	Yes
Tri-County Communications, LTD	TCC pricelist	10%	Yes
SKC Communication Products, LLC	VBrick pricelist (2% to 12% discount)	2%	Yes
Tri-County Communications, LTD	Vertex pricelist	10%	No
NW Radio	Vertex pricelist (20% to 35% discount)	20%	Yes
Two Way Direct	Vertex Standard pricelist	25%	Yes
Voice Products, Inc.	VIQ pricelist	1%	Yes
SKC Communication Products, LLC	WolfVision pricelist	2%	Yes
Tri-County Communications, LTD	Zetron pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Award Report for Radio Communications & Video Recording Products & Services #523-17

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording

Vendor	Vendor Brand and Model Number	Bid Price	Award
AngelTrax	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Call for quote)	\$0.01	Yes
Seon System Sales, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Call for quote)	\$0.01	Yes
Rio Comm LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$55.00	Yes
SAT Radio Communications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$60.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (\$75 to \$112.50)	\$75.00	Yes
GPS Insight	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$75.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (\$85 to \$95)	\$85.00	Yes
R.T.C. Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$85.00	Yes
Breakthrough Communications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$90.00	Yes
Commercial Security Inegration, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (\$90 to \$135 per hour plus \$1 per mile trip charge outside 50 mile radius of Austin TX)	\$90.00	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Award Report for Radio Communications & Video Recording Products & Services #523-17

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording

Vendor	Vendor Brand and Model Number	Bid Price	Award
Aerowave Technologies	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Per tech on site labor rate)	\$95.00	Yes
LENSEC, LLC.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$95.00	Yes
A&B Communications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$100.00	Yes
RTyler Video Systems	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$100.00	Yes
S&P Communications	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Plus travel)	\$100.00	Yes
Tri-County Communications, LTD	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Per technician)	\$100.00	Yes
DFW Communications, Inc. (Crosspoint Communication	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Plus trip charge)	\$105.00	Yes
NW Radio	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (\$95 to \$125)	\$125.00	Yes
SKC Communication Products, LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$125.00	Yes
Continental Wireless Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (Plus \$85 trip charge)	\$125.00	Yes
Rz Communications, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$130.00	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2017 to 3/31/2018

Final Award Report for Radio Communications & Video Recording Products & Services #523-17

12 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording

Vendor	Vendor Brand and Model Number	Bid Price	Award
Central Technologies, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products (4 hour minimum)	\$135.00	Yes
Safety Vision LLC	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$180.00	Yes
Voice Products, Inc.	Not to Exceed Hourly Labor Rate for Installation/Repair Service of Radio Communications and Video Recording Equipment and Products	\$500.00	Yes