

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

1 Discount (%) Off Catalog/Pricelist for New Stage Curtains

Vendor	Vendor Catalog Info	Percent Discount	Award
Infinity Sound, Ltd.	Infinity Sound Custom Products	0%	Yes
National Stage Equipment Company,	National Stage Equipment Custom Products	0%	Yes
Norcostco Inc.	Norcostco Custom Products (5% to 25% discount)	5%	Yes
Performing Arts Supply Co., Inc.	Performing Arts catalog	2%	Yes
Sweetwater Sound Inc.	ProGear catalog	0%	No
Performing Arts Supply Co., Inc.	Rosebrand 2015 catalog	2%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
CCS Presentation Systems	www.da-lite.com	25%	No
CCS Presentation Systems	www.draperinc.com	25%	No
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	No

2 Discount (%) Off Catalog/Pricelist for New Stage Rigging (Ropes, Weights, other related items)

Vendor	Vendor Catalog Info	Percent Discount	Award
Infinity Sound, Ltd.	Infinity Sound pricelist	10%	Yes
Infinity Sound, Ltd.	JR Clancy pricelist	10%	Yes
National Stage Equipment Company,	National Stage Equipment Custom Products	0%	Yes
Performing Arts Supply Co., Inc.	Performing Arts catalog	2%	Yes
Sweetwater Sound Inc.	ProGear catalog	0%	No
Performing Arts Supply Co., Inc.	Rosebrand 2015 catalog	2%	Yes
StageLight, Inc.	StageLight Custom Products (5% to 20% discount)	5%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	No
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
CCS Presentation Systems	www.rosebrand.com	2%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

3 Discount (%) Off Catalog/Pricelist for New Stage Dimming/Lighting Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
StageLight, Inc.	Altman pricelist	15%	Yes
Hermes Music	Chauvet pricelist (10% to 45% discount)	10%	Yes
Big House Sound	Chauvet pricelist (6.2% to 29.75% discount)	6.2%	No
StageLight, Inc.	ETC pricelist	15%	Yes
Hermes Music	Hermes Pro Light pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Illuminarc 2015 pricelist (10% to 45% discount)	10%	Yes
Infinity Sound, Ltd.	Infinity Sound Custom Products	0%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	0%	Yes
Hermes Music	Laserword 2015 pricelist (10% to 45% discount)	10%	Yes
National Stage Equipment Company,	National Stage Equipment Custom Products	0%	Yes
Sweetwater Sound Inc.	ProGear catalog	5%	No
StageLight, Inc.	Strand pricelist	15%	Yes
TASC A/V	www.adj.com (0% to 20% discount)	0%	Yes
TASC A/V	www.altmwww.anltg.com (0% to 20% discount)	0%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
TASC A/V	www.belden.com (0% to 20% discount)	0%	Yes
TASC A/V	www.chauvetlighting.com (0% to 20% discount)	0%	No
TASC A/V	www.chauvetlighting.com/chauvet-pro/ (0% to 20% discount)	0%	Yes
TASC A/V	www.colorkinetics.com (0% to 25% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 25% discount)	0%	Yes
TASC A/V	www.dfd.com (0% to 25% discount)	0%	Yes
TASC A/V	www.elationlighting.com (0% to 20% discount)	0%	Yes
TASC A/V	www.etconnect.com (0% to 20% discount)	0%	Yes
TASC A/V	www.interactive-online.com (0% to 25% discount)	0%	Yes
TASC A/V	www.jands.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lightronics.com (0% to 25% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.lutron.com (0% to 20% discount)	0%	Yes
TASC A/V	www.martin.com (0% to 20% discount)	0%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
TASC A/V	www.pathwaylighting.com (0% to 25% discount)	0%	Yes
TASC A/V	www.thelightsource.com (0% to 20% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 25% discount)	0%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

4 Discount (%) Off Catalog/Pricelist for New Stage Sound Systems/Public Address Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Infinity Sound, Ltd.	Bose pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	No
Communication Concepts	Crestron pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	No
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	20%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	10%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes
Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes
Big House Sound	Meyer pricelist	22%	Yes
Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Sweetwater Sound Inc.	ProGear catalog	3%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	Yes
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Hermes Music	Samson Audio pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
TASC A/V	www.aanvilaudio.org (0% to 25% discount)	0%	Yes
TASC A/V	www.akg.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.akg.com/us	30%	Yes
AVES Audio Visual Systems, Inc.	www.ampli.com	22%	Yes
AVES Audio Visual Systems, Inc.	www.anchoraudio.com	30%	Yes
TASC A/V	www.ansraudio.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.ashly.com	20%	Yes
TASC A/V	www.ashly.com (0% to 25% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.atlassound.com	24%	Yes
AVES Audio Visual Systems, Inc.	www.atus.com	33%	Yes
TASC A/V	www.audiotechnica.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
AVES Audio Visual Systems, Inc.	www.audixusa.com	40%	Yes
TASC A/V	www.auralex.com (0% to 25% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4

TASC A/V	www.aviom.com (0% to 20% discount)	0%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
TASC A/V	www.biamp.com (0% to 20% discount)	0%	No
TASC A/V	www.bluemic.com (0% to 25% discount)	0%	Yes
TASC A/V	www.bssaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.cambridgesound.com (0% to 25% discount)	0%	Yes
TASC A/V	www.chiefmfg.com (0% to 25% discount)	0%	Yes
TASC A/V	www.clearcom.com (0% to 25% discount)	0%	Yes
TASC A/V	www.communitypro.com (0% to 20% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 30% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.crownaudio.com	24%	Yes
TASC A/V	www.crownaudio.com (0% to 25% discount)	0%	No
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
TASC A/V	www.danleysoundlabs.com (0% to 25% discount)	0%	Yes
TASC A/V	www.dbxpro.com (0% to 25% discount)	0%	No
TASC A/V	www.denon.com (0% to 20% discount)	0%	Yes
TASC A/V	www.digico.biz (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.electrovoice.com	17%	Yes
AVES Audio Visual Systems, Inc.	www.fender.com	30%	Yes
TASC A/V	www.fsrinc.com (0% to 25% discount)	0%	Yes
TASC A/V	www.furmansound.com (0% to 20% discount)	0%	Yes
TASC A/V	www.hosatech.com (0% to 25% discount)	0%	Yes
TASC A/V	www.jbl.com (0% to 25% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.jblpro.com	24%	Yes
TASC A/V	www.klipsch.com (0% to 30% discount)	0%	Yes
TASC A/V	www.labgruppen.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lexicon.com (0% to 25% discount)	0%	Yes
TASC A/V	www.listentech.com (0% to 20% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

AVES Audio Visual Systems, Inc.	www.mackie.com	22%	Yes
TASC A/V	www.martin-audio.com (0% to 20% discount)	0%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
TASC A/V	www.midasconsoles.com (0% to 20% discount)	0%	Yes
TASC A/V	www.middleatlantic.com (0% to 30% discount)	0%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
AVES Audio Visual Systems, Inc.	www.peavey.com	25%	Yes
TASC A/V	www.point-sourceaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.presonus.com (0% to 20% discount)	0%	Yes
TASC A/V	www.procosound.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.qsc.com	20%	No
TASC A/V	www.qsc.com (0% to 20% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.qscaudio.com	25%	Yes
TASC A/V	www.rdlnet.com (0% to 25% discount)	0%	Yes
TASC A/V	www.renkus-heinz.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rfvenue.com (0% to 25% discount)	0%	Yes
TASC A/V	www.rolandus.com (0% to 20% discount)	0%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	No
TASC A/V	www.shure.com (0% to 20% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.shure.com (20% to 30% discount)	20%	Yes
TASC A/V	www.skbcases.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	Yes
TASC A/V	www.soundcraft.com (0% to 25% discount)	0%	No
TASC A/V	www.surgex.com (0% to 20% discount)	0%	Yes
Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes
TASC A/V	www.symetrix.com (0% to 25% discount)	0%	Yes
TASC A/V	www.tannoy.com (0% to 20% discount)	0%	Yes
TASC A/V	www.tascam.com (0% to 15% discount)	0%	Yes
TASC A/V	www.tcelectronic.com (0% to 20% discount)	0%	Yes
TASC A/V	www.toaelectronics.com (0% to 20% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.ultimatesupport.com (0% to 30% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 30% discount)	0%	Yes
TASC A/V	www.whirlwindusa.com (0% to 25% discount)	0%	Yes
TASC A/V	www.williamssound.com (0% to 20% discount)	0%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
TASC A/V	www.yamahaproaudio.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
Hermes Music	Yamaha PA 2015 pricelist (20% to 40% discount)	20%	Yes

5 Discount (%) Off Catalog/Pricelist for New Stage Flooring Systems (Sprung, Vinyl Rollout, Other

Vendor	Vendor Catalog Info	Percent Discount	Award
Performing Arts Supply Co., Inc.	Performing Arts 2014 catalog	2%	Yes
Sweetwater Sound Inc.	ProGear catalog	0%	No
StageLight, Inc.	StageLight Custom Products (5% to 20% discount)	5%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	No
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	No
Norcostco Inc.	www.norcostco.com (5% to 10% discount)	5%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

6 Discount (%) Off Catalog/Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Sys

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Infinity Sound, Ltd.	Bose pricelist	15%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	No
Communication Concepts	Creston pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	No
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	20%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes
Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes
Big House Sound	Meyer pricelist	22%	Yes
Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Sweetwater Sound Inc.	ProGear catalog	3%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	No
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Hermes Music	Samson Audio pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
TASC A/V	www.aanvilaudio.org (0% to 25% discount)	0%	Yes
TASC A/V	www.akg.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.anchoraudio.com	30%	Yes
TASC A/V	www.ashly.com (0% to 25% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.atlassound.com	24%	Yes
TASC A/V	www.audiotechnica.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
TASC A/V	www.biamp.com (0% to 20% discount)	0%	No
TASC A/V	www.bssaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.clearcom.com (0% to 25% discount)	0%	Yes
TASC A/V	www.communitypro.com (0% to 20% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 30% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.crownaudio.com (0% to 25% discount)	0%	No
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
TASC A/V	www.danleysoundlabs.com (0% to 25% discount)	0%	Yes
TASC A/V	www.dbxpro.com (0% to 25% discount)	0%	Yes
TASC A/V	www.denon.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.electrovoice.com	17%	Yes
TASC A/V	www.fsrinc.com (0% to 25% discount)	0%	Yes
TASC A/V	www.furmansound.com (0% to 20% discount)	0%	Yes
TASC A/V	www.hosatech.com (0% to 25% discount)	0%	Yes
TASC A/V	www.jbl.com (0% to 25% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.jblpro.com	24%	Yes
TASC A/V	www.klipsch.com (0% to 30% discount)	0%	Yes
TASC A/V	www.labgruppen.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lexicon.com (0% to 25% discount)	0%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
TASC A/V	www.middleatlantic.com (0% to 30% discount)	0%	Yes
TASC A/V	www.point-sourceaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.procosound.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.qsc.com	20%	No
TASC A/V	www.qsc.com (0% to 20% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.qscaudio.com	25%	Yes
TASC A/V	www.rdlnet.com (0% to 25% discount)	0%	Yes
TASC A/V	www.renkus-heinz.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rfvenue.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	Yes
TASC A/V	www.shure.com (0% to 20% discount)	0%	No
TASC A/V	www.skbcases.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	Yes
TASC A/V	www.surgex.com (0% to 20% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes
TASC A/V	www.symetrix.com (0% to 25% discount)	0%	Yes
TASC A/V	www.tannoy.com (0% to 20% discount)	0%	Yes
TASC A/V	www.tascam.com (0% to 15% discount)	0%	Yes
TASC A/V	www.toaelectronics.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ultimatesupport.com (0% to 30% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 30% discount)	0%	Yes
TASC A/V	www.whirlwindusa.com (0% to 25% discount)	0%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
TASC A/V	www.yamahaproaudio.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
Hermes Music	Yamaha PA 2015 pricelist (20% to 40% discount)	20%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

7 Discount (%) Off Catalog/Pricelist for all Theatrical, Stage, and Sound Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	Yes
Costumes by Dusty	Costumes by Dusty pricelist	10%	Yes
Communication Concepts	Creston pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	Yes
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	15%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes
Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes
Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Performing Arts Supply Co., Inc.	Performing Arts catalog (2% to 10% discount)	2%	Yes
Sweetwater Sound Inc.	ProGear catalog	3%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	Yes
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Performing Arts Supply Co., Inc.	Rosco catalog (2% to 10% discount)	2%	Yes
Performing Arts Supply Co., Inc.	Rosebrand 2015 catalog (2% to 10% discount)	2%	Yes
Hermes Music	Samson Audio pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Big House Sound	SKB pricelist (22.5% to 53% discount)	22.5%	Yes
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
AVES Audio Visual Systems, Inc.	www.akg.com/us	30%	Yes
AVES Audio Visual Systems, Inc.	www.ashly.com	20%	Yes
AVES Audio Visual Systems, Inc.	www.atus.com	33%	Yes
CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
AVES Audio Visual Systems, Inc.	www.audixusa.com	40%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
AVES Audio Visual Systems, Inc.	www.dbxpro.com	22%	Yes
AVES Audio Visual Systems, Inc.	www.d-mpro.com	20%	Yes
AVES Audio Visual Systems, Inc.	www.electrovoice.com	17%	Yes
AVES Audio Visual Systems, Inc.	www.fender.com	30%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

AVES Audio Visual Systems, Inc.	www.jblpro.com	24%	Yes
AVES Audio Visual Systems, Inc.	www.lexiconpro.com	25%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
AVES Audio Visual Systems, Inc.	www.procosound.com	38%	Yes
AVES Audio Visual Systems, Inc.	www.procosound.com (Rapco)	38%	Yes
CCS Presentation Systems	www.qsc.com	20%	Yes
AVES Audio Visual Systems, Inc.	www.sennheiserusa.com	20%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	No
AVES Audio Visual Systems, Inc.	www.shure.com (20% to 30% discount)	20%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	Yes
Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes
AVES Audio Visual Systems, Inc.	www.whirlwindusa.com	20%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
Hermes Music	Yamaha PA 2015 pricelist (20% to 40% discount)	20%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

8 Discount (%) Off Catalog/Pricelist for all Theatrical, Stage, and Sound Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Infinity Sound, Ltd.	Altman pricelist	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
N Tune Music and Sound, Inc.	Audio Technica pricelist	20%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Infinity Sound, Ltd.	Bose pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	No
Costumes by Dusty	Costumes by Dusty pricelist	10%	Yes
Communication Concepts	Creston pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	No
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	20%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	10%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes
Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Performing Arts Supply Co., Inc.	Performing Arts catalog	2%	Yes
Sweetwater Sound Inc.	ProGear catalog	3%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	No
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Performing Arts Supply Co., Inc.	Rosco catalog	2%	Yes
Performing Arts Supply Co., Inc.	Rosebrand 2015 catalog	2%	Yes
Hermes Music	Samson Audio pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Infinity Sound, Ltd.	Strand pricelist	10%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
TASC A/V	www.aanvilaudio.org (0% to 25% discount)	0%	Yes
TASC A/V	www.adj.com (0% to 20% discount)	0%	Yes
TASC A/V	www.akg.com (0% to 20% discount)	0%	Yes
TASC A/V	www.altmwww.anltg.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.amkinnovations.com	38%	Yes
TASC A/V	www.ansradio.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ashly.com (0% to 25% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.atlassound.com	24%	Yes
TASC A/V	www.audiotechnica.com (0% to 20% discount)	0%	No

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
TASC A/V	www.auralex.com (0% to 25% discount)	0%	Yes
TASC A/V	www.aviom.com (0% to 20% discount)	0%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
TASC A/V	www.belden.com (0% to 20% discount)	0%	Yes
CCS Presentation Systems	www.biamp.com	25%	No
TASC A/V	www.biamp.com (0% to 20% discount)	0%	No
TASC A/V	www.bluemic.com (0% to 25% discount)	0%	Yes
TASC A/V	www.bssaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.cambridgesound.com (0% to 25% discount)	0%	Yes
TASC A/V	www.chauvetlighting.com (0% to 20% discount)	0%	Yes
TASC A/V	www.chauvetlighting.com/chauvet-pro/ (0% to 20% discount)	0%	Yes
TASC A/V	www.chiefmfg.com (0% to 25% discount)	0%	Yes
TASC A/V	www.citytheatrical.com (0% to 20% discount)	0%	Yes
TASC A/V	www.clearcom.com (0% to 25% discount)	0%	Yes
TASC A/V	www.colorkinetics.com (0% to 25% discount)	0%	Yes
TASC A/V	www.communitypro.com (0% to 20% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 30% discount)	0%	Yes
TASC A/V	www.crownaudio.com (0% to 25% discount)	0%	No
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
TASC A/V	www.danleysoundlabs.com (0% to 25% discount)	0%	Yes
TASC A/V	www.dbxpro.com (0% to 25% discount)	0%	Yes
TASC A/V	www.denon.com (0% to 20% discount)	0%	Yes
TASC A/V	www.dfd.com (0% to 25% discount)	0%	Yes
TASC A/V	www.digico.biz (0% to 20% discount)	0%	Yes
TASC A/V	www.elationlighting.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.electrovoice.com	17%	Yes
TASC A/V	www.etconnect.com (0% to 20% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

AVES Audio Visual Systems, Inc.	www.fender.com	30%	Yes
TASC A/V	www.fsrinc.com (0% to 25% discount)	0%	Yes
TASC A/V	www.furmansound.com (0% to 20% discount)	0%	Yes
TASC A/V	www.hosatech.com (0% to 25% discount)	0%	Yes
TASC A/V	www.interactive-online.com (0% to 25% discount)	0%	Yes
TASC A/V	www.jands.com (0% to 20% discount)	0%	Yes
TASC A/V	www.jbl.com (0% to 25% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.jblpro.com	24%	Yes
TASC A/V	www.klipsch.com (0% to 30% discount)	0%	Yes
TASC A/V	www.labgruppen.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lexicon.com (0% to 25% discount)	0%	Yes
TASC A/V	www.lightronics.com (0% to 25% discount)	0%	Yes
TASC A/V	www.listentech.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lutron.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.mackie.com	22%	Yes
TASC A/V	www.martin.com (0% to 20% discount)	0%	Yes
TASC A/V	www.martin-audio.com (0% to 20% discount)	0%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
TASC A/V	www.midasconsoles.com (0% to 20% discount)	0%	Yes
TASC A/V	www.middleatlantic.com (0% to 30% discount)	0%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
TASC A/V	www.pathwaylighting.com (0% to 25% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.peavey.com	25%	Yes
TASC A/V	www.point-sourceaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.presonus.com (0% to 20% discount)	0%	Yes
TASC A/V	www.procosound.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.qsc.com	20%	No
TASC A/V	www.qsc.com (0% to 20% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.qscaudio.com	25%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.rapcohorizon.com (0% to 25% discount)	0%	Yes
TASC A/V	www.rdlnet.com (0% to 25% discount)	0%	Yes
TASC A/V	www.renkus-heinz.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rfvenue.com (0% to 25% discount)	0%	Yes
TASC A/V	www.robe.cz/north-america.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rolandus.com (0% to 20% discount)	0%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	Yes
TASC A/V	www.shure.com (0% to 20% discount)	0%	No
TASC A/V	www.skbcases.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	No
TASC A/V	www.soundcraft.com (0% to 25% discount)	0%	No
AVES Audio Visual Systems, Inc.	www.soundcraft.com (24% to 30% discount)	24%	Yes
TASC A/V	www.surgex.com (0% to 20% discount)	0%	Yes
Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes
TASC A/V	www.symetrix.com (0% to 25% discount)	0%	Yes
TASC A/V	www.tannoy.com (0% to 20% discount)	0%	Yes
AVES Audio Visual Systems, Inc.	www.tascam.com	20%	Yes
TASC A/V	www.tascam.com (0% to 15% discount)	0%	No
TASC A/V	www.tcelectronic.com (0% to 20% discount)	0%	Yes
TASC A/V	www.thelightsource.com (0% to 20% discount)	0%	Yes
TASC A/V	www.toaelectronics.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ultimatesupport.com (0% to 30% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 25% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 30% discount)	0%	Yes
TASC A/V	www.whirlwindusa.com (0% to 25% discount)	0%	Yes
TASC A/V	www.williamssound.com (0% to 20% discount)	0%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
TASC A/V	www.yamahaproaudio.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Hermes Music

Yamaha PA 2015 pricelist (20% to 40% discount)

20%

Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

9 Discount (%) Off Catalog/Pricelist for all Theatrical, Stage, and Sound Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Infinity Sound, Ltd.	Altman pricelist	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Infinity Sound, Ltd.	Bose pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	No
Communication Concepts	Creston pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	No
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	10%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes
Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Sweetwater Sound Inc.	ProGear catalog	0%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	No
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Hermes Music	Samson Audio pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Infinity Sound, Ltd.	Strand pricelist	10%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
CCS Presentation Systems	www.qsc.com	20%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	Yes
Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
Hermes Music	Yamaha PA 2015 pricelist (20% to 40% discount)	20%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

10 Discount (%) Off Catalog/Pricelist for all Other Theatrical, Stage, and Sound Repair Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Hermes Music	AKG pricelist (10% to 45% discount)	10%	Yes
Infinity Sound, Ltd.	Altman pricelist	10%	Yes
Communication Concepts	Atlas Sound pricelist	15%	Yes
Hermes Music	Audio Technica pricelist (10% to 50% discount)	10%	Yes
Hermes Music	Behringer Bugera pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Infinity Sound, Ltd.	Bose pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Communication Concepts	Chief pricelist	11%	Yes
Hermes Music	Community 2015 Full pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Community pricelist	15%	Yes
Communication Concepts	Creston pricelist	40%	Yes
Communication Concepts	Crown pricelist	20%	Yes
Hermes Music	Crown US Dealer pricelist (10% to 45% discount)	10%	Yes
Hermes Music	Danley 2015 pricelist (10% to 40% discount)	10%	Yes
Hermes Music	dbx 2015 pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Communication Concepts	Extron pricelist	35%	Yes
Hermes Music	Furman Pro pricelist (20% to 45% discount)	20%	Yes
Infinity Sound, Ltd.	Infinity Sound pricelist	10%	Yes
Hermes Music	JBL Full Line pricelist (10% to 45% discount)	10%	Yes
Communication Concepts	JBL pricelist	25%	Yes
CCS Presentation Systems	jblcommercialproducts.com	20%	Yes
Communication Concepts	Listen pricelist	15%	Yes
Lone Star Communications, Inc.	Lone Star Communications Sound pricelist	20%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
Hermes Music	Mackie USA pricelist (15% to 45% discount)	15%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

Hermes Music	Midas pricelist (10% to 35% discount)	10%	Yes
Communication Concepts	Middle Atlantic pricelist	6%	No
Hermes Music	Middle Atlantic pricelist (10% to 40% discount)	10%	Yes
Sweetwater Sound Inc.	ProGear catalog	0%	Yes
Hermes Music	QSC Global pricelist (10% to 40% discount)	10%	Yes
Communication Concepts	QSC pricelist	24%	No
Hermes Music	Rane 2015 pricelist (20% to 40% discount)	20%	Yes
Hermes Music	Roland Pro Av pricelist (15% to 40% discount)	15%	Yes
Hermes Music	Shure Dealer pricelist (20% to 40% discount)	20%	Yes
Communication Concepts	Shure pricelist	8%	No
Hermes Music	Soundcraft pricelist (20% to 40% discount)	20%	Yes
Infinity Sound, Ltd.	Strand pricelist	10%	Yes
Communication Concepts	Tannoy pricelist	7%	Yes
Communication Concepts	Williams Sound pricelist	6%	Yes
TASC A/V	www.aanvilaudio.org (0% to 25% discount)	0%	Yes
TASC A/V	www.adj.com (0% to 20% discount)	0%	Yes
TASC A/V	www.akg.com (0% to 20% discount)	0%	Yes
TASC A/V	www.altmwww.anltg.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ansradio.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ashly.com (0% to 25% discount)	0%	Yes
TASC A/V	www.audiotechnica.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.audio-technica.com (15% to 20% discount)	15%	Yes
TASC A/V	www.auralex.com (0% to 25% discount)	0%	Yes
TASC A/V	www.aviom.com (0% to 20% discount)	0%	Yes
A V Pro, Inc.	www.avpro-inc.com	0%	Yes
Barbizon Light	www.barbizon.com (5% to 25% discount)	5%	Yes
TASC A/V	www.belden.com (0% to 20% discount)	0%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
TASC A/V	www.biamp.com (0% to 20% discount)	0%	No
TASC A/V	www.bluemic.com (0% to 25% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.bssaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.cambridgesound.com (0% to 25% discount)	0%	Yes
TASC A/V	www.chauvetlighting.com (0% to 20% discount)	0%	Yes
TASC A/V	www.chauvetlighting.com/chauvet-pro/ (0% to 20% discount)	0%	Yes
TASC A/V	www.chiefmfg.com (0% to 25% discount)	0%	Yes
TASC A/V	www.citytheatrical.com (0% to 20% discount)	0%	Yes
TASC A/V	www.clearcomcom (0% to 25% discount)	0%	Yes
TASC A/V	www.colorkinetics.com (0% to 25% discount)	0%	Yes
TASC A/V	www.communitypro.com (0% to 20% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 25% discount)	0%	Yes
TASC A/V	www.crestron.com (0% to 30% discount)	0%	Yes
TASC A/V	www.crownaudio.com (0% to 25% discount)	0%	No
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
TASC A/V	www.danleysoundlabs.com (0% to 25% discount)	0%	Yes
TASC A/V	www.dbxpro.com (0% to 25% discount)	0%	Yes
TASC A/V	www.denon.com (0% to 20% discount)	0%	Yes
TASC A/V	www.dfd.com (0% to 25% discount)	0%	Yes
TASC A/V	www.digico.biz (0% to 20% discount)	0%	Yes
TASC A/V	www.elationlighting.com (0% to 20% discount)	0%	Yes
TASC A/V	www.etconnect.com (0% to 20% discount)	0%	Yes
TASC A/V	www.fsrinc.com (0% to 25% discount)	0%	Yes
TASC A/V	www.furmansound.com (0% to 20% discount)	0%	Yes
TASC A/V	www.hosatech.com (0% to 25% discount)	0%	Yes
TASC A/V	www.interactive-online.com (0% to 25% discount)	0%	Yes
TASC A/V	www.jands.com (0% to 20% discount)	0%	Yes
TASC A/V	www.jbl.com (0% to 25% discount)	0%	Yes
TASC A/V	www.klipsch.com (0% to 30% discount)	0%	Yes
TASC A/V	www.labgruppen.com (0% to 20% discount)	0%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.lexicon.com (0% to 25% discount)	0%	Yes
TASC A/V	www.lightronics.com (0% to 25% discount)	0%	Yes
TASC A/V	www.listentech.com (0% to 20% discount)	0%	Yes
TASC A/V	www.lutron.com (0% to 20% discount)	0%	Yes
TASC A/V	www.martin.com (0% to 20% discount)	0%	Yes
TASC A/V	www.martin-audio.com (0% to 20% discount)	0%	Yes
Melhart Music Center	www.melhart.com (20% to 40% discount)	20%	Yes
TASC A/V	www.midasconsoles.com (0% to 20% discount)	0%	Yes
TASC A/V	www.middleatlantic.com (0% to 30% discount)	0%	Yes
Norcostco Inc.	www.norcostco.com (5% to 25% discount)	5%	Yes
TASC A/V	www.pathwaylighting.com (0% to 25% discount)	0%	Yes
TASC A/V	www.point-sourceaudio.com (0% to 25% discount)	0%	Yes
TASC A/V	www.presonus.com (0% to 20% discount)	0%	Yes
TASC A/V	www.procosound.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.qsc.com	20%	Yes
TASC A/V	www.qsc.com (0% to 20% discount)	0%	No
TASC A/V	www.rapcohorizon.com (0% to 25% discount)	0%	Yes
TASC A/V	www.rdlnet.com (0% to 25% discount)	0%	Yes
TASC A/V	www.renkus-heinz.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rfvenue.com (0% to 25% discount)	0%	Yes
TASC A/V	www.robe.cz/north-america.com (0% to 20% discount)	0%	Yes
TASC A/V	www.rolandus.com (0% to 20% discount)	0%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	Yes
TASC A/V	www.shure.com (0% to 20% discount)	0%	No
TASC A/V	www.skbcases.com (0% to 25% discount)	0%	Yes
CCS Presentation Systems	www.soundcraft.com	20%	Yes
TASC A/V	www.soundcraft.com (0% to 25% discount)	0%	No
TASC A/V	www.surgex.com (0% to 20% discount)	0%	Yes
Southwest Sound and Electronics, Inc	www.swsoundinc.com	28%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

I Catalog Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #4!

TASC A/V	www.symetrix.com (0% to 25% discount)	0%	Yes
TASC A/V	www.tannoy.com (0% to 20% discount)	0%	Yes
TASC A/V	www.tascam.com (0% to 15% discount)	0%	Yes
TASC A/V	www.tcelectronic.com (0% to 20% discount)	0%	Yes
TASC A/V	www.thelightsource.com (0% to 20% discount)	0%	Yes
TASC A/V	www.toaelectronics.com (0% to 20% discount)	0%	Yes
TASC A/V	www.ultimatesupport.com (0% to 30% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 25% discount)	0%	Yes
TASC A/V	www.westpenn-wpw.com (0% to 30% discount)	0%	Yes
TASC A/V	www.whirlwindusa.com (0% to 25% discount)	0%	Yes
TASC A/V	www.williamssound.com (0% to 20% discount)	0%	Yes
Woodwind and Brasswind	www.wwbw.com	3%	Yes
TASC A/V	www.yamahaproaudio.com (0% to 20% discount)	0%	No
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
Hermes Music	Yamaha PA 2015 pricelist (20% to 40% discount)	20%	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

11 Not to Exceed Hourly Labor Rate for Installation of New Systems

Vendor	Vendor Brand and Model Number	Bid Price	Award
TASC A/V	Hourly Labor Rate for Installation of New Systems (\$35.00 to \$60.00)	\$35.00	Yes
National Stage Equipment Company,	Hourly Labor Rate for Installation of New Systems (Plus travel expenses)	\$40.00	Yes
Melhart Music Center	Hourly Labor Rate for Installation of New Systems (FOB McAllen, Normal weekday work hours)	\$40.00	Yes
Norcostco Inc.	Hourly Labor Rate for Installation of New Systems (\$45.00 to \$175.00)	\$45.00	Yes
Communication Concepts	Hourly Labor Rate for Installation of New Systems (\$45.00 to \$65.00)	\$45.00	Yes
Southwest Sound and Electronics, Inc	Hourly Labor Rate for Installation of New Systems	\$65.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Installation of New Systems	\$65.00	Yes
CCS Presentation Systems	Hourly Labor Rate for Installation of New Systems	\$69.00	Yes
AVES Audio Visual Systems, Inc.	Hourly Labor Rate for Installation of New Systems	\$80.00	Yes
Barbizon Light	Hourly Labor Rate for Installation of New Systems	\$85.00	Yes
Big House Sound	Hourly Labor Rate for Installation of New Systems	\$85.00	Yes
Lone Star Communications, Inc.	Hourly Labor Rate for Installation of New Systems	\$88.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Installation of New Systems	\$115.00	Yes
StageLight, Inc.	Hourly Labor Rate for Installation of New Systems	\$150.00	Yes
Hermes Music	Hourly Labor Rate for Installation of New Systems (2 person crew)	\$150.00	Yes
Sound Techs	Hourly Labor Rate for Installation of New Systems (Four man crew)	\$178.00	No
Performing Arts Supply Co., Inc.	Hourly Labor Rate for Installation of New Systems	\$250.00	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

12 Not to Exceed Hourly Labor Rate for Repair Service of Stage Curtains and Rigging

Vendor	Vendor Brand and Model Number	Bid Price	Award
TASC A/V	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (\$40.00 to \$80.00)	\$40.00	Yes
National Stage Equipment Company,	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (Plus travel expenses)	\$40.00	Yes
Melhart Music Center	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (FOB McAllen, Normal weekday work hours)	\$40.00	No
Norcostco Inc.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (\$45.00 to \$175.00)	\$45.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging	\$75.00	Yes
CCS Presentation Systems	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging	\$75.00	Yes
Sweetwater Sound Inc.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging	\$85.00	No
A V Pro, Inc.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (\$125.00 for service call plus \$115.00 per hour plus travel expense)	\$125.00	Yes
StageLight, Inc.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging	\$150.00	Yes
Sound Techs	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging (Four man crew)	\$178.00	Yes
Performing Arts Supply Co., Inc.	Hourly Labor Rate for Repair Service of Stage Curtains and Rigging	\$250.00	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

13 Not to Exceed Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems

Vendor	Vendor Brand and Model Number	Bid Price	Award
Norcostco Inc.	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (\$35.00 to \$125.00)	\$35.00	Yes
Melhart Music Center	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (FOB McAllen, Normal weekday work hours)	\$40.00	Yes
TASC A/V	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (\$50.00 to \$80.00)	\$50.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$75.00	Yes
Sweetwater Sound Inc.	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$85.00	No
Barbizon Light	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$85.00	Yes
Big House Sound	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$85.00	Yes
CCS Presentation Systems	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$125.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (\$125.00 for service call plus \$115.00 per hour plus travel expense)	\$125.00	Yes
Hermes Music	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (2 person crew)	\$150.00	Yes
StageLight, Inc.	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems	\$150.00	Yes
Sound Techs	Hourly Labor Rate for Repair Service of Stage Dimming and Lighting Systems (Four man crew)	\$178.00	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

14 Not to Exceed Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address S

Vendor	Vendor Brand and Model Number	Bid Price	Award
Norcostco Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (\$35.00 to \$125.00)	\$35.00	Yes
Melhart Music Center	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (FOB McAllen, Normal weekday work hours)	\$40.00	Yes
TASC A/V	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (\$50.00 to \$80.00)	\$50.00	Yes
AVES Audio Visual Systems, Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$60.00	Yes
Southwest Sound and Electronics, Inc	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$65.00	Yes
CCS Presentation Systems	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$69.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$75.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (\$75.00 per tech)	\$75.00	Yes
Communication Concepts	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (\$85.00 to \$95.00)	\$85.00	Yes
Big House Sound	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$85.00	Yes
Sweetwater Sound Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$85.00	Yes
Lone Star Communications, Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems	\$108.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (\$125.00 for service call plus \$115.00 per hour plus travel expense)	\$125.00	Yes
Hermes Music	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (2 person crew)	\$150.00	Yes
Sound Techs	Hourly Labor Rate for Repair Service of Stage Sound Systems and Public Address Systems (Four man crew)	\$178.00	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

15 Not to Exceed Hourly Labor Rate for Repair Service of Stage Flooring Systems

Vendor	Vendor Brand and Model Number	Bid Price	Award
Melhart Music Center	Hourly Labor Rate for Repair Service of Stage Flooring Systems (FOB McAllen, Normal weekday work hours)	\$40.00	No
CCS Presentation Systems	Hourly Labor Rate for Repair Service of Stage Flooring Systems	\$55.00	No
A V Pro, Inc.	Hourly Labor Rate for Repair Service of Stage Flooring Systems (\$125.00 for service call plus \$115.00 per hour plus travel expense)	\$125.00	Yes
Sound Techs	Hourly Labor Rate for Repair Service of Stage Flooring Systems (Four man crew)	\$178.00	Yes

The Local Government Purchasing Cooperative

For the Period 11/1/2015 to 10/31/2016

Final Award Report for Stage Curtains & Lighting, Stage/Stadium Sound Systems & Theatrical Supplies #497-1

16 Not to Exceed Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Pub

Vendor	Vendor Brand and Model Number	Bid Price	Award
Melhart Music Center	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (FOB McAllen, Normal weekday work hours)	\$40.00	Yes
TASC A/V	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (\$50.00 to \$80.00)	\$50.00	Yes
Southwest Sound and Electronics, Inc	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$65.00	Yes
CCS Presentation Systems	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$69.00	Yes
Infinity Sound, Ltd.	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$75.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (\$75.00 per tech)	\$75.00	Yes
Sweetwater Sound Inc.	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$85.00	Yes
Communication Concepts	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (\$85.00 to \$95.00)	\$85.00	Yes
Big House Sound	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$85.00	Yes
Lone Star Communications, Inc.	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems	\$108.00	Yes
A V Pro, Inc.	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (\$125.00 for service call plus \$115.00 per hour plus travel expense)	\$125.00	Yes
Hermes Music	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (2 person crew)	\$150.00	Yes
Sound Techs	Hourly Labor Rate for Repair Service of Stadium (Outdoor) Sound Systems and Public Address Systems (Four man crew)	\$178.00	Yes