

The Local Government Purchasing Cooperative

For the Period 12/1/2017 to 11/30/2018

Final Catalog Award Report for Unmanned Aerial Vehicles and Surveillance Services #546-17

1 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV)

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

2 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) SoftwareManagement Systems

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

3 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Battery Packs and Related Equipmen

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

4 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Ground Control Equipment, Controlle

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

5 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Camera Systems and Related Access

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| DataWing Global | DataWing Global pricelist | 0% | No |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

The Local Government Purchasing Cooperative

For the Period 12/1/2017 to 11/30/2018

Final Catalog Award Report for Unmanned Aerial Vehicles and Surveillance Services #546-17

6 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Components and Supplies

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| DataWing Global | DataWing Global pricelist | 0% | No |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

7 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Operational Training Sessions

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|---------------------|----------------------------|-------------------------|--------------|
| DataWing Global | DataWing Global pricelist | 0% | Yes |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |

8 Discount (%) Off Catalog/Pricelist for All Other Unmanned Aerial Vehicles (UAV) Supplies and Equipment

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|------------------------------|----------------------------|-------------------------|--------------|
| B&H foto & Electronics Corp. | B & H foto pricelist | 1% | Yes |
| DataWing Global | DataWing Global pricelist | 0% | No |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |
| Flymotion, LLC | Flymotion pricelist | 0% | Yes |

9 Discount (%) Off Catalog/Pricelist for Service Maintenance Agreements

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|---------------------|----------------------------|-------------------------|--------------|
| DataWing Global | DataWing Global pricelist | 0% | No |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |

10 Discount (%) Off Catalog/Pricelist for Unmanned Aerial Vehicles (UAV) Services

| Vendor | Vendor Catalog Info | Percent Discount | Award |
|---------------------|----------------------------|-------------------------|--------------|
| DataWing Global | DataWing Global pricelist | 0% | No |
| Entec Solutions LLC | Entec Solutions pricelist | 10% | Yes |

The Local Government Purchasing Cooperative

For the Period 12/1/2017 to 11/30/2018

Final Award Report for Unmanned Aerial Vehicles and Surveillance Services #546-17

11 Not to Exceed Hourly Labor Rate for Installation/Repair Service Unmanned Aerial Vehicles (UAV) Equipment an

| Vendor | Vendor Brand and Model Number | Bid Price | Award |
|---------------------|--|------------------|--------------|
| DataWing Global | Hourly Labor Rate for Installation/Repair of Unmanned Aerial Vehicles (UAV) Equipment and Products. (Call for quote) | \$0.10 | No |
| Entec Solutions LLC | Hourly Labor Rate for Installation/Repair of Unmanned Aerial Vehicles (UAV) Equipment and Products. (Call for quote) | \$125.00 | Yes |