

The Local Government Purchasing Cooperative

For the Period 1/1/2016 to 12/31/2016

Final Catalog Award Report for Tech Equip., Supplies, Software, Tele Prod., Asset Disposal/Recovery #498-15

I Discount (%) Off Catalog/Pricelist for Computer Hardware and Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Advanced PC Products, Inc.	Advanced PC pricelist	10%	Yes
AISYS Consulting	Aisys Consulting pricelist (0% to 5% discount)	0%	Yes
Altex Electronics, Ltd.	Altex Electronic's catalog (3% to 10% discount)	3%	Yes
Marsh Cable and Connectors	Altronix pricelist	5%	No
Antares Development Corporation	Antares Development Corporation catalog	10%	Yes
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	Yes
Marsh Cable and Connectors	Azco Technologies pricelist	5%	No
Marsh Cable and Connectors	BES Manufacturing pricelist	5%	No
Marsh Cable and Connectors	Brother pricelist	10%	No
ByteSpeed	ByteSpeed pricelist	0%	Yes
CDI Computer Dealers INC	CDI Computers pricelist (Mobile devices, carts, AV equip. 2% to 20% dis)	2%	Yes
Cielo Systems International	Cielo Systems International pricelist	15%	No
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Cyber Acoustics	Cyber Acoustics pricelist	0%	No
Austin Tele-Services	Dell pricelist (5% to 15% discount)	5%	Yes
Don Johnston Incorporated	Don Johnson Accessible Technology pricelist	0%	No
Marsh Cable and Connectors	Dymo Industrial pricelist	20%	No
Earthwalk Communications, Inc.	EarthWalk Communications pricelist	57%	Yes
Marsh Cable and Connectors	Eclipse Tools pricelist	10%	No
Education 2000	Education 2000 pricelist	0%	Yes
Marsh Cable and Connectors	Erico pricelist	8%	No
FireFly Computers	FireFly Computers pricelist (0% to 15% discount)	0%	Yes
Marsh Cable and Connectors	Greenlee pricelist	5%	No
Synergy Electronics, Inc.	Handheld US pricelist	14%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	No
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No

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Marsh Cable and Connectors	ICC pricelist	7%	No
Marsh Cable and Connectors	Ideal Industries pricelist	5%	No
Choice Solutions	Igel pricelist	10%	Yes
Information Support Concepts, Inc	Information Support Concepts pricelist	2%	No
Marsh Cable and Connectors	Intracom pricelist	8%	No
K12 Solutions	K12 Recertified pricelist	5%	Yes
EST Group, LLC	Kace Servers pricelist	20%	Yes
Marsh Cable and Connectors	Klein Tools pricelist	20%	No
Marsh Cable and Connectors	L.H. Dottie pricelist	5%	No
Black Rock Technology Group	Lenovo pricelist (5% to 30% discount)	5%	Yes
Marsh Cable and Connectors	Leviton Network Solutions pricelist	10%	No
Synergy Electronics, Inc.	Liebert pricelist	33%	Yes
Lifetime Memory Products, Inc	Lifetime Memory Products pricelist	2%	No
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Marsh Cable and Connectors	Middle Atlantic Products pricelist	10%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	No
Communication Concepts	Notifier pricelist	27%	No
Marsh Cable and Connectors	Optical Wavelength Laboratories Inc. pricelist	0%	No
PCS Revenue Control systems	PCS Revenue Control Systems pricelist	10%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No
Silicon Mountain Memory	Peppm pricelist	50%	Yes
Marsh Cable and Connectors	Philmore pricelist	25%	No
EST Group, LLC	Pivot 3 pricelist	20%	Yes
Marsh Cable and Connectors	Platinum Tools pricelist	10%	No
Marsh Cable and Connectors	PPC pricelist	5%	No
Premier LogiTech	Premier LogiTech pricelist (10% to 30% discount)	10%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No

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ProComputing Corp.	ProComputing pricelist	2%	Yes
Marsh Cable and Connectors	Quest Manufacturing pricelist	8%	No
Marsh Cable and Connectors	Quest Technology pricelist	20%	No
Marsh Cable and Connectors	Quiktron- Copper pricelist	0%	No
Marsh Cable and Connectors	Quiktron- Fiber pricelist	15%	No
Multimedia Learning Systems, LC	Robotel pricelist	0%	Yes
Rocky Mountain RAM	Rocky Mountain Ram catalog	20%	Yes
Black Rock Technology Group	Ruckus pricelist (5% to 30% discount)	5%	No
ImageNet Consulting, LLC	Samsung and Chrome pricelist (5% to 10% discount)	5%	Yes
ImageNet Consulting, LLC	Samsung Galaxy Tablet pricelist (5% to 10% discount)	5%	Yes
Multimedia Learning Systems, LC	SchoolPhones pricelist	0%	Yes
Communication Concepts	Seneca pricelist	7%	No
Marsh Cable and Connectors	Signamax- Active Networking pricelist	20%	No
Marsh Cable and Connectors	Signamax- Premise pricelist	20%	No
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
SmartSchool Systems LLC	SmartSchool Systems pricelist	0%	Yes
EST Group, LLC	Sonicwall pricelist	20%	Yes
Black Rock Technology Group	Startech pricelist (5% to 30% discount)	5%	No
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Tekvisions, Inc.	TekVisions pricelist	10%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Touch Enterprises	Touch Enterprises pricelist	25%	No
Trinity3 Technology	Trinity3 Technology pricelist	5%	Yes
Marsh Cable and Connectors	TrippLite pricelist	15%	No
Valiant National AV Supply	Valiant National catalog	5%	Yes
Marsh Cable and Connectors	Vanco International pricelist	20%	No
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	No

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Marsh Cable and Connectors	Video Mount Products pricelist	15%	No
Automated Voice & Data Solutions	Vidyo pricelist (5% to 10.5% discount)	5%	No
Vivo Technology	Vivo Technology pricelist	20%	No
Wave Computers	Wave Computers pricelist	10%	No
Black Rock Technology Group	Westpoint pricelist (5% to 30% discount)	5%	No
JourneyEd.com	www.academicssuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 60% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
DakTech	www.daktech.com	20%	Yes
EST Group, LLC	www.dell.com (12% to 20% discount)	12%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	25%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	15%	Yes
ReverTech Solutions	www.parts.revertech.net	5%	No
PCM Gov, Inc.	www.pcmg.com (Apple item 4% & cannot be purchased by educational entities)	6%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	2%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	5%	Yes

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2 Discount (%) Off Catalog/Pricelist for Printers, Scanners, and Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
AISYS Consulting	Aisys Consulting pricelist (0% to 5% discount)	0%	Yes
Antares Development Corporation	Antares Development Corporation catalog	10%	Yes
Enable IT Solutions, Inc	BajePass pricelist	20%	Yes
Marsh Cable and Connectors	Brother pricelist	10%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	10%	Yes
Enable IT Solutions, Inc	Datacard ID pricelist	20%	Yes
Marsh Cable and Connectors	Dymo Industrial pricelist	20%	Yes
Education 2000	Education 2000 pricelist	0%	No
Black Rock Technology Group	Epson pricelist (5% to 30% discount)	5%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No
Intelligent Technology Solutions	Intelligent Technology Solutions Office Machine pricelist	10%	Yes
Synergy Electronics, Inc.	Kodak Alaris pricelist (4% to 33% discount)	4%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No
Enable IT Solutions, Inc	Polaroid ID pricelist	20%	Yes
Premier LogiTech	Premier LogiTech pricelist	20%	Yes
Print Cube Inc	Printcube pricelist	25%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	Yes
Records Consultants, Inc.	RCI pricelist	9%	Yes
Black Rock Technology Group	Ricoh pricelist (5% to 30% discount)	5%	Yes

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ImageNet Consulting, LLC	Samsung OA pricelist	25%	Yes
Save Techs	Save Techs pricelist	0%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
T&G ID Systems, Inc.	T&G Identification Systems pricelist	24%	Yes
Education Advanced, Inc.	TestHound Scanners pricelist	0%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Touch Enterprises	Touch Enterprises pricelist	25%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	Yes
Valiant National AV Supply	Valiant National catalog	5%	Yes
Wave Computers	Wave Computers pricelist	10%	No
Black Rock Technology Group	Westpoint pricelist (5% to 30% discount)	5%	No
JourneyEd.com	www.academicssuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
DakTech	www.daktech.com	20%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	25%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	30%	Yes
PCM Gov, Inc.	www.pcmg.com	6%	Yes
Printer Parts Exchange	www.printerparts-exchange.com	15%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes

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3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	2%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	6%	Yes

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3 Discount (%) Off Catalog/Pricelist for Network Hardware and Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Solid Border	Accellion Kiteworks pricelist	5.76%	Yes
DeltaWare Inc.	Adtran pricelist	30%	Yes
Advanced PC Products, Inc.	Advanced PC pricelist	10%	Yes
AISYS Consulting	Aisys Consulting pricelist (0% to 5% discount)	0%	Yes
Altex Electronics, Ltd.	Altex Electronic's catalog (3% to 10% discount)	3%	Yes
Marsh Cable and Connectors	Altronix pricelist	5%	No
DeltaWare Inc.	APC pricelist	0%	Yes
Solid Border	AppNeta pricelist	2%	Yes
Austin Tele-Services	Aruba Networks pricelist (3% to 10% discount)	3%	Yes
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	No
JTS	Aviat Networks pricelist (18% to 56% discount)	18%	Yes
Crystal Communications LTD	Aviat Networks pricelist (5.75% to 55.75% discount)	5.75%	No
Solid IT Networks	Avocent pricelist	30%	Yes
Solid Border	Barracuda pricelist	5%	Yes
Solid IT Networks	Barracuda pricelist	5%	Yes
Black Rock Technology Group	Barracuda pricelist (5% to 30% discount)	5%	Yes
Solid Border	BlueCat pricelist (2.25% to 12.75% discount)	2.25%	Yes
Solid Border	BlueCoat pricelist (2.75% to 20.75% discount)	2.75%	Yes
Crystal Communications LTD	Bridgewave Communications pricelist (20.75% to 25.75% discount)	20.75%	No
Austin Tele-Services	Brocade pricelist	15%	Yes
Crystal Communications LTD	Cambium Networks pricelist	20%	Yes
JTS	Cambium Networks pricelist	18%	Yes
JTS	Ceragon pricelist (15% to 40% discount)	15%	Yes
Crystal Communications LTD	Ceragon pricelist (21% to 40% discount)	21%	Yes
JTS	Cielo Networks pricelist	15%	Yes
Cielo Systems International	Cielo Systems International pricelist	15%	Yes
Network Alliance LLC	Cisco pricelist (10% to 36% discount)	10%	Yes

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Choice Solutions	Citrix pricelist	20%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Communication Concepts	Comnet pricelist	5%	No
Crystal Communications LTD	Crystal Communications pricelist	25.75%	Yes
Solid IT Networks	DataGravity pricelist	15%	Yes
Choice Solutions	Dell pricelist	20%	No
Austin Tele-Services	Dell pricelist (5% to 15% discount)	5%	Yes
Dexon Computer	Dexon Computer pricelist (52% to 62% discount)	52%	Yes
DeltaWare Inc.	DMP pricelist	30%	Yes
Crystal Communications LTD	Dragonwave pricelist	27%	Yes
Education 2000	Education 2000 pricelist	0%	No
Solid Border	eIQ pricelist (0% to 11.75% discount)	0%	Yes
CDI Computer Dealers INC	Enterprise Equipment pricelist	5%	Yes
DeltaWare Inc.	Extreme Networks pricelist	40%	Yes
Superior Alarms	Extreme Networks pricelist (31% to 33% discount)	31%	No
Solid IT Networks	Fatpipe Add-on Products pricelist	10%	Yes
Solid IT Networks	Fatpipe pricelist	25%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Crystal Communications LTD	Firetide pricelist	26%	Yes
Solid Border	Fortinet pricelist (9.25% to 20.75% discount)	9.25%	Yes
JTS	GE MDS pricelist (4% to 18% discount)	4%	Yes
Crystal Communications LTD	GE pricelist (3.75% to 15.75% discount)	3.75%	No
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Austin Tele-Services	HP pricelist	5%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	Yes
JTS	Huawei pricelist (18% to 56% discount)	20%	Yes
Solid Border	Impulse Point pricelist (4.25% to 15.25% discount)	4.25%	Yes
Solid IT Networks	Infoblox pricelist	25%	Yes

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Information Support Concepts, Inc	Information Support Concepts pricelist	2%	No
Solid Border	Intel Security pricelist (0% to 15% discount)	0%	Yes
Marsh Cable and Connectors	Intracom pricelist	8%	No
Solid Border	IronPort pricelist (11% to 27.75% discount)	11%	Yes
Solid Border	IXIA pricelist	4.75%	Yes
Crystal Communications LTD	JAR pricelist	48.75%	Yes
Jive Communications, Inc.	Jive Communications pricelist (0% to 57%)	0%	Yes
JTS	JTS Services and Pre-Configured Kits pricelist	12%	Yes
Solid Border	KACE pricelist	0.75%	Yes
Solid Border	Kaspersky pricelist (3% to 13% discount)	3%	Yes
Solid IT Networks	Leibert EP1 pricelist	30%	Yes
Black Rock Technology Group	Lenovo pricelist (5% to 30% discount)	5%	Yes
Solid IT Networks	Liebert SP1 pricelist	30%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Solid IT Networks	Meraki (Cisco) pricelist	33%	Yes
Solid Border	Meraki pricelist (2.75% to 35% discount)	2.75%	No
JTS	Meru Networks pricelist (10% to 40% discount)	10%	Yes
Crystal Communications LTD	Meru Networks pricelist (3% to 25.75% discount)	3%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Superior Alarms	Netgear pricelist	30%	Yes
Solid Border	NetScout pricelist (9.75% to 13.75% discount)	9.75%	Yes
Communication Concepts	Notifier pricelist	27%	No
Choice Solutions	Nuntanix pricelist	20%	No
Solid Border	OpenDNS pricelist	0.75%	Yes
Solid Border	Palo Alto Networks pricelist (0% to 12% discount)	0%	Yes
Choice Solutions	Palo Alto pricelist	10%	No
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No

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Premier LogiTech	Premier LogiTech pricelist (30% to 35% discount)	30%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
Solid Border	Procera pricelist (0% to 11% discount)	0%	Yes
ProComputing Corp.	ProComputing pricelist	2%	No
Crystal Communications LTD	Proxim pricelist (10% to 38% discount)	10%	Yes
Crystal Communications LTD	Radio Waves pricelist	24%	Yes
Solid IT Networks	Radware pricelist	35%	No
Solid Border	Radware pricelist (0% to 12% discount)	0%	Yes
JTS	Radwin pricelist	21%	Yes
Crystal Communications LTD	Radwin pricelist	20.75%	No
Solid Border	Rapid7 pricelist (0% to 10% discount)	0%	Yes
DeltaWare Inc.	Raritrans pricelist	25%	Yes
Solid Border	RedSeal pricelist (0.5% to 0.75% discount)	5%	Yes
Solid IT Networks	Riverbed pricelist	5%	Yes
Solid Border	Riverbed pricelist (0% to 9.2% discount)	0%	Yes
Rocky Mountain RAM	Rocky Mountain Ram catalog	20%	Yes
Black Rock Technology Group	Ruckus pricelist (5% to 30% discount)	5%	Yes
Solid Border	Scalable pricelist (5% to 8.75% discount)	5%	Yes
Sentinel Intrusion Prevention Systems	Sentinel Intrusion Prevention pricelist	0%	Yes
Marsh Cable and Connectors	Signamax- Active Networking pricelist	20%	No
Crystal Communications LTD	Siklu pricelist	20%	Yes
JTS	Siklu pricelist (18% to 56% discount)	12%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
Solid Border	SolarWinds pricelist (0.75% to 9.25% discount)	5%	Yes
Solid Border	Solid Border pricelist (3% to 5% discount)	3%	Yes
Superior Alarms	Sonic Wall pricelist	5%	Yes
Solid Border	Sophos pricelist (2.5% to 20.25% discount)	2.5%	Yes
Solid Border	Sourcefire pricelist (5.5% to 24.5% discount)	5.5%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	No

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Crystal Communications LTD	Telrad pricelist	21%	Yes
JTS	Telrad pricelist (16% to 30% discount)	16%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Touch Enterprises	Touch Enterprises pricelist	25%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	Yes
DeltaWare Inc.	Triplite pricelist	37%	Yes
Solid IT Networks	Triplite pricelist	30%	No
Network Alliance LLC	Tripp-Lite pricelist	30%	No
Crystal Communications LTD	Trustwave pricelist (5% to 20% discount)	5%	Yes
Valiant National AV Supply	Valiant National catalog	5%	No
Ruckus Wireless, Inc.	Virtual SmartCell Gateway pricelist	30%	Yes
Enable IT Solutions, Inc	WatchGuard pricelist	8%	Yes
Wave Computers	Wave Computers pricelist	10%	Yes
JourneyEd.com	www.academicsuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 40% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
DakTech	www.daktech.com	20%	Yes
EST Group, LLC	www.dell.com	20%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	30%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes

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3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	No
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	No
Yates Company, LLC	www.y8scoparts.com	0%	No
Network Alliance LLC	Xirrus pricelist (4.5% to 29.5% discount)	4.5%	Yes
JTS	Xirrus pricelist (5% to 11% discount)	5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Ruckus Wireless, Inc.	ZoneDirector pricelist	30%	Yes
Ruckus Wireless, Inc.	ZoneFlex pricelist	30%	Yes
Zones, Inc.	Zones pricelist	7%	Yes

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4 Discount (%) Off Catalog/Pricelist for Cabling Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Marsh Cable and Connectors	Acme Staple pricelist	15%	Yes
Advanced PC Products, Inc.	Advanced PC pricelist	10%	Yes
AISYS Consulting	Aisys Consulting pricelist (5% to 10% discount)	0%	Yes
Altex Electronics, Ltd.	Altex Electronic's catalog	10%	Yes
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	Yes
Marsh Cable and Connectors	Azco Technologies pricelist	5%	Yes
Solid IT Networks	Belden pricelist	20%	Yes
B & B Telecom and Data Solutions	Belden pricelist	10%	No
Marsh Cable and Connectors	BES Manufacturing pricelist	5%	Yes
B & B Telecom and Data Solutions	B-Line pricelist	10%	Yes
Marsh Cable and Connectors	Brother pricelist	10%	Yes
Marsh Cable and Connectors	Cablofil pricelist	0%	Yes
Solid IT Networks	Chatsworth Products, Inc. (CPI) pricelist	15%	Yes
Cielo Systems International	Cielo Systems International pricelist	15%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Solid IT Networks	Commscope / Systemax pricelist	25%	Yes
DeltaWare Inc.	Comtran pricelist	0%	Yes
Solid IT Networks	Cooper B-Line pricelist	8%	Yes
Communication Concepts	Crestron pricelist	40%	Yes
Crystal Communications LTD	Crystal Communications DIR pricelist	48.75%	Yes
Datavox	DataVox pricelist (10% to 24% discount)	10%	Yes
Marsh Cable and Connectors	Dymo Industrial pricelist	20%	Yes
Marsh Cable and Connectors	Eclipse Tools pricelist	10%	Yes
EDCO	EDCO pricelist	5%	Yes
Education 2000	Education 2000 pricelist	0%	No
Marsh Cable and Connectors	Erico pricelist	8%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Marsh Cable and Connectors	Greenlee pricelist	5%	Yes

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Black Rock Technology Group	Griffin pricelist (5% to 30% discount)	5%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No
Marsh Cable and Connectors	ICC pricelist	7%	No
Superior Alarms	ICC pricelist	30%	Yes
Marsh Cable and Connectors	Ideal Industries pricelist	5%	Yes
Infinity Connections, Inc.	Infinity Connections pricelist	10%	Yes
Marsh Cable and Connectors	Intracom pricelist	8%	Yes
Marsh Cable and Connectors	Klein Tools pricelist	20%	Yes
Marsh Cable and Connectors	L.H. Dottie pricelist	5%	Yes
Marsh Cable and Connectors	Leviton Network Solutions pricelist	10%	Yes
Superior Alarms	Leviton pricelist	30%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	No
Marsh Cable and Connectors	Middle Atlantic Products pricelist	10%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
B & B Telecom and Data Solutions	Mohawk pricelist	10%	Yes
Nationwide Network Technologies, I	Nationwide Network Technologies pricelist	10%	Yes
Marsh Cable and Connectors	Optical Wavelength Laboratories Inc. pricelist	0%	Yes
Superior Alarms	Ortronics pricelist	30%	Yes
B & B Telecom and Data Solutions	Panduit pricelist	10%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes
Marsh Cable and Connectors	Philmore pricelist	25%	Yes
Marsh Cable and Connectors	Platinum Tools pricelist	10%	Yes
Marsh Cable and Connectors	PPC pricelist	5%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	Yes
Marsh Cable and Connectors	Quest Manufacturing pricelist	8%	Yes

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Marsh Cable and Connectors	Quest Technology pricelist	20%	Yes
Marsh Cable and Connectors	Quiktron- Copper pricelist	0%	Yes
Marsh Cable and Connectors	Quiktron- Fiber pricelist	15%	Yes
Marsh Cable and Connectors	Signamax- Active Networking pricelist	20%	Yes
Marsh Cable and Connectors	Signamax- Premise pricelist	20%	Yes
DeltaWare Inc.	Signamax pricelist	0%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
Southwest Networks, Inc.	Southwest Networks pricelist	40%	Yes
Starr Telecom	Starr Telecom pricelist	10%	Yes
Black Rock Technology Group	Startech pricelist (5% to 30% discount)	5%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	No
Superior Fiber & Data Services, Inc.	Superior Fiber & Data Services Cabling pricelist	5%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Touch Enterprises	Touch Enterprises pricelist	25%	No
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
Marsh Cable and Connectors	TrippLite pricelist	15%	Yes
Valiant National AV Supply	Valiant National catalog	5%	Yes
Marsh Cable and Connectors	Vanco International pricelist	20%	Yes
Marsh Cable and Connectors	Video Mount Products pricelist	15%	Yes
Vivo Technology	Vivo Technology pricelist	20%	Yes
Wave Computers	Wave Computers pricelist	10%	Yes
Communication Concepts	West Penn pricelist	7%	Yes
JourneyEd.com	www.academicsuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 40% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
AVES Audio Visual Systems, Inc.	www.comprehensive.com	20%	Yes

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EST Group, LLC	www.dell.com	10%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
AVES Audio Visual Systems, Inc.	www.kramerus.com	35%	Yes
LD Products	www.ldproducts.com	30%	Yes
AVES Audio Visual Systems, Inc.	www.libav.com	25%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
AVES Audio Visual Systems, Inc.	www.procosound.com	38%	Yes
AVES Audio Visual Systems, Inc.	www.rhcholdings.net	38%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
AVES Audio Visual Systems, Inc.	www.whirlwindusa.com	20%	Yes
Yates Company, LLC	www.y8scoparts.com	0%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	26.5%	Yes

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5 Discount (%) Off Catalog/Pricelist for Digital Signage Products

Vendor	Vendor Catalog Info	Percent Discount	Award
AISYS Consulting	Aisys Consulting pricelist (5% to 25% discount)	0%	Yes
Altex Electronics, Ltd.	Altex Electronic's catalog	5%	No
Antares Development Corporation	Antares Development Corporation catalog	10%	No
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	No
ByteSpeed	ByteSpeed pricelist	0%	Yes
ImageNet Consulting, LLC	Carousel pricelist	15%	Yes
Cielo Systems International	Cielo Systems International pricelist	15%	No
CMC Network Solutions	CMC Network Solutions pricelist	10%	No
Communication Concepts	Crestron pricelist	40%	Yes
EDCO	EDCO pricelist	5%	Yes
Education 2000	Education 2000 pricelist	0%	No
Black Rock Technology Group	Epson pricelist (5% to 30% discount)	5%	Yes
Communication Concepts	Extron pricelist	35%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Black Rock Technology Group	Lenovo pricelist (5% to 30% discount)	5%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Nutrislice, Inc.	Nutrislice pricelist (5% to 20% discount)	5%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	No
Black Rock Technology Group	Ricoh pricelist (5% to 30% discount)	5%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
Tekvisions, Inc.	TekVisions pricelist	10%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No

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Technology For Education	TFE pricelist	35%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
Valiant National AV Supply	Valiant National catalog	5%	Yes
Marsh Cable and Connectors	Vanco International pricelist	20%	No
Marsh Cable and Connectors	Video Mount Products pricelist	15%	No
ACP Direct	www.acpdirect.com	0%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (15% to 40% discount)	20%	Yes
CCS Presentation Systems	www.amx.com	30%	Yes
CCS Presentation Systems	www.barco.com (5% to 7% discount)	5%	Yes
CCS Presentation Systems	www.benq.com	1%	Yes
CCS Presentation Systems	www.brightsign.biz.com (4% to 14% discount)	4%	Yes
CCS Presentation Systems	www.c2g.com	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
CCS Presentation Systems	www.chiefmfg.com (20% to 35% discount)	20%	Yes
CCS Presentation Systems	www.christiedigital.com (12% to 38% discount)	12%	Yes
CCS Presentation Systems	www.cisco.com	16%	No
CCS Presentation Systems	www.crestron.com	30%	Yes
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	Yes
CCS Presentation Systems	www.cyviz.com	6%	Yes
DakTech	www.daktech.com	20%	No
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
Manda Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
CCS Presentation Systems	www.extron.com	15%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
CCS Presentation Systems	www.infocus displays	3%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
CCS Presentation Systems	www.jbl.com	20%	Yes
CCS Presentation Systems	www.kramerelectronics.com	30%	No

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AVES Audio Visual Systems, Inc.	www.kramerus.com	35%	Yes
CCS Presentation Systems	www.lg.com (2% to 12% discount)	2%	No
AVES Audio Visual Systems, Inc.	www.lgusa.com	12%	Yes
AVES Audio Visual Systems, Inc.	www.necdisplay.com	10%	Yes
CCS Presentation Systems	www.necdisplays.com (2% to 10% discount)	2%	No
CCS Presentation Systems	www.omnivex	8%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
CCS Presentation Systems	www.peerless-av.com	35%	Yes
CCS Presentation Systems	www.pro.sony.com	25%	Yes
CCS Presentation Systems	www.samsung.com (2% to 31% discount)	2%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
CCS Presentation Systems	www.sharpconsumerdisplays.com	5%	Yes
CCS Presentation Systems	www.sharpdisplays.com (4% to 16% discount)	4%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
CCS Presentation Systems	www.trms.com	3%	Yes
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
CCS Presentation Systems	www.vbrick.com	12%	Yes
Virtucom	www.virtucom.com	0%	Yes
CCS Presentation Systems	www.visix.com (4% to 20% discount)	4%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	9.5%	Yes

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6 Discount (%) Off Catalog/Pricelist for Technology Related Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Marsh Cable and Connectors	Acme Staple pricelist	15%	Yes
AISYS Consulting	Aisys Consulting pricelist (5% to 10% discount)	5%	Yes
Marsh Cable and Connectors	Altronix pricelist	5%	Yes
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	Yes
Marsh Cable and Connectors	Azco Technologies pricelist	5%	Yes
Enable IT Solutions, Inc	BadgePass pricelist	20%	Yes
Marsh Cable and Connectors	BES Manufacturing pricelist	5%	Yes
Marsh Cable and Connectors	Bogen Communications Inc. pricelist	10%	Yes
Marsh Cable and Connectors	Brother pricelist	10%	Yes
Marsh Cable and Connectors	Cablofil pricelist	0%	Yes
Marsh Cable and Connectors	Camden Door Controls pricelist	30%	Yes
Communication Concepts	Chief pricelist	11%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	Yes
Cyber Acoustics	Cyber Acoustics pricelist	0%	Yes
Enable IT Solutions, Inc	Datacard ID pricelist	20%	Yes
Don Johnston Incorporated	Don Johnson Accessible Technology pricelist	0%	Yes
Communication Concepts	Draper pricelist	35%	Yes
Marsh Cable and Connectors	Dymo Industrial pricelist	20%	Yes
Earthwalk Communications, Inc.	EarthWalk Communications pricelist	57%	Yes
Marsh Cable and Connectors	Eclipse Tools pricelist	10%	Yes
EDCO	EDCO pricelist	5%	Yes
Education 2000	Education 2000 pricelist	0%	Yes
Enable IT Solutions, Inc	Enable IT pricelist	15%	Yes
Marsh Cable and Connectors	Erico pricelist	8%	Yes
Marsh Cable and Connectors	EverFocus pricelist	30%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Gaggle.Net, Inc.	Gaggle pricelist	0%	Yes
Gaggle.Net, Inc.	Gaggle.net pricelist	0%	Yes

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Marsh Cable and Connectors	Greenlee pricelist	5%	Yes
Black Rock Technology Group	Griffin pricelist (5% to 30% discount)	5%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Marsh Cable and Connectors	ICC pricelist	7%	Yes
Marsh Cable and Connectors	Ideal Industries pricelist	5%	Yes
Information Support Concepts, Inc	Information Support Concepts pricelist	2%	Yes
Intelligent Technology Solutions	Intelligent Technology Solutions Office Machine pricelist	10%	Yes
Marsh Cable and Connectors	Intracom pricelist	8%	Yes
Testequity LLC	Keysight pricelist	10.97%	Yes
Marsh Cable and Connectors	Klein Tools pricelist	20%	Yes
Marsh Cable and Connectors	L.H. Dottie pricelist	5%	Yes
Marsh Cable and Connectors	Leviton Network Solutions pricelist	10%	Yes
Lifetime Memory Products, Inc	Lifetime Memory Products pricelist	2%	Yes
Communication Concepts	Lowell pricelist	6%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	No
Marsh Cable and Connectors	Middle Atlantic Products pricelist	10%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	No
Network Alliance LLC	Nimble pricelist	5%	Yes
Marsh Cable and Connectors	Optical Wavelength Laboratories Inc. pricelist	0%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes
Communication Concepts	Peerless pricelist	25%	Yes
Marsh Cable and Connectors	Philmore pricelist	25%	Yes
Marsh Cable and Connectors	Platinum Tools pricelist	10%	Yes
Enable IT Solutions, Inc	Polaroid ID pricelist	20%	Yes

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Marsh Cable and Connectors	PPC pricelist	5%	Yes
Premier LogiTech	Premier LogiTech pricelist	3%	Yes
Print Cube Inc	Printcube pricelist	25%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	Yes
ProComputing Corp.	ProComputing pricelist	2%	Yes
Marsh Cable and Connectors	Quest Manufacturing pricelist	8%	Yes
Marsh Cable and Connectors	Quest Technology pricelist	20%	Yes
Marsh Cable and Connectors	Quiktron- Copper pricelist	0%	Yes
Marsh Cable and Connectors	Quiktron- Fiber pricelist	15%	Yes
Records Consultants, Inc.	RCI pricelist	11%	Yes
Sentinel Intrusion Prevention Systems	Sentinel Intrusion Prevention pricelist	0%	Yes
Marsh Cable and Connectors	Signamax- Active Networking pricelist	20%	Yes
Marsh Cable and Connectors	Signamax- Premise pricelist	20%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
Black Rock Technology Group	Startech pricelist (5% to 30% discount)	5%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
T&G ID Systems, Inc.	T&G Identification Systems pricelist	24%	Yes
Testequity LLC	Tektronix pricelist	11.01%	Yes
Tekvisions, Inc.	TekVisions pricelist	10%	Yes
Testequity LLC	Testequity pricelist	5.71%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Touch Enterprises	Touch Enterprises pricelist	25%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
Marsh Cable and Connectors	TrippLite pricelist	15%	Yes
Valiant National AV Supply	Valiant National catalog	5%	Yes
Marsh Cable and Connectors	Vanco International pricelist	20%	Yes
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	Yes
Marsh Cable and Connectors	Video Mount Products pricelist	15%	Yes

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Vivo Technology	Vivo Technology pricelist	20%	Yes
VRW International LLC	VWR Triumph pricelist	5%	Yes
Wave Computers	Wave Computers pricelist	10%	Yes
JourneyEd.com	www.academicssuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 50% discount)	20%	Yes
Buyquest, Inc	www.buyquest.com (1% to 7% discount)	1%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Findaway World, LLC	www.findawayworld.com (0% to 25% discount)	0%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	15%	Yes
ReverTech Solutions	www.parts.revertech.net	5%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	2%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

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7 Discount (%) Off Catalog/Pricelist for Technology Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
CMC Network Solutions	CMC Network Solutions pricelist	5%	Yes
Education 2000	Education 2000 pricelist	0%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No
Industrial Communications	Industrial Communications pricelist	15%	Yes
Intelligent Technology Solutions	Intelligent Technology Solutions Office Machine pricelist	10%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	No
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes
Print Cube Inc	Printcube pricelist	25%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	Yes
Ruckus Wireless, Inc.	Ruckus pricelist	10%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	No
Superior Alarms	Superior Alarms pricelist	30%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	Yes
Vivo Technology	Vivo Technology pricelist	20%	Yes
VRW International LLC	VWR Triumph pricelist	5%	No
Wave Computers	Wave Computers pricelist	10%	Yes

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JourneyEd.com	www.academicsuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 40% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
ReverTech Solutions	www.parts.revertech.net	5%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
Printer Parts Exchange	www.printerparts-exchange.com	15%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

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8 Discount (%) Off Catalog/Pricelist for All Other Technology Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Marsh Cable and Connectors	Acme Staple pricelist	15%	Yes
Marsh Cable and Connectors	Altronix pricelist	5%	Yes
Anywhere Cart DbA PC & MacExcha	Anywhere Cart pricelist	8%	Yes
Solid IT Networks	APC pricelist	20%	No
Associated Time and Parking Control	Associated Time pricelist	10%	Yes
Audio Visual Aids Corp	Audio Visual Aids Corp. pricelist (0% to 69% discount)	0%	Yes
Automated Financial System	Automated Financial Systems pricelist	5%	Yes
AVES Audio Visual Systems, Inc.	Aves Audio Visual pricelist (10% to 75% discount)	10%	Yes
Superior Fiber & Data Services, Inc.	Axis pricelist	0%	Yes
Marsh Cable and Connectors	Azco Technologies pricelist	5%	No
Beanstalk Web Solutions	Beanstalk Web Solutions pricelist	25%	Yes
Marsh Cable and Connectors	BES Manufacturing pricelist	5%	Yes
Communication Concepts	Biamp pricelist	32%	Yes
Marsh Cable and Connectors	Bogen Communications Inc. pricelist	10%	Yes
Marsh Cable and Connectors	Brother pricelist	10%	Yes
Marsh Cable and Connectors	Cablofil pricelist	0%	Yes
Marsh Cable and Connectors	Camden Door Controls pricelist	30%	Yes
ImageNet Consulting, LLC	Chief pricelist	25%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Cyber Acoustics	Cyber Acoustics pricelist	0%	Yes
Don Johnston Incorporated	Don Johnson Accessible Technology pricelist	0%	Yes
Marsh Cable and Connectors	Dymo Industrial pricelist	20%	Yes
Earthwalk Communications, Inc.	EarthWalk Communications pricelist	57%	Yes
Marsh Cable and Connectors	Eclipse Tools pricelist	10%	Yes
EDCO	EDCO pricelist	5%	Yes
Education 2000	Education 2000 pricelist	0%	Yes
Marsh Cable and Connectors	Erico pricelist	8%	Yes
Marsh Cable and Connectors	EverFocus pricelist	30%	Yes

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Communication Concepts	Extron pricelist	35%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Gaggle.Net, Inc.	Gaggle pricelist	0%	Yes
Marsh Cable and Connectors	Greenlee pricelist	5%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No
Marsh Cable and Connectors	ICC pricelist	7%	Yes
Marsh Cable and Connectors	Ideal Industries pricelist	5%	Yes
Information Support Concepts, Inc	Information Support Concepts pricelist	2%	Yes
Intelligent Technology Solutions	Intelligent Technology Solutions Office Machine pricelist	10%	Yes
Marsh Cable and Connectors	Intracom pricelist	8%	Yes
K12 Solutions	K12 Recertified pricelist	5%	Yes
KeyWarden Systems Partners, LLP	Key Ring pricelist	5%	Yes
KeyWarden Systems Partners, LLP	KeyBank Illuminated pricelist	5%	Yes
KeyWarden Systems Partners, LLP	KeyBank Touch pricelist	5%	Yes
Testequity LLC	Keysight pricelist	10.97%	Yes
KeyWarden Systems Partners, LLP	KeyWatcher Illuminated pricelist	5%	Yes
KeyWarden Systems Partners, LLP	KeyWatcher Touch pricelist	5%	Yes
Marsh Cable and Connectors	Klein Tools pricelist	20%	Yes
Marsh Cable and Connectors	L.H. Dottie pricelist	5%	Yes
Marsh Cable and Connectors	Leviton Network Solutions pricelist	10%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	No
Marsh Cable and Connectors	Middle Atlantic Products pricelist	10%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes

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Marsh Cable and Connectors	Optical Wavelength Laboratories Inc. pricelist	0%	Yes
Pantograms Manufacturing Company,	Pantograms pricelist	0%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes
Marsh Cable and Connectors	Philmore pricelist	25%	Yes
Marsh Cable and Connectors	Platinum Tools pricelist	10%	Yes
KeyWarden Systems Partners, LLP	Powercheck pricelist	5%	Yes
Marsh Cable and Connectors	PPC pricelist	5%	Yes
Premier LogiTech	Premier LogiTech pricelist	20%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	Yes
CCS Presentation Systems	pro.sony.com	25%	Yes
ProComputing Corp.	ProComputing pricelist	2%	Yes
Marsh Cable and Connectors	Quest Manufacturing pricelist	8%	Yes
Marsh Cable and Connectors	Quest Technology pricelist	20%	Yes
Marsh Cable and Connectors	Quiktron- Copper pricelist	0%	Yes
Marsh Cable and Connectors	Quiktron- Fiber pricelist	15%	Yes
ImageNet Consulting, LLC	Samsung Display pricelist	25%	Yes
Superior Fiber & Data Services, Inc.	Samsung Techwin pricelist	0%	Yes
Sentinel Intrusion Prevention Systems	Sentinel Intrusion Prevention pricelist	0%	Yes
Marsh Cable and Connectors	Signamax- Active Networking pricelist	20%	Yes
Marsh Cable and Connectors	Signamax- Premise pricelist	20%	Yes
Smartgroup Systems	Smart Group Systems pricelist (0% to 20% discount)	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Superior Alarms	Superior Alarms pricelist	0%	Yes
T&G ID Systems, Inc.	T&G Identification Systems pricelist	24%	Yes
Testequity LLC	Tektronix pricelist	11.01%	Yes
Tekvisions, Inc.	TekVisions pricelist	10%	Yes
Testequity LLC	Testequity pricelist	5.71%	Yes
Texthelp Inc.	TextHelp pricelist	0%	Yes
Technology For Education	TFE pricelist	35%	Yes

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Toshiba Business Solutions	Toshiba Business Solutions pricelist	20%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
Marsh Cable and Connectors	TrippLite pricelist	15%	Yes
Solid IT Networks	Valcom pricelist	5%	Yes
Marsh Cable and Connectors	Vanco International pricelist	20%	Yes
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	Yes
Marsh Cable and Connectors	Video Mount Products pricelist	15%	Yes
CCS Presentation Systems	video-furn.com	18%	No
Vivo Technology	Vivo Technology pricelist	20%	Yes
VRW International LLC	VWR Triumph pricelist	5%	Yes
Wave Computers	Wave Computers pricelist	10%	Yes
JourneyEd.com	www.academicsuperstore.com	6%	Yes
ACP Direct	www.acpdirect.com	0%	Yes
CCS Presentation Systems	www.akg.com	25%	Yes
CCS Presentation Systems	www.altinex.com	17%	Yes
CCS Presentation Systems	www.amk.com	41%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 40% discount)	20%	Yes
CCS Presentation Systems	www.amx.com	30%	Yes
CCS Presentation Systems	www.analogway.com	10%	Yes
CCS Presentation Systems	www.anchoraudio.com	25%	No
CCS Presentation Systems	www.anthro.com	27%	Yes
CCS Presentation Systems	www.apc.com	23%	Yes
CCS Presentation Systems	www.atlassound.com	32%	No
CCS Presentation Systems	www.atlona.com	16%	Yes
CCS Presentation Systems	www.audioenhancement.com (16% to 35% discount)	16%	No
CCS Presentation Systems	www.audiotechnica.com (15% to 20% discount)	15%	No
CCS Presentation Systems	www.auroramultimedia.com	23%	Yes
CCS Presentation Systems	www.avermedia.com (2% to 10% discount)	2%	No
AVES Audio Visual Systems, Inc.	www.avermedia-usa.com	18%	Yes
CCS Presentation Systems	www.avteq.net	27%	Yes

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CCS Presentation Systems	www.balt.net	38%	No
CCS Presentation Systems	www.barco.com (5% to 7% discount)	5%	Yes
CCS Presentation Systems	www.beyerdynamic.com	7%	Yes
CCS Presentation Systems	www.biamp.com	25%	Yes
CCS Presentation Systems	www.blondertongue.com	3%	Yes
CCS Presentation Systems	www.bmsmichigan.com	27%	Yes
CCS Presentation Systems	www.bose.com (5% to 16% discount)	5%	No
CCS Presentation Systems	www.bretford.com	27%	No
CCS Presentation Systems	www.bssaudio.com	12%	No
Buyquest, Inc	www.buyquest.com (1% to 7% discount)	1%	Yes
CCS Presentation Systems	www.c2g.com	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
CCS Presentation Systems	www.cambridgesound.com	13%	No
Camcor, Inc.	www.camcor.com	3%	Yes
CCS Presentation Systems	www.canon.com	7%	Yes
CCS Presentation Systems	www.casio.com	6%	No
AVES Audio Visual Systems, Inc.	www.casio.com	10%	Yes
CCS Presentation Systems	www.chiefmfg.com (20% to 35% discount)	20%	Yes
CCS Presentation Systems	www.christiedigital.com (12% to 38% discount)	12%	Yes
CCS Presentation Systems	www.cisco.com	16%	Yes
CCS Presentation Systems	www.clearone.com	30%	Yes
CCS Presentation Systems	www.clockaudio.com	25%	No
CCS Presentation Systems	www.connectrac.com	5%	Yes
CCS Presentation Systems	www.copernicused.com	18%	Yes
CCS Presentation Systems	www.covid.com (18% to 30% discount)	18%	Yes
CCS Presentation Systems	www.crestron.com	30%	Yes
AVES Audio Visual Systems, Inc.	www.crestron.com	25%	No
CCS Presentation Systems	www.crownaudio.com (15% to 40% discount)	15%	No
CCS Presentation Systems	www.cyviz.com	6%	Yes
CCS Presentation Systems	www.da-lite.com	25%	Yes

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CCS Presentation Systems	www.digitalprojection.com	12%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
CCS Presentation Systems	www.displaydevices.com	12%	Yes
CCS Presentation Systems	www.diversitrack.com	25%	Yes
CCS Presentation Systems	www.draperinc.com	25%	Yes
CCS Presentation Systems	www.dukane.com	36%	Yes
CCS Presentation Systems	www.eaw.com	25%	Yes
CCS Presentation Systems	www.e-beam.com	15%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
CCS Presentation Systems	www.electro-voice.com	12%	No
CCS Presentation Systems	www.elmoussa.com	5%	No
AVES Audio Visual Systems, Inc.	www.elmoussa.com	22%	Yes
CCS Presentation Systems	www.elo.com	6%	Yes
AVES Audio Visual Systems, Inc.	www.epson.com	6%	Yes
CCS Presentation Systems	www.epson.com (3% to 25% discount)	3%	Yes
CCS Presentation Systems	www.ergotron.com	5%	Yes
CCS Presentation Systems	www.eurodesignsystems.com (15% to 30% discount)	15%	Yes
CCS Presentation Systems	www.evoko.se	12%	Yes
CCS Presentation Systems	www.exactfurniture.com	26%	No
CCS Presentation Systems	www.extron.com	15%	Yes
AVES Audio Visual Systems, Inc.	www.folsom.com	14%	Yes
CCS Presentation Systems	www.frontrowaudio.com	3%	No
CCS Presentation Systems	www.furmanaudio.com	35%	No
CCS Presentation Systems	www.gefen.com	23%	No
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
CCS Presentation Systems	www.hallresearch.com	12%	Yes
CCS Presentation Systems	www.hitachi.com (10% to 35% discount)	10%	Yes
AVES Audio Visual Systems, Inc.	www.infocus.com	18%	Yes
CCS Presentation Systems	www.infocus.com (3% to 16% discount)	3%	No

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IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
CCS Presentation Systems	www.jbl.com	20%	No
CCS Presentation Systems	www.jelcoinc.com	17%	Yes
CCS Presentation Systems	www.juicegoose.com	3%	Yes
CCS Presentation Systems	www.klipsch.com	23%	Yes
CCS Presentation Systems	www.kramerelectronics.com	30%	Yes
CCS Presentation Systems	www.labgruppen.com	20%	Yes
LD Products	www.ldproducts.com	15%	Yes
CCS Presentation Systems	www.lectrosonics.com	12%	Yes
CCS Presentation Systems	www.lg.com (2% to 12% discount)	2%	No
AVES Audio Visual Systems, Inc.	www.lgusa.com	12%	Yes
CCS Presentation Systems	www.libertycable.com	20%	Yes
CCS Presentation Systems	www.lifesize.com (6% to 10% discount)	6%	Yes
CCS Presentation Systems	www.listentech.com	10%	Yes
CCS Presentation Systems	www.lumens.com	25%	Yes
CCS Presentation Systems	www.magenta-research.com	12%	Yes
CCS Presentation Systems	www.marshallfurniture.com	5%	No
CCS Presentation Systems	www.middleatlantic.com (20% to 35% discount)	20%	Yes
CCS Presentation Systems	www.navitar.com	12%	Yes
CCS Presentation Systems	www.necdisplay.com (2% to 30% discount)	2%	Yes
CCS Presentation Systems	www.optoma.com	35%	No
AVES Audio Visual Systems, Inc.	www.optomausa.com	42%	Yes
CCS Presentation Systems	www.owi-inc.com	35%	Yes
CCS Presentation Systems	www.panasonicprojectors.com (5% to 15% discount)	5%	Yes
ReverTech Solutions	www.parts.revertech.net	5%	Yes
PCM Gov, Inc.	www.pcmg.com	8%	Yes
CCS Presentation Systems	www.peerless-av.com	35%	Yes
CCS Presentation Systems	www.pelican.com	28%	Yes
CCS Presentation Systems	www.planar.com	5%	Yes
CCS Presentation Systems	www.polycom.com	5%	Yes

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CCS Presentation Systems	www.purelinkav.com	12%	Yes
CCS Presentation Systems	www.qsc.com	20%	No
CCS Presentation Systems	www.rdlnet.com	25%	Yes
CCS Presentation Systems	www.recordexusa.com	36%	Yes
CCS Presentation Systems	www.revolabs.com	5%	Yes
CCS Presentation Systems	www.rgbspectrum.com	11%	Yes
CCS Presentation Systems	www.roemtech.com	25%	Yes
AVES Audio Visual Systems, Inc.	www.samsung.com	9%	Yes
CCS Presentation Systems	www.samsung.com (2% to 31% discount)	2%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
CCS Presentation Systems	www.sennheiser.com	5%	No
CCS Presentation Systems	www.sharppusa.com (4% to 16% discount)	4%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
CCS Presentation Systems	www.shure.com (15% to 30% discount)	15%	No
CCS Presentation Systems	www.smarttech.com	0%	Yes
CCS Presentation Systems	www.soundcraft.com	18%	No
CCS Presentation Systems	www.spcontrols.com	22%	Yes
CCS Presentation Systems	www.spectrumfurniture.com	40%	No
CCS Presentation Systems	www.stewartfilmscreen.com	18%	Yes
CCS Presentation Systems	www.svsi.com	6%	Yes
CCS Presentation Systems	www.tannoy.com	30%	Yes
CCS Presentation Systems	www.tascam.com	12%	Yes
3-C Technology	www.team3c.com	20%	Yes
CCS Presentation Systems	www.tekvox.com	18%	No
Cadan Technologies	www.tfeinc.com	13%	No
AVES Audio Visual Systems, Inc.	www.thehovercam.com	6%	Yes
CCS Presentation Systems	www.toaelectronics.com	16%	Yes
CCS Presentation Systems	www.tripplite.com	34%	Yes
CCS Presentation Systems	www.trms.com	3%	Yes
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes

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Synetra, Inc.	www.usm.channelonline.com	2%	Yes
CCS Presentation Systems	www.vaddio.com (3% to 15% discount)	3%	Yes
CCS Presentation Systems	www.vbrick.com	12%	Yes
Virtucom	www.virtucom.com	0%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
CCS Presentation Systems	www.winsted.com	12%	Yes
CCS Presentation Systems	www.wirelesscomputing.com	12%	Yes
CCS Presentation Systems	www.wiremold.com	30%	Yes
CCS Presentation Systems	www.wolfvision.com	12%	Yes
CCS Presentation Systems	www.yamahaproaudio.com (15% to 25% discount)	15%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Ruckus Wireless, Inc.	Zone Flex pricelist	10%	Yes
Ruckus Wireless, Inc.	ZoneFlex pricelist	10%	Yes
Zones, Inc.	Zones pricelist	0%	Yes

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9 Discount (%) Off Catalog/Pricelist for Electronic Asset Recovery and Disposal Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Austin Tele-Services	Austin-Tele Services pricelist	0%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist	0%	Yes
CDI Computer Dealers INC	ITAD pricelist	10%	Yes
KeyWarden Systems Partners, LLP	KeyWarden pricelist	15%	No
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	No
Premier LogiTech	Premier LogiTech pricelist	10%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	No
Records Consultants, Inc.	RCI pricelist (9% to 20% discount)	9%	Yes
Solid IT Networks	Solid IT Networks pricelist	15%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	No
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	No
AmPem Electronics and Services, Inc	www.ampem.com	0%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	25%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
PCM Gov, Inc.	www.pcmg.com	10%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Virtucom	www.virtucom.com	0%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No

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Zones, Inc.

Zones pricelist

4%

Yes

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10 Discount (%) Off Catalog/Pricelist for Technology Related Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Austin Tele-Services	Aruba Networks pricelist (3% to 10% discount)	3%	Yes
Solid IT Networks	Avocent pricelist	10%	Yes
Solid IT Networks	Barracuda pricelist	5%	Yes
Encore Technology Group	Block of Time pricelist	0%	Yes
Austin Tele-Services	Brocade pricelist	15%	Yes
CCS Presentation Systems	CCS Presentation Systems pricelist (5% to 10% discount)	5%	Yes
Network Alliance LLC	Cisco pricelist (10% to 30% discount)	10%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	Yes
Communication Concepts	Communications Concepts pricelist	15%	Yes
Solid IT Networks	DataGravity pricelist	5%	Yes
Austin Tele-Services	Dell pricelist (5% to 15% discount)	5%	Yes
Enable IT Solutions, Inc	Enable IT pricelist	5%	Yes
Solid IT Networks	Fatpipe pricelist	10%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist	0%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	No
Industrial Communications	Industrial Communications pricelist (20% to 50% discount)	20%	Yes
Solid IT Networks	Infoblox pricelist	5%	Yes
Solid IT Networks	Leibert EP1 pricelist	10%	Yes
Solid IT Networks	Liebert SP1 pricelist	10%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	Yes
Mercury Communication Services	Mercury Communication Services of Austin pricelist	5%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	Yes

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Print Cube Inc	Printcube pricelist	25%	Yes
Priority Technology Services, Inc.	Priority Technology Services pricelist	0%	No
ProComputing Corp.	ProComputing pricelist	2%	Yes
Solid IT Networks	Radware pricelist	15%	Yes
Solid IT Networks	Riverbed pricelist	2%	Yes
Encore Technology Group	Smart Alert Monitoring pricelist	0%	Yes
Smartgroup Systems	Smart Group Systems pricelist	51%	Yes
Solid Border	Solid Border pricelist (0% to 11.75% discount)	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Superior Alarms	Superior Alarms pricelist	10%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Toshiba Business Solutions	Toshiba Business Solutions pricelist	20%	Yes
Trinity3 Technology	Trinity3 Technology pricelist	5%	Yes
Solid IT Networks	Tripplite pricelist	30%	Yes
Encore Technology Group	TSA pricelist	0%	Yes
Ruckus Wireless, Inc.	WatchDog Maintenance Included	0%	Yes
JourneyEd.com	www.academicssuperstore.com	6%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
CCS Presentation Systems	www.cisco.com	1%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	15%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
CCS Presentation Systems	www.lifesize.com	1%	Yes
PCM Gov, Inc.	www.pcmg.com	6%	Yes
CCS Presentation Systems	www.polycom.com	1%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes

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SHI Government Solutions Inc.	www.shi.com	0%	Yes
CCS Presentation Systems	www.smarttech.com	1%	Yes
Cadan Technologies	www.tfeinc.com	13%	Yes
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	2%	Yes
Virtucom	www.virtucom.com	0%	Yes
Network Alliance LLC	Xirrus pricelist	4.5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

II Discount (%) Off Catalog/Pricelist for Admission Ticket Tracking Software

Vendor	Vendor Catalog Info	Percent Discount	Award
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	No
Newbart Products, Inc.	Newbart pricelist	20%	No
ProComputing Corp.	ProComputing pricelist	2%	No
R.I.G.O.R.	R.I.G.O.R. pricelist	10%	No
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	No
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
PCM Gov, Inc.	www.pcmg.com	5%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	No

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12 Discount (%) Off Catalog/Pricelist for Bill Pay Software and Technology

Vendor	Vendor Catalog Info	Percent Discount	Award
Enable IT Solutions, Inc	BadgePass pricelist	20%	No
Enable IT Solutions, Inc	Datacard ID pricelist	20%	No
ezNetPay	ezNetPay pricelist	0%	Yes
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	No
Enable IT Solutions, Inc	Polaroid ID pricelist	20%	No
ProComputing Corp.	ProComputing pricelist	2%	No
R.I.G.O.R.	R.I.G.O.R. pricelist	10%	No
Smartgroup Systems	Smart Group Systems pricelist	20%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	No
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
PCM Gov, Inc.	www.pcmg.com	5%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	Yes

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13 Discount (%) Off Catalog/Pricelist for Business/Office Software

Vendor	Vendor Catalog Info	Percent Discount	Award
Solid Border	Accellion Kiteworks pricelist	5.76%	Yes
Advanced PC Products, Inc.	Advanced PC pricelist	10%	Yes
Antares Development Corporation	Antares Development Corporation catalog	10%	Yes
Solid Border	AppNeta pricelist	2%	Yes
Solid Border	Aruba pricelist (3% to 28% discount)	3%	Yes
Associated Time and Parking Control	Associated Time & Parking Controls pricelist	10%	No
Enable IT Solutions, Inc	BadgePass pricelist	20%	Yes
Solid Border	Barracuda pricelist	5%	Yes
Solid Border	BlueCat pricelist (2.25% to 12.75% discount)	2.25%	Yes
Solid Border	BlueCoat pricelist (2.75% to 20.75% discount)	2.75%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	Yes
Enable IT Solutions, Inc	Datacard ID pricelist	20%	Yes
Solid Border	eIQ pricelist (0% to 11.75% discount)	0%	Yes
Solid Border	ESET pricelist	7.25%	Yes
FireFly Computers	FireFly Computers pricelist	2%	Yes
Solid Border	Fortinet pricelist (9.25% to 20.75% discount)	9.25%	Yes
Gaggle.Net, Inc.	Gaggle pricelist	0%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Solid Border	Impulse Point pricelist (4.25% to 15.25% discount)	4.25%	Yes
Solid Border	Intel Security pricelist (0% to 15% discount)	0%	Yes
Ion Wave Technologies	IonWave eProcurement Solutions pricelist	0%	Yes
Solid Border	IronPort pricelist (11% to 27.75% discount)	11%	Yes
Solid Border	IXIA pricelist	4.75%	Yes
Solid Border	JAMF pricelist	0.5%	Yes
Solid Border	KACE pricelist	0.75%	Yes
Solid Border	Kaspersky pricelist (3% to 13% discount)	3%	Yes

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LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Solid Border	Meraki pricelist (2.75% to 35% discount)	2.75%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Solid Border	NetScout pricelist (9.75% to 13.75% discount)	9.75%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes
Solid Border	OpenDNS pricelist	0.75%	Yes
OrgSync, Inc.	OrgSync pricelist	0%	Yes
Solid Border	Palo Alto Networks pricelist (0% to 12% discount)	0%	Yes
Mo mix Solutions	Performance Center for Public Sector pricelist	22%	Yes
Enable IT Solutions, Inc	Polaroid ID pricelist	20%	Yes
Solid Border	Procera pricelist (0% to 11% discount)	0%	Yes
ProComputing Corp.	ProComputing pricelist	2%	Yes
Solid Border	Radware pricelist (0% to 12% discount)	0%	Yes
Solid Border	Rapid7 pricelist (0% to 10% discount)	0%	Yes
Records Consultants, Inc.	RCI pricelist (5% to 15% discount)	5%	Yes
Solid Border	RedSeal pricelist (0.5% to 0.75% discount)	5%	Yes
Solid Border	Riverbed pricelist (0% to 9.2% discount)	0%	Yes
Solid Border	Scalable pricelist (5% to 8.75% discount)	5%	Yes
Smartgroup Systems	Smart Group Systems pricelist	20%	Yes
Solid Border	SolarWinds pricelist (0.75% to 9.25% discount)	5%	Yes
Solid Border	Solid Border pricelist (3% to 5% discount)	3%	Yes
Solid Border	Sophos pricelist (2.5% to 20.25% discount)	2.5%	Yes
Solid Border	Sourcefire pricelist (5.5% to 24.5% discount)	5.5%	Yes
T&G ID Systems, Inc.	T&G Identification Systems pricelist	24%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Wave Computers	Wave Computers pricelist	10%	No
JourneyEd.com	www.academicsuperstore.com	6%	Yes

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AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
DakTech	www.daktech.com	20%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	10%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	0%	No
PCM Gov, Inc.	www.pcmg.com	6%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Virtucom	www.virtucom.com	0%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	Yes

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14 Discount (%) Off Catalog/Pricelist for Desktop/Web Publishing Software

Vendor	Vendor Catalog Info	Percent Discount	Award
Beanstalk Web Solutions	Beanstalk Web Solutions pricelist	25%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	No
FireFly Computers	FireFly Computers pricelist	2%	Yes
Gaggle.Net, Inc.	Gaggle pricelist	0%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
MealViewer	MealViewer pricelist	0%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
ProComputing Corp.	ProComputing pricelist	2%	Yes
R.I.G.O.R.	R.I.G.O.R. pricelist	10%	No
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Wave Computers	Wave Computers pricelist	10%	No
JourneyEd.com	www.academicsuperstore.com	6%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	10%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
LD Products	www.ldproducts.com	0%	No
PCM Gov, Inc.	www.pcmg.com	5%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	Yes

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15 Discount (%) Off Catalog/Pricelist for Instructional Software

Vendor	Vendor Catalog Info	Percent Discount	Award
CDI Computer Dealers INC	CDI Computers Software pricelist (3.17% to 17.5% discount)	3.17%	Yes
Don Johnston Incorporated	Don Johnson Accessible Technology pricelist	0%	Yes
EdTech360, LLC	EdTech360 pricelist	15%	Yes
Education 2000	Education 2000 pricelist	0%	Yes
Mach B Technologies	Edugence pricelist	10%	Yes
Encycopaedia Britannica, Inc.	Encyclopaedia Britannica pricelist (23% to 32% discount)	23%	Yes
FireFly Computers	FireFly Computers pricelist	2%	Yes
Gaggle.Net, Inc.	Gaggle.net pricelist	0%	No
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
IMPACT ESC LLC	Impact Flink Learning Solutions pricelist	0%	Yes
InSync Education	InSync pricelist	0%	Yes
Kishmorr Productions, LLC	Lee Con Angel pricelist (10% to 40% discount)	10%	Yes
MealViewer	MealViewer pricelist	0%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	No
ProComputing Corp.	ProComputing pricelist	2%	Yes
R.I.G.O.R.	R.I.G.O.R. pricelist	10%	Yes
Scientific Minds, LLS	Scientific Minds pricelist	0%	Yes
Sibme	Sibme pricelist	25%	Yes
SmartSchool Systems LLC	SmartSchool Systems pricelist	0%	Yes
KAMICO Instructional Media, Inc.	Starr Connection pricelist	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Sunburst Digital	Sunburst Digital pricelist	0%	Yes
Texas Educational Solutions	Texas Education Solutions pricelist	0%	Yes
Texthelp Inc.	TextHelp pricelist	0%	Yes
Technology For Education	TFE pricelist	35%	Yes
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	Yes
JourneyEd.com	www.academicssuperstore.com	6%	Yes

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AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	No
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Camcor, Inc.	www.camcor.com	3%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	10%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
LD Products	www.ldproducts.com	0%	No
PCM Gov, Inc.	www.pcmg.com	5%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	No

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16 Discount (%) Off Catalog/Pricelist for Specialty Software Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Austin Tele-Services	Aruba Networks pricelist (3% to 10% discount)	3%	Yes
Associated Time and Parking Control	Associated Time pricelist	10%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Choice Solutions	Citrix pricelist	20%	Yes
Encore Technology Group	CloudAccess pricelist	0%	Yes
Encore Technology Group	CloudArchiving pricelist	0%	Yes
Encore Technology Group	CloudFilter pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	No
Austin Tele-Services	Dell pricelist (5% to 15% discount)	5%	No
Encore Technology Group	Encore Migrations pricelist	0%	Yes
Encore Technology Group	Encore Software Solutions pricelist	0%	Yes
EST Group, LLC	EST pricelist	10%	Yes
Communication Concepts	Extron pricelist	35%	Yes
FireFly Computers	FireFly Computers pricelist	2%	Yes
Ruckus Wireless, Inc.	FlexMaster pricelist	30%	Yes
Gaggle.Net, Inc.	Gaggle.net pricelist	0%	Yes
Communication Concepts	Galaxy pricelist	40%	No
Choice Solutions	Goliath pricelist	15%	Yes
Hayes Software Systems	Hayes Software Systems pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Identity Automation, LP	Identity Automation pricelist	7%	Yes
Ion Wave Technologies	IonWave SpedTrack Special Education Solutions pricelist	0%	Yes
MealViewer	MealViewer pricelist	0%	Yes
Communication Concepts	Milestone pricelist	8%	No
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes
PCS Revenue Control systems	PCS Revenue Control Systems pricelist	25%	Yes
ProComputing Corp.	ProComputing pricelist	2%	No

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Raptor Technologies, LLC	Raptor Technologies catalog	10%	Yes
Choice Solutions	RES pricelist	10%	Yes
Multimedia Learning Systems, LC	Robotel pricelist	0%	Yes
SchoolStatus	SchoolStatus pricelist	15.83%	Yes
Encore Technology Group	Smart Alert Monitoring pricelist	0%	Yes
Ruckus Wireless, Inc.	SmartCell Insight pricelist	30%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Network Alliance LLC	SynApps pricelist (10% to 12% discount)	10%	Yes
Education Advanced, Inc.	TestHound Scanners pricelist	0%	Yes
Texthelp Inc.	TextHelp pricelist	0%	Yes
Technology For Education	TFE pricelist	35%	Yes
Transfinder	Transfinder pricelist	0%	Yes
Network Alliance LLC	VariPHY pricelist (13.5% to 22% discount)	13.5%	Yes
Vernier Software and Technology, L	Vernier Software and Technology pricelist	0%	Yes
Wave Computers	Wave Computers pricelist	10%	Yes
JourneyEd.com	www.academicssuperstore.com	6%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	No
Cadan Technologies	www.cadantechnologies.com	13%	No
Camcor, Inc.	www.camcor.com	3%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	10%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
PCM Gov, Inc.	www.pcmg.com	5%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
YellowFolder, LLC	YellowFolder pricelist	0%	Yes
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	Yes

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Network Alliance LLC

Zoom pricelist (20% to 40% discount)

20%

Yes

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17 Discount (%) Off Catalog/Pricelist for Software Support Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
Antares Development Corporation	Antares Development Corporation catalog	0%	Yes
Austin Tele-Services	Aruba Networks pricelist (3% to 10% discount)	3%	Yes
Encore Technology Group	CloudAccess pricelist	0%	Yes
Encore Technology Group	CloudArchiving pricelist	0%	Yes
Encore Technology Group	CloudFilter pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	5%	Yes
Austin Tele-Services	Dell pricelist (5% to 15% discount)	5%	Yes
EdTech360, LLC	EdTech360 pricelist	15%	Yes
Encore Technology Group	Encore Migrations pricelist	0%	Yes
Encore Technology Group	Encore Software Solutions pricelist	0%	Yes
FireFly Computers	FireFly Computers pricelist	3%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
Identity Automation, LP	Identity Automation pricelist	7%	Yes
IMPACT ESC LLC	Impact Flink Learning Solutions pricelist	0%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 55% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Newbart Products, Inc.	Newbart pricelist	20%	Yes
Mo mix Solutions	Performance Center for Public Sector pricelist (Included in subscription)	0%	Yes
ProComputing Corp.	ProComputing pricelist	2%	Yes
Records Consultants, Inc.	RCI pricelist (9% to 20% discount)	9%	Yes
Encore Technology Group	Smart Alert Monitoring pricelist	0%	Yes
STEMfinity	STEMfinity Technology Equipment & Supplies pricelist	0%	Yes
Texthelp Inc.	TextHelp pricelist	0%	Yes
Technology For Education	TFE pricelist	35%	Yes
Toshiba Business Solutions	Toshiba Business Solutions pricelist	20%	Yes
JourneyEd.com	www.academicsuperstore.com	6%	Yes

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AmPem Electronics and Services, Inc	www.ampem.com (20% to 30% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
DakTech	www.daktech.com	20%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Asset	www.globalassetonline.com	10%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
PCM Gov, Inc.	www.pcmg.com	4%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	Yes
Synetra, Inc.	www.usm.channelonline.com	2%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	Yes
Zones, Inc.	Zones pricelist (4% to 5% discount)	4%	Yes

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18 Discount (%) Off Catalog/Pricelist for Telecommunication Products (PURCHASE)

Vendor	Vendor Catalog Info	Percent Discount	Award
Altex Electronics, Ltd.	Altex Electronic's catalog	10%	Yes
Automated Voice & Data Solutions	AltiGen Systems pricelist (4% to 10.5% discount)	4%	Yes
Superior Alarms	AMX pricelist	30%	Yes
B & B Telecom and Data Solutions	Avaya pricelist	10%	Yes
Black Rock Technology Group	Barracuda pricelist (5% to 30% discount)	5%	No
Marsh Cable and Connectors	Bogen Communications Inc. pricelist	10%	Yes
Superior Alarms	Bogen pricelist	30%	Yes
Automated Voice & Data Solutions	Call Scripter pricelist (4% to 10.5% discount)	4%	Yes
Superior Alarms	Carehawk pricelist	30%	Yes
Communication Concepts	CareHawk pricelist	20%	Yes
Beckwith Electronic Engineering Co	CareHawk pricelist	20%	Yes
Network Alliance LLC	Cisco pricelist (10% to 36% discount)	10%	Yes
Encore Technology Group	CloudVoice pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Superior Alarms	Crown Audio pricelist	30%	Yes
Enable IT Solutions, Inc	Digium Phone System pricelist	10%	Yes
Communication Concepts	Dukane pricelist	35%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	Yes
Industrial Communications	Industrial Communications pricelist (5% to 40% discount)	5%	Yes
Information Support Concepts, Inc	Information Support Concepts pricelist	2%	No
Automated Voice & Data Solutions	Interactive Intelligence pricelist (4% to 10.5% discount)	4%	Yes
Jive Communications, Inc.	Interconnected VoIP pricelist (30% to 50.25%)	30%	Yes
Superior Alarms	JBL Speakers pricelist	30%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No

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Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	Yes
LAN-COMM Technologies, Inc.	Mitel pricelist	38%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	3%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No
DeltaWare Inc.	Plantronics pricelist	0%	Yes
DeltaWare Inc.	Polycom pricelist	0%	Yes
ProComputing Corp.	ProComputing pricelist	2%	No
Superior Alarms	ShoreTel pricelist (3% to 10% discount)	3%	Yes
Starr Telecom	Starr Telecom pricelist	10%	Yes
Network Alliance LLC	SynApps pricelist (10% to 12% discount)	10%	Yes
Automated Voice & Data Solutions	Tantacomm pricelist (4% to 10.5% discount)	4%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
B & B Telecom and Data Solutions	Toshiba pricelist	15%	Yes
Superior Alarms	Valcom pricelist	30%	Yes
Network Alliance LLC	Variphony pricelist (13.5% to 22% discount)	13.5%	No
Automated Voice & Data Solutions	Vidyo pricelist (4% to 10.5% discount)	4%	Yes
Superior Alarms	Viking pricelist	30%	Yes
Wave Computers	Wave Computers pricelist	10%	No
JourneyEd.com	www.academicssuperstore.com	6%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 25% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
Manda Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
LD Products	www.ldproducts.com	20%	No
PCM Gov, Inc.	www.pcmg.com	8%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes

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SHI Government Solutions Inc.	www.shi.com	0%	Yes
3-C Technology	www.team3c.com	20%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes
Network Alliance LLC	Zoom pricelist (20% to 40% discount)	20%	Yes

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19 Discount (%) Off Catalog/Pricelist for Telecommunication Products (LEASE)

Vendor	Vendor Catalog Info	Percent Discount	Award
Superior Alarms	AMX pricelist	30%	Yes
Black Rock Technology Group	Barracuda pricelist (5% to 30% discount)	5%	No
Superior Alarms	Bogen pricelist	30%	Yes
Superior Alarms	Carehawk pricelist	30%	Yes
Encore Technology Group	CloudVoice pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	15%	Yes
Superior Alarms	Crown Audio pricelist	30%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist	0%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	Yes
Industrial Communications	Industrial Communications pricelist	10%	Yes
Superior Alarms	JBL Speakers pricelist	30%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	2%	Yes
LAN-COMM Technologies, Inc.	Mitel pricelist	38%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
Superior Alarms	NEC pricelist (0% to 35% discount)	3%	Yes
ProComputing Corp.	ProComputing pricelist	2%	No
Superior Alarms	ShoreTel pricelist (3% to 10% discount)	3%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Superior Alarms	Valcom pricelist	30%	Yes
Superior Alarms	Viking pricelist	30%	Yes
AmPem Electronics and Services, Inc	www.ampem.com (20% to 25% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes

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IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No
PCM Gov, Inc.	www.pcmg.com	8%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

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20 Discount (%) Off Catalog/Pricelist for Telecommunication Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
Black Rock Technology Group	Barracuda pricelist (5% to 30% discount)	5%	No
Beckwith Electronic Engineering Co	CareHawk pricelist	20%	Yes
Network Alliance LLC	Cisco pricelist (10% to 36% discount)	10%	Yes
Encore Technology Group	CloudVoice pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	10%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist (2% to 21% discount)	2%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	Yes
Industrial Communications	Industrial Communications pricelist	15%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	Yes
LAN-COMM Technologies, Inc.	Mitel pricelist	38%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No
ProComputing Corp.	ProComputing pricelist	2%	No
Sozo Cell Phone Repair	Sozo Cell Phone repair pricelist	10%	Yes
Starr Telecom	Starr Telecom pricelist	10%	Yes
Superior Alarms	Superior Alarms pricelist	30%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
Wave Computers	Wave Computers pricelist	10%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 25% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes
Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	No

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PCM Gov, Inc.	www.pcmg.com	7%	Yes
Southern Computer Warehouse	www.scw.com	10%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

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21 Discount (%) Off Catalog/Pricelist for Telecommunication Related Maintenance and/or Service A

Vendor	Vendor Catalog Info	Percent Discount	Award
Black Rock Technology Group	Barracuda pricelist (5% to 30% discount)	5%	No
Beckwith Electronic Engineering Co	CareHawk pricelist	20%	Yes
Encore Technology Group	CloudVoice pricelist	0%	Yes
CMC Network Solutions	CMC Network Solutions pricelist	10%	Yes
Communication Concepts	Communications Concepts	15%	Yes
Howard Technology Solutions	Howard Technology Solutions pricelist	0%	Yes
HTS Voice and Data Systems, Inc.	HTS voice & Data Systems pricelist	12%	Yes
Industrial Communications	Industrial Communications pricelist (20% to 50% discount)	20%	Yes
Automated Voice & Data Solutions	Interactive Intelligence pricelist (5% to 10.5% discount)	5%	Yes
JTS	JTS Labor & Installation Services pricelist	12%	Yes
LyncVerse Technologies	LyncVerse Technologies pricelist (5% to 65% discount)	5%	Yes
MealViewer	MealViewer pricelist	0%	No
Mercury Communication Services	Mercury Communication Services of Austin pricelist	10%	Yes
LAN-COMM Technologies, Inc.	Mitel pricelist	38%	Yes
MNJ Technologies Direct	MNJ Technologies Direct pricelist	7%	Yes
PCS Telecom, Inc.	PCS Telecom pricelist (5% to 10% discount)	5%	No
ProComputing Corp.	ProComputing pricelist	2%	No
Sozo Cell Phone Repair	Sozo Cell Phone repair pricelist	10%	Yes
Starr Telecom	Starr Telecom pricelist	10%	Yes
Superior Alarms	Superior Alarms pricelist	10%	Yes
Texthelp Inc.	TextHelp pricelist	0%	No
Technology For Education	TFE pricelist	35%	Yes
JourneyEd.com	www.academicsuperstore.com	6%	No
AmPem Electronics and Services, Inc	www.ampem.com (20% to 25% discount)	20%	Yes
Cadan Technologies	www.cadantechnologies.com	13%	Yes
Prime Systems-Directron	www.directron.com (10% to 30% discount)	10%	Yes
MandA Technology	www.edubuyers.com (0% to 40% discount)	0%	Yes

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Global Gov/Ed Solutions Inc.	www.globalgoved.com (2% to 25% discount)	2%	Yes
IT Simplify/HiTouch Business Servic	www.itsimplify.com (1% to 40%)	1%	Yes
PCM Gov, Inc.	www.pcmg.com	6%	Yes
SHI Government Solutions Inc.	www.shi.com	0%	Yes
Cadan Technologies	www.tfeinc.com	13%	No
Troxell Communications, Inc.	www.trox.com (5% to 75% discount)	5%	Yes
Synetra, Inc.	www.usm.channelonline.com	5%	Yes
YellowFolder, LLC	YellowFolder pricelist	0%	No
Zones, Inc.	Zones pricelist	0%	Yes

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22 Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
KAMICO Instructional Media, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Free technical support. On-Site training \$1500.00 for 5 hour session)	\$1.00	Yes
Troxell Communications, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Call for quote)	\$1.00	Yes
Smartgroup Systems	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$19.38	Yes
Prime Systems-Directron	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Online only)	\$30.00	Yes
Jive Communications, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$37.50	Yes
Southwest Networks, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$45.00	Yes
LyncVerse Technologies	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$50.00 to \$225.00)	\$50.00	Yes
Nationwide Network Technologies, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$50.00	No
B & B Telecom and Data Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$65.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$75.00 to \$112.50)	\$75.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$85.00 to \$95.00)	\$85.00	Yes
Cielo Systems International	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$85.00	Yes
YellowFolder, LLC	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$85.00	Yes
HTS Voice and Data Systems, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Per Technician)	\$85.50	Yes
PCS Revenue Control systems	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Daily rate of \$750.00 per trainer. For on-site training add \$75.00 a day per diem per trainer.)	\$93.75	Yes

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Enable IT Solutions, Inc	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$95.00	Yes
MandA Technology	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$95.00	Yes
EDCO	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$100.00	Yes
CCS Presentation Systems	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$100.00	Yes
JourneyEd.com	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$105.47 to \$180.00)	\$105.47	Yes
Automated Voice & Data Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$110.00 to \$225.00)	\$110.00	Yes
JTS	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (Does not include hotel, mileage or per-diem charges)	\$110.00	Yes
PCS Telecom, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$115.00	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$115.00	Yes
PCM Gov, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$120.00	Yes
Virtucom	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$120.00	Yes
T&G ID Systems, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$120.00	Yes
AmPem Electronics and Services, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$120.00 to \$160.00)	\$120.00	Yes
Mercury Communication Services	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$120.00	Yes
CMC Network Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$125.00	Yes
Priority Technology Services, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$125.00	Yes
ImageNet Consulting, LLC	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$125.00	Yes
LAN-COMM Technologies, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$125.00	Yes
Global Asset	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$125.00	Yes

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Newbart Products, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$140.00	Yes
Wave Computers	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$150.00	Yes
Technology For Education	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$165.00	Yes
Encore Technology Group	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$165.00	Yes
Network Alliance LLC	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (2 hour minimum, customers outside of San Antonio area may incur travel expense)	\$165.00	Yes
Premier LogiTech	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$172.63	Yes
EdTech360, LLC	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$175.00	Yes
Crystal Communications LTD	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$175.00	Yes
Toshiba Business Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$191.00	Yes
Sibme	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$200.00	Yes
Howard Technology Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$200.00	Yes
Global Gov/Ed Solutions Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$210.00	Yes
Records Consultants, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$215.00	Yes
Identity Automation, LP	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$220.00 to \$250.48)	\$220.00	Yes
Zones, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$225.00	Yes
Antares Development Corporation	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$225.00	Yes
Education Advanced, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$250.00	Yes
FireFly Computers	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (1 hour minimum)	\$250.00	Yes
Hayes Software Systems	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$2500.00 per day)	\$250.00	Yes

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ProComputing Corp.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$250.00	Yes
Associated Time and Parking Controls	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$250.00	Yes
SchoolStatus	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (6 hour minimum)	\$250.00	Yes
IMPACT ESC LLC	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$750.00 1/2 day on-site training)	\$250.00	Yes
Mo mix Solutions	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$275.00	Yes
Solid IT Networks	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$300.00	Yes
MealViewer	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products	\$350.00	Yes
Gaggle.Net, Inc.	Not to Exceed Hourly Labor Rate for Technology Training of Equipment, Software, and Products (\$495.00 to \$2495.00 per day)	\$495.00	Yes

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23 Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
Troxell Communications, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Call for quote)	\$1.00	Yes
Smartgroup Systems	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$19.38	Yes
Prime Systems-Directron	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Online only)	\$20.00	Yes
SHI Government Solutions Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$40.00	Yes
Superior Fiber & Data Services, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$40.00 to \$60.00)	\$40.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$45.00 to \$65.00)	\$45.00	Yes
Southwest Networks, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$45.00	Yes
Solid IT Networks	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$50.00 to \$300.00)	\$50.00	Yes
LyncVerse Technologies	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$50.00 to \$225.00)	\$50.00	Yes
Nationwide Network Technologies, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$50.00	Yes
Beanstalk Web Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$60.00	Yes
B & B Telecom and Data Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$65.00	Yes
Virtucom	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$65.00	Yes
CCS Presentation Systems	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$69.00 to \$89.00)	\$69.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$75.00 to \$112.50)	\$75.00	Yes
VRW International LLC	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Per installer, per hour, 2 installers required)	\$75.00	Yes
Infinity Connections, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$75.00	Yes
Datavox	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$75.00	Yes
Industrial Communications	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$80.00	Yes

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PCS Telecom, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$80.00	Yes
HTS Voice and Data Systems, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$85.00	Yes
Priority Technology Services, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$85.00	Yes
Cielo Systems International	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Per Technician)	\$85.50	Yes
PCS Revenue Control systems	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Daily rate of \$750.00 per trainer. For on-site training add \$75.00 a day per diem per trainer.)	\$93.75	Yes
Jive Communications, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$93.75	Yes
Enable IT Solutions, Inc	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$95.00	Yes
MandA Technology	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$95.00	Yes
JourneyEd.com	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$105.47 to \$180.00)	\$105.47	Yes
EDCO	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$110.00	Yes
JTS	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (Does not include hotel, mileage or per-diem charges)	\$110.00	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$115.00	Yes
Mercury Communication Services	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$120.00	Yes
AmPem Electronics and Services, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$120.00 to \$160.00)	\$120.00	Yes
T&G ID Systems, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$120.00	Yes
Global Asset	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$125.00	Yes
Ion Wave Technologies	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (1 hour web session only)	\$125.00	Yes
LAN-COMM Technologies, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$125.00	Yes

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ImageNet Consulting, LLC	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$125.00	Yes
ProComputing Corp.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$125.00	Yes
CMC Network Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$125.00	Yes
Newbart Products, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$140.00	Yes
Global Gov/Ed Solutions Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$140.00	Yes
Wave Computers	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$150.00	Yes
Austin Tele-Services	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$72.00 to \$157.50)	\$157.50	Yes
EST Group, LLC	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$165.00	Yes
Technology For Education	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$165.00	Yes
Encore Technology Group	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$165.00	Yes
Network Alliance LLC	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (2 hour minimum, customers outside of San Antonio area may incur travel expense)	\$165.00	Yes
Premier LogiTech	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$172.63	Yes
Automated Voice & Data Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$175.00 to \$262.00)	\$175.00	Yes
EdTech360, LLC	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$175.00	Yes
Crystal Communications LTD	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$175.00	Yes
Toshiba Business Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$191.00	Yes
Howard Technology Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$200.00	Yes
Synetra, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$210.00	Yes
Records Consultants, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$215.00	Yes
Identity Automation, LP	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$220.00	Yes

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Antares Development Corporation	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$225.00	Yes
Zones, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$225.00	Yes
Choice Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$240.00	Yes
Education Advanced, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$250.00	Yes
FireFly Computers	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (8 hour minimum)	\$250.00	Yes
Associated Time and Parking Controls	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$250.00	Yes
Hayes Software Systems	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products (\$2500.00 per day)	\$250.00	Yes
PCM Gov, Inc.	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$275.00	Yes
Mo mix Solutions	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$275.00	Yes
MealViewer	Not to Exceed Hourly Labor Rate for Installation of Equipment, Software, and Products	\$350.00	Yes

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24 Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
Troxell Communications, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (Call for quote)	\$1.00	Yes
Smartgroup Systems	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$19.38	Yes
Prime Systems-Directron	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (Online only)	\$20.00	Yes
SHI Government Solutions Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$40.00	Yes
Southwest Networks, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$45.00	Yes
Nationwide Network Technologies, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$50.00	Yes
LyncVerse Technologies	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$50.00 to \$225.00)	\$50.00	Yes
Global Asset	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$59.00	Yes
Beanstalk Web Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$60.00	Yes
Virtucom	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$65.00	Yes
B & B Telecom and Data Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$65.00	Yes
Superior Alarms	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$75.00 to \$112.50)	\$75.00	Yes
Infinity Connections, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$75.00	Yes
PCS Telecom, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$80.00	Yes
Industrial Communications	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$80.00	Yes
Cielo Systems International	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$85.00	Yes
HTS Voice and Data Systems, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$85.00	Yes
Priority Technology Services, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$85.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$85.00 to \$95.00)	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (Per Technician)	\$85.50	Yes

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ProComputing Corp.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$95.00	Yes
ByteSpeed	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (Non warranty repairs, in-house on ByteSpeed hardware only)	\$100.00	Yes
JourneyEd.com	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$105.47 to \$180.00)	\$105.47	Yes
EDCO	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$110.00	Yes
JTS	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (Does not include hotel, mileage or per-diem charges)	\$110.00	Yes
Beckwith Electronic Engineering Company	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$115.00	Yes
Enable IT Solutions, Inc	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$115.00	Yes
Mercury Communication Services	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$120.00	Yes
T&G ID Systems, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$120.00	Yes
AmPem Electronics and Services, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$120.00 to \$160.00)	\$120.00	Yes
ImageNet Consulting, LLC	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$125.00	Yes
CMC Network Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$125.00	Yes
LAN-COMM Technologies, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$125.00	Yes
MandA Technology	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$125.00	Yes
Sozo Cell Phone Repair	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$135.00	Yes
Newbart Products, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$140.00	Yes
Synetra, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$145.00	Yes
CCS Presentation Systems	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$150.00	Yes
Wave Computers	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$150.00	Yes
Global Gov/Ed Solutions Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$160.00	Yes

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Encore Technology Group	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$165.00	Yes
Network Alliance LLC	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (2 hour minimum, customers outside of San Antonio area may incur travel expense)	\$165.00	Yes
Technology For Education	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$165.00	Yes
Premier LogiTech	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$172.63	Yes
Automated Voice & Data Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products (\$175.00 to \$262.00)	\$175.00	Yes
EdTech360, LLC	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$175.00	Yes
Crystal Communications LTD	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$175.00	Yes
Toshiba Business Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$191.00	Yes
Howard Technology Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$200.00	Yes
Identity Automation, LP	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$220.00	Yes
Antares Development Corporation	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$225.00	Yes
Zones, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$225.00	Yes
Associated Time and Parking Controls	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$250.00	Yes
PCM Gov, Inc.	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$250.00	Yes
Mo mix Solutions	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$275.00	Yes
MealViewer	Not to Exceed Hourly Labor Rate for Repair Service of Equipment, Software, and Products	\$350.00	Yes

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25 Not to Exceed Hourly Labor Rate for All IT Staffing

Vendor	Vendor Brand and Model Number	Bid Price	Award
Smartgroup Systems	Not to Exceed Hourly Labor Rate for All IT Staffing	\$19.38	Yes
Prime Systems-Directron	Not to Exceed Hourly Labor Rate for All IT Staffing	\$25.00	Yes
SHI Government Solutions Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing (Project manager \$157.00 per hour)	\$40.00	Yes
Nationwide Network Technologies, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$50.00	Yes
LyncVerse Technologies	Not to Exceed Hourly Labor Rate for All IT Staffing (\$50.00 to \$225.00)	\$50.00	Yes
Southwest Networks, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$65.00	Yes
B & B Telecom and Data Solutions	Not to Exceed Hourly Labor Rate for All IT Staffing	\$65.00	Yes
Cielo Systems International	Not to Exceed Hourly Labor Rate for All IT Staffing	\$85.00	Yes
YellowFolder, LLC	Not to Exceed Hourly Labor Rate for All IT Staffing	\$85.00	Yes
Starr Telecom	Not to Exceed Hourly Labor Rate for All IT Staffing (Per Technician)	\$85.50	Yes
Mach B Technologies	Not to Exceed Hourly Labor Rate for All IT Staffing	\$95.00	Yes
Virtucom	Not to Exceed Hourly Labor Rate for All IT Staffing	\$110.00	Yes
PCS Telecom, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$115.00	Yes
ImageNet Consulting, LLC	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
Priority Technology Services, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
MandA Technology	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
ProComputing Corp.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
Global Asset	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
LAN-COMM Technologies, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$125.00	Yes
Newbart Products, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$140.00	Yes
Wave Computers	Not to Exceed Hourly Labor Rate for All IT Staffing	\$150.00	Yes
Mo mix Solutions	Not to Exceed Hourly Labor Rate for All IT Staffing (\$150.00 to \$275.00)	\$150.00	Yes
Encore Technology Group	Not to Exceed Hourly Labor Rate for All IT Staffing	\$165.00	Yes
Technology For Education	Not to Exceed Hourly Labor Rate for All IT Staffing	\$165.00	Yes
Premier LogiTech	Not to Exceed Hourly Labor Rate for All IT Staffing	\$172.63	Yes
EdTech360, LLC	Not to Exceed Hourly Labor Rate for All IT Staffing	\$175.00	Yes
AmPem Electronics and Services, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing (\$175.00 to \$225.00)	\$175.00	Yes

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Global Gov/Ed Solutions Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$180.00	Yes
Communication Concepts	Not to Exceed Hourly Labor Rate for All IT Staffing	\$185.00	Yes
Network Alliance LLC	Not to Exceed Hourly Labor Rate for All IT Staffing (2 hour minimum, customers outside of San Antonio area may incur travel expense)	\$185.00	Yes
Synetra, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$195.00	Yes
Howard Technology Solutions	Not to Exceed Hourly Labor Rate for All IT Staffing	\$200.00	Yes
Zones, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$225.00	Yes
Antares Development Corporation	Not to Exceed Hourly Labor Rate for All IT Staffing	\$225.00	Yes
Crystal Communications LTD	Not to Exceed Hourly Labor Rate for All IT Staffing	\$245.00	Yes
Hayes Software Systems	Not to Exceed Hourly Labor Rate for All IT Staffing (\$2500.00 per day)	\$250.00	Yes
Automated Voice & Data Solutions	Not to Exceed Hourly Labor Rate for All IT Staffing	\$250.00	Yes
PCM Gov, Inc.	Not to Exceed Hourly Labor Rate for All IT Staffing	\$300.00	Yes
MealViewer	Not to Exceed Hourly Labor Rate for All IT Staffing	\$350.00	Yes