

# The Local Government Purchasing Cooperative

For the Period 12/1/2014 to 11/30/2015

## Final Catalog Award Report for Truck Mounted Aerial Lifts and Other Related Equipment #471-14

### 1 Discount (%) Off Catalog/Pricelist for All Telescopic Aerial Device

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Elliott pricelist	10%	Yes
Central Texas Equipment	Genie Non-Self-propelled Units pricelist	15%	No
Central Texas Equipment	Genie Self-propelled Units pricelist	38%	No
Darr Equipment Company	Lift-A-Loft pricelist	10%	Yes
Central Texas Equipment	Manitex pricelist	13.5%	Yes

### 2 Discount (%) Off Catalog/Pricelist for All Telescopic/Articulating Aerial Devices

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Genie Self-propelled Units pricelist	38%	No

### 10 Discount (%) Off Catalog/Pricelist for All Cranes

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Elliott pricelist	10%	Yes
Central Texas Equipment	Manitex pricelist	13.5%	Yes
Central Texas Equipment	Terex pricelist	3.5%	Yes

### 12 Discount (%) Off Catalog/Pricelist for All Other Truck Mounted Aerial Lifts, Equipment and Relat

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Elliott pricelist	10%	Yes
Darr Equipment Company	Lift-A-Loft pricelist	10%	Yes
Central Texas Equipment	Manitex pricelist	13.5%	Yes
Central Texas Equipment	Terex pricelist	3.5%	Yes

### 13 Discount (%) Off Catalog/Pricelist for All Other Truck Mounted Aerial Lifts, Equipment and Relat

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Elliott pricelist	10%	Yes
Gray Manufacturing Company, Inc	Gray Manufacturing Company pricelist	8%	No
Darr Equipment Company	Lift-A-Loft pricelist	10%	Yes
Central Texas Equipment	Manitex pricelist	13.5%	Yes
Central Texas Equipment	Terex pricelist	3.5%	Yes

### 14 Discount (%) Off Catalog/Pricelist for All Related Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
Central Texas Equipment	Central Texas Equipment pricelist	0%	Yes

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15	Discount (%) Off Catalog/Pricelist for: Truck Mounted Aerial Lifts and Other Related Equipment
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Vendor	Vendor Catalog Info	Percent Discount	Award
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Central Texas Equipment	Central Texas Equipment pricelist	0%	Yes
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16 Telescopic Aerial Device, (Altec, Versalift, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	ETI ETT29N-T	\$31,462.00	Yes
Central Texas Equipment	Elliott M43R Hi-Reach	\$75,888.00	Yes
17 Telescopic/Articulating Aerial Device, (Altec, Versalift, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	ETI ETC37IH	\$40,321.00	Yes
Terex Utilities	LT40	\$65,539.00	No
18 Telescopic/Articulating Aerial Device, (Altec, Versalift, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	Terex LT40	\$41,321.00	Yes
Terex Utilities	LT40	\$65,539.00	No
19 800 Aerial Cable Placer, (Altec, Posi-Plus, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	Posi Plus Linerunner 800	\$89,880.00	Yes
20 1600 Cable Handler, (Altec, Posi-Plus or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	Posi Plus Linedrive 1600	\$296,450.00	Yes
21 Digger Derrick, (Altec, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	Terex Commander 6060	\$142,450.00	Yes
Central Texas Equipment	Elliott 2695F Digger Boom Truck	\$212,409.00	Yes
Terex Utilities	General 65	\$231,916.00	No
22 Hydraulic Derrick, (Altec, Lift-All, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Utility Fleet Sales, Ltd	Terex Commander 4047	\$93,750.00	Yes
Terex Utilities	C4047	\$128,937.00	No
23 Hydraulic Derrick, (Altec, Terex or equal)			
Vendor	Vendor Brand and Model Number	Bid Price	Award
Terex Utilities	C5050	\$143,837.00	No

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26 Pressure Digger (Altec or equal)			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Utility Fleet Sales, Ltd	Texoma 330-20	\$300,000.00	Yes
Terex Utilities	A330-20	\$308,659.00	No
27 Pole Trailer (Altec or equal)			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Utility Fleet Sales, Ltd	Brooks Brothers PTB162XL-15KE	\$15,950.00	Yes
Utility Fleet Sales, Ltd	Brooks Brothers PTB112-12KE	\$15,950.00	Yes
28 Crane (Altec, Terex or equal)			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Central Texas Equipment	Elliott 36127R Boom Truck	\$193,954.50	Yes
Utility Fleet Sales, Ltd	Manitex 40124S	\$204,950.00	Yes
Utility Fleet Sales, Ltd	Manitex 50155S	\$204,950.00	Yes
29 Crane (Altec, Terex or equal)			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Central Texas Equipment	Manitex 26101C	\$106,178.75	Yes
Central Texas Equipment	Elliott 2695F	\$120,033.00	Yes
Utility Fleet Sales, Ltd	Manitex 26101C	\$141,275.00	Yes
Central Texas Equipment	Terex BT28106	\$143,829.39	Yes
30 Not to Exceed Hourly Labor Rate for: Installation of Truck Mounted Aerial Lifts and Other Relate			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Utility Fleet Sales, Ltd	Hourly Labor Rate for Installation of Truck Mounted Aerial Lifts and Other Related Equipment	\$105.00	Yes
31 Not to Exceed Hourly Labor Rate for: Repair/Service of Truck Mounted Aerial Lifts and Other Rel			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Central Texas Equipment	Hourly Labor Rate for Repair/Service of Truck Mounted Aerial Lifts and Other Related Equipment (\$100.00 per hour field rate plus mileage)	\$90.00	Yes
Utility Fleet Sales, Ltd	Hourly Labor Rate for Repair/Service of Truck Mounted Aerial Lifts and Other Related Equipment	\$105.00	Yes