



The Local Government Purchasing Cooperative

For the Period 09/01/2020 to 08/31/2021

Final Catalog Award Report for Musical Instrument, Equipment, Supplies, and Repairs Proposal No. 619-20

1. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Tatum Music Company, Inc	Adams pricelist	20%	Yes
Adjustable Tuba Stand, LLC	Adjustable Tuba Stand pricelist	14%	Yes
Alamo Music	Antingua Winds pricelist	20%	Yes
Moe-Bleichner Music Distribution	Arnolds and Sons Woodwind and Brass Instruments pricelist	50%	Yes
Audio DAWg	Audio DAWg pricelist	10%	Yes
Olivas Music	Blessing pricelist (30% to 50% discount)	30%	Yes
Steinway Hall Dallas-Fort Worth-Plano & Steinway Piano Gallery	Boston pricelist	10%	Yes
Steinway Piano Gallery	Boston pricelist	10%	Yes
Alamo Music	Buffet pricelist	20%	Yes
Tatum Music Company, Inc	Buffet pricelist	20%	Yes
Olivas Music	Buffet pricelist (30% to 50% discount)	30%	Yes
Alamo Music	Burkart pricelist	20%	Yes
Cadenza Violins, Inc.	Cadenza Pricelist	10%	Yes
Carolyn Nussbaum Music Co.	Carolyn Nussbaum pricelist	15%	Yes
Steinway Piano Gallery	Casio Digital pricelist	10%	No
Alamo Music	Casio pricelist	20%	Yes
Collins Music Center	Collins Music Center pricelist	25%	Yes
Alamo Music	Conn Selmer pricelist	20%	No
The Band Shop (D&M Enterprises)	Conn Selmer pricelist	30%	Yes
Olivas Music	Conn Selmer pricelist (30% to 50% discount)	30%	Yes
Sam Gibbs Music	Conn-Selmer Pricelist	50%	Yes
Tatum Music Company, Inc	Conn-Selmer pricelist	20%	No
Alamo Music	Cordoba Guitars pricelist	20%	Yes
Delgado Guitars	Delgado Guitars Pricelist	0%	Yes
Alamo Music	Eastman pricelist	20%	No
Olivas Music	Eastman Strings pricelist (30% to 50% discount)	30%	Yes



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Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Steinway Hall Dallas-Fort Worth-Plano & Steinway Piano Gallery of Houston	Essex pricelist	10%	Yes
Steinway Piano Gallery	Essex pricelist	10%	Yes
Alamo Music	Fender pricelist	20%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop Price List	30%	Yes
Fleming Instrument Repair	Fleming Instrument Repair pricelist	20%	Yes
Tatum Music Company, Inc	Fox pricelist	20%	Yes
Alamo Music	Fox Renard pricelist	20%	Yes
Alamo Music	Gemeinhardt pricelist	20%	Yes
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	20%	Yes
Hermes Music	Hermes Music pricelist	15%	Yes
Alamo Music	Hohner Accordions pricelist	20%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
Alamo Music	Jupiter pricelist	20%	No
Mr. Music	Jupiter pricelist	30%	Yes
Alamo Music	Kala pricelist	20%	Yes
Katy Violin Shop	Katy Violin Shop New Instruments pricelist	5%	Yes
Alamo Music	Kawai Digital and Acoustic Pianos pricelist	20%	Yes
Mr. Music	KHS pricelist	30%	Yes
Olivas Music	KHS pricelist (30% to 50% discount)	30%	Yes
Ellis County Music Center, Inc	KMC Music pricelist	30%	Yes
Olivas Music	Knilling pricelist (30% to 50% discount)	30%	Yes
Lisle Violin Shop	Lisle Violin Shop School Products and Services pricelist	0%	Yes
RDG Woodwinds, Inc.	Loree Oboes and English Horns pricelist	10%	Yes
Macie Publishing Company	Macie Publishing Company pricelist	0%	Yes
Mr. Music	Majestic pricelist	30%	Yes
Alamo Music	Makala pricelist	20%	Yes



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Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Olivas Music	Maple Leaf pricelist (30% to 50% discount)	30%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes
RDG Woodwinds, Inc.	Marigaux oboes and English Horns pricelist	10%	Yes
Alamo Music	Marimba One pricelist	20%	Yes
Marimba One, Inc	Marimba One pricelist	0%	Yes
Melhart Music Center	Melhart Music Center pricelist	25%	Yes
Music and Arts Center	Muisc and Arts Center pricelist	10%	Yes
Music in Motion	Music in Motion pricelist	6%	Yes
The Bandwagon Music Store & Repair	Orion Price list	30%	Yes
Olivas Music	P. Mauriat pricelist (30% to 50% discount)	30%	Yes
Olivas Music	Pearl (Adams) pricelist (30% to 50% discount)	30%	Yes
Alamo Music	Pearl Band and Orchestra and Drums pricelist	20%	Yes
Tatum Music Company, Inc	Pearl pricelist	20%	Yes
Alamo Music	Pearl River Pianos pricelist	20%	Yes
Peripole-Bergerault, Inc.	Peripole pricelist	20%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	10%	Yes
Alamo Music	Ritmuller Pianos pricelist	20%	Yes
Romeo Music LLC	Romeo Music pricelist	10%	Yes
K&S Music	RS Berkley pricelist	60%	Yes
Alamo Music	Schilke pricelist	20%	Yes
Shar Products Company	Shar Products Company pricelist	10%	Yes
Rhythm Band Instruments	Sonor Catalog pricelist	18%	Yes
Korg USA Inc.	SoundTree pricelist	45%	Yes
Southwest Strings	Southwest Strings pricelist	10%	Yes
Steinway Hall Dallas-Fort Worth-Plano & Steinway Piano Gallery	Spirio pricelist	10%	Yes



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1. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Steinway Piano Gallery	Steinway Piano Gallery pricelist	10%	Yes
Steinway Hall Dallas-Fort Worth-Plano & Steinway Piano Gallery	Steinway pricelist	10%	Yes
Strait Music Company	Strait Music Company pricelist	25%	Yes
Rhythm Band Instruments	Studio 49 pricelist	18%	Yes
Sweetwater Music Education Technology	Sweetwater Music Education Technology pricelist	0%	Yes
Swicegood Music Co.	Swicegood Music price list	20%	Yes
Olivas Music	System Blue (30% to 50% discount)	30%	Yes
Tarpley Music Company	Tarpley Musical Instrument pricelist	30%	Yes
Alamo Music	Taylor Guitars pricelist	20%	Yes
Taylor Music, Inc.	Taylor Music pricelist	5%	Yes
Tempest Musical Instruments Inc.	Tempest Musical Instrument pricelist	10%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	10%	Yes
Texas Band and Orchestra	Texas Band and Orchestra pricelis	60%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop Band and Orchestra pricelist	20%	Yes
Alamo Music	Tuba Exchange pricelist	20%	Yes
The Tuba Exchange, Inc.	Tuba Exchange pricelist	0%	Yes
Moe-Bleichner Music Distribution	Uebel Clarinets pricelist	50%	Yes
Washington Music Center	Washington Music pricelist	25%	Yes
Weslaco Music Center	Welaco Music Center pricelist	20%	Yes
West Music Company	West Music pricelist	0%	Yes
Williamson Music 1st	Williamson Music pricelist	0%	Yes
The Woodwind and Brasswind	Woodwind and Brasswind pricleist	3%	Yes
Alamo Music	Yamaha pricelist	20%	No
Fort Bend Music Center	Yamaha pricelist	20%	No



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1. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Metroplex Piano, Inc.	Yamaha pricelist	20%	No
Sam Gibbs Music	Yamaha pricelist	50%	Yes
Tatum Music Company, Inc	Yamaha pricelist	20%	No
Metroplex Piano, Inc.	Yamaha pricelist (20% to 25% discount)	25%	No
Olivas Music	Yamaha pricelist (30% to 50% discount)	30%	Yes
N Tune Music and Sound, Inc.	Yamaha pricelist	30%	Yes
Alamo Music	Zildjian pricelist	20%	Yes



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2. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Pre-Owned Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music	Baldwin Pianos pricelist	20%	Yes
Strait Music Company	Buffet pricelist	25%	Yes
Carolyn Nussbaum Music Co.	Carolyn Nussbaum pricelist	15%	Yes
Collins Music Center	Collins Music Center pricelist	25%	Yes
The Band Shop (D&M Enterprises)	Conn Selmer pricelist	30%	Yes
Ellis County Music Center, Inc	Ellis County Music Center pricelist	0%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	30%	Yes
Fleming Instrument Repair	Fleming Instrument Repair pricelist	0%	Yes
Fort Bend Music Center	Fort Bend Music Center pricelist	0%	Yes
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	0%	Yes
Mr. Music	Harris Teller Music pricelist	30%	Yes
The Band Shop (D&M Enterprises)	Harris Teller pricelist	30%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
Metroplex Piano, Inc.	Jansen Piano Accessories pricelist	10%	Yes
Katy Violin Shop	Katy Violin Shop pricelist	20%	Yes
Alamo Music	Kawai Pianos pricelist	20%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes
Melhart Music Center	Melhart Music Center pricelist	30%	Yes
Sweetwater Music Education Technology	Music Educators Technology Resource pricelist	0%	Yes
Alamo Music	Pearl River Pianos pricelist	20%	Yes
Sweetwater Music Education Technology	ProGear pricelist	0%	Yes
RDG Woodwinds, Inc.	RDG Woodwinds pricelist	10%	Yes
Alamo Music	Ritmuller Pianos pricelist	20%	Yes
K&S Music	RS Berkeley pricelist	65%	Yes
The Band Shop (D&M Enterprises)	St. Louis Music pricelist	30%	Yes



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2. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Pre-Owned Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music	Steinway pricelist	20%	Yes
Steinway Piano Gallery	Steinway pricelist	0%	Yes
Tarpley Music Company	Tarpley Music Company pricelist	30%	Yes
Taylor Music, Inc.	Taylor Music pricelist	0%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	30%	Yes
Texas Band and Orchestra	Texas Band and Orchestra pricelist	40%	Yes
The Clavier Group, Inc.	The Clavier Group, Inc. pricelist	0%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	20%	Yes
Moe-Bliechner Music Distribution	Uebel Clarinets pricelist	50%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes
Williamson Music 1st	Williamson Music 1st pricelist	0%	Yes
Alamo Music	Yamaha pricelist	20%	Yes



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3. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Rental of Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music Center, Inc.	Buffet pricelist	20%	Yes
Cadenza Violins, Inc.	Cadenza Violins Rental pricelist	10%	Yes
Collins Music Center	Collins Music Center pricelist	25%	Yes
Alamo Music Center, Inc.	Conn-Selmer Pricelist	20%	Yes
Strait Music Company	Conn-Selmer pricelist	25%	Yes
The Band Shop (D&M Enterprises)	Conn-Selmer pricelist	30%	Yes
Ellis County Music Center, Inc	Ellis County Music Center pricelist	30%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	0%	Yes
Fort Bend Music Center	Fort Bend Music Center pricelist	0%	Yes
Mr. Music	Harris Teller Musical pricelist	30%	Yes
The Band Shop (D&M Enterprises)	Harris Teller pricelist	30%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
K&S Music	K&S Music rental pricelist	10%	Yes
Katy Violin Shop	Katy Violin Shop pricelist	5%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes
Melhart Music Center	Melhart Music Center pricelist	0%	Yes
Music and Arts Center	Music and Arts Center pricelist	0%	Yes
Sweetwater Sound, Inc.	Music Educators Technology Resource pricelist	0%	Yes
Sweetwater Sound, Inc.	ProGear pricelist	0%	Yes
RDG Woodwinds, Inc.	RDG Woodwinds pricelist	10%	Yes
Metroplex Piano, Inc.	Seiler Acoustic Pianos pricelist	25%	Yes
The Band Shop (D&M Enterprises)	St. Louis pricelist	30%	Yes
Tarpley Music Company	Tarpley Music Company pricelist	0%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	20%	Yes
Texas Band and Orchestra	Texas Band and Orchestra pricelist	25%	Yes
The Clavier Group, Inc.	The Clavier Group pricelist	0%	Yes



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3. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Rental of Musical Instruments

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	0%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes
Alamo Music Center, Inc.	Yamaha Pricelist	20%	Yes



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4. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Equipment

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music Center, Inc.	Adams pricelist	20%	Yes
Tatum Music Company, Inc	Anchor Audio pricelist	20%	Yes
Audio DAWg	Audio DAWg pricelist	5%	Yes
Aves Audio Visual Systems, Inc. pricelist	Aves Audio Visual Systems pricelist	5%	Yes
Band Shoppe	Band Shoppe pricelist	0%	Yes
Texas Band and Orchestra	Brass & Woodwind Accessories pricelist	60%	Yes
Brazos Media Technologies LLC	Brazos Media Technologies pricelist	10%	Yes
Cadenza Violins, Inc.	Cadenza Violins Bow pricelist	10%	Yes
Carolyn Nussbaum Music Co.	Carolyn Nussbaum Music pricelist	15%	Yes
Alamo Music Center, Inc.	Casio pricelist	20%	Yes
Collins Music Center	Colins Music Center pricelist	25%	Yes
Alamo Music Center, Inc.	Conn-Selmer pricelist	20%	Yes
Ellis County Music Center, Inc	Conn-Selmer pricelist	20%	Yes
Sam Gibbs Music	Conn-Selmer Pricelist	50%	Yes
The Band Shop (D&M Enterprises)	Conn-Selmer pricelist	30%	Yes
Olivas Music	Conn-Selmer pricelist (30% to 50% discount)	30%	Yes
Olivas Music	D'Addario pricelist (30% to 50% discount)	30%	Yes
Alamo Music Center, Inc.	Davitt/Hanser pricelist	20%	Yes
Delgado Guitars	Delgado Guitars pricelist	0%	Yes
Tatum Music Company, Inc	Design Corps pricelist	20%	Yes
Alamo Music Center, Inc.	Eastman pricelist	20%	Yes
Educational Steel Products	Educational Steel Products pricelist	2%	Yes
Alamo Music Center, Inc.	Fender pricelist	20%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	15%	Yes
Fleming Instrument Repair	Fleming Instrument Repair pricelist	20%	Yes
Alamo Music Center, Inc.	Gemeinhardt pricelist	20%	Yes



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4. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Equipment

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	20%	Yes
Mr. Music	Harris Teller pricelist	30%	Yes
The Band Shop (D&M Enterprises)	Harris Teller pricelist	30%	Yes
Hermes Music	Hermes pricelist	15%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
Steinway Piano Gallery	Jansen pricelist	5%	Yes
K&S Music	K&S Music pricelist	20%	Yes
Alamo Music Center, Inc.	Kala pricelist	20%	Yes
Olivas Music	KHS pricelist (30% to 50% discount)	30%	Yes
Lisle Violin Shop	Lisle Violin pricelist	0%	Yes
Macie Publishing Company	Macie Publishing Company pricelist	0%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes
Alamo Music Center, Inc.	Marshall Amps pricelist	20%	Yes
Tatum Music Company, Inc	McAdams pricelist	20%	Yes
Melhart Music Center	Melhart Music pricelist	25%	Yes
Music and Arts Center	Music and Arts Center pricelist	10%	Yes
Music in Motion	Music in Motion pricelist	6%	Yes
N Tune Music and Sound, Inc.	N Tune Music and Sound pricelist (10% to 35% discount)	10%	Yes
Alamo Music Center, Inc.	Pageantry pricelist	20%	Yes
Alamo Music Center, Inc.	Paiste Cymbals pricelist	20%	Yes
Alamo Music Center, Inc.	Paul Jansen pricelist	20%	Yes
Olivas Music	Pearl pricelist (30% to 50% discount)	30%	Yes
Metroplex Piano, Inc.	Pearl River Pianos pricelist	20%	Yes
Alamo Music Center, Inc.	Peavey pricelist	20%	Yes
Peripole-Bergerault, Inc.	Peripole pricelist	20%	Yes
Tatum Music Company, Inc	Peterson pricelist	20%	Yes



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4. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Equipment

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Tatum Music Company, Inc	Pyle Percussion pricelist	20%	Yes
RDG Woodwinds, Inc.	RDG Woodwinds pricelist	20%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	10%	Yes
Alamo Music Center, Inc.	Roland pricelist	20%	Yes
Romeo Music LLC	Romeo Music pricelist	10%	Yes
Alamo Music Center, Inc.	Sabian pricelist	20%	Yes
Alamo Music Center, Inc.	Sennheiser pricelist	20%	Yes
Shar Products Company	Shar Products pricelist	10%	Yes
Alamo Music Center, Inc.	Shure pricelist	20%	Yes
Alamo Music Center, Inc.	SKB Cases pricelist	20%	Yes
Rhythm Band Instruments	Sonor Orff pricelist	18%	Yes
Korg USA Inc.	SoundTree pricelist	45%	Yes
Southwest Strings	Southwest Strings pricelist	10%	Yes
The Band Shop (D&M Enterprises)	St. Louis pricelist	30%	Yes
Olivas Music	St. Louis pricelist (30% to 50% discount)	30%	Yes
Steinway Piano Gallery	Steinway pricelist	5%	Yes
Rhythm Band Instruments	Studio 49 pricelist	18%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	Yes
Swicegood Music Co.	Swicegood Music Company pricelist	20%	Yes
Tarpley Music Company	Tarpley Music Accessories pricelist	35%	Yes
Taylor Music, Inc.	Taylor Music pricelist	5%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	10%	Yes
The Clavier Group, Inc.	The Clavier Group pricelist	0%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	20%	Yes
Alamo Music Center, Inc.	Titan Carts pricelist	20%	Yes



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Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
The Tuba Exchange, Inc.	Tuba Exchange pricelist	0%	Yes
Washington Music Sales Center, Inc. pricelist	Washington Music pricelist	25%	Yes
Wenger Corporation	Wenger pricelist	3%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes
West Music Company	West Music pricelist	0%	Yes
Williamson Music 1st	Williamson Music 1st pricelist	0%	Yes
Woodwind and Brasswind	Woodwind and Brasswind pricelist	3%	Yes
Fort Bend Music Center	Yamaha pricelist	20%	Yes
Sam Gibbs Music	Yamaha pricelist	50%	Yes
Strait Music Company	Yamaha pricelist	25%	Yes
Olivas Music	Yamaha pricelist (30% to 50% discount)	30%	Yes
Alamo Music Center, Inc.	Zoom pricelist	20%	Yes



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5. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Supplies

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Tatum Music Company, Inc	Adams pricelist	20%	Yes
Aves Audio Visual Systems, Inc.	Aves Audio Visual Systems pricelist	5%	Yes
Tatum Music Company, Inc	Balter pricelist	20%	Yes
Band Shoppe	Band Shoppe pricelist	0%	Yes
The Bandwagon Music Store & Repair	Bandwagon pricelist	30%	Yes
Carolyn Nussbaum Music Co.	Carolyn Nussbaum pricelist	15%	Yes
Tatum Music Company, Inc	Clark Forbes pricelist	20%	Yes
Collins Music Center	Collins Music Center pricelist	25%	Yes
Alamo Music Center, Inc.	Conn-Selmer pricelist	20%	Yes
Sam Gibbs Music	Conn-Selmer pricelist	50%	Yes
Olivas Music	Conn-Selmer pricelist (30% to 50% discount)	30%	Yes
Tatum Music Company, Inc	Conn-Selmer pricelist	20%	Yes
The Band Shop (D&M Enterprises)	Conn-Selmer pricelist	30%	Yes
Alamo Music Center, Inc.	Cordoba Guitars pricelist	20%	Yes
Alamo Music Center, Inc.	D'Addario pricelist	20%	Yes
Tatum Music Company, Inc	D'Addario pricelist	20%	Yes
Olivas Music	D'Addario pricelist (30% to 50% discount)	30%	Yes
Delgado Guitars	Delgado Guitars pricelist	0%	Yes
Alamo Music Center, Inc.	Dunlop pricelist	20%	Yes
Tatum Music Company, Inc	DW Hardware pricelist	20%	Yes
Alamo Music Center, Inc.	Eastman pricelist	20%	Yes
Tatum Music Company, Inc	Evans pricelist	20%	Yes
Alamo Music Center, Inc.	Fender pricelist	20%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	15%	Yes
Fleming Instrument Repair	Fleming Instrument Repair pricelist	20%	Yes
Tatum Music Company, Inc	Fox pricelist	20%	Yes



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5. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Supplies

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music Center, Inc.	Gator pricelist	20%	Yes
Tatum Music Company, Inc	Gator pricelist	20%	Yes
Alamo Music Center, Inc.	Gemeinhardt pricelist	20%	Yes
Tatum Music Company, Inc	Grover Pro Percussion pricelist	20%	Yes
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	20%	Yes
Alamo Music Center, Inc.	Harris Teller pricelist	20%	Yes
Mr. Music	Harris Teller pricelist	30%	Yes
Sam Gibbs Music	Harris Teller pricelist	50%	Yes
The Band Shop (D&M Enterprises)	Harris Teller pricelist	30%	Yes
Hermes Music	Hermes pricelist	15%	Yes
Alamo Music Center, Inc.	Hosa pricelist	20%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
Tatum Music Company, Inc	Humes and Berg pricelist	20%	Yes
Steinway Piano Gallery	Jansen pricelist	5%	Yes
K&S Music	K&S Music pricelist	20%	Yes
Alamo Music Center, Inc.	Kala pricelist	20%	Yes
Katy Violin Shop	Katy Violin Shop Musical Supplies pricelist	5%	Yes
Alamo Music Center, Inc.	KHS pricelist	20%	Yes
Strait Music Company	KHS pricelist	25%	Yes
Olivas Music	KHS pricelist (30% to 50% discount)	30%	Yes
Sam Gibbs Music	KMC pricelist	0%	Yes
Tatum Music Company, Inc	Latin Percussion pricelist	20%	Yes
Lisle Violin Shop	Lisle Violin pricelist	0%	Yes
The Band Shop (D&M Enterprises)	M & M Music pricelist	30%	Yes
Macie Publishing Company	Macie Publishing Company pricelist	0%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes



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5. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Supplies

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Melhart Music Center	Melhart Music Center pricelist	25%	Yes
Alamo Music Center, Inc.	Mogami pricelist	20%	Yes
Tatum Music Company, Inc	MTS Products pricelist	20%	Yes
Music and Arts Center	Music and Arts Center pricelist	10%	Yes
Sweetwater Sound, Inc.	Music Educators Technology Resource pricelist	0%	Yes
Music in Motion	Music in Motion pricelist	6%	Yes
N Tune Music and Sound, Inc.	N Tune Music pricelist	10%	Yes
Tatum Music Company, Inc	Pearl pricelist	20%	Yes
Olivas Music	Pearl pricelist (30% to 50% discount)	30%	Yes
Pender's Music Company	Pender's Music Company pricelist	0%	Yes
Peripole-Bergerault, Inc.	Peripole pricelist	20%	Yes
Tatum Music Company, Inc	Planet Waves pricelist	20%	Yes
Sweetwater Music Education Technology	ProGear pricelist	0%	Yes
Sweetwater Sound, Inc.	ProGear pricelist	0%	Yes
Tatum Music Company, Inc	Promark pricelist	20%	Yes
Tatum Music Company, Inc	Protec pricelist	20%	Yes
RDG Woodwinds, Inc.	RDG Woodwinds pricelist	20%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	18%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	18%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	10%	Yes
Tatum Music Company, Inc	Roche Thomas pricelist	20%	Yes
Romeo Music LLC	Romeo Music pricelist	10%	Yes
Tatum Music Company, Inc	Sabian pricelist	20%	Yes
Tatum Music Company, Inc	Schilke pricelist	20%	Yes
Metroplex Piano, Inc.	Seiler Acoustic Pianos pricelist	25%	Yes
Shar Products Company	Shar Products Company pricelist	10%	Yes



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5. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Supplies

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Korg USA Inc.	SoundTree pricelist	45%	Yes
Southwest Strings	Southwest Strings pricelist	10%	Yes
The Band Shop (D&M Enterprises)	St Louis Music pricelist	30%	Yes
Olivas Music	St. Louis Music pricelist (30% to 50% discount)	30%	Yes
Steinway Piano Gallery	Steinway pricelist	5%	Yes
Swicegood Music Co.	Swicegood Music pricelist	20%	Yes
Tarpley Music Company, Inc.	Tarpley Music pricelist	35%	Yes
Taylor Music, Inc.	Taylor Music Accessory and Supply pricelist	5%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	10%	Yes
Texas Band and Orchestra	Texas Band and Orchestra pricelist	60%	Yes
The Clavier Group, Inc.	The Clavier Group pricelist	0%	Yes
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	20%	Yes
Tatum Music Company, Inc	Toca pricelist	20%	Yes
The Tuba Exchange, Inc.	Tuba Exchange pricelist	0%	Yes
Tatum Music Company, Inc	Vic Firth pricelist	20%	Yes
Washington Music Sales Center, Inc.	Washington Music pricelist	25%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes
West Music Company	West Music pricelist	0%	Yes
Williamson Music 1st	Williamson Music 1st pricelist	0%	Yes
Woodwind and Brasswind	Woodwind and Brasswind pricelist	3%	Yes
Olivas Music	Yamaha Accessories pricelist (30% to 50% discount)	30%	Yes
Ellis County Music Center, Inc	Yamaha pricelist	20%	Yes
Fort Bend Music Center	Yamaha pricelist	20%	Yes
N Tune Music and Sound, Inc.	Yamaha pricelist	10%	Yes
Sam Gibbs Music	Yamaha pricelist	50%	Yes



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5. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Musical Supplies

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Tatum Music Company, Inc	Yamaha pricelist	20%	Yes
Tatum Music Company, Inc	Zildjian pricelist	20%	Yes



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6. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Sheet Music

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
K&S Music	Alfred pricelist	5%	Yes
Sam Gibbs Music	Alfred pricelist	10%	Yes
Tatum Music Co.,	Alfred pricelist	0%	No
Ellis County Music Center, Inc	Buffet-Crampon pricelist	0%	Yes
Sam Gibbs Music	Carl Fisher Publishing pricelist	10%	No
Carolyn Nussbaum Music Co.	Carolyn Nussbaum pricelist	15%	Yes
Tatum Music Co.,	Ed Sueta	0%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	0%	Yes
Tatum Music Co.,	FJH Music	0%	Yes
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	20%	No
K&S Music	Hal Leonard pricelist	5%	Yes
Sam Gibbs Music	Hal Leonard pricelist	10%	Yes
Tatum Music Co.,	Hal Leonard pricelist	0%	Yes
West Music Company	Hal Leonard pricelist	0%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	No
Katy Violin Shop	Katy Violin Shop pricelist	10%	Yes
Sam Gibbs Music	KJOS Publishing pricelist	10%	Yes
Tatum Music Co.,	KJOS Publishing pricelist	0%	No
La Hacienda Musica	La Hacienda pricelist	5%	Yes
Texas Band and Orchestra	La Hacienda pricelist	10%	Yes
Luck's Music Library	Luck's Music pricelist	10%	Yes
Macie Publishing Company	Macie Publishing Company pricelist	0%	Yes
Mariachi Center	Mariachi Center pricelist	20%	Yes
Woodwind and Brasswind	Mariachi Center pricelist	10%	Yes
Mr. Music	Mr. Music pricelist	30%	Yes
Music and Arts Center	Music and Arts Center pricelist	0%	Yes



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6. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for Sheet Music

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
The Mariachi Connection, Inc.	Music Educators Technology Resource pricelist (Instruments Only, No Uniforms)	0%	Yes
Music in Motion	Music in Motion pricelist	6%	Yes
N Tune Music and Sound, Inc.	N Tune Music and Sound pricelist	0%	Yes
Pender's Music Company	Pender's Music Company pricelist	0%	Yes
The Mariachi Connection, Inc.	ProGear pricelist	0%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	10%	Yes
Shar Products Company	Shar Products Company pricelist	10%	Yes
Southwest Strings	Southwest Strings pricelist	10%	Yes
Strait Music Company	Strait Music Company pricelist	25%	Yes
Swicegood Music Co.	Swicegood Music Company pricelist	0%	Yes
Tarpley Music Company	Tarpley Music Company pricelist	0%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	10%	Yes
The Band Shop (D&M Enterprises)	The Band Shop pricelist	30%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	15%	Yes
Washington Music Sales Center, Inc.	Washington Music pricelist	20%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes



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7. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for All Other Musical Products

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Alamo Music Center, Inc.	Antingua pricelist	20%	Yes
Audio DAWg	Audio DAWg pricelist	10%	Yes
Aves Auido Visual Systems, Inc.	Aves Auido Visual Systems pricelist	5%	Yes
Band Shoppe	Band Shoppe pricelist	0%	Yes
Brazos Media Technologies LLC	Brazos Media Technologies pricelist	10%	Yes
Carolyn Nussbaum Music Co.	Carolyn Nussbaum pricelist	15%	Yes
Steinway Piano Gallery	Casio pricelist	10%	Yes
Collins Music Center	Collins Music Center pricelist	25%	Yes
Alamo Music Center, Inc.	Conn-Selmer pricelist	20%	No
The Band Shop (D&M Enterprises)	Conn-Selmer pricelist	30%	Yes
Olivas Music	Conn-Selmer pricelist (30% to 50% discount)	30%	Yes
Alamo Music Center, Inc.	Cordoba pricelist	20%	Yes
Olivas Music	D'Addarrio pricelist (30% to 50% discount)	30%	Yes
Delgado Guitars	Delgado Guitars pricelist	0%	Yes
DrumFIT USA Corporation	DrumFIT pricelist	15%	Yes
Fishburn Violin Shop, LLC	Fishburn Violin Shop pricelist	0%	Yes
Fleming Instrument Repair	Fleming Instrument Repair pricelist	20%	Yes
Guitar Center Stores, Inc.	Guitar Center Stores pricelist	20%	Yes
Mr. Music	Harris Teller pricelist	30%	Yes
The Band Shop (D&M Enterprises)	Harris Teller pricelist	30%	Yes
Hermes Music	Hermes pricelist	15%	Yes
Houghton Horns, LLC	Houghton Horns pricelist	0%	Yes
K&S Music	K&S Music pricelist	20%	Yes
Olivas Music	KHS pricelist (30% to 50% discount)	30%	Yes
Lisle Violin Shop	Lisle Violin pricelist	0%	Yes
Macie Publishing Company	Macie Publishing Company pricelist	0%	Yes



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7. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for All Other Musical Products

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
Mariachi Center	Mariachi Center pricelist	20%	Yes
Melhart Music Center	Melhart Music Center pricelist	25%	Yes
Music and Arts Center	Music and Arts Center pricelist	10%	Yes
Sweetwater Music Education Technology	Music Educators Technology Resource pricelist	0%	Yes
Music in Motion	Music in Motion pricelist	6%	Yes
N Tune Music and Sound, Inc.	N Tune Music and Sound pricelist	30%	Yes
Olivas Music	Pearl pricelist (30% to 50% discount)	30%	Yes
Sweetwater Music Education Technology	ProGear pricelist	0%	Yes
Rhythm Band Instruments	Rhythm Band pricelist	10%	Yes
Romeo Music LLC	Romeo Music pricelist	10%	Yes
Shar Products Company	Shar Products pricelist	10%	Yes
MakeMusic, Inc.	SmartMusic-Acad pricelist	0%	Yes
Rhythm Band Instruments	Sonor Orff pricelist	18%	Yes
Southwest Strings	Southwest Strings pricelist	10%	Yes
The Band Shop (D&M Enterprises)	St. Louis Music pricelist	30%	Yes
Olivas Music	St. Louis Music pricelist (30% to 50% discount)	30%	Yes
Steinway Piano Gallery	Steinway Piano Gallery pricelist	10%	Yes
Strait Music Company	Strait Music Company pricelist	10%	Yes
Rhythm Band Instruments	Studio 49 Catalog pricelist	18%	Yes
Swicegood Music Co.	Swicegood Music Co. pricelist	20%	Yes
Tarpley Music Company	Tarpley Music Company pricelist	35%	Yes
Taylor Music, Inc.	Taylor Music pricelist	5%	Yes
Tempest Musical Instruments Inc.	Tempest Musical Instruments pricelist	0%	Yes
Terra Nova Violins	Terra Nova Violins pricelist	10%	Yes
Texas Band and Orchestra	Texas Band and Orchestra pricelist	60%	Yes
The Clavier Group, Inc.	The Clavier Group pricelist	0%	Yes



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7. Musical Equipment, Products, and Supplies- Discount (%) off catalog/pricelist for All Other Musical Products

Vendor Name	Vendor Brand and Model Number	Percent Discount	Award
The Mariachi Connection, Inc.	The Mariachi Connection pricelist (Instruments Only, No Uniforms)	0%	Yes
The String and Horn Shop, Inc.	The String and Horn Shop pricelist	20%	Yes
The Tuba Exchange, Inc.	Tuba Exchange pricelist	0%	Yes
Washington Music Sales Center, Inc.	Washington Music pricelist	25%	Yes
Weslaco Music Center	Weslaco Music Center pricelist	20%	Yes
West Music Company	West Music pricelist	0%	Yes
Williamson Music 1st	Williamson Music 1st pricelist	0%	Yes
Woodwind and Brasswind	Woodwind and Brasswind pricelist	3%	Yes
N Tune Music and Sound, Inc.	Yamaha pricelist	30%	Yes
Olivas Music	Yamaha pricelist (30% to 50% discount)	30%	Yes



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8. Installation and Repair Service- Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment, Not to exceed hourly labor rate for Installation/Repair Service of Equipment and Products to include tuning, prep and other musical instrument and equipment related fees

Vendor Name	Vendor Brand and Model Number	Bid Price	Award
Ellis County Music Center, Inc	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (Call for Quote)	\$1.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (Call for Quote)	\$1.00	Yes
Swicegood Music Co.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (Call for Quote)	\$1.00	Yes
Tatum Music Company, Inc	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (Call for Quote)	\$1.00	Yes
Mariachi Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$20.00	Yes
Weslaco Music Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$20.00	Yes
Mr. Music	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$25.00	Yes
Terra Nova Violins	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$40.00	Yes
The String and Horn Shop, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$40.00	Yes
Melhart Music Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$45.00	Yes
Katy Violin Shop	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$50.00	Yes
Texas Band and Orchestra	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$50.00	Yes
Wenger Corporation	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$50.00	Yes
Fleming Instrument Repair	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$60.00	Yes
Fort Bend Music Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (\$60.00 to 145.00)	\$60.00	Yes
Williamson Music 1st	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$60.00	Yes
The Band Shop (D&M Enterprises)	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$65.00	Yes
Collins Music Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$75.00	Yes
David's Instrument Repair, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$75.00	Yes
Hermes Music	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$75.00	Yes
Music and Arts Center	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$75.00	Yes



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8. Installation and Repair Service- Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment, Not to exceed hourly labor rate for Installation/Repair Service of Equipment and Products to include tuning, prep and other musical instrument and equipment related fees

Vendor Name	Vendor Brand and Model Number	Bid Price	Award
Romeo Music LLC	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$80.00	Yes
Lisle Violin Shop	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$90.00	Yes
Carolyn Nussbaum Music Co.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$95.00	Yes
RDG Woodwinds, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$95.00	Yes
Tarpley Music Company	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$95.00	Yes
The Bandwagon Music Store & Repair	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$120.00	Yes
Alamo Music Center, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment (\$100.00 to \$300.00)	\$150.00	Yes
Strait Music Company	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$150.00	Yes
Fishburn Violin Shop, LLC	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$175.00	Yes
The Clavier Group, Inc.	Hourly Labor Rate for Installation/Repair Service of Musical Instruments and Equipment	\$195.00	Yes