



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

1. Discount (%) Off Catalog /Pricelist for Audio Visual Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Ace Backstage Connections pricelist	30%	Yes
N Tune Music and Sound, Inc.	Ace Backstage Pockets pricelist	25%	Yes
N Tune Music and Sound, Inc.	Acoustics in a Box pricelist	0%	No
ACP Direct	ACP Direct pricelist	0%	Yes
N Tune Music and Sound, Inc.	ADJ pricelist	10%	No
N Tune Music and Sound, Inc.	ADJ American Audio pricelist	25%	No
Adorama Inc.	Adorama Inc. pricelist	5%	Yes
OneVision Solution	AirTame pricelist	2%	Yes
AISYS Consulting	AiSYS Consulting Toolkit pricelist	5%	Yes
Lantek Communications, Inc.	AKG pricelist	34%	Yes
Azbell Electronics, Inc.	AKG pricelist	40%	Yes
Aves Audio Visual Systems, Inc.	AKG pricelist	25%	No
Audio Visual Technologies Group, Inc.	AKG pricelist	25%	No
CCS Presentation Systems	AKG pricelist	20%	No
OneVision Solution	AKG pricelist	16%	No
N Tune Music and Sound, Inc.	AKG pricelist	25%	No
N Tune Music and Sound, Inc.	Alesis pricelist	10%	No
Lantek Communications, Inc.	Allen & Heath pricelist	25%	Yes
Azbell Electronics, Inc.	Allen & Heath pricelist	20%	Yes



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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CCS Presentation Systems	Allen & Heath pricelist	8%	No
N Tune Music and Sound, Inc.	Allen & Heath pricelist	20%	Yes
Altex Electronics, Ltd	Altex AV Price List	5%	Yes
N Tune Music and Sound, Inc.	Alto pricelist	0%	Yes
OneVision Solution	American Well pricelist	6%	No
CCS Presentation Systems	AMK pricelist	20%	Yes
Lantek Communications, Inc.	AMX pricelist	40%	Yes
Onsite AV Service Partners, LLC	AMX pricelist	29%	No
Network Cabling Service, Inc.	AMX pricelist	25%	No
Aves Audio Visual Systems, Inc.	AMX pricelist	15%	No
Audio Visual Technologies Group, Inc.	AMX pricelist	15%	No
Azbell Electronics, Inc.	AMX pricelist	40%	Yes
OneVision Solution	AMX pricelist	40%	Yes
N Tune Music and Sound, Inc.	AMX pricelist	20%	No
Videotex Systems	Anchor Audio pricelist	20%	Yes
CCS Presentation Systems	Anchor Audio pricelist	10%	Yes
Azbell Electronics, Inc.	Ashly pricelist	30%	Yes
Communication Concepts	Atlas IED pricelist	22%	No
Network Cabling Service, Inc.	Atlas Sound pricelist	25%	No
CCS Presentation Systems	Atlas Sound pricelist	20%	No



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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CSI: Lubbock	Atlas IED Price Catalog	18%	No
Azbell Electronics, Inc.	Atlas IED pricelist	30%	Yes
The Werd Company	Atlona pricelist	31%	Yes
Network Cabling Service, Inc.	Atlona pricelist	25%	Yes
HB Pro Sound, Inc.	Atlona pricelist	15%	No
Network Cabling Service, Inc.	Audio Enhancement pricelist	15%	No
CCS Presentation Systems	Audio Enhancement pricelist	8%	No
Piraino Consulting, Inc	Audio Enhancement pricelist	19%	Yes
CCS Presentation Systems	AUDIO TECHNICA pricelist	5%	Yes
N Tune Music and Sound, Inc.	AUDIO TECHNICA pricelist	30%	Yes
N Tune Music and Sound, Inc.	Audix pricelist	30%	Yes
Music and Arts Center	Music & Arts Center pricelist	0%	Yes
Audio Visual Aids	AVA Price Lists	0%	Yes
Piraino Consulting, Inc	AverMedia pricelist	7%	Yes
CCS Presentation Systems	AverMedia pricelist	2%	No
Network Cabling Service, Inc.	AVFI pricelist	30%	Yes
Network Cabling Service, Inc.	Avigilon pricelist	18%	Yes
Avsant	Avsant pricelist	10%	Yes
Piraino Consulting, Inc	AVTEQ pricelist	12%	No



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Network Cabling Service, Inc.	Axis pricelist	9%	No
The Werd Company	Azden pricelist	6%	No
Videotex Systems	Azden pricelist	15%	Yes
B & H Foto & Electronics Corp.	B & H Foto & Electronics pricelist	1%	Yes
Onsite AV Service Partners, LLC	Barco pricelist	20%	Yes
Guitar Center Stores, Inc.	Barco pricelist	10%	No
Audio Visual Technologies Group, Inc.	Barco pricelist	10%	No
Aves Audio Visual Systems, Inc.	Barco pricelist	10%	No
OneVision Solution	Barco pricelist	5%	No
Azbell Electronics, Inc.	Barco pricelist	25%	Yes
Network Cabling Service, Inc.	Barco pricelist	13%	No
CCS Presentation Systems	Barco pricelist	2%	No
HB Pro Sound, Inc.	Behringer pricelist	15%	Yes
Guitar Center Stores, Inc.	BenQ pricelist	5%	No
CCS Presentation Systems	BenQ pricelist	2%	No
Piraino Consulting, Inc	BenQ pricelist	26%	Yes
Best Buy for Business	Best Buy For Business pricelist	0%	Yes
Onsite AV Service Partners, LLC	Biamp pricelist	35%	Yes
OneVision Solution	Biamp pricelist	25%	Yes
Azbell Electronics, Inc.	Biamp pricelist	45%	Yes
Network Cabling Service, Inc.	Biamp pricelist	30%	Yes
CCS Presentation Systems	Biamp pricelist	20%	Yes



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Videotex Systems	Blackmagic Design pricelist	7%	Yes
The Werd Company	BlackMagic Design pricelist	8%	Yes
CCS Presentation Systems	Blonder Tongue pricelist	2%	No
N Tune Music and Sound, Inc.	Bosch pricelist	20%	Yes
Azbell Electronics, Inc.	Bosch pricelist	20%	Yes
CCS Presentation Systems	Bose pricelist	25%	No
Azbell Electronics, Inc.	Bose pricelist	35%	Yes
Network Cabling Service, Inc.	Bose pricelist	20%	No
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	Yes
CCS Presentation Systems	BSS Harman pricelist	25%	No
N Tune Music and Sound, Inc.	BSS Harman pricelist	35%	Yes
Lantek Communications, Inc.	BSS PRICE LIST	25%	No
Aves Audio Visual Systems, Inc.	BSS pricelist	20%	No
Audio Visual Technologies Group, Inc.	BSS pricelist	20%	No
Azbell Electronics, Inc.	BSS pricelist	35%	Yes
The Werd Company	C2G pricelist	6%	No
Azbell Electronics, Inc.	C2G pricelist	35%	Yes
Network Cabling Service, Inc.	C2G pricelist	30%	No
Azbell Electronics, Inc.	CAD Audio pricelist	10%	Yes
Columbia Advisory Group	CAG Price List 2020	15%	Yes



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Audio Visual Technologies Group, Inc.	Califone pricelist	15%	No
Aves Audio Visual Systems, Inc.	Califone pricelist	15%	No
CCS Presentation Systems	Califone pricelist	25%	Yes
CCS Presentation Systems	Cambridge pricelist	20%	Yes
Network Cabling Service, Inc.	Cambridge Sound pricelist	20%	Yes
Azbell Electronics, Inc.	Cambridge Sound pricelist	20%	Yes
Camcor, Inc.	Camcor pricelist	3%	Yes
CCS Presentation Systems	Canon pricelist	2%	Yes
The Werd Company	Canon pricelist	21%	Yes
CCS Presentation Systems	Casio pricelist	5%	Yes
Communication Concepts	Chief pricelist	11%	No
Onsite AV Service Partners, LLC	Chief pricelist	30%	Yes
OneVision Solution	Chief pricelist	10%	Yes
Network Cabling Service, Inc.	Chief pricelist	30%	Yes
Azbell Electronics, Inc.	Chief pricelist	35%	Yes
Guitar Center Stores, Inc.	Christie pricelist	10%	Yes
CCS Presentation Systems	Christie pricelist	5%	Yes
OneVision Solution	Cisco pricelist	10%	No
Azbell Electronics, Inc.	Clear One pricelist	25%	Yes
The Werd Company	Clear Touch pricelist	17%	Yes
Azbell Electronics, Inc.	Clear Touch pricelist	10%	Yes



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	Clear One pricelist	5%	No
Network Cabling Service, Inc.	Clear touch pricelist	15%	Yes
CSI: Lubbock	Clock Audio Price Catalog	18%	Yes
CCS Presentation Systems	Clock Audio pricelist	15%	Yes
N Tune Music and Sound, Inc.	Community pricelist	30%	Yes
Azbell Electronics, Inc.	Community pricelist	30%	Yes
Lantek Communications, Inc.	Crestron pricelist	43%	Yes
Onsite AV Service Partners, LLC	Crestron pricelist	30%	No
Videotex Systems	Crestron pricelist	15%	No
OneVision Solution	Crestron pricelist	41%	Yes
Network Cabling Service, Inc.	Crestron pricelist	25%	No
Azbell Electronics, Inc.	Crestron pricelist	40%	No
Network Cabling Service, Inc.	Crimson pricelist	30%	Yes
Piraino Consulting, Inc	Crown pricelist	29%	No
Lantek Communications, Inc.	Crown pricelist	43%	Yes
Aves Audio Visual Systems, Inc.	Crown pricelist	25%	No
Audio Visual Technologies Group, Inc.	Crown pricelist	25%	No
OneVision Solution	Crown pricelist	30%	No
N Tune Music and Sound, Inc.	Crown pricelist	30%	No
Network Cabling Service, Inc.	Crown pricelist	22%	No
Azbell Electronics, Inc.	Crown pricelist	40%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	Crown pricelist	20%	No
Lantek Communications, Inc.	Da-Lite pricelist	31%	Yes
HB Pro Sound, Inc.	Da-Lite pricelist	20%	No
Onsite AV Service Partners, LLC	Da-Lite pricelist	19%	No
CCS Presentation Systems	Da-Lite pricelist	15%	No
Videotex Systems	Da-Lite pricelist	15%	No
Audio Visual Technologies Group, Inc.	Da-Lite pricelist	10%	No
Aves Audio Visual Systems, Inc.	Da-Lite pricelist	10%	No
Network Cabling Service, Inc.	Da-Lite pricelist	25%	No
Azbell Electronics, Inc.	Da-Lite pricelist	30%	Yes
Data Projections, Inc.	Data Projections pricelist	5%	Yes
N Tune Music and Sound, Inc.	DBX pricelist	20%	Yes
Azbell Electronics, Inc.	DBX pricelist	20%	Yes
N Tune Music and Sound, Inc.	Denon pricelist	10%	Yes
HB Pro Sound, Inc.	Denon pricelist	15%	Yes
CCS Presentation Systems	Denon pricelist	5%	Yes
N Tune Music and Sound, Inc.	Denon/Marantz/Rane pricelist	10%	Yes
N Tune Music and Sound, Inc.	Devio pricelist	0%	Yes
CCS Presentation Systems	Digital Projection pricelist	5%	Yes
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
CCS Presentation Systems	Display Devices pricelist	10%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Draper pricelist	11%	No
Network Cabling Service, Inc.	Draper pricelist	25%	Yes
CCS Presentation Systems	Draper pricelist	15%	Yes
CCS Presentation Systems	Dukane pricelist	30%	Yes
N Tune Music and Sound, Inc.	Dynacord pricelist	20%	Yes
Education 2000	Education 2000 Price List	0%	Yes
School Outfitters LLC	Egghead pricelist	35%	Yes
HB Pro Sound, Inc.	Eiki Projectors pricelist	15%	Yes
CCS Presentation Systems	ELMO pricelist	2%	Yes
Azbell Electronics, Inc.	Elo Touch pricelist	2%	Yes
Guitar Center Stores, Inc.	Epson pricelist	5%	No
Piraino Consulting, Inc	Epson pricelist	12%	No
Onsite AV Service Partners, LLC	Epson pricelist	15%	Yes
Videotex Systems	Epson pricelist	2%	No
Aves Audio Visual Systems, Inc.	Epson pricelist	3%	No
Audio Visual Technologies Group, Inc.	Epson pricelist	3%	No
Network Cabling Service, Inc.	Epson pricelist	15%	Yes
Azbell Electronics, Inc.	Epson pricelist	20%	Yes
CCS Presentation Systems	EPSON pricelist	2%	No
N Tune Music and Sound, Inc.	EV MasterSound pricelist	20%	Yes
Lantek Communications, Inc.	Extron pricelist	43%	Yes
TDANetworks, LLC	Extron pricelist	20%	No



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Onsite AV Service Partners, LLC	Extron pricelist	40%	Yes
Videotex Systems	Extron pricelist	25%	No
Network Cabling Service, Inc.	Extron pricelist	20%	No
Azbell Electronics, Inc.	Extron pricelist	35%	Yes
OneVision Solution	Extron pricelist	35%	Yes
Ford Audio-Video Systems LLC	Ford Pricelist	10%	Yes
The Werd Company	Fortinge pricelist	13%	Yes
Piraino Consulting, Inc	FrontRow pricelist	8%	Yes
N Tune Music and Sound, Inc.	FSR North America pricelist	10%	Yes
Network Cabling Service, Inc.	FSR pricelist	20%	Yes
The Werd Company	Furman pricelist	11%	Yes
N Tune Music and Sound, Inc.	Furman pricelist	10%	Yes
N Tune Music and Sound, Inc.	Gator pricelist	25%	Yes
Guitar Center Stores, Inc.	GCS AV Equipment Catalog	10%	Yes
CCS Presentation Systems	GEFEN pricelist	20%	Yes
Piraino Consulting, Inc	Goodview pricelist	26%	No
CCS Presentation Systems	GPO Display pricelist	10%	No
Azbell Electronics, Inc.	GPO pricelist	12%	Yes
Network Cabling Service, Inc.	Hanwha pricelist	35%	No
Network Cabling Service, Inc.	Harman pricelist	22%	Yes
OneVision Solution	Harman pricelist	10%	Yes



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For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Hartke pricelist	5%	Yes
Hermes Music	Hermes pricelist	30%	Yes
Onsite AV Service Partners, LLC	Hitachi pricelist	30%	Yes
CCS Presentation Systems	Hitachi pricelist	20%	Yes
N Tune Music and Sound, Inc.	HOSA pricelist	10%	Yes
Network Cabling Service, Inc.	Hovercam pricelist	10%	Yes
CCS Presentation Systems	Hovercam pricelist	5%	Yes
Azbell Electronics, Inc.	HuddleCamHD pricelist	10%	Yes
IES Communications, LLC	IES Pricelist (5% - 40%)	5%	Yes
CCS Presentation Systems	Infocus pricelist	3%	Yes
Lantek Communications, Inc.	JBL pricelist	43%	Yes
N Tune Music and Sound, Inc.	JBL pricelist	25%	No
Azbell Electronics, Inc.	JBL pricelist	35%	Yes
Videotex Systems	JBL pricelist	5%	No
Onsite AV Service Partners, LLC	JBL pricelist	20%	No
OneVision Solution	JBL pricelist	30%	No
Network Cabling Service, Inc.	JBL pricelist	22%	No
CCS Presentation Systems	JBL pricelist	10%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Videotex Systems	JVC Pro Video pricelist	2%	No
N Tune Music and Sound, Inc.	K&M pricelist	10%	No
CCS Presentation Systems	Klipsch pricelist	20%	Yes
Videotex Systems	Kramer pricelist	5%	No
Network Cabling Service, Inc.	Kramer pricelist	22%	No
Azbell Electronics, Inc.	Kramer pricelist	35%	Yes
N Tune Music and Sound, Inc.	Kramer pricelist	30%	No
CCS Presentation Systems	Lab Gruppen pricelist	20%	Yes
N Tune Music and Sound, Inc.	Lexicon pricelist	5%	No
CCS Presentation Systems	LG pricelist	2%	No
Audio Visual Technologies Group, Inc.	LG pricelist	3%	No
Aves Audio Visual Systems, Inc.	LG pricelist	3%	No
Onsite AV Service Partners, LLC	LG pricelist	7%	No
Network Cabling Service, Inc.	LG pricelist	15%	Yes
Azbell Electronics, Inc.	LG pricelist	15%	Yes
Azbell Electronics, Inc.	Liberty pricelist	25%	Yes
Network Cabling Service, Inc.	Liberty pricelist	28%	Yes
Piraino Consulting, Inc	Lightspeed pricelist	20%	Yes
CCS Presentation Systems	Lightspeed pricelist	5%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
Network Cabling Service, Inc.	Listen pricelist	25%	Yes
Azbell Electronics, Inc.	Listen Tech pricelist	25%	Yes
N Tune Music and Sound, Inc.	Listen Technologies pricelist	15%	No
CCS Presentation Systems	Listen Technologies pricelist	15%	No
Azbell Electronics, Inc.	Logitech pricelist	2%	Yes
N Tune Music and Sound, Inc.	Lowell pricelist	10%	No
Piraino Consulting, Inc	Lu pricelist	9%	Yes
The Werd Company	Lumantek pricelist	3%	Yes
Piraino Consulting, Inc	Lumens pricelist	23%	No
Azbell Electronics, Inc.	Lumens pricelist	25%	Yes
CCS Presentation Systems	Lumens pricelist	10%	No
HB Pro Sound, Inc.	Mackie pricelist	15%	Yes
Network Cabling Service, Inc.	Marantz pricelist	20%	Yes
Network Cabling Service, Inc.	Martin Audio pricelist	20%	Yes
Master Audio Visuals Inc.	Master Audio Visual pricelist	1%	Yes
OneVision Solution	Mersive pricelist	10%	No
Azbell Electronics, Inc.	Mersive pricelist	15%	Yes
N Tune Music and Sound, Inc.	Middle Atlantic pricelist	10%	No
Piraino Consulting, Inc	Middle Atlantic pricelist	29%	No
Network Cabling Service, Inc.	Middle Atlantic pricelist	25%	No
Monoprice	Monoprice pricelist	10%	Yes



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For the Period 06/01/2021 to 05/31/2022

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Piraino Consulting, Inc	NEC pricelist	12%	No
CCS Presentation Systems	NEC pricelist	2%	Yes
Network Cabling Service, Inc.	NEC pricelist	15%	Yes
Azbell Electronics, Inc.	NEC pricelist	15%	Yes
Piraino Consulting, Inc	NEC Projectors pricelist	7%	No
Network Cabling Service, Inc.	Newline pricelist	15%	No
CCS Presentation Systems	Newline pricelist	2%	No
Piraino Consulting, Inc	Newline pricelist	26%	Yes
Videotex Systems	NewTek pricelist	10%	Yes
N Tune Music and Sound, Inc.	Nexia pricelist	5%	Yes
The Werd Company	Nimbus pricelist	9%	Yes
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	Yes
CCS Presentation Systems	Nureva pricelist	2%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	15%	Yes
Clary Business Machines	OneScreen Price Catalog	30%	Yes
OneVision Solution	OneVision Solutions pricelist	5%	No
Network Cabling Service, Inc.	OpenEye pricelist	20%	No
Aves Audio Visual Systems, Inc.	Optoma pricelist	20%	No
Audio Visual Technologies Group, Inc.	Optoma pricelist	20%	No
Azbell Electronics, Inc.	Optoma pricelist	35%	Yes
CCS Presentation Systems	Optoma pricelist	5%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
OneVision Solution	OVS Cloud Services pricelist	8%	No
The Werd Company	OWI pricelist	31%	Yes
CCS Presentation Systems	OWI pricelist	25%	Yes
The Werd Company	Padcaster pricelist	6%	Yes
Audio Visual Technologies Group, Inc.	Panasonic pricelist	10%	Yes
Aves Audio Visual Systems, Inc.	Panasonic pricelist	10%	Yes
Onsite AV Service Partners, LLC	Panasonic pricelist	30%	Yes
Network Cabling Service, Inc.	Panasonic pricelist	15%	Yes
Azbell Electronics, Inc.	Panasonic pricelist	5%	No
CCS Presentation Systems	Panasonic pricelist	2%	No
Pathway Communications	Pathway Catalog	15%	Yes
N Tune Music and Sound, Inc.	Peavey Accessories pricelist	25%	Yes
N Tune Music and Sound, Inc.	Peavey Retail pricelist	20%	Yes
NEI Datacom, Inc.	Peerless pricelist	9%	No
OneVision Solution	Peerless pricelist	15%	No
Network Cabling Service, Inc.	Peerless pricelist	25%	No
Azbell Electronics, Inc.	Peerless pricelist	40%	Yes
OneVision Solution	Pexip pricelist	5%	No
HB Pro Sound, Inc.	Pioneer DJ pricelist	15%	Yes
OneVision Solution	Planar pricelist	5%	No
Network Cabling Service, Inc.	Planar pricelist	20%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Azbell Electronics, Inc.	Planar pricelist	13%	Yes
CCS Presentation Systems	PLANAR pricelist	2%	No
OneVision Solution	POLY pricelist	5%	No
Onsite AV Service Partners, LLC	Polycom pricelist	10%	Yes
N Tune Music and Sound, Inc.	Praesideo PA pricelist	5%	Yes
Azbell Electronics, Inc.	Premier Mounts pricelist	15%	Yes
Onsite AV Service Partners, LLC	Premier pricelist	30%	Yes
N Tune Music and Sound, Inc.	Presonus pricelist	10%	Yes
ProComputing Corp.	ProComputing Price List	2%	Yes
Piraino Consulting, Inc	Promethean pricelist	34%	Yes
Azbell Electronics, Inc.	PTZOptics pricelist	5%	Yes
HB Pro Sound, Inc.	QSC pricelist	15%	Yes
Lantek Communications, Inc.	QSC pricelist	30%	Yes
Network Cabling Service, Inc.	QSC pricelist	22%	Yes
N Tune Music and Sound, Inc.	QSC pricelist	30%	Yes
CCS Presentation Systems	QSC pricelist	15%	Yes
N Tune Music and Sound, Inc.	RapcoHorizon pricelist	20%	Yes
Azbell Electronics, Inc.	RDL pricelist	25%	Yes
CCS Presentation Systems	Recordex pricelist	15%	Yes
The Werd Company	Roemtech pricelist	21%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Azbell Electronics, Inc.	Roemtech pricelist	15%	No
CCS Presentation Systems	Roemtech pricelist	15%	No
N Tune Music and Sound, Inc.	Roland pricelist	10%	Yes
Romeo Music LLC	Romeo Music pricelist	10%	Yes
Piraino Consulting, Inc	Safari Montage pricelist	9%	Yes
N Tune Music and Sound, Inc.	Samson Accessories pricelist	15%	Yes
N Tune Music and Sound, Inc.	Samson pricelist	10%	Yes
Aves Audio Visual Systems, Inc.	Samsung Commercial pricelist	5%	Yes
Audio Visual Technologies Group, Inc.	Samsung Commercial pricelist	5%	Yes
Audio Visual Technologies Group, Inc.	Samsung Consumer pricelist	15%	Yes
Aves Audio Visual Systems, Inc.	Samsung Consumer pricelist	15%	Yes
CCS Presentation Systems	Samsung Electronics pricelist	10%	No
Onsite AV Service Partners, LLC	Samsung pricelist	20%	No
Network Cabling Service, Inc.	Samsung pricelist	15%	No
Azbell Electronics, Inc.	Samsung pricelist	25%	Yes
School Specialty	School Specialty pricelist	10%	Yes
HB Pro Sound, Inc.	Sennheiser pricelist	15%	Yes
Videotex Systems	Sennheiser pricelist	10%	Yes
The Werd Company	Sennheiser pricelist	21%	Yes
CCS Presentation Systems	Sennheiser pricelist	5%	Yes
Sharp Electronics Corporation	Sharp Electronics Corporation pricelist	33%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	Sharp pricelist	10%	No
Onsite AV Service Partners, LLC	Sharp pricelist	30%	Yes
Piraino Consulting, Inc	Sharp pricelist	25%	Yes
Azbell Electronics, Inc.	Sharp pricelist	10%	No
HB Pro Sound, Inc.	Shure pricelist	15%	Yes
Communication Concepts	Shure pricelist	8%	No
Videotex Systems	Shure pricelist	10%	Yes
Aves Audio Visual Systems, Inc.	Shure pricelist	10%	Yes
Audio Visual Technologies Group, Inc.	Shure pricelist	10%	Yes
Onsite AV Service Partners, LLC	Shure pricelist	30%	Yes
OneVision Solution	Shure pricelist	5%	No
Network Cabling Service, Inc.	Shure pricelist	20%	Yes
N Tune Music and Sound, Inc.	Shure pricelist	35%	Yes
CCS Presentation Systems	Shure pricelist	10%	Yes
Sideline Power, LLC	Sideline Power Pricing	0%	Yes
Simply NUC, Inc.	Simply NUC, Inc. pricelist	8%	Yes
N Tune Music and Sound, Inc.	SKB pricelist	10%	Yes
Piraino Consulting, Inc	Smart Technologies pricelist	25%	Yes
CCS Presentation Systems	Smart Technologies pricelist	5%	No
Smart Group Systems	SMG Price List	25%	Yes
The Werd Company	Softron pricelist	7%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

1. Discount (%) Off Catalog /Pricelist for Audio Visual Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	Sony Commercial pricelist	2%	Yes
Videotex Systems	Sony Professional Video pricelist	10%	Yes
The Werd Company	Sony Projectors pricelist	16%	Yes
N Tune Music and Sound, Inc.	Soundcraft pricelist	25%	No
Audio Visual Technologies Group, Inc.	Soundcraft pricelist	10%	No
Aves Audio Visual Systems, Inc.	Soundcraft pricelist	10%	No
Azbell Electronics, Inc.	Soundcraft pricelist	35%	Yes
Network Cabling Service, Inc.	Spectrum pricelist	30%	No
OneVision Solution	StarLeaf pricelist	5%	No
CCS Presentation Systems	Stewart Audio pricelist	15%	No
CCS Presentation Systems	Stewart Filmscreen pricelist	20%	Yes
Azbell Electronics, Inc.	Sunbrite pricelist	2%	Yes
Sweetwater Sound Inc.	Sweetwater Sound pricelist	0%	Yes
OneVision Solution	Synergy Sky pricelist	5%	No
CCS Presentation Systems	Tannoy pricelist	20%	Yes
The Werd Company	Tascam pricelist	16%	No
Azbell Electronics, Inc.	Tascam pricelist	25%	Yes
N Tune Music and Sound, Inc.	Tascam pricelist	10%	No
CCS Presentation Systems	Tascam pricelist	12%	No
Texas Media Systems	Texas Media Systems pricelist	5%	Yes
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

1. Discount (%) Off Catalog /Pricelist for Audio Visual Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Three-Sixty pricelist	15%	Yes
TM Television, Inc.	TMTEL Price List	5%	Yes
CCS Presentation Systems	TOA pricelist	20%	No
Azbell Electronics, Inc.	TOA pricelist	30%	Yes
Azbell Electronics, Inc.	Triplite pricelist	20%	Yes
Troxell Communications	Troxell Communications	1%	Yes
HB Pro Sound, Inc.	Turbosound pricelist	15%	Yes
Azbell Electronics, Inc.	TVOne pricelist	20%	Yes
N Tune Music and Sound, Inc.	Ultimate Support pricelist	10%	Yes
Lantek Communications, Inc.	Vaddio pricelist	12%	No
Onsite AV Service Partners, LLC	Vaddio pricelist	15%	No
OneVision Solution	Vaddio pricelist	10%	No
Network Cabling Service, Inc.	Vaddio pricelist	22%	Yes
Azbell Electronics, Inc.	Vaddio pricelist	20%	Yes
CCS Presentation Systems	VADDIO pricelist	7%	No
Videotex Systems	Videotex Systems pricelist	0%	Yes
OneVision Solution	Vidyo pricelist	10%	No
Piraino Consulting, Inc	Viewsonic pricelist	11%	No
Network Cabling Service, Inc.	Viewsonic pricelist	15%	Yes
Azbell Electronics, Inc.	Viewsonic pricelist	15%	Yes
CCS Presentation Systems	Viewsonic pricelist	10%	No
Network Cabling Service, Inc.	Visionary Solutions pricelist	15%	Yes
Visual Techniques, Inc.	Visual Techniques, Inc. pricelist	20%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

1. Discount (%) Off Catalog /Pricelist for Audio Visual Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	Vivitek pricelist	2%	Yes
OneVision Solution	Vyopta pricelist	2%	No
Onsite AV Service Partners, LLC	Wolfvision pricelist	15%	Yes
Azbell Electronics, Inc.	Wolfvision pricelist	15%	Yes
CCS Presentation Systems	Wolfvision pricelist	10%	No
HB Pro Sound, Inc.	Yamaha pricelist	15%	No
The Werd Company	Yamaha pricelist	21%	Yes
Network Cabling Service, Inc.	Yamaha pricelist	20%	Yes
N Tune Music and Sound, Inc.	Yamaha pricelist	20%	Yes

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Acoustics in a Box	10%	No
ACP Direct	ACP Direct pricelist	0%	Yes
Adorama, Inc.	Adorama pricelist	5%	Yes
AISYS Consulting	AISYS Consulting Toolkit pricelist	5%	Yes
Altex Electronics, LTD	Altex pricelist	5%	Yes
Network Cabling Service, Inc.	AMX	25%	Yes
OneVision Solutions	Audio Video Furniture	24%	No
Onsite AV Service Partners, LLC	Audio Video Furniture	35%	Yes
Audio Visual Aids	AVA pricelist	0%	Yes
Network Cabling Service, Inc.	AVFI	30%	Yes
Avsant	Avsant pricelist	10%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Avteq pricelist	40%	Yes
OneVision Solutions	Avteq pricelist	25%	No
B&H Foto & Electronics Corp.	B&H Photo-Video-Pro Audio pricelist	1%	Yes
CCS Presentation Systems	Balance Box pricelist	5%	Yes
The Werd Company	Balance Box pricelist	6%	No
CCS Presentation Systems	BALT pricelist	10%	Yes
N Tune Music and Sound, Inc.	Barco pricelist	10%	No
Best Buy For Business	Best Buy For Business pricelist	0%	Yes
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	Yes
Onsite AV Service Partners, LLC	Bretford pricelist	20%	Yes
CCS Presentation Systems	BRETFORD pricelist	10%	Yes
Columbia Advisory Group	CAG Price List 2020	15%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	No
Lantek Communications, Inc.	CHIEF PRICE LIST	42%	Yes
Communication Concepts	Chief pricelist	11%	No
Videotex Systems	Chief pricelist	10%	No
Azbell Electronics, Inc.	Chief pricelist	35%	Yes
Network Cabling Service, Inc.	Chief pricelist	30%	No
N Tune Music and Sound, Inc.	Chief pricelist	25%	No
Azbell Electronics, Inc.	Clear Touch pricelist	10%	Yes
CCS Presentation Systems	CONEN MOUNTS pricelist	10%	Yes
CCS Presentation Systems	COPERNICUS pricelist	20%	Yes
Network Cabling Service, Inc.	Crestron pricelist	25%	No
Network Cabling Service, Inc.	Crimson pricelist	30%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Crown pricelist	30%	No
Onsite AV Service Partners, LLC	Da-Lite pricelist	30%	No
N Tune Music and Sound, Inc.	Da-Lite pricelist	20%	No
Azbell Electronics, Inc.	Da-Lite pricelist	30%	No
Network Cabling Service, Inc.	Da-Lite pricelist	25%	No
Data Projections, Inc.	Data Projections Catalog	5%	Yes
N Tune Music and Sound, Inc.	Denon Marantz pricelist	10%	No
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
Communication Concepts	Draper pricelist	11%	No
Network Cabling Service, Inc.	Draper pricelist	25%	No
Education 2000	Education 2000 Price List	0%	Yes
School Outfitters	Egghead pricelist	35%	No
Azbell Electronics, Inc.	Epson pricelist	20%	No
CCS Presentation Systems	Exact Furniture pricelist	20%	Yes
TDANetworks, LLC	Extron pricelist	20%	No
Network Cabling Service, Inc.	Extron pricelist	20%	No
Ford Audio-Video Systems LLC	Ford Pricelist	10%	Yes
Azbell Electronics, Inc.	FSR pricelist	20%	No
Network Cabling Service, Inc.	FSR pricelist	20%	No
Azbell Electronics, Inc.	Furman pricelist	20%	Yes
Azbell Electronics, Inc.	Gator Case pricelist	45%	Yes
Guitar Center Stores, Inc.	GCS AV Furniture Catalog	10%	No
IES Communications, LLC	IES Pricelist	30%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Piraino Consulting, Inc	Joro pricelist	11%	Yes
Network Cabling Service, Inc.	Kramer pricelist	22%	No
Azbell Electronics, Inc.	Liberty AV pricelist	25%	No
N Tune Music and Sound, Inc.	Lowell pricelist	10%	Yes
J. R., Inc.	Luxor pricelist	15%	Yes
CCS Presentation Systems	Marchall Furniture pricelist	5%	No
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
OneVision Solutions	Middle Atlantic pricelist	10%	No
Lantek Communications, Inc.	Middle Atlantic pricelist	42%	Yes
Videotex Systems	Middle Atlantic pricelist	5%	No
Onsite AV Service Partners, LLC	Middle Atlantic pricelist	32%	No
CCS Presentation Systems	MIDDLE ATLANTIC pricelist	25%	No
Azbell Electronics, Inc.	Middle Atlantic pricelist	40%	Yes
Network Cabling Service, Inc.	Middle Atlantic pricelist	25%	No
Communication Concepts	Middle Atlantic pricelist	6%	No
Monoprice	Monoprice pricelist	10%	Yes
J. R., Inc.	Mooreco pricelist	50%	Yes
Music and Arts Center	Music and Arts Center pricelist	0%	Yes
N Tune Music and Sound, Inc.	N Tune Catalog pricelist	0%	Yes
J. R., Inc.	National Public Seating pricelist	43%	No
Azbell Electronics, Inc.	NEC pricelist	15%	No
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	10%	Yes
Clary Business Machines	OneScreen Price Catalog	30%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Optoma pricelist	35%	No
Azbell Electronics, Inc.	Panasonic pricelist	5%	No
Pathway Communications	Pathway Catalog	15%	Yes
NEI Datacom	Peerless pricelist	9%	No
Communication Concepts	Peerless pricelist	11%	No
Videotex Systems	Peerless pricelist	5%	No
CCS Presentation Systems	Peerless pricelist	20%	No
Network Cabling Service, Inc.	Peerless pricelist	25%	No
Azbell Electronics, Inc.	Peerless pricelist	40%	Yes
Azbell Electronics, Inc.	Planar pricelist	13%	No
Azbell Electronics, Inc.	Premier Mounts pricelist	15%	Yes
Videotex Systems	Premiere Mounts pricelist	15%	Yes
ProComputing Corp.	ProComputing Price List	2%	Yes
Romeo Music LLC	Romeo Music LLC pricelist	0%	Yes
School Specialty	School Specialty pricelist	10%	Yes
Sharp Electronics Corporation	Sharp Electronics Corporation pricelist	30%	Yes
Sideline Power, LLC	Sideline Power Pricing	0%	No
Smart Group Systems	SMG Price List	25%	Yes
Onsite AV Service Partners, LLC	Soundcraft pricelist	25%	No
CCS Presentation Systems	Soundcraft pricelist	10%	No
Piraino Consulting, Inc	SoundCraft Systems pricelist	19%	No
CCS Presentation Systems	Spectrum pricelist	20%	No
Piraino Consulting, Inc	Spectrum pricelist	35%	Yes
OneVision Solutions	Spectrum pricelist	25%	No
Network Cabling Service, Inc.	Spectrum pricelist	30%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

2. Discount (%) Off Catalog /Pricelist for Audio Visual Furniture

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	Yes
Texas Media Systems	Texas Media Systems pricelist	10%	Yes
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No
TM Television	TMTEL pricelist	0%	Yes
Troxell Communications	Troxell Communications	1%	Yes
Videotex Systems	Video Furniture Internati pricelist	10%	Yes
Azbell Electronics, Inc.	Viewsonic pricelist	15%	No
Visual Techniques, Inc.	Visual Techniques, Inc. pricelist	20%	Yes
CCS Presentation Systems	Winsted pricelist	9%	Yes
Azbell Electronics, Inc.	Wiremold pricelist	30%	Yes

3. Discount (%) Off Catalog /Pricelist for Audio Visual Lamps and Lighting Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	ADJ Eliminator Lighting pricelist	10%	Yes
N Tune Music and Sound, Inc.	ADJ Retail pricelist	10%	Yes
Altex Electronics, Ltd	Altex AV Price List	5%	Yes
Audio Visual Aid Company	AVA Price Lists	0%	Yes
Avsant	AVSANT pricelist	10%	Yes
B&H Foto & Electronics Corp.	B&H Photo-Video-Pro Audio pricelist	1%	Yes
Azbell Electronics, Inc.	Barco pricelist	25%	Yes
N Tune Music and Sound, Inc.	Barco pricelist	10%	No
Best Buy For Business	Best Buy For Business pricelist	0%	Yes
N Tune Music and Sound, Inc.	Blizzard pricelist	10%	Yes
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	Yes
Columbia Advisory Group	CAG Price List 2020	15%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

3. Discount (%) Off Catalog /Pricelist for Audio Visual Lamps and Lighting Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Chauvet pricelist	25%	Yes
HB Pro Sound, Inc.	Chauvet pricelist	15%	Yes
N Tune Music and Sound, Inc.	Chief pricelist	25%	No
OneVision Solutions	Christie pricelist	10%	No
The Werd Company	Cinerod pricelist	3%	Yes
N Tune Music and Sound, Inc.	Da-Lite pricelist pricelist	20%	No
OneVision Solutions	Da-Lite pricelist pricelist	24%	No
Data Projections, Inc.	Data Projections Catalog	10%	Yes
N Tune Music and Sound, Inc.	Denon DJ pricelist	10%	No
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
N Tune Music and Sound, Inc.	Doug Fleenor pricelist	0%	No
OneVision Solutions	Draper pricelist	30%	No
Education 2000	Education 2000 Price List	0%	Yes
OneVision Solutions	Elmo pricelist	18%	No
Azbell Electronics, Inc.	Epson pricelist	20%	Yes
TDANetworks, LLC	Extron pricelist	10%	No
Ford Audio-Video Systems LLC	Ford Pricelist	10%	Yes
Guitar Center Stores, Inc.	GCS AV Lighting Catalog	10%	Yes
N Tune Music and Sound, Inc.	HAS pricelist	0%	No
The Werd Company	Hive Lighting pricelist	11%	Yes
N Tune Music and Sound, Inc.	HOSA pricelist	10%	No
IES Communications, LLC	IES Pricelist	0%	Yes
N Tune Music and Sound, Inc.	Leviton pricelist	10%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

3. Discount (%) Off Catalog /Pricelist for Audio Visual Lamps and Lighting Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Music and Arts Center	Lighting Educator pricelist	0%	No
Videotex Systems	Litepanels pricelist	5%	Yes
Videotex Systems	Lowel Lighting pricelist	0%	Yes
N Tune Music and Sound, Inc.	Martin pricelist	0%	No
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
Monoprice	Monoprice pricelist	10%	Yes
N Tune Music and Sound, Inc.	NEC pricelist	0%	No
Azbell Electronics, Inc.	NEC pricelist	15%	Yes
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	15%	No
Azbell Electronics, Inc.	Optoma pricelist	35%	Yes
Azbell Electronics, Inc.	Panasonic pricelist	5%	Yes
Azbell Electronics, Inc.	Premier Mounts pricelist	15%	No
ProComputing Corp.	ProComputing Price List	2%	Yes
N Tune Music and Sound, Inc.	RNEC pricelist	0%	No
Romeo Music, LLC	Romeo Music pricelist	10%	Yes
School Specialty	School Specialty pricelist	10%	Yes
Scott Electric	Scott Elec pricelist	10%	Yes
Sideline Power, LLC	Sideline Power Pricing	0%	Yes
Smart Group Systems	SMG Price List	25%	Yes
N Tune Music and Sound, Inc.	Sony pricelist	10%	Yes
N Tune Music and Sound, Inc.	Soundswitch pricelist	5%	Yes
N Tune Music and Sound, Inc.	Studer pricelist	0%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

3. Discount (%) Off Catalog /Pricelist for Audio Visual Lamps and Lighting Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	Yes
Texas Media Systems	Texas Media Systems pricelist	5%	Yes
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No
TM Television	TMTEL Price List	5%	Yes
Troxell Communications	Troxell Communications	1%	Yes

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
N Tune Music and Sound, Inc.	Ace Backstage pricelist	25%	No
Azbell Electronics, Inc.	AKG pricelist	40%	Yes
Azbell Electronics, Inc.	Allen & Heath pricelist	20%	Yes
Network Cabling Service, Inc.	AMX pricelist	25%	No
Azbell Electronics, Inc.	AMX pricelist	40%	Yes
Communication Concepts	Atlas IED pricelist	22%	No
Azbell Electronics, Inc.	Atlas IED pricelist	30%	Yes
Network Cabling Service, Inc.	Atlas Sound pricelist	25%	No
Network Cabling Service, Inc.	Atlona pricelist	25%	No
Network Cabling Service, Inc.	Audio Enhancement pricelist	15%	Yes
Network Cabling Service, Inc.	AVFI pricelist	30%	Yes
Network Cabling Service, Inc.	Avigilon pricelist	18%	No
Avsant	Avsant pricelist	10%	Yes
Network Cabling Service, Inc.	Axis pricelist	9%	No
B&H Foto & Electronics Corp.	B&H Foto & Electronics pricelist	1%	Yes
Azbell Electronics, Inc.	Barco pricelist	25%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Network Cabling Service, Inc.	Barco pricelist	13%	No
Best Buy For Business	Best Buy For Business pricelist	0%	Yes
Communication Concepts	Biamp pricelist	32%	No
Network Cabling Service, Inc.	Biamp pricelist	30%	No
Azbell Electronics, Inc.	Bosch pricelist	20%	Yes
Azbell Electronics, Inc.	Bose pricelist	35%	Yes
Network Cabling Service, Inc.	Bose pricelist	20%	No
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	No
Azbell Electronics, Inc.	BSS pricelist	35%	Yes
Azbell Electronics, Inc.	C2G pricelist	35%	Yes
Network Cabling Service, Inc.	C2G pricelist	30%	No
Columbia Advisory Group	CAG Price List 2020	15%	Yes
Network Cabling Service, Inc.	Cambridge Sound Masking pricelist	20%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	Yes
Communication Concepts	Chief pricelist	11%	No
Azbell Electronics, Inc.	Chief pricelist	35%	Yes
Network Cabling Service, Inc.	Chief pricelist	30%	No
Azbell Electronics, Inc.	Clear One pricelist	25%	Yes
Network Cabling Service, Inc.	Clartouch pricelist	15%	Yes
Network Cabling Service, Inc.	Crestron pricelist	25%	Yes
Network Cabling Service, Inc.	Crimson pricelist	30%	Yes
Azbell Electronics, Inc.	Crown pricelist	40%	Yes
Network Cabling Service, Inc.	Crown pricelist	22%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Da-Lite pricelist	30%	Yes
Network Cabling Service, Inc.	Da-Lite pricelist	25%	No
Data Projections, Inc.	Data Projections Catalog	5%	Yes
Azbell Electronics, Inc.	DBX pricelist	20%	Yes
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
Communication Concepts	Draper pricelist	11%	No
Network Cabling Service, Inc.	Draper pricelist	25%	Yes
Education 2000	Education 2000 Price List	0%	Yes
Azbell Electronics, Inc.	Epson pricelist	20%	Yes
Network Cabling Service, Inc.	Epson pricelist	15%	No
TDANetworks, LLC	Extron pricelist	10%	No
Network Cabling Service, Inc.	Extron pricelist	20%	Yes
Ford Audio-Video Systems LLC	Ford Pricelist	10%	Yes
Azbell Electronics, Inc.	FSR pricelist	20%	Yes
Network Cabling Service, Inc.	FSR pricelist	20%	Yes
Azbell Electronics, Inc.	Furman pricelist	20%	Yes
Azbell Electronics, Inc.	Gator Case pricelist	45%	Yes
Network Cabling Service, Inc.	Hanwha pricelist	35%	Yes
Network Cabling Service, Inc.	Harman Brands pricelist	22%	Yes
Hermes Music	HERMES CATALOG	20%	Yes
Network Cabling Service, Inc.	Hovercam pricelist	10%	Yes
IES Communications, LLC	IES Pricelist	40%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	JBL Commercial pricelist	35%	Yes
Network Cabling Service, Inc.	JBL pricelist	22%	No
Azbell Electronics, Inc.	JBL Pro pricelist	35%	Yes
Network Cabling Service, Inc.	Kramer pricelist	22%	Yes
Azbell Electronics, Inc.	LG pricelist	15%	Yes
Network Cabling Service, Inc.	LG pricelist	15%	Yes
Azbell Electronics, Inc.	Liberty pricelist	25%	Yes
Network Cabling Service, Inc.	Liberty pricelist	25%	Yes
Onsite AV Service Partners, LLC	Liberty pricelist	20%	No
Network Cabling Service, Inc.	Listen pricelist	25%	Yes
Azbell Electronics, Inc.	Listen pricelist	25%	Yes
Network Cabling Service, Inc.	Marantz pricelist	20%	Yes
Network Cabling Service, Inc.	Martin Audio pricelist	20%	Yes
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
Network Cabling Service, Inc.	Middle Atlantic pricelist	25%	Yes
Monoprice	Monoprice pricelist	10%	Yes
Azbell Electronics, Inc.	NEC pricelist	15%	Yes
Network Cabling Service, Inc.	NEC pricelist	15%	Yes
Azbell Electronics, Inc.	Neutrik pricelist	10%	Yes
Network Cabling Service, Inc.	Newline Interactive pricelist	15%	Yes
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	10%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Network Cabling Service, Inc.	OpenEye pricelist	20%	No
Azbell Electronics, Inc.	Optoma pricelist	35%	Yes
Azbell Electronics, Inc.	Panasonic pricelist	5%	Yes
Network Cabling Service, Inc.	Panasonic pricelist	15%	Yes
Pathway Communications	Pathway Catalog	15%	Yes
Azbell Electronics, Inc.	Peerless pricelist	40%	Yes
Network Cabling Service, Inc.	Peerless pricelist	25%	No
Network Cabling Service, Inc.	Planar pricelist	20%	Yes
Azbell Electronics, Inc.	Premier Mounts pricelist	15%	Yes
ProComputing Corp.	ProComputing Price List	2%	Yes
Communication Concepts	QSC pricelist	24%	No
Network Cabling Service, Inc.	QSC pricelist	22%	No
Romeo Music LLC	Romeo Music LLC pricelist	10%	No
Azbell Electronics, Inc.	Samsung pricelist	25%	Yes
Network Cabling Service, Inc.	Samsung pricelist	15%	No
Azbell Electronics, Inc.	Sharp pricelist	10%	Yes
Communication Concepts	Shure pricelist	8%	No
Network Cabling Service, Inc.	Shure pricelist	20%	Yes
Sideline Power, LLC	Sideline Power Pricing	0%	No
Azbell Electronics, Inc.	Soundcraft pricelist	35%	Yes
Network Cabling Service, Inc.	Spectrum pricelist	30%	Yes
Azbell Electronics, Inc.	Sunbrite pricelist	2%	Yes
Azbell Electronics, Inc.	SurgeX pricelist	25%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

4. Discount (%) Off Catalog /Pricelist for Audio Visual Repair Parts and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	Yes
Azbell Electronics, Inc.	Three-Sixty pricelist	15%	Yes
TM Television	TMTEL Price List	0%	Yes
Azbell Electronics, Inc.	TOA pricelist	30%	Yes
Communication Concepts	Transition Networks pricelist	8%	No
Azbell Electronics, Inc.	Tripplite pricelist	20%	Yes
Troxell Communications	Troxell Communications	1%	Yes
Azbell Electronics, Inc.	TVOne pricelist	20%	Yes
Network Cabling Service, Inc.	Vaddio pricelist	22%	Yes
Videotex Systems	Videotex Systems pricelist	0%	Yes
Network Cabling Service, Inc.	Viewsonic pricelist	15%	Yes
Network Cabling Service, Inc.	Visionary Solutions pricelist	15%	No
Communication Concepts	West Penn pricelist	7%	No
Azbell Electronics, Inc.	West Penn pricelist	5%	No
Azbell Electronics, Inc.	Wiremold pricelist	30%	Yes
Azbell Electronics, Inc.	Wolfvision pricelist	15%	Yes
Network Cabling Service, Inc.	Yamaha pricelist	20%	Yes

5. Discount (%) Off Catalog /Pricelist for Photography Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
ACP Direct	ACP Direct pricelist	0%	Yes
Adorama Inc.	Adorama Inc. pricelist	5%	Yes
The Werd Company	AIDA pricelist	5%	Yes
Avsant	Avsant pricelist	10%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

5. Discount (%) Off Catalog /Pricelist for Photography Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
B&H Foto & Electronics Corp.	B&H Photo-Video-Pro Audio pricelist	1%	Yes
Best Buy For Business	Best Buy For Business pricelist	0%	Yes
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	Yes
Videotex Systems	Canon pricelist	5%	Yes
Data Projections, Inc.	Data Projections Catalog	10%	Yes
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
Education 2000	Education 2000 Price List	0%	Yes
TDANetworks, LLC	Extron pricelist	10%	No
The Werd Company	FieldCast pricelist	6%	Yes
The Werd Company	Fujinon pricelist	16%	Yes
Guitar Center Stores, Inc.	GCS Catalog	2%	No
The Werd Company	Genus Tech pricelist	13%	Yes
Videotex Systems	JVC Pro Video pricelist	0%	Yes
The Werd Company	Kondor Blue pricelist	1%	Yes
The Werd Company	Litra pricelist	9%	Yes
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
The Werd Company	Meike Cinema pricelist	1%	Yes
Monoprice	Monoprice pricelist	10%	Yes
The Werd Company	Netmedia pricelist	13%	No
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	10%	Yes
The Werd Company	Ozen pricelist	11%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

5. Discount (%) Off Catalog /Pricelist for Photography Equipment and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Pathway Communications	Pathway Catalog	15%	Yes
ProComputing Corp.	ProComputing Price List	2%	No
Romeo Music LLC	Romeo Music LLC pricelist	10%	Yes
The Werd Company	SalRay Works pricelist	6%	Yes
Sideline Power, LLC	Sideline Power Pricing	0%	No
The Werd Company	Small HD pricelist	9%	Yes
Smart Group Systems	SMG Price List	25%	Yes
Videotex Systems	Sony Professional Video pricelist	10%	Yes
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	No
The Werd Company	Tadashi Filters pricelist	1%	Yes
Texas Media Systems	Texas Media Systems pricelist	5%	Yes
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No
TM Television	TMTEL Price List	5%	Yes
The Werd Company	Tokina pricelist	9%	Yes
Troxell Communications	Troxell Communications	1%	Yes
Communication Concepts	Vaddio pricelist	8%	No
The Werd Company	Vazen pricelist	3%	Yes

6. Discount (%) Off Catalog /Pricelist for Library Book Security Systems and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Avsant	Avsant pricelist	15%	No
B & H Foto & Electronics Corp.	B & H Foto & Electronics pricelist	1%	No
Best Buy Business	Best Buy Business pricelist	0%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

6. Discount (%) Off Catalog /Pricelist for Library Book Security Systems and Supplies

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Camcor, Inc.	Camcor pricelist	3%	No
TDA Networks, LLC	Extron pricelist	10%	No
Noslar T.I., Inc.	Noslar T.I. pricelist (5% - 20%)	5%	No
ProComputing Corporation	ProComputing pricelist	2%	No
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	Yes
TM Television	TMTEL Price List	0%	No
Troxell Communications	Troxell Communications	1%	Yes

7. Discount (%) Off Catalog /Pricelist for Classroom/Student Response Systems

Vendor Name	Vendor Catalog Information	Percent Discount	Award
AISYS Consulting	AISYS Consulting Toolkit pricelist	5%	Yes
Avsant	AVSANT pricelist	15%	No
B&H Foto & Electronics Corp.	B&H Photo-Video-Pro Audio pricelist	1%	No
Best Buy For Business	Best Buy For Business pricelist	0%	No
Columbia Advisory Group	CAG Price List 2020	15%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	Yes
Education 2000	Education 2000 Price List	0%	No
TDANetworks, LLC	Extron pricelist	10%	No
Communication Concepts	Listen Technologies pricelist	8%	No
The Werd Company	MAINGEAR pricelist	1%	No
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	No
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	7%	No
ProComputing Corp.	ProComputing Price List	2%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

7. Discount (%) Off Catalog /Pricelist for Classroom/Student Response Systems

Vendor Name	Vendor Catalog Information	Percent Discount	Award
The Werd Company	Reckeen pricelist	11%	No
Romeo Music LLC	Romeo Music LLC pricelist	10%	No
Sideline Power, LLC	Sideline Power Pricing	0%	No
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	No
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No
Azbell Electronics, Inc.	Three-Sixty pricelist	15%	No
TM Television	TMTEL Price List	0%	No
Troxell Communications	Troxell Communications	1%	Yes
Piraino Consulting, Inc	Turning Technologies pricelist	18%	No
Communication Concepts	Williams Sound pricelist	8%	No

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
The Werd Company	Accusys pricelist	5%	No
ACP Direct	ACP Direct pricelist	0%	Yes
Adorama Inc.	Adorama Inc. pricelist	5%	Yes
AISYS Consulting	AiSYS Consulting Toolkit pricelist	5%	Yes
Azbell Electronics, Inc.	AKG pricelist	40%	Yes
Alamo Music Center, Inc.	Aldridge Marketing pricelist	13%	Yes
Azbell Electronics, Inc.	Alen & Heath pricelist	20%	Yes
Alamo Music Center, Inc.	Allen & Heath pricelist	13%	No
Alamo Music Center, Inc.	Almo pricelist	13%	Yes
CCS Presentation Systems	Altinex pricelist	17%	Yes
CCS Presentation Systems	Altona pricelist	10%	Yes
Alamo Music Center, Inc.	American Music and Sound pricelist	13%	Yes
Network Cabling Service, Inc.	AMX pricelist	25%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
CCS Presentation Systems	AMX pricelist	20%	No
Azbell Electronics, Inc.	AMX pricelist	40%	Yes
Alamo Music Center, Inc.	Anchor Audio pricelist	13%	Yes
Onsite AV Service Partners, LLC	Anchor Audio pricelist	5%	No
The Werd Company	Angelbird pricelist	1%	No
CCS Presentation Systems	APC pricelist	5%	Yes
Azbell Electronics, Inc.	Ashly pricelist	30%	Yes
Communication Concepts	Atlas IED pricelist	22%	No
Azbell Electronics, Inc.	Atlas IED pricelist	30%	Yes
Network Cabling Service, Inc.	Atlas Sound pricelist	25%	No
Network Cabling Service, Inc.	Atlona pricelist	25%	Yes
CCS Presentation Systems	ATLONA pricelist	15%	Yes
Network Cabling Service, Inc.	Audio Enhancement pricelist	15%	Yes
Alamo Music Center, Inc.	Audio Technica pricelist	13%	Yes
Onsite AV Service Partners, LLC	Audio Technica pricelist	35%	Yes
Audio Visual Technologies Group, Inc.	Audio Visual Technologies pricelist	5%	Yes
CCS Presentation Systems	Aurora Multimedia pricelist	20%	Yes
Audio Visual Aid Company	AVA Price Lists	0%	Yes
Aves Audio Visual Systems, Inc.	Aves pricelist	5%	Yes
Network Cabling Service, Inc.	AVFI pricelist	30%	Yes
Network Cabling Service, Inc.	Avigilon pricelist	18%	Yes
Avsant	AVSANT pricelist	10%	Yes
Azbell Electronics, Inc.	Avteq pricelist	40%	Yes
Network Cabling Service, Inc.	Axis pricelist	9%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
B&H Foto & Electronics Corp.	B&H Photo-Video-Pro Audio pricelist	1%	Yes
Azbell Electronics, Inc.	Barco pricelist	25%	Yes
Network Cabling Service, Inc.	Barco pricelist	13%	No
Onsite AV Service Partners, LLC	Barco pricelist	9%	No
The Werd Company	Belkin pricelist	1%	No
The Werd Company	Bescor pricelist	1%	Yes
Best Buy For Business	Best Buy For Business pricelist	0%	Yes
Communication Concepts	Biamp pricelist	32%	No
Azbell Electronics, Inc.	Biamp pricelist	45%	Yes
Network Cabling Service, Inc.	Biamp pricelist	30%	No
Biway Technology, Inc.	Biway Technology, Inc. pricelist	5%	Yes
CCS Presentation Systems	BMS pricelist	10%	Yes
OneVision Solutions	Bosch pricelist	5%	No
Azbell Electronics, Inc.	Bosch pricelist	20%	Yes
Azbell Electronics, Inc.	Bose pricelist	35%	Yes
Network Cabling Service, Inc.	Bose pricelist	20%	No
Brazos Media Technologies, LLC	Brazos Media Technologies, LLC pricelist	10%	Yes
Onsite AV Service Partners, LLC	Brighsign pricelist	20%	No
CCS Presentation Systems	BRIGHTSIGN pricelist	2%	No
OneVision Solutions	BSS pricelist	40%	Yes
Azbell Electronics, Inc.	BSS pricelist	35%	No
CCS Presentation Systems	BTX pricelist	5%	No
CCS Presentation Systems	C2G pricelist	10%	No
Azbell Electronics, Inc.	C2G pricelist	35%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Piraino Consulting, Inc	C2G pricelist	27%	Yes
Network Cabling Service, Inc.	C2G pricelist	30%	No
Azbell Electronics, Inc.	CAD Audio pricelist	10%	Yes
Columbia Advisory Group	CAG Price List 2020	15%	Yes
Alamo Music Center, Inc.	Califone/Ergoguys LLC pricelist	13%	Yes
Onsite AV Service Partners, LLC	Cambridge pricelist	10%	No
Network Cabling Service, Inc.	Cambridge Sound Masking pricelist	20%	Yes
Azbell Electronics, Inc.	Cambridge Sound pricelist	20%	Yes
Camcor, Inc.	Camcor, Inc. pricelist	3%	Yes
Onsite AV Service Partners, LLC	Catchbox pricelist	5%	Yes
Communication Concepts	Chief pricelist	11%	No
CCS Presentation Systems	Chief pricelist	15%	No
Network Cabling Service, Inc.	Chief pricelist	30%	No
Azbell Electronics, Inc.	Chief pricelist	35%	Yes
Piraino Consulting, Inc	Chief pricelist	28%	No
OneVision Solutions	Clear One pricelist	20%	No
Azbell Electronics, Inc.	Clear One pricelist	25%	Yes
Azbell Electronics, Inc.	Clear Touch pricelist	10%	Yes
Network Cabling Service, Inc.	Clear Touch pricelist	15%	Yes
Coaches Video, LLC	Coaches Video, LLC pricelist	0%	Yes
Azbell Electronics, Inc.	Community pricelist	30%	Yes
CCS Presentation Systems	Comprehensive Video pricelist	2%	Yes
CCS Presentation Systems	Connectrac pricelist	5%	Yes
The Werd Company	Corning pricelist	1%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Alamo Music Center, Inc.	Countryman pricelist	13%	No
CCS Presentation Systems	COVID pricelist	2%	Yes
CCS Presentation Systems	Crestron pricelist	20%	No
Network Cabling Service, Inc.	Crestron pricelist	25%	No
Azbell Electronics, Inc.	Crestron pricelist	40%	Yes
Network Cabling Service, Inc.	Crimson pricelist	30%	Yes
Network Cabling Service, Inc.	Crown pricelist	22%	No
Azbell Electronics, Inc.	Crown pricelist	40%	Yes
Network Cabling Service, Inc.	Da-Lite pricelist	25%	No
Azbell Electronics, Inc.	Da-Lite pricelist	30%	Yes
Data Projections, Inc.	Data Projections Catalog	5%	Yes
OneVision Solutions	DBX pricelist	20%	Yes
Azbell Electronics, Inc.	DBX pricelist	20%	Yes
The Werd Company	Delkin Devices pricelist	11%	No
Alamo Music Center, Inc.	Digimet pricelist	13%	Yes
Digital Resources Inc	Digital Resources Inc. pricelist	5%	Yes
OneVision Solutions	Direct Packet pricelist	25%	No
CCS Presentation Systems	Diverstrack pricelist	5%	No
Communication Concepts	Draper pricelist	11%	No
Network Cabling Service, Inc.	Draper pricelist	25%	Yes
Education 2000	Education 2000 Price List	0%	Yes
The Werd Company	e-films pricelist	1%	Yes
School Outfitters	Egghead pricelist	35%	No
Alamo Music Center, Inc.	Electro-Voice/Bosch pricelist	13%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Elo Touch pricelist	2%	Yes
Network Cabling Service, Inc.	Epson pricelist	15%	No
Azbell Electronics, Inc.	Epson pricelist	20%	Yes
CCS Presentation Systems	EVOKO pricelist	5%	No
CCS Presentation Systems	Extron Electronics pricelist	20%	No
Network Cabling Service, Inc.	Extron pricelist	20%	No
Azbell Electronics, Inc.	Extron pricelist	35%	Yes
Ford Audio-Video Systems LLC	Ford Pricelist	10%	Yes
Network Cabling Service, Inc.	FSR pricelist	20%	Yes
Azbell Electronics, Inc.	FSR pricelist	20%	Yes
CCS Presentation Systems	FURMAN pricelist	20%	Yes
Azbell Electronics, Inc.	Furman pricelist	20%	Yes
Azbell Electronics, Inc.	Gator Case pricelist	45%	Yes
Alamo Music Center, Inc.	Gator Cases pricelist	13%	No
Guitar Center Stores, Inc.	GCS Catalog	10%	Yes
The Werd Company	Gen Energy pricelist	3%	Yes
Azbell Electronics, Inc.	GPO pricelist	12%	Yes
Alamo Music Center, Inc.	Hal Leonard Publishing pricelist	13%	No
CCS Presentation Systems	Hall Research pricelist	10%	Yes
Network Cabling Service, Inc.	Hanwha pricelist	35%	Yes
Network Cabling Service, Inc.	Harman pricelist	22%	Yes
Onsite AV Service Partners, LLC	Heckler Design pricelist	5%	No
Hermes Music	HERME CATALOG	30%	Yes
Network Cabling Service, Inc.	Hovercam pricelist	10%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	HuddleCamHD pricelist	10%	Yes
Azbell Electronics, Inc.	JBL Commercial pricelist	35%	Yes
Network Cabling Service, Inc.	JBL pricelist	22%	No
Azbell Electronics, Inc.	JBL pricelist	35%	Yes
OneVision Solutions	JedMed pricelist	5%	No
CCS Presentation Systems	JELCO pricelist	10%	Yes
CCS Presentation Systems	JUICE GOOSE pricelist	15%	Yes
Alamo Music Center, Inc.	Korg/Vox/Blackstar pricelist	13%	Yes
CCS Presentation Systems	Kramer pricelist	5%	No
Network Cabling Service, Inc.	Kramer pricelist	22%	No
Azbell Electronics, Inc.	Kramer pricelist	35%	Yes
OneVision Solutions	Lexicon pricelist	25%	Yes
OneVision Solutions	LG pricelist	5%	No
Network Cabling Service, Inc.	LG pricelist	15%	Yes
Azbell Electronics, Inc.	LG pricelist	15%	Yes
Azbell Electronics, Inc.	Liberty pricelist	25%	No
CCS Presentation Systems	Liberty pricelist	5%	No
Piraino Consulting, Inc	Liberty pricelist	30%	Yes
Network Cabling Service, Inc.	Liberty pricelist	25%	No
CCS Presentation Systems	Lifesize pricelist	2%	Yes
Network Cabling Service, Inc.	Listen pricelist	25%	Yes
Azbell Electronics, Inc.	Listen Tech pricelist	25%	Yes
Onsite AV Service Partners, LLC	Listen Technologies pricelist	25%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	Logitech pricelist	2%	Yes
Alamo Music Center, Inc.	Loud Tech-Mackie pricelist	13%	Yes
Azbell Electronics, Inc.	Lumens pricelist	25%	Yes
J. R., Inc.	Luxor pricelist	15%	No
CCS Presentation Systems	Magenta Research pricelist	5%	No
CCS Presentation Systems	Makerbot pricelist	5%	No
Network Cabling Service, Inc.	Marantz pricelist	20%	Yes
Alamo Music Center, Inc.	Marshall Amps pricelist	13%	Yes
Network Cabling Service, Inc.	Martin Audio pricelist	20%	Yes
OneVision Solutions	Martin pricelist	25%	No
Master Audio Visuals Inc.	Master Audio Visual Inc. pricelist	1%	Yes
Onsite AV Service Partners, LLC	Mersive pricelist	15%	No
OneVision Solutions	Mersive pricelist	10%	No
CCS Presentation Systems	Mersive pricelist	4%	No
Azbell Electronics, Inc.	Mersive pricelist	15%	No
Piraino Consulting, Inc	Middle Atlantic pricelist	37%	No
Network Cabling Service, Inc.	Middle Atlantic pricelist	25%	No
Azbell Electronics, Inc.	Middle Atlantic pricelist	40%	Yes
Piraino Consulting, Inc	Middle Atlantic pricelist	12%	No
Piraino Consulting, Inc	Middle Atlantic pricelist	30%	Yes
Alamo Music Center, Inc.	Mogami pricelist	13%	No
Monoprice	Monoprice pricelist	10%	Yes
J. R., Inc.	Mooreco pricelist	50%	No
N Tune Music and Sound, Inc.	N Tune AV Catalog 2020 pricelist	10%	Yes
J. R., Inc.	National Public Seating pricelist	43%	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
OneVision Solutions	NEC pricelist	18%	No
Network Cabling Service, Inc.	NEC pricelist	15%	No
Azbell Electronics, Inc.	NEC pricelist	15%	No
Azbell Electronics, Inc.	Neutrik pricelist	10%	Yes
Onsite AV Service Partners, LLC	Newline Interactive pricelist	15%	Yes
Network Cabling Service, Inc.	Newline Interactive pricelist	15%	Yes
Noslar T I, Inc	Noslar T I, Inc. pricelist (5% - 20%)	5%	Yes
Omega Broadcast and Cinema	Omega Broadcast & Cinema pricelist	15%	Yes
The Werd Company	One Stop Systems / Magma pricelist	1%	No
Network Cabling Service, Inc.	OpenEye pricelist	20%	No
Azbell Electronics, Inc.	Optoma pricelist	35%	Yes
Alamo Music Center, Inc.	Orange pricelist	13%	Yes
OneVision Solutions	Panasonic pricelist	16%	Yes
Network Cabling Service, Inc.	Panasonic pricelist	15%	No
Azbell Electronics, Inc.	Panasonic pricelist	5%	No
Pathway Communications	Pathway Catalog	15%	Yes
Alamo Music Center, Inc.	Peavey/Composite Acoustic pricelist	13%	No
Network Cabling Service, Inc.	Peerless pricelist	25%	No
Azbell Electronics, Inc.	Peerless pricelist	40%	Yes
Network Cabling Service, Inc.	Planar pricelist	20%	Yes
Azbell Electronics, Inc.	Planar pricelist	13%	Yes
CCS Presentation Systems	Polycom pricelist	2%	Yes
Azbell Electronics, Inc.	Premier Mounts pricelist	15%	Yes
Alamo Music Center, Inc.	PreSonus pricelist	13%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
ProComputing Corp.	ProComputing Price List	2%	Yes
Alamo Music Center, Inc.	ProTec pricelist	13%	No
Azbell Electronics, Inc.	PTZOptics pricelist	5%	Yes
Communication Concepts	QSC pricelist	24%	No
Alamo Music Center, Inc.	QSC pricelist	13%	No
Network Cabling Service, Inc.	QSC pricelist	22%	No
CCS Presentation Systems	RDL pricelist	15%	No
Azbell Electronics, Inc.	RDL pricelist	25%	No
OneVision Solutions	Rec.VC pricelist	2%	No
OneVision Solutions	Renovo pricelist	2%	No
CCS Presentation Systems	RGB Spectrum pricelist	5%	Yes
Alamo Music Center, Inc.	RHC/ RapcoHorizon pricelist	13%	Yes
Azbell Electronics, Inc.	Roemtech pricelist	15%	Yes
Romeo Music LLC	Romeo Music LLC pricelist	10%	No
OneVision Solutions	Samsung pricelist	10%	No
Network Cabling Service, Inc.	Samsung pricelist	15%	No
Azbell Electronics, Inc.	Samsung pricelist	25%	Yes
Samsung Electronics America	Samsung Electronics America pricelist	15%	Yes
School Specialty	School Specialty pricelist	10%	Yes
Alamo Music Center, Inc.	Sennheiser Electronics Co pricelist	13%	Yes
Sharp Electronics Corporation	Sharp Electronics Corporation pricelist	20%	Yes
OneVision Solutions	Sharp pricelist	25%	No
Azbell Electronics, Inc.	Sharp pricelist	10%	No
Communication Concepts	Shure pricelist	8%	No
Alamo Music Center, Inc.	Shure pricelist	13%	No
Network Cabling Service, Inc.	Shure pricelist	20%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Sideline Power, LLC	Sideline Power Pricing	0%	No
Simply NUC, Inc.	Simply NUC, Inc. pricelist	8%	No
Alamo Music Center, Inc.	SKB Cases pricelist	13%	Yes
Smart Group Systems	SMG Price List	25%	Yes
OneVision Solutions	Sony pricelist	10%	No
Azbell Electronics, Inc.	Soundcraft pricelist	35%	Yes
CCS Presentation Systems	SP Controls pricelist	15%	Yes
Network Cabling Service, Inc.	Spectrum pricelist	30%	Yes
Alamo Music Center, Inc.	Starin/Bormann/Behringer pricelist	13%	Yes
Azbell Electronics, Inc.	Sunbrite pricelist	2%	Yes
Azbell Electronics, Inc.	SurgeX pricelist	25%	Yes
Sweetwater Sound Inc.	Sweetwater Sound Inc. pricelist	0%	No
Azbell Electronics, Inc.	Tascam pricelist	25%	Yes
TDANetworks, LLC	TDANetworks, LLC pricelist	10%	No
CCS Presentation Systems	TEKVOX pricelist	15%	Yes
The Werd Company	Tentacle Synk pricelist	1%	Yes
Texas Media Systems	Texas Media Systems pricelist	10%	Yes
The Library Store, Inc.	The Library Store, Inc. pricelist	55%	No
Alamo Music Center, Inc.	The Music People pricelist	13%	Yes
Azbell Electronics, Inc.	Three-Sixty pricelist	15%	Yes
TM Television	TMTEL Price List	5%	Yes
Azbell Electronics, Inc.	TOA pricelist	30%	Yes
Communication Concepts	Transition Networks pricelist	8%	No
CCS Presentation Systems	TRIPPLITE pricelist	25%	Yes
Azbell Electronics, Inc.	Tripplite pricelist	20%	No
Troxell Communications	Troxell Communications	1%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

8. Discount (%) Off Catalog /Pricelist for All Other Audio Visual Products

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Azbell Electronics, Inc.	TVOne pricelist	20%	Yes
Alamo Music Center, Inc.	Ultimate Support pricelist	13%	No
Network Cabling Service, Inc.	Vaddio pricelist	22%	Yes
Azbell Electronics, Inc.	Vaddio pricelist	20%	Yes
CCS Presentation Systems	VBRICK pricelist	12%	No
Videotex Systems	Videotex Systems pricelist	0%	Yes
Network Cabling Service, Inc.	Viewsonic pricelist	15%	Yes
Azbell Electronics, Inc.	Viewsonic pricelist	15%	Yes
Network Cabling Service, Inc.	Visionary Solutions pricelist	15%	Yes
Communication Concepts	West Penn pricelist	7%	No
Azbell Electronics, Inc.	West Penn pricelist	5%	No
The Werd Company	Wiremold pricelist	21%	No
CCS Presentation Systems	Wiremold pricelist	20%	No
Azbell Electronics, Inc.	Wiremold pricelist	30%	Yes
Azbell Electronics, Inc.	Wolfvision pricelist	15%	Yes
CCS Presentation Systems	Yama pricelist	10%	No
Alamo Music Center, Inc.	Yamaha pricelist	13%	Yes
Network Cabling Service, Inc.	Yamaha pricelist	20%	Yes
Alamo Music Center, Inc.	Zoom pricelist	13%	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

9. Installation and Repair Service- Hourly Labor Rate for Installation/Repair of Audio Visual Equipment and Products

Vendor Name	Vendor Catalog Information	Bid Price	Award
Sharp Electronics Corporation	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (Call for quote)	\$0.00	Yes
J. R., Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (Call for quote)	\$1.00	Yes
Sideline Power, LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$20.00	Yes
Smart Group Systems	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$35.00	Yes
Noslar T I, Inc	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (\$36.00 - \$160.00)	\$36.00	Yes
Guitar Center Stores, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$70.00	Yes
IES Communications, LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$73.00	Yes
Brazos Media Technologies LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$75.00	Yes
Data Projections, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$75.00	Yes
Lantek Communications, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$75.00	Yes
Music and Arts Center	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$75.00	Yes
Network Cabling Service, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$75.00	Yes
NEI DATACOM	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$78.50	No
Troxell Communications	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$81.00	Yes
Azbell Electronics, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (\$85.00 - \$150.00)	\$85.00	Yes
N Tune Music and Sound, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$85.00	Yes
Onsite AV Service Partners, LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$85.00	Yes
TDANetworks, LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (\$90.00 - \$133.20)	\$90.00	No



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

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Vendor Name	Vendor Catalog Information	Bid Price	Award
CSI: Lubbock	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$95.00	Yes
Master Audio Visuals Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$95.00	Yes
Samsung Electronics America	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$98.75	Yes
Best Buy For Business	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$99.00	Yes
HB Pro Sound	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$100.00	Yes
Hermes Music	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$100.00	Yes
Omega Broadcast and Cinema	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$100.00	Yes
Romeo Music LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$100.00	Yes
Audio Visual Technologies Group, Inc.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$101.25	Yes
AVES	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$101.25	Yes
CCS Presentation Systems	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (\$105.00 - \$250.00)	\$105.00	Yes
Communication Concepts	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$109.00	No
AVSANT	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$110.00	Yes
Ford Audio-Video Systems LLC	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$110.00	Yes
Columbia Advisory Group	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$120.00	Yes
Videotex Systems	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$120.00	Yes
AISYS Consulting	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products (\$125.00 - \$300.00)	\$125.00	Yes
Audio Visual Aids	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$125.00	Yes



The Local Government Purchasing Cooperative

For the Period 06/01/2021 to 05/31/2022

Final Catalog Award Report for Audio Visual Equipment and Supplies No. 644-21

9. Installation and Repair Service- Hourly Labor Rate for Installation/Repair of Audio Visual Equipment and Products

Vendor Name	Vendor Catalog Information	Bid Price	Award
Pathway Communications	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$125.00	Yes
ProComputing Corp.	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$150.00	Yes
The Werd Company	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$150.00	Yes
Digital Resources Inc	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$175.00	Yes
TM Television	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$175.00	Yes
School Specialty	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$250.00	Yes
OneVision Solutions	Hourly Labor Rate for Installation/Repair Service for Audio Visual Equipment and Products	\$350.00	Yes