

# The Local Government Purchasing Cooperative

For the Period 7/1/2016 to 6/30/2017

## Final Catalog Award Report for Water and Wastewater Pumps and Motors #509-16

1 Discount (%) Off Catalog/Pricelist for Water and Wastewater Pumps - Wholesale Product Line

| <b>Vendor</b>                    | <b>Vendor Catalog Info</b>                      | <b>Percent Discount</b> | <b>Award</b> |
|----------------------------------|---|-------------------------|--------------|
| Austin Armature Works L.P.       | ABS Sulzer USA pricelist                        | 20%                     | Yes          |
| Sunbelt Pools, Inc.              | Aurora pricelist                                | 20%                     | Yes          |
| DCC-Inc.                         | DCC pricelist                                   | 10%                     | Yes          |
| DXP Enterprises                  | Goulds Water Technology pricelist               | 30%                     | No           |
| Austin Armature Works L.P.       | Hydroflo Pumps pricelist                        | 20%                     | Yes          |
| Odessa Pumps                     | Hydromatic pricelist                            | 17%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Hydrotex pricelist                              | 15%                     | No           |
| Smith Pump Co., Inc.             | Liberty pricelist                               | 5%                      | Yes          |
| Longhorn, Inc.                   | Liberty Pumps pricelist                         | 20%                     | Yes          |
| Longhorn, Inc.                   | Little Giant pricelist (35% to 55% discount)    | 35%                     | Yes          |
| McMillan James Equipment Compa   | McMillan James Equipment pricelist              | 20%                     | Yes          |
| Morrison Supply Company          | Morrison Supply pricelist (20% to 30% discount) | 20%                     | Yes          |
| Pump Mechanical Technical Servic | Pump Mechanical Technical Services pricelist    | 20%                     | Yes          |
| Sunbelt Pools, Inc.              | SCP pricelist                                   | 20%                     | Yes          |
| South Central Supply LLC         | South Central Supply catalog                    | 15%                     | Yes          |
| Austin Armature Works L.P.       | Taco Pump pricelist                             | 20%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Water Maze pricelist                            | 15%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Water Technologies pricelist                    | 15%                     | Yes          |
| Xylem Dewatering Solutions, Inc. | Xylem Dewatering Solutions G.S.A. pricelist     | 20%                     | Yes          |
| Smith Pump Co., Inc.             | Zoeller pricelist                               | 5%                      | Yes          |

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For the Period 7/1/2016 to 6/30/2017

## Final Catalog Award Report for Water and Wastewater Pumps and Motors #509-16

2 Discount (%) Off Catalog/Pricelist for Water and Wastewater Pumps - Engineered Product Line

| Vendor                           | Vendor Catalog Info                             | Percent Discount | Award |
|----------------------------------|---|------------------|-------|
| Austin Armature Works L.P.       | ABS Sulzer Engineered Grinder Pump pricelist    | 20%              | Yes   |
| Austin Armature Works L.P.       | ABS Sulzer USA pricelist                        | 20%              | Yes   |
| Sunbelt Pools, Inc.              | Aurora pricelist                                | 20%              | Yes   |
| Odessa Pumps                     | Aurora pricelist                                | 15%              | No    |
| Smith Pump Co., Inc.             | BJM pricelist (10% to 20% discount)             | 10%              | Yes   |
| DCC-Inc.                         | DCC pricelist                                   | 10%              | Yes   |
| DXP Enterprises                  | Ebara Pumps pricelist                           | 22%              | No    |
| Odessa Pumps                     | Fairbanks Nijhuis pricelist                     | 15%              | Yes   |
| Smith Pump Co., Inc.             | Flowserve pricelist (10% to 20% discount)       | 10%              | Yes   |
| Austin Armature Works L.P.       | Hydroflo Pumps pricelist                        | 20%              | Yes   |
| Odessa Pumps                     | Hydromatic pricelist                            | 15%              | Yes   |
| Hotsy Carlson Equipment Compan   | Hydrotex pricelist                              | 15%              | No    |
| DXP Enterprises                  | Keen Pumps pricelist                            | 30%              | No    |
| Longhorn, Inc.                   | Longhorn Spec Built Pump Stations pricelist     | 0%               | Yes   |
| McMillan James Equipment Compa   | McMillan James Equipment pricelist              | 20%              | Yes   |
| Morrison Supply Company          | Morrison Supply pricelist (20% to 30% discount) | 20%              | Yes   |
| DXP Enterprises                  | Patterson Pumps pricelist                       | 25%              | No    |
| Pump Mechanical Technical Servic | Pump Mechanical Technical Services pricelist    | 20%              | Yes   |
| Sunbelt Pools, Inc.              | SCP pricelist                                   | 20%              | Yes   |
| South Central Supply LLC         | South Central Supply catalog                    | 15%              | Yes   |
| Austin Armature Works L.P.       | Taco Pump pricelist                             | 20%              | Yes   |
| Smith Pump Co., Inc.             | Tsurumi pricelist (10% to 20% discount)         | 10%              | Yes   |
| Hotsy Carlson Equipment Compan   | Water Maze pricelist                            | 15%              | Yes   |
| Hotsy Carlson Equipment Compan   | Water Technologies pricelist                    | 15%              | Yes   |
| Xylem Dewatering Solutions, Inc. | Xylem Dewatering Solutions G.S.A. pricelist     | 20%              | Yes   |
| Smith Pump Co., Inc.             | Zoeller pricelist (10% to 20% discount)         | 10%              | Yes   |

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For the Period 7/1/2016 to 6/30/2017

## Final Catalog Award Report for Water and Wastewater Pumps and Motors #509-16

3 Discount (%) Off Catalog/Pricelist for Parts for Water and Wastewater Pumps and Motors

| <b>Vendor</b>                    | <b>Vendor Catalog Info</b>                      | <b>Percent Discount</b> | <b>Award</b> |
|----------------------------------|---|-------------------------|--------------|
| Austin Armature Works L.P.       | ABS Sulzer Engineered Grinder Pump pricelist    | 20%                     | Yes          |
| Austin Armature Works L.P.       | ABS Sulzer USA pricelist                        | 20%                     | Yes          |
| Odessa Pumps                     | Aurora pricelist                                | 15%                     | Yes          |
| Austin Armature Works L.P.       | Baldor 501 pricelist                            | 20%                     | Yes          |
| DCC-Inc.                         | DCC pricelist                                   | 10%                     | Yes          |
| Austin Armature Works L.P.       | Dings Brakes pricelist                          | 20%                     | Yes          |
| DXP Enterprises                  | Ebara Pumps pricelist                           | 15%                     | No           |
| Odessa Pumps                     | Fairbanks pricelist                             | 15%                     | Yes          |
| Smith Pump Co., Inc.             | Flowserve pricelist                             | 0%                      | Yes          |
| Austin Armature Works L.P.       | Grove Gear pricelist                            | 20%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Hotsy Carlson Equipment pricelist               | 15%                     | No           |
| Austin Armature Works L.P.       | Hydroflo Pumps pricelist                        | 20%                     | Yes          |
| Odessa Pumps                     | Hydromatic pricelist                            | 15%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Hydrotex pricelist                              | 15%                     | No           |
| Sunbelt Pools, Inc.              | JM Motor pricelist                              | 20%                     | Yes          |
| Austin Armature Works L.P.       | Leeson pricelist                                | 20%                     | Yes          |
| Longhorn, Inc.                   | Liberty Pumps pricelist                         | 20%                     | Yes          |
| Longhorn, Inc.                   | Little Giant pricelist (35% to 55% discount)    | 35%                     | Yes          |
| Austin Armature Works L.P.       | Lovejoy pricelist                               | 20%                     | Yes          |
| McMillan James Equipment Compa   | McMillan James Equipment pricelist              | 20%                     | Yes          |
| Morrison Supply Company          | Morrison Supply pricelist (20% to 30% discount) | 20%                     | Yes          |
| Pump Mechanical Technical Servic | Pump Mechanical Technical Services pricelist    | 20%                     | Yes          |
| Sunbelt Pools, Inc.              | SCP pricelist                                   | 20%                     | Yes          |
| South Central Supply LLC         | South Central Supply catalog                    | 15%                     | Yes          |
| Austin Armature Works L.P.       | Taco Pump pricelist                             | 20%                     | Yes          |
| Austin Armature Works L.P.       | Teco Westinghouse pricelist                     | 20%                     | Yes          |
| Austin Armature Works L.P.       | U.S. Vertical Hollow Shaft pricelist            | 20%                     | Yes          |

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3 Discount (%) Off Catalog/Pricelist for Parts for Water and Wastewater Pumps and Motors

| Vendor                           | Vendor Catalog Info                         | Percent Discount | Award |
|----------------------------------|---|------------------|-------|
| Hotsy Carlson Equipment Compan   | Water Maze pricelist                        | 15%              | Yes   |
| Hotsy Carlson Equipment Compan   | Water Technologies pricelist                | 15%              | Yes   |
| Austin Armature Works L.P.       | Weg Automation pricelist                    | 20%              | Yes   |
| Austin Armature Works L.P.       | Weg pricelist                               | 20%              | Yes   |
| Xylem Dewatering Solutions, Inc. | Xylem Dewatering Solutions G.S.A. pricelist | 20%              | Yes   |

4 Discount (%) Off Catalog/Pricelist for Package Residential and Commercial Waste Grinder Station

| Vendor                           | Vendor Catalog Info                             | Percent Discount | Award |
|----------------------------------|---|------------------|-------|
| Austin Armature Works L.P.       | ABS Sulzer Engineered Grinder Pump pricelist    | 20%              | Yes   |
| Austin Armature Works L.P.       | ABS Sulzer USA pricelist                        | 20%              | Yes   |
| Odessa Pumps                     | Aurora pricelist                                | 15%              | Yes   |
| MMI Electric Motors & Pumps      | Barmesa Pumps pricelist                         | 36%              | Yes   |
| Odessa Pumps                     | Fairbanks Nijhuis pricelist                     | 15%              | Yes   |
| Odessa Pumps                     | Hydromatic pricelist                            | 15%              | Yes   |
| DXP Enterprises                  | Keen Pumps pricelist                            | 25%              | No    |
| Longhorn, Inc.                   | Liberty Pumps pricelist                         | 20%              | Yes   |
| Longhorn, Inc.                   | Little Giant pricelist (35% to 55% discount)    | 35%              | Yes   |
| McMillan James Equipment Compa   | McMillan James Equipment pricelist              | 20%              | Yes   |
| Morrison Supply Company          | Morrison Supply pricelist (20% to 30% discount) | 20%              | Yes   |
| Pump Mechanical Technical Servic | Pump Mechanical Technical Services pricelist    | 20%              | Yes   |
| Smith Pump Co., Inc.             | Smith Pump Product pricelist pricelist          | 8%               | Yes   |
| South Central Supply LLC         | South Central Supply catalog                    | 15%              | Yes   |
| Xylem Dewatering Solutions, Inc. | Xylem Dewatering Solutions G.S.A. pricelist     | 20%              | Yes   |

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For the Period 7/1/2016 to 6/30/2017

## Final Catalog Award Report for Water and Wastewater Pumps and Motors #509-16

5 Discount (%) Off Catalog/Pricelist for All Other Water and Wastewater Pumps and Motor Related Products

| <b>Vendor</b>                    | <b>Vendor Catalog Info</b>                      | <b>Percent Discount</b> | <b>Award</b> |
|----------------------------------|---|-------------------------|--------------|
| Austin Armature Works L.P.       | ABB Drives pricelist                            | 20%                     | Yes          |
| Austin Armature Works L.P.       | ABS Sulzer USA pricelist                        | 20%                     | Yes          |
| Odessa Pumps                     | Aurora pricelist                                | 15%                     | Yes          |
| Austin Armature Works L.P.       | Baldor 501 pricelist                            | 20%                     | Yes          |
| MMI Electric Motors & Pumps      | Baldor Motors pricelist                         | 32%                     | Yes          |
| MMI Electric Motors & Pumps      | Barmesa Pumps pricelist                         | 36%                     | Yes          |
| DCC-Inc.                         | DCC pricelist                                   | 10%                     | Yes          |
| Austin Armature Works L.P.       | Dings Brakes pricelist                          | 20%                     | Yes          |
| Austin Armature Works L.P.       | Eaton H pricelist                               | 20%                     | Yes          |
| Odessa Pumps                     | Fairbanks Nijhuis pricelist                     | 15%                     | Yes          |
| Austin Armature Works L.P.       | Grove Gear pricelist                            | 20%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Hotsy Carlson Equipment pricelist               | 15%                     | Yes          |
| Odessa Pumps                     | Hydromatic pricelist                            | 15%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Hydrotex pricelist                              | 15%                     | Yes          |
| Austin Armature Works L.P.       | Leeson pricelist                                | 20%                     | Yes          |
| McMillan James Equipment Compa   | McMillan James Equipment pricelist              | 20%                     | Yes          |
| Morrison Supply Company          | Morrison Supply pricelist (20% to 30% discount) | 20%                     | Yes          |
| MMI Electric Motors & Pumps      | Pentair Pumps pricelist                         | 40%                     | Yes          |
| Pump Mechanical Technical Servic | Pump Mechanical Technical Services pricelist    | 20%                     | Yes          |
| South Central Supply LLC         | South Central Supply catalog                    | 15%                     | Yes          |
| Sunbelt Pools, Inc.              | Sunbelt pricelist                               | 20%                     | Yes          |
| Smith Pump Co., Inc.             | TECO pricelist                                  | 0%                      | No           |
| Austin Armature Works L.P.       | Teco Westinghouse pricelist                     | 20%                     | Yes          |
| Longhorn, Inc.                   | Tsurumi Pumps pricelist                         | 6%                      | Yes          |
| Austin Armature Works L.P.       | U.S. Vertical Hollow Shaft pricelist            | 20%                     | Yes          |
| Smith Pump Co., Inc.             | USEM pricelist                                  | 0%                      | Yes          |
| Hotsy Carlson Equipment Compan   | Water Maze pricelist                            | 15%                     | Yes          |
| Hotsy Carlson Equipment Compan   | Water Technologies pricelist                    | 15%                     | Yes          |

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## Final Catalog Award Report for Water and Wastewater Pumps and Motors #509-16

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5 Discount (%) Off Catalog/Pricelist for All Other Water and Wastewater Pumps and Motor Related Products

| <b>Vendor</b>                    | <b>Vendor Catalog Info</b>                  | <b>Percent Discount</b> | <b>Award</b> |
|----------------------------------|---|-------------------------|--------------|
| Austin Armature Works L.P.       | Weg Automation pricelist                    | 20%                     | Yes          |
| Austin Armature Works L.P.       | Weg pricelist                               | 20%                     | Yes          |
| Xylem Dewatering Solutions, Inc. | Xylem Dewatering Solutions G.S.A. pricelist | 20%                     | Yes          |

# The Local Government Purchasing Cooperative

For the Period 7/1/2016 to 6/30/2017

Final Award Report for Water and Wastewater Pumps and Motors #509-16

6 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors

| <b>Vendor</b>                          | <b>Vendor Brand and Model Number</b>  | <b>Bid Price</b> | <b>Award</b> |
|--|---|------------------|--------------|
| South Central Supply LLC               | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (\$50.00 to \$100.00, 3 hour minimum)  | \$50.00          | Yes          |
| DCC-Inc.                               | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (\$90.00 for after hours)  | \$75.00          | Yes          |
| Odessa Pumps                           | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors  | \$82.00          | Yes          |
| Smith Pump Co., Inc.                   | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (\$84.00 to \$126.00)  | \$84.00          | Yes          |
| Hotsy Carlson Equipment Company        | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Does not include travel time)   | \$88.00          | Yes          |
| MMI Electric Motors & Pumps            | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Pump and motor repair no installation, shop repairs only. Does not apply to motor rewinds)                    | \$90.00          | Yes          |
| McMillan James Equipment Company, L.P. | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (\$95.00 to \$115.00 per hour, truck charge based on job site location, does not include overtime)             | \$95.00          | Yes          |
| DXP Enterprises                        | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Includes travel time, normal time)  | \$96.00          | No           |
| Pump Mechanical Technical Service LLC  | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors  | \$99.00          | Yes          |
| Austin Armature Works L.P.             | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Normal time)  | \$100.00         | Yes          |
| Sunbelt Pools, Inc.                    | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors  | \$108.00         | Yes          |
| Xylem Dewatering Solutions, Inc.       | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors  | \$165.00         | Yes          |
| Smith Pump Co., Inc.                   | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Rate to teardown/inspect/report and quote vertical turbine pump for repair, under 18" diameter bowl assembly) | \$1,200.00       | Yes          |

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6 Not to Exceed Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors

| <b>Vendor</b>        | <b>Vendor Brand and Model Number</b>  | <b>Bid Price</b> | <b>Award</b> |
|----------------------|---|------------------|--------------|
| Smith Pump Co., Inc. | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Rate to pull vertical turbine pump, less than 30' deep and under 18" in diameter, and less than 250 hp) | \$2,240.00       | Yes          |
| Smith Pump Co., Inc. | Hourly Labor Rate for Installation/Repair Service of Water and Wastewater Pumps and Motors (Rate to pull submersible well pump under 18" diameter bowl and less than 1000' feet deep)               | \$3,200.00       | Yes          |